

### Euro 45,000,000,000

### **Euro Medium Term Note Programme**

Under the Euro Medium Term Note Programme (the "Programme") described in this Base Prospectus (the "Base Prospectus"), Banque Fédérative du Crédit Mutuel ("BFCM" or the "Issuer"), subject to compliance with all relevant laws, regulations and directives, may from time to time issue Euro Medium Term Notes to be governed either by English law (the "English Law Notes") or by French law (the "French Law Notes" and, together with the English Law Notes, the "Notes"). The aggregate principal amount of Notes outstanding will not at any time exceed euro 45,000,000,000 (or the equivalent in other currencies). This Base Prospectus supersedes and replaces the Base Prospectus dated 9 June 2016 and all supplements thereto.

Notes will be issued in one or more series (each a "Series"). Notes of each Series may be issued in one or more tranches (each a "Tranche") on different issue dates and on terms otherwise identical (except in relation to the interest commencement dates and certain other matters related thereto). Notes may be either senior ("Senior Notes") or subordinated ("Subordinated Notes"). Senior Notes may be either senior preferred Notes" ("Senior Preferred Notes") or senior non-preferred Notes ("Senior Non-Preferred Notes"). The terms and conditions of the English Law Notes (the "English Law Notes" and the terms and conditions of the French Law Notes (the "French Law Conditions") are set out herein in the section headed "Terms and Conditions of the French Law Notes" (the English Law Conditions and the French Law Conditions together, the "Terms and Conditions") or the "Conditions").

Application has been made for approval of this Base Prospectus to the *Autorité des marchés financiers* (the "AMF") in France in its capacity as competent authority pursuant to Article 212-2 of its *Règlement Général* which implements Directive 2003/71/EC of 4 November 2003 on the prospectus to be published when securities are offered to the public or admitted to trading, as amended (the "Prospectus Directive"). Application may be made, for the period of 12 months from the date of approval by the AMF of this Base Prospectus, for Notes issued under the Programme to be listed and admitted to trading on Euronext Paris, to be listed on the official list of the Luxembourg Stock Exchange (the "Official List") and admitted to trading on the regulated market of the Luxembourg Stock Exchange (the "Luxembourg Stock Exchange") and/or to the competent authority of any other Member State of the European Economic Area ("EEA") for Notes issued under the Programme to be listed and admitted to trading on a Regulated Market (as defined below) in such Member State. Euronext Paris and the regulated market of the Luxembourg Stock Exchange are regulated markets for the purposes of the Markets in Financial Instruments Directive 2004/39/EC, as amended, appearing on the list of regulated markets published by the European Securities and Markets Authority (a "Regulated Market"). The relevant final terms (the "Final Terms") (forms of which are contained herein) in respect of the issue of any Notes will specify whether or not such Notes will be listed and admitted to trading on a Regulated Market and, if so, the relevant Regulated Market. The Issuer may also issue Notes under the Programme for which no prospectus is required to be published under the Prospectus Directive (the "Exempt Notes"). Such Exempt Notes may be listed or admitted to trading on a market, such as the EuroMTF Market of the Luxembourg Stock Exchange ("EuroMTF"), and on any stock exchange which is not a Regulated Market.

Notes will be in such denomination(s) as may be specified in the relevant Final Terms.

English Law Notes will be issued in bearer form. English Law Notes of each Tranche of each Series will initially be represented by a temporary global note in bearer form (each, a "**Temporary Global Note**") or a permanent global note in bearer form (each, a "**Permanent Global Note**" and, collectively with any Temporary Global Note, the "**Global Notes**"), each without interest coupons. Interests in a Temporary Global Note will be exchangeable, in whole or in part, for interests in a Permanent Global Note on or after the date being 40 days after the relevant issue date (subject to postponement as provided in the Temporary Global Note), upon certification as to non-U.S. beneficial ownership. If the Global Notes are stated in the applicable Final Terms to be issued in new global note ("**NGN**" or "**New Global Note**") form, they are intended to be eligible collateral for Eurosystem monetary policy and the Global Notes will be delivered on or prior to the original issue date of the relevant Tranche to a common safekeeper (the "**Common Safekeeper**") for Euroclear Bank SA/NV ("**Euroclear**") and Clearstream Banking, S.A. ("**Clearstream**"). English Law Notes which are not issued in NGN form ("**Classic Global Notes**" or "**CGNs**") will be deposited on the issue date of the relevant Tranche with a common depositary on behalf of Euroclear and Clearstream or as otherwise agreed between the Issuer and the relevant Dealer (as defined herein). The provisions governing the exchange of interests in Global Notes for other Global Notes and Definitive Notes (as defined herein) are described in "*Summary of Provisions relating to the English Law Notes while in Global Form*".

French Law Notes may be issued in either dematerialised form ("Dematerialised Notes") or materialised form ("Materialised Notes"). Materialised Notes will be in bearer form only and may only be issued outside France. Dematerialised Notes will at all times be in book entry form in compliance with Articles L.211-3 et seq. and R.211-1 of the French Code monétaire et financier. No physical documents of title will be issued in respect of the Dematerialised Notes. Dematerialised Notes will be issued in either (i) bearer dematerialised form (au porteur) inscribed as from the relevant issue date in the books of Euroclear France ("Euroclear France") as central depositary which shall credit the accounts of Euroclear France Account Holders (as defined below) including Euroclear and the depositary bank for Clearstream or (ii) registered form (au nominatify) and, in such latter case, at the option of the relevant Noteholder in either (x) administered registered form (au nominatif administré), in which case they will be inscribed in the accounts of the Euroclear France Account Holders or (y) fully registered form (au nominatif pur), in which case they will be inscribed in an account in the books of Euroclear France maintained by the Issuer or by the registration agent acting on behalf of the Issuer (the "Registration Agent"). "Euroclear France Account Holder" means any authorised intermediary institution entitled to hold directly or indirectly accounts on behalf of its customers with Euroclear France, and includes Euroclear and the depositary bank for Clearstream. A temporary global certificate in bearer form without interest coupons attached (a "Temporary Global Certificate") will initially be issued in connection with French Law Notes issued as Materialised Notes. No interest will be payable on the Temporary Global Certificates will (a) in the case of a Tranche intended to be cleared through Euroclear and/or Clearstream and (b) in the case of a Tranche intended to be cleared through a clearing system other than or in addit

BFCM has been assigned the following long-term credit ratings: A by Standard & Poor's Credit Market Services France S.A.S. ("S&P"), Aa3 by Moody's France SAS ("Moody's"), and A+ by Fitch Ratings Limited ("Fitch Ratings"). S&P, Moody's and Fitch Ratings are all established in the EU and registered under Regulation (EC) No 1060/2009 (the "CRA Regulation"). Tranches of Notes will be rated or unrated. Where a Tranche of Notes is to be rated, such rating will not necessarily be the same as the rating assigned to the Notes already issued. Whether or not a rating in relation to any Tranche of Notes will be treated as having been issued by a credit rating agency established in the European Union and registered under the CRA Regulation will be disclosed in the relevant Final Terms. A security rating is not a recommendation to buy, sell or hold securities and may be subject to suspension, reduction or withdrawal at any time by the assigning rating agency.

Prospective investors should have regard to the factors described under the section "Risk Factors" in this Base Prospectus before deciding to invest in the Notes issued under the Programme.

Arranger for the Programme

BNP PARIBAS

Dealers

BANQUE FÉDÉRATIVE DU CRÉDIT MUTUEL
BARCLAYS
BNP PARIBAS
GOLDMAN SACHS INTERNATIONAL
HSBC
J.P. MORGAN SECURITIES PLC
NATWEST MARKETS

**IMPORTANT** – **EEA RETAIL INVESTORS**: If the Final Terms in respect of any Notes includes a legend entitled "Prohibition of Sales to EEA Retail Investors", the Notes are not intended, from 1 January 2018, to be offered, sold or otherwise made available to and, with effect from such date, should not be offered, sold or otherwise made available to any retail investor in the European Economic Area. For these purposes, a "**retail investor**" means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU ("**MiFID II**"); (ii) a customer within the meaning of Directive 2002/92/EC ("**IMD**"), where that customer would not qualify as a professional client as defined in point (1) of Article 4(1) of MiFID II; or (iii) not a qualified investor as defined in the Prospectus Directive. Consequently no key information document required by Regulation (EU) No 1286/2014 (the "**PRIIPs Regulation**") for offering or selling the Notes or otherwise making them available to retail investors in the European Economic Area has or will have been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the European Economic Area may be unlawful under the PRIIPs Regulation.

This Base Prospectus, containing or incorporating by reference all relevant information with regard to the Issuer and the Issuer and its subsidiaries and affiliates taken as a whole (the "Group") as well as the Terms and Conditions of the Notes to be issued under the Programme together with (i) any supplements to this Base Prospectus from time to time (each, a "Supplement" and together the "Supplements") and (ii) the Final Terms issued in relation to each Tranche of Notes, constitutes a Prospectus for the purposes of Article 5.4 of the Prospectus Directive. In relation to each separate issue of Notes, the final offer price and the amount of such Notes will be determined by the Issuer and the relevant Dealers at the time of the issue of the Notes and will be set out in the relevant Final Terms.

This Base Prospectus is to be read in conjunction with any document and/or information which is or may be incorporated herein by reference in accordance with Article 28 of Commission Regulation (EC) no. 809/2004 as amended (the "Prospectus Regulation"), as described in "Documents Incorporated by Reference" below. This Base Prospectus shall be read and construed on the basis that such documents are so incorporated and form part of this Base Prospectus.

This Base Prospectus (together with all Supplements thereto from time to time) may only be used for the purposes for which it has been published.

No person has been authorised to give any information or to make any representation other than those contained or incorporated by reference in this Base Prospectus in connection with the issue or sale of the Notes and, if given or made, such information or representation must not be relied upon as having been authorised by the Issuer or any of the Dealers or the Arranger (as defined in "Subscription and Sale"). Neither the delivery of this Base Prospectus nor any sale made in connection herewith shall, under any circumstances, create any implication that there has been no change in the affairs of the Issuer or the Group since the date hereof or the date upon which this Base Prospectus has been most recently supplemented or that there has been no adverse change in the financial position of the Issuer or the Group since the date hereof or the date upon which this Base Prospectus has been most recently supplemented or that any other information supplied in connection with the Programme is correct as of any time subsequent to the date on which it is supplied or, if different, the date indicated in the document containing the same.

The distribution of this Base Prospectus and the offering or sale of the Notes in certain jurisdictions may be restricted by law. Persons into whose possession this Base Prospectus comes are required by the Issuer, the Dealers and the Arranger to inform themselves about and to observe any such restrictions. In particular, there are restrictions on the distribution of this Base Prospectus and the offer or sale of the Notes in the EEA and certain member states thereof (France, Belgium and the United Kingdom), Japan, the United States, the People's Republic of China ("PRC") and Hong Kong. See "Subscription and Sale" below.

The Notes have not been and will not be registered under the United States Securities Act of 1933, as amended (the "Securities Act") or with any securities regulatory authority of any state or other jurisdiction of the United States of America and are subject to U.S. tax law requirements. Subject to certain exceptions, Notes may not be offered, sold or delivered within the United States or to, or for the account or benefit of, U.S. persons (as defined in the U.S Internal Revenue Code of 1986, as amended and regulations thereafter). For a description of certain

restrictions on offers and sales of Notes and on distribution of this Base Prospectus, see "Subscription and Sale".

This Base Prospectus does not constitute and may not be used in connection with, an offer, or an invitation to any person to whom it is unlawful to make such offer or invitation by or on behalf of the Issuer or the Dealers to subscribe for, or purchase, any Notes.

To the fullest extent permitted by law, none of the Dealers (other than Banque Fédérative du Crédit Mutuel in its capacity as Issuer) or the Arranger accept any responsibility for the contents of this Base Prospectus (including any documents incorporated by reference herein) or for any other statement, made or proposed to be made by the Arranger or a Dealer or on its behalf in connection with the Issuer or the issue and offering of the Notes. The Arranger and each Dealer (other than Banque Fédérative du Crédit Mutuel in its capacity as Issuer) accordingly disclaims all and any liability whether arising in tort or contract (save as referred to below) which it might otherwise have in respect of this Base Prospectus or any such document or statement. Neither this Base Prospectus nor any financial statements are intended to provide the basis of any credit or other evaluation and should not be considered as a recommendation by any of the Issuer, the Arranger or the Dealers that any recipient of this Base Prospectus or any financial statements should purchase the Notes. Each potential purchaser of Notes should determine for itself the relevance of the information contained or incorporated by reference in this Base Prospectus and its purchase of Notes should be based upon such investigation as it deems necessary. None of the Dealers (other than Banque Fédérative du Crédit Mutuel in its capacity as Dealer) or the Arranger undertakes to review the financial condition or affairs of the Issuer during the life of the arrangements contemplated by this Base Prospectus nor to advise any investor or potential investor in the Notes of any information coming to the attention of any of the Dealers or the Arranger.

In this Base Prospectus, unless otherwise specified or the context otherwise requires, references to "Euro" "euro" and "€" are to the single currency which was introduced in the participating member states of the European Union on 1st January 1999, references to "£", "pounds sterling" and "Sterling" are to the lawful currency of the United Kingdom, references to "U.S.\$" "USD" and "dollars" are to the lawful currency of the United States of America and references to "CNY", "RMB" and "Renminbi" are to the lawful currency of the People's Republic of China.

### TABLE OF CONTENTS

	Page
SUMMARY	5
RESUME EN FRANÇAIS (SUMMARY IN FRENCH)	39
RISK FACTORS	75
RETAIL CASCADES: CONSENT TO USE THE PROSPECTUS	107
FORWARD-LOOKING STATEMENTS	109
DOCUMENTS INCORPORATED BY REFERENCE	110
SUPPLEMENT TO THE BASE PROSPECTUS	117
TERMS AND CONDITIONS OF THE ENGLISH LAW NOTES	118
TERMS AND CONDITIONS OF THE FRENCH LAW NOTES	165
SUMMARY OF PROVISIONS RELATING TO THE ENGLISH LAW NOTES WHILE IN GLOBA FORM	
PROVISIONS RELATING TO TEMPORARY GLOBAL CERTIFICATES ISSUED IN RESPECT MATERIALISED NOTES	221
USE OF PROCEEDS	223
BANQUE FÉDÉRATIVE DU CRÉDIT MUTUEL	224
TAXATION	226
SUBSCRIPTION AND SALE	231
FORM OF WHOLESALE FINAL TERMS	236
FORM OF RETAIL FINAL TERMS	256
GENERAL INFORMATION	279
PERSONS RESPONSIBLE FOR THE INFORMATION GIVEN IN THE BASE PROSPECTUS	282

### **SUMMARY**

Summaries are made up of disclosure requirements known as "Elements" the communication of which is required by Annex XXII of the Regulation EC No 809/2004 of 29 April 2004 as amended by Commission Delegated Regulation (EU) No 486/2012 of 30 March 2012 and Commission Delegated Regulation (EU) No 862/2016 of 4 June 2012. These Elements are numbered in Sections A to E (A.1 to E.7).

This summary contains all the Elements required to be included in a summary for this type of securities and Banque Fédérative du Crédit Mutuel. Because some Elements are not required to be addressed, there may be gaps in the numbering sequence of the Elements.

Even though an Element may be required to be inserted in the summary because of the type of securities and Issuer, it is possible that no relevant information can be given regarding such Element. In this case a short description of the Element is included in the summary and marked as "Not Applicable".

This summary is provided for purposes of the issue by the Issuer of Notes under the Programme (each as defined below) (other than Exempt Notes, Subordinated Notes or Senior Non-Preferred Notes which will not be issued in a denomination of less than €100,000 or its equivalent in another currency) or any Notes which will be issued using a drawdown or tranche prospectus of a denomination of less than €100,000 which are offered to the public or admitted to trading on a regulated market of the European Economic Area (the "EEA"). The issue specific summary relating to this type of Notes will be annexed to the relevant Final Terms (as defined below) and will comprise (i) the information below with respect to the summary of the Base Prospectus and (ii) the information below included in the items "issue specific summary".

### Section A - Introduction and warnings **A.1** General This summary must be read as an introduction to the base prospectus dated disclaimer 6 July 2017 (the "Base Prospectus") relating to the Euro 45,000,000,000 Euro Medium Term Note Programme (the "Programme") of the Issuer (as defined regarding the summary below). Any decision to invest in senior preferred notes issued under the Programme (the "Notes") should be based on a consideration by any investor of the Base Prospectus as a whole, including any documents incorporated by reference and any supplement from time to time. Where a claim relating to information contained in the Base Prospectus is brought before a court, the plaintiff may, under the national legislation of the Member State of the EEA where the claim is brought, be required to bear the costs of translating the Base Prospectus before the legal proceedings are initiated. Civil liability attaches only to those persons who have tabled the summary, including any translation thereof, but only if the summary is misleading, inaccurate or inconsistent when read together with the other parts of this Base Prospectus or it does not provide, when read together with the other parts of this Base Prospectus, key information in order to aid investors when considering whether to invest in the Notes. In the context of any offer of Notes in France, the Grand Duchy of Luxembourg **A.2 Information** and/or any other jurisdiction of the European Union in which this Base regarding Prospectus has been passported from time to time (the "Public Offer consent by the **Jurisdictions**") that is not within an exemption from the requirement to publish Issuer to the use a prospectus under the Directive 2003/71/EC on the prospectus to be published of the when securities are offered to the public or admitted to trading, as amended **Prospectus** ("Prospectus Directive") (a "Public Offer"), the Issuer consents to the use of the Base Prospectus and the relevant Final Terms (together, the "Prospectus") in connection with a Public Offer of any Notes during the offer period specified in the relevant Final Terms (the "Offer Period") and in the Public Offer Jurisdiction(s) specified in the relevant Final Terms by:

### Section A - Introduction and warnings

- (1) subject to conditions set out in the relevant Final Terms, any financial intermediary designated in such Final Terms; or
- (2) if so specified in the relevant Final Terms, any financial intermediary which satisfies the following conditions: (a) acts in accordance with all applicable laws, rules, regulations and guidance of any applicable regulatory bodies (the "Rules"), from time to time including, without limitation and in each case, Rules relating to both the appropriateness or suitability of any investment in the Notes by any person and disclosure to any potential investor; (b) complies with the restrictions set out under "Subscription and Sale" in the Base Prospectus which would apply as if it were a Dealer (as defined below) appointed in relation to the Programme or for a specific issue; (c) ensures that any fee (and any commissions, rebates or benefits of any kind) received or paid by that financial intermediary in relation to the offer or sale of the Notes does not violate the Rules and is fully and clearly disclosed to investors or potential investors; (d) holds all licences, consents, approvals and permissions required in connection with solicitation of interest in, or offers or sales of, the Notes under the Rules; (e) retains investor identification records for at least the minimum period required under applicable Rules, and shall, if so requested and to the extent permitted by the Rules, make such records available to the relevant Dealer(s) and the Issuer or directly to the appropriate authorities with jurisdiction over the Issuer and/or the relevant Dealer(s) in order to enable the Issuer and/or the relevant Dealer(s) to comply with anti-money laundering, anti-bribery, anticorruption and "know your client" rules applying to the Issuer and/or the relevant Dealer(s); (f) does not, directly or indirectly, cause the Issuer or the relevant Dealer(s) to breach any Rule or any requirement to obtain or make any filing, authorisation or consent in any jurisdiction; and (g) satisfies any further conditions specified in the relevant Final Terms (in each case an "Authorised Offeror"). None of the Dealers or the Issuer shall have any obligation to ensure that an Authorised Offeror complies with applicable laws and regulations and shall therefore have no liability in this respect.

The consent referred to above relates to Offer Periods (if any) ending no later than the date falling 12 months from the date of the approval of the Base Prospectus by the *Autorité des marchés financiers*.

An Investor (as defined below) intending to acquire or acquiring any Notes from an Authorised Offeror will do so, and offers and sales of the Notes to an Investor by an Authorised Offeror will be made, in accordance with any terms and other arrangements in place between such Authorised Offeror and such Investor including as to price allocations, settlement arrangements and expenses to be charged to the Investor (the "Terms and Conditions of the Non-exempt Offer"). The Issuer will not be a party to any such arrangements with Investors (other than Dealers) in connection with the offer or sale of the Notes and, accordingly, the Base Prospectus does not and any Final Terms will not contain such information. The Terms and Conditions of the Non-exempt Offer shall be provided to Investors by that Authorised Offeror at the time of the Non-exempt Offer. Neither the Issuer nor any of the Dealers or other Authorised Offerors has any responsibility

### Section A - Introduction and warnings

or liability for such information.

### Issue specific Summary:

[In the context of the offer of the Notes in [●] (the "Public Offer Jurisdiction[s]") which is not made within an exemption from the requirement to publish a prospectus under the Prospectus Directive (the "Public Offer"), the Issuer consents to the use of the Prospectus in connection with such Public Offer of any Notes during the period from [●] until [●] (the "Offer Period") and in the Public Offer Jurisdiction[s] by [●] / [any financial intermediary] (the "Authorised Offeror[s]"). [The Authorised Offeror[s] must satisfy the following conditions: [●].]]

[None of the Dealers or the Issuer shall have any obligation to ensure that an Authorised Offeror complies with applicable laws and regulations and shall therefore have no liability in this respect.]

[The Issuer accepts responsibility, in the Public Offer Jurisdiction[s], for the content of the Prospectus in relation to any person (an "Investor") in such Public Offer Jurisdiction[s] to whom an offer of any Notes is made by any Authorised Offeror and where the offer is made during the period for which that consent is given. However, neither the Issuer nor any Dealer has any responsibility for any of the actions of any Authorised Offeror, including compliance by an Authorised Offeror with applicable conduct of business rules or other local regulatory requirements or other securities law requirements in relation to such offer.]

[An Investor intending to acquire or acquiring any Notes from an Authorised Offeror will do so, and offers and sales of the Notes to an Investor by an Authorised Offeror will be made, in accordance with any terms and other arrangements in place between such Authorised Offeror and such Investor including as to price allocations and settlement arrangements (the "Terms and Conditions of the Public Offer"). The Issuer will not be a party to any such arrangements with Investors (other than Dealers) in connection with the offer or sale of the Notes and, accordingly, the Base Prospectus and any Final Terms will not contain such information. The Terms and Conditions of the Public Offer shall be provided to Investors by that Authorised Offeror at the time of the Public Offer. Neither the Issuer nor any of the Dealers or other Authorised Offerors has any responsibility or liability for such information.]/[Not Applicable]

	Section B – Issuer		
B.1	The legal and commercial name of the Issuer	Banque Fédérative du Crédit Mutuel ("BFCM" or the "Issuer").	

### Section B - Issuer

# B.2 The domicile and legal form of the Issuer, the legislation under which the Issuer operates and its country of incorporation

The Issuer is organised under the laws of France and registered in France as a limited liability company (*société anonyme*) governed by a Board of Directors (*Conseil d'administration*) and subject to legal and regulatory provisions applicable to limited liability companies and any specific laws governing the Issuer and its by-laws. The Issuer was granted approval as a bank by the Committee of credit institutions and investment companies (*Comité des établissements de crédit et des entreprises d'investissement*) of the Banque de France on 1 January 1984. The Issuer is registered at the Strasbourg Trade Registry (*Registre du commerce et des sociétés de Strasbourg*) under reference number 355 801 929. As at the date of this Base Prospectus, the share capital of the Issuer stands at €1,688,529,500 divided into 33,770,590 shares. Its registered and principal office is located at 34 rue du Wacken, 67000 Strasbourg, France.

## B.4b Description of any known trends affecting the Issuer and the industries in which it operates

In an environment marked by a broad range of economic, social, technological, competitive and regulatory challenges, BFCM Group reiterated its priorities in 2016: development, adaptability, innovation and quality of service. These key areas enabled it to maintain its identity, stand out from the competition and report strong financial results, all of which are sources of strength and confidence. Its technological expertise has benefited all of the Group's businesses and reflects its determination to build a bank focused on its 16.9 million customers and, more broadly, on the general public and the real economy.

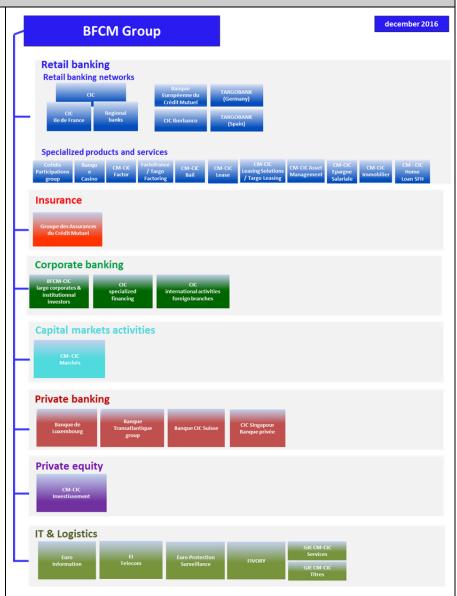
Following the acquisition in 2016 of 100% of Targo Deutschland Gmbh shares held by CM Akquisitions Gmbh (CMA), the Issuer has merged with CMA. This cross-border merger was definitively registered with the Commerce Registry of Düsseldorf on 15 March 2017 and the notarial certificate validated such merger in France with effect from 22 March 2017. The BFCM/CMA merger resulted in the universal transfer of business from the absorbed company (CMA) to the absorbing company (BFCM) and accordingly, all the assets and liabilities of CMA were transferred to BFCM, resulting in the dissolution (without liquidation) of CMA.

On 30 March 2017, the Issuer acquired a 16% stake in the share capital of Cofidis Participations. As a result of this acquisition, the Issuer now holds 70.63% of Cofidis Participations share capital. This transaction was effected through the exercise of reciprocal call and put options entered into in 2008.

On 6 April 2017, the Board of Directors of Caisse Fédérale de Crédit Mutuel and the Issuer appointed Daniel BAAL as Chief Executive Officer (*directeur général et dirigeant effectif*) as from 1<sup>st</sup> June 2017, replacing Mr. Fradin.

## B.5 A description of the Issuer's Group and the Issuer's position within the

Group



Section B - Issuer

BFCM is a subsidiary of the Caisse Fédérale de Crédit Mutuel controlled by the 11 "Fédérations" of the Crédit Mutuel: "Centre Est Europe, Sud-Est, Ile de France, Savoie-Mont Blanc, Midi-Atlantique, Centre, Loire-Atlantique et Centre Ouest, Normandie, Méditerranéen, Dauphiné Vivarais-Valence and Anjou". The above entities form the 11 Fédérations (the "11 Fédérations"). Crédit Industriel et Commercial ("CIC") is the holding company of the CIC group (the "CIC Group"), a commercial banking network of five mainly regional banks active throughout France and with international branches in New York, London and Singapore. The consolidated 11 Fédérations, CIC Group and BFCM (which includes BFCM's main subsidiaries, such as, among others, CIC, Groupe des Assurances du Crédit Mutuel (GACM), TARGOBANK and Cofidis) form the "Crédit Mutuel-CM11 Group". The Crédit Mutuel-CM11 Group shall also be referred to as the "Group".

The total network of the Crédit Mutuel-CM11 Group is composed of 4,587 sales points, 23.8 million customers and 69,514 employees.

	Section B – Issuer		
		As a holding company, BFCM plays two principal roles in the Crédit Mutuel-CM11 Group. First, BFCM is the central financing arm of the Crédit Mutuel-CM11 Group, acting as the principal issuer of debt securities in international markets. Second, BFCM coordinates and develops the business activities of the Crédit Mutuel-CM11 Group undertaken through its minority and majority holdings in financial establishments, insurance, real estate and service companies.	
		BFCM holds, directly or indirectly, a 93.7 per cent. shareholding in CIC.	
		The financial resources of BFCM come from the liquidity entrusted by the "Caisse Fédérale de Crédit Mutuel" and from the deposits of the other credit institutions, as well as the funds raised on capital markets and the money markets.	
		The treasury function of BFCM is reflected mainly by the refinancing activity provided to the "Caisse Fédérale de Crédit Mutuel" to back the credits distributed by the local bank "Caisse de Crédit Mutuel", the specific uses of which amounted to €32 billion in 2016.	
		BFCM's refinancing activity also extends to the "Banque Européenne du Crédit Mutuel" (formerly "Banque de l'Economie du Commerce et de la Monétique") and to CIC Group and its leasing and factoring subsidiaries, Cofidis Group, Casino Group and acquired entities from GE Capital and to other Caisses Fédérales. The volume of refinancing provided to these entities was €67.3 billion in 2016.	
		BFCM is also engaged in securities services and arranges hedging transactions on interest rates and exchange for its clients.	
		BFCM manages payment flows and provides a full range of financial solutions on behalf of Crédit Mutuel-CM11 Group entities within the Paris net settlement system of the Eurobanking Association.	
B.9	Profit forecast or estimate	Not Applicable. The Issuer does not publish profit forecasts or estimates.	
B.10	Qualifications in the auditors' report	The statutory auditors' reports on the consolidated financial statements of the Group and on the company financial statements of the Issuer for the years ended 31 December 2015 and 31 December 2016 do not contain qualifications.	
B.12	Selected historical key financial	The following tables show the key figures from the consolidated balance sheet and the income statement of the Issuer as at, and for the financial years ended, 31 December 2015 and 2016:	
	information	Summary of the Consolidated Balance Sheet Data of the Issuer(IFRS)	
		At 31 December At 31 December	
		2016 2015	
		(in million euros) (in million euros)	

Section B – Issuer				
				restated <sup>1</sup>
	A	Assets		
		Financial assets at fair value through profit or loss	26,927	26,392
	A	Available-for-sale financial assets	96,597	100,324
		Loans and receivables due from credit nstitutions	53,138	86,879
		Loans and receivables due from sustomers	213,329	190,903
	F	Held-to-maturity financial assets	10,101	11,385
	C	Other assets	91,252	42,767
	1	Total Assets	491,344	458,650
	I	Liabilities and Shareholders' Equity		
	I	Due to central banks	0	0
		Financial liabilities at fair value through profit or loss	11,279	12,859
	F	Hedging derivative instruments	4,930	5,733
	Г	Due to credit institutions	55,474	49,290
	Г	Due to customers	178,256	162,041
	Г	Debt securities	112,304	105,176
		Technical reserves of insurance companies	81,547	77,229
	F	Provisions	2,235	1,824
		Remeasurement adjustment on interest ate risk-hedged portfolios	-573	-676
	C	Current tax liabilities	456	389
	1	Deferred tax liabilities	1,163	1,018

Restated amounts compared to the financial statement established in 2015 due to a modification of accounting policy since 1st January 2016 for capitalisation reserve's calculation.

		Section B – Issuer		
		Accruals and other liabilities	9,995	11,630
		Subordinated debt	7,360	6,741
		Minority interests	4,092	3,738
		Shareholders' equity - group share	22,826	21,657
		Total Liabilities and Shareholders' Equity	491,344	458,650
		Summary of the Consolidated Income Sta	Year ended 31	Year ended 31
			December 2016 (in million euros)	Operation (in million euros) restated <sup>2</sup>
		Net banking income	9,830	9,239
		Gross operating income	4,043	3,781
		Cost of risk	-749	-696
		Operating income/(loss)	3,295	3,085
		Share in income/(loss) of associates	-122	59
		Net income attributable to equity holders of the parent	1,655	1,541
		Since 31 December 2016, the Issuer's corevidenced by certificates has not increased. Other than mentioned above, there has consolidated financial or trading position which is material in the context of the Prothe Notes thereunder since 31 December 20 the prospects of the Issuer or of the Group	by more than €6 been no signific of the Issuer or any ogramme or the is 016 and no materia	ant change in the y of its subsidiaries sue and offering of all adverse change in
B.13	Recent material events relevant to the	Moody's, Fitch Ratings and S&P's (eac confirmed the long-term rating of BFCM and 28 December 2016 respectively, at Aa3	on 16 December 2	,
	evaluation of the Issuer's solvency	A security rating is not a recommendation to be subject to suspension, reduction or with rating agency.	=	=

Restated amounts compared to the financial statement established in 2015 due to a modification of accounting policy since 1st January 2016 for capitalisation reserve's calculation.

	Section B – Issuer			
		See also B.17 below.		
B.14	Extent to which the Issuer is dependent upon other entities within the Group	BFCM is the holding company of the Crecentral treasury to the Credit Mutuel-CM money market activities on behalf of the Credit Mutuel.	11 Group and underedit Mutuel-CM1	dertakes capital and 1 Group.
B.15	Principal activities of the Issuer	BFCM has serveral key business activities:         - central refinancing for Credit Mutual-CM investments;         - financial relations with large corporate payment processing lending and final parent company of Credit Mutacoordinator of their activities.	uel-CM11 Group; 11 Group's underforates and local autonomical engineering	athorities through its ng activities;
B.16	Extent to which the Issuer is directly or indirectly owned or controlled	As at the date of this Base Prospectus, the €1,688,529,500, divided into 33,770,590 traded company and its shares are neither regulated market.  Shareholders	shares. The Issue listed nor admitte	er is not a publicly
			held	02.000/
		Caisse Fédérale de Crédit Mutuel	31,401,592	92,99%
		Caisses Locales of Crédit Mutuel which are members of Centre Est Europe, Sud- Est, Ile-de-France, Savoie-Mont Blanc, Midi-Atlantique, Centre, Dauphiné Vivarais-Valence, Loire-Atlantique Centre-Ouest, Méditerranéen, Normandie, Anjou - Angers	73,963	0,22%
		Fédération de Crédit Mutuel Centre Est Europe	81	0,00%
		CCM Sud-Est - Lyon (ex CFCM)	61,545	0,18%
		CRCM Ile-de-France	146,411	0,43%
		CRCM Savoie-Mont Blanc - Annecy	20	0,00%
		CRCM Midi-Atlantique	24,484	0,07%
		CRCM Centre - Orléans	308,736	0,91%

Section B – Issuer				
		CRCM Dauphiné Vivarais - Valence	2,470	0,01%
		CRCM Loire-Atlantique Centre-Ouest	741,949	2,20%
		CRCM Méditerranéen - Marseille	74,540	0,22%
		CRCM Normandie - Caen	123,806	0,37%
		CRCM Anjou - Angers	176,001	0,52%
		CFCM Maine Anjou et Basse Normandie - Laval	459,722	1,36%
	CFCM Antilles – Guyane - Fort de France	3,111	0,01%	
	CFCM Océan - La Roche-Sur-Yon	172,116	0,51%	
	CFCM Nord Europe	1	0,00%	
	Individuals	42	0,00%	
		TOTAL	33,770,590	100.00

### B.17 Credit ratings assigned to the Issuer or its debt securities

Notes are expected to be rated A by Standard & Poor's Credit Market Services France S.A.S. ("S&P"), Aa3 by Moody's France SAS ("Moody's") and A+ by Fitch Ratings Limited ("Fitch Ratings"), which are established in the European Union and registered under Regulation (EC) No. 1060/2009 on credit ratings agencies (the "CRA Regulation"), as amended by Regulation (EU) No. 513/2011, and included in the list of credit rating agencies registered in accordance with the CRA Regulation published on the European Securities and Markets Authority's website (www.esma.europa.eu/page/List-registered-and-certified-CRAs) as at the date of the Base Prospectus.

Notes may be unrated or rated differently from the current ratings of the Issuer in certain circumstances.

The rating (if any) will be specified in the Final Terms.

Fitch Ratings shall not rate Notes where the redemption amount per Note payable at the Maturity Date may be below par.

A security rating is not a recommendation to buy, sell or hold securities and may be subject to suspension, reduction or withdrawal at any time by the assigning rating agency.

### Issue specific summary:

Credit ratings: [Not Applicable]/[The Notes to be issued [have

been/are expected to be] rated]/[The Programme is

rated]:

Section B – Issuer		
	[S&P: [●]] [Moody's: [●]] [Fitch Ratings: [●]]]	
	[Fitch Kathigs. [•]]]	

### Section C – Securities

### C.1 Type, class and identification number of the Notes

Up to Euro 45,000,000,000 (or the equivalent in other currencies at the date of issue) aggregate principal amount of Notes outstanding at any one time pursuant to the Programme.

The Notes may be issued with no interest payable ("Zero Coupon Notes"), with interest payable, either fixed ("Fixed Rate Notes") or fixed but resettable at periodic intervals ("Resettable Fixed Rate Notes") or floating ("Floating Rate Notes") referenced on a specified benchmark (Euribor, Libor or TEC 10), with interest calculated by reference to other benchmarks ("CMS Linked Notes") or inflation indices ("CPI Linked Notes" or "HICP Linked Notes" and together "Inflation Linked Notes"). Certain Notes and Inflation Linked Notes may be issued as Range Accrual Notes and Inflation Linked Range Accrual Notes (each as defined in C.9), respectively, whereby the interest payable is conditional on one or more underlying CMS rates or, as the case may be, inflation indices being equal to, lower than and/or greater than certain pre-determined levels set out in the relevant Final Terms.

Notes may also be issued which provide for interest to be switched on one or more occasions from one interest basis to another interest basis ("Fixed/Floating Rate Notes").

The dealers in respect of the Programme (the "**Dealers**") are:

- Banque Fédérative du Crédit Mutuel;
- Barclays Bank PLC;
- BNP Paribas;
- Goldman Sachs International;
- HSBC Bank plc;
- J.P. Morgan Securities plc;
- The Royal Bank of Scotland plc (trading as NatWest Markets).

The Issuer may from time to time terminate the appointment of any Dealer or appoint additional dealers either in respect of one or more Tranches or in respect of the whole Programme. References in this summary to "Permanent Dealers" are to the persons listed above as Dealers and to such additional persons that are appointed as dealers in respect of the whole Programme (and whose appointment has not been terminated) and to "Dealers" are to all Permanent Dealers and all persons appointed as a dealer in respect of one or more Tranches.

The Notes will be issued on a syndicated or non-syndicated basis. The Notes will be issued in series (each a "Series") having one or more issue dates and on terms otherwise identical (or identical other than in respect of the first payment of interest), the Notes of each Series being intended to be interchangeable with

all other Notes of that Series. Each Series may be issued in tranches (each a "**Tranche**") on the same or different issue dates. Further notes may be issued as part of an existing Series.

The specific terms of each Tranche (which will, save in respect of the issue date, issue price, first payment of interest and principal amount of the Tranche, be identical to the terms of other Tranches of the same Series) will be set out in Final Terms to this Base Prospectus (the "Final Terms").

The Notes may be governed either by English law ("English Law Notes") or French law ("French Law Notes").

### Form of English Law Notes

English Law Notes may be issued in bearer form only. Each tranche of English Law Notes will be represented on issue by interests in a temporary global note (a "Temporary Global Note") if (i) definitive Notes (the "Definitive Notes") are to be made available to the holder of the Notes (the "Noteholders") following the expiry of 40 days after their issue date or (ii) such English Law Notes have an initial maturity of more than one year and are being issued in compliance with the D Rules. Interests in a Temporary Global Note will be exchangeable, in whole or in part, for interests in a Permanent Global Note on or after the date being 40 days after the relevant issue date (subject to postponement as provided in the Temporary Global Note), upon certification as to non-U.S. beneficial ownership. Otherwise, such Tranche will be represented by a permanent global note (a "Permanent Global Note" and, collectively with any Temporary Global Note, a "Global Note") in bearer form without interest coupons.

On or before the issue date for each Tranche, if the relevant Global Note is intended to be recognised as eligible collateral for Eurosystem monetary policy and intra-day credit operations, the Global Note will be delivered to a common safekeeper for Euroclear Bank SA/NV ("Euroclear") and Clearstream Banking, S.A. ("Clearstream"). On or before the issue date for each Tranche, if the relevant Global Note is not intended to be recognised as eligible collateral for Eurosystem monetary policy and intra-day credit operations, the Global Note representing Notes may be deposited with a common depositary for Euroclear and Clearstream. Global Notes may also be deposited with any other clearing system or may be delivered outside any clearing system provided that the method of such delivery has been agreed in advance by the Issuer, the Fiscal Agent and the relevant Dealer. In the case of new Global Notes ("NGNs" or "New Global Notes"), any such other clearing system must be authorised to hold such notes as eligible collateral for Eurosystem monetary policy and intra-day credit operations.

### Form of French Law Notes

French Law Notes will be issued in either dematerialised form ("**Dematerialised Notes**") or materialised form ("**Materialised Notes**").

Dematerialised Notes may, at the option of the Issuer, be issued in bearer form (au porteur) or in registered form (au nominatif), and in such latter case, at the option of the relevant Noteholder, in either fully registered form (au nominatif pur) or administered registered form (au nominatif administré). No physical

document of title will be issued in respect of Dematerialised Notes.

Materialised Notes will be issued in bearer form only and may only be issued outside France. A temporary global certificate ("**Temporary Global Certificate**") without interest coupons will be issued initially in respect of each Tranche of Materialised Notes in bearer form (*au porteur*).

French Law Notes have been accepted for clearance through Euroclear France as central depositary in relation to Dematerialised Notes and Euroclear, Clearstream, if applicable, or any other clearing system outside France that may be agreed between the Issuer, the Fiscal Agent and the relevant Dealer in relation to Materialised Notes. Transfers between Euroclear and Clearstream participants, on the one hand, and Euroclear France account holders ("Euroclear France Account Holders"), on the other hand, shall be effected directly or via their respective depositaries in accordance with applicable rules and operating procedures established for this purpose by Euroclear and Clearstream, on the one hand, and Euroclear France, on the other hand.

An identification number of the Notes (ISIN Code) and a common code will be specified in the relevant Final Terms.

### Issue specific summary:

Series Number: [●]

Tranche Number: [●]

Aggregate Nominal Amount:

(i) Series: [●]

(ii) Tranche: [●]

Status: Senior Preferred Notes

Type of Notes: [Zero Coupon Note]
[Fixed Rate Note]

[P # 11 F: 1P

[Resettable Fixed Rate Note]

[Floating Rate Note (Euribor/Libor/TEC 10)] [TEC 10 Linked Notes] [Fixed/Floating Rate Note]

[CMS Linked Note] [Range Accrual Note] [Inflation Linked Note]

[Inflation Linked Range Accrual

Note]

Form of Notes:

(i) Form: [The following elections apply in

respect of English Law Notes:]

[Temporary Global Note exchangeable for a Permanent Global Note on [●] (the "Exchange Date"),

subject to postponement as provided in the Temporary Global Note, which is exchangeable for Definitive Notes in the limited circumstances specified in the Permanent Global Note].

[Temporary Global Note exchangeable for Definitive Notes on [•] days' notice].

[Permanent Global Note exchangeable for Definitive Notes in the limited circumstances specified in the Permanent Global Note.]

[The following elections apply in respect of French Law Notes:]

[Dematerialised Notes/Materialised Notes] [Materialised Notes are only in bearer form and can only be issued outside France]

[The following elections apply in respect of Dematerialised Notes: [Bearer form (au porteur) / [Registered form (au nominatif)]]

[The following information is required in respect of Dematerialised Notes in fully registered form (au nominatif pur) if the registration agent in respect of a Series of Notes is not the Registration Agent appointed under the terms and conditions of the French law Notes:

[The Registration Agent in respect of the Notes is [Insert name]]

[The following elections apply in respect of Materialised Notes: [Temporary Global Certificate exchangeable for Definitive Materialised Notes on [•] (the "Exchange Date"), subject to postponement as provided in the Temporary Global Certificate]]

(ii) New Global Note: [Yes/No/Not Applicable]

(iii) Applicable TEFRA exemptions: [C Rules/D Rules/Not Applicable]

ISIN Code: [●]

Common Code: [•]

Central Depositary: [●]

Any clearing system(s) other than [Not Applicable]/[give name(s) and

		Euroclear Bank SA/NV and number(s) [and address(es)]] Clearstream Banking, S.A., Euroclear France and the relevant identification number(s):	
C.2	Currencies	Subject to compliance with all relevant laws, regulations and directives, Notes may be denominated in any currency agreed between the Issuer and the relevant Dealer including, without limitation, Australian dollars (AUD), Canadian dollars (CAD), Euro (Euro or €), Japanese Yen (JPY), Norwegian Krone (NOK), Pounds Sterling (GBP or £), Swiss Francs (CHF), U.S. dollars (USD) and the People's Republic of China Renminbi (CNY or RMB).	
		Issue specific summary:	
		The currency of the Notes is: [●]	
C.5	Description of any restrictions on the free transferability of the Notes	Save certain restrictions regarding the purchase, offer, sale and delivery of the Notes, or possession or distribution of the Base Prospectus, any other offering material or any Final Terms, in accordance with applicable laws including in the European Economic Area, Belgium, France and United Kingdom, the United States of America, Japan, Hong Kong and the People's Republic of China, there is no restriction on the free transferability of the Notes.	
C.8	Description of	Status of Notes	
	rights attached to the Notes	The Notes will be senior preferred notes ("Senior Preferred Notes").	
		For the avoidance of doubt, all "unsubordinated notes" issued by the Issuer under the Programme prior to the date of this Base Prospectus constitute Senior Preferred Obligations (as defined below).	
		Senior Preferred Notes, including where applicable any related Receipts and Coupons, will constitute direct, unconditional, unsecured and senior obligations of the Issuer ranking as Senior Preferred Obligations and rank and will rank equally and rateably without any preference or priority among themselves and:	
		(i) pari passu with all other direct, unconditional, unsecured and senior or unsubordinated obligations of the Issuer outstanding as of the date of entry into force of the law n°2016-1691 dated 9 December 2016 on 11 December 2016;	
		(ii) pari passu with all other present or future Senior Preferred Obligations of the Issuer;	
		(iii) junior to all present or future claims of the Issuer benefiting from statutorily preferred exceptions; and	
		(iv) senior to all present or future Senior Non-Preferred Obligations (as defined below) of the Issuer (including any senior non-preferred notes issued under the Programme) and any obligations ranking <i>pari passu</i> or junior to Senior Non-Preferred Obligations of the Issuer.	
		"Senior Non-Preferred Obligations" means any senior obligations (including any senior non-preferred notes issued under the Programme) of, or other senior instruments issued by, the Issuer which fall or are expressed to fall within the category of obligations described in Article L. 613-30-3–I-4°. of the French	

Code monétaire et financier.

"Senior Preferred Obligations" means any senior obligations (including the Senior Preferred Notes) of, or other senior instruments issued by, the Issuer, which fall or are expressed to fall within the category of obligations described in Article L. 613-30-3–I-3°. of the French *Code monétaire et financier*.

### Issue price

Notes may be issued at their nominal amount or at a discount or premium to their nominal amount.

### Specified denomination

The Notes will be issued in such denominations as may be specified in the relevant Final Terms save that the minimum denomination of each Note will be such as may be allowed or required from time to time by the relevant central bank (or equivalent body) or any laws or regulations applicable to the relevant Specified Currency. French Law Notes in the form of Dematerialised Notes may be issued in one denomination only.

### No Negative Pledge/Covenant

The Notes do not contain any negative pledge provisions or other covenants.

### **Events of Default**

Unless the relevant Final Terms specify that no event of default shall be applicable in respect of a Tranche of Notes, such Notes may become due and payable at their principal amount together with any accrued interest thereon following the occurrence of an event of default in respect of the Notes. The events of default in respect of the Notes include, an interest payment default, a default in the performance of, or compliance with, any other obligation of the Issuer under the Notes and some additional events affecting the Issuer.

The Notes do not contain any cross-default or cross-acceleration provisions.

### Waiver of Set-off rights

Unless "Waiver of Set-off" is specified as not applicable in the relevant Final Terms, the Noteholders waive any right of set-off, compensation and retention in relation to the Notes, to the extent permitted by law.

### **Taxation**

All payments of principal and interest by or on behalf of the Issuer in respect of the Notes shall be made free and clear of, and without withholding or deduction for, any taxes, duties, assessments or governmental charges of whatever nature imposed, levied, collected, withheld or assessed by or within any jurisdiction or any authority therein or thereof having power to tax, unless such withholding or deduction is required by law.

If such a withholding or deduction on payment of interest is required, the Issuer will have to gross-up its payments of interest to the fullest extent then permitted by law, subject to certain exceptions.

All payments of principal, interest and other revenues by or on behalf of the Issuer in respect of the Notes will be made subject to any withholding or deduction required pursuant to the Foreign Account Tax Compliance Act

### ("FATCA").

### Governing law

The Notes shall be governed by English law or French law, as specified in the relevant Final Terms.

### Issue specific summary:

Issue Price: [●] per cent. of the Aggregate

Nominal Amount [plus accrued interest from [insert date] (if

*applicable*)]

Specified denomination[s]: [•]

Events of Default: [Applicable/Not Applicable]

Governing Law: [English law/French law]

# C.9 Interest, maturity and redemption provisions, yield and representation of the holders of Notes

### Interest rates and interest periods

The relevant Final Terms will specify the dates on which interest shall be payable. The length of the interest periods for the Notes and the applicable interest rate or its method of calculation may differ from time to time or be constant for any Series. Notes may have a maximum interest rate, a minimum interest rate, or both. The use of interest accrual periods permits the Notes to bear interest at different rates in the same interest period. All such information will be set out in the relevant Final Terms.

### Fixed Rate Notes

Fixed interest will be payable in arrear on the date or dates in each year specified in the relevant Final Terms.

### Resettable Fixed Rate Notes

Fixed rate interest will be payable in arrear on the date or dates in each year as specified in the relevant Final Terms which rate will be periodically reset during the term of the Resettable Fixed Rate Notes by reference to a mid-market swap rate as adjusted for any applicable margin as specified in the relevant Final Terms.

### Floating Rate Notes

Floating Rate Notes will bear interest set separately for each Series as follows:

- on the same basis as the floating rate under a notional interest rate swap transaction in the relevant specified currency governed by an agreement incorporating the 2006 ISDA Definitions published by the International Swaps and Derivatives Association, Inc.;
- (ii) on the same basis as the floating rate under the 2013 *Fédération Bancaire Française* Master Agreement relating to transactions on forward financial instruments; or
- (iii) by reference to EURIBOR, LIBOR or TEC 10 (or such other benchmark

as may be specified in the relevant Final Terms),

in each case as adjusted for any applicable margin.

### TEC 10 Linked Notes

Interest in respect of TEC 10 Linked Notes shall be calculated by reference to a TEC 10 rate, and, in certain cases, by applying a formula where a margin shall be added or deducted from the TEC 10 rate or where the applicable rate of interest shall be the highest between 0% and the product of (i) a gearing factor and (ii) the TEC 10 rate plus or minus a margin, as set out in the relevant Final Terms.

### Fixed /Floating Rate Notes

Fixed/Floating Rate Notes may bear interest at a rate that the Issuer may elect to convert, or that will automatically change, on one or more dates set out in the Final Terms from one specified interest basis (such as, but not limited to, Fixed Rate, Floating Rate, CMS Rate, CPI Linked Interest or HICP Linked Interest) to another specified interest basis (such as, but not limited to, Fixed Rate, Floating Rate, CMS Rate, CPI Linked Interest or HICP Linked Interest).

### Zero Coupon Notes

Zero Coupon Notes may be issued at their principal amount or at a discount to it and will not bear interest.

### Inflation Linked Notes / Inflation Linked Range Accrual Notes

Inflation Linked Notes may be issued by the Issuer where the interest in respect of such Notes will be calculated by reference to an inflation index ratio (in each case, the "Inflation Index Ratio") derived from:

- (i) the non-revised consumer price index (excluding tobacco) for all households in metropolitan France or the relevant substitute index, as calculated and published monthly by the *Institut National de la Statistique et des Etudes Economiques* ("INSEE") (the "CPI"); or
- (ii) the non-revised harmonised index of consumer prices (excluding tobacco), or the relevant substitute index, measuring the rate of inflation in the European Monetary Union as calculated and published monthly by Eurostat (the "HICP").

Inflation Linked Note may also be issued by the Issuer as "Inflation Linked Range Accrual Notes" where the rate and/or amount of interest in respect of such Notes will be conditional upon the relevant Inflation Index Ratio(s) being equal to, greater than and/or less than certain pre-determined levels on one or more specified dates and/or during one or more periods as set out in the relevant Final Terms and calculated by applying a formula which may include a gearing factor. In the event that such conditionality is not satisfied, no interest may be payable in respect of a particular interest accrual period or the rate and/or the amount of interest payable in respect of such interest accrual period will be lower than that which would have applied or been payable had such conditionality been satisfied.

### CMS Linked Notes

Payments of interest in respect of CMS Linked Notes shall be calculated by reference to one or more CMS Rates by applying one of the formulae as set out in the relevant Final Terms which may include currency exchange features, one or more gearing factors, a minimum rate of interest and as adjusted, as the case may be, by one or more margins.

### Range Accrual Notes

Notes may also be issued by the Issuer as "Range Accrual Notes" where the interest in respect of such Notes may be linked to a CMS Rate or another reference rate but will be conditional upon one or more CMS Rates being equal to, greater than and/or less than certain predetermined levels on one or more specified dates and/or periods as set out in the relevant Final Terms and calculated by reference to a formula. If any such condition is not satisfied in respect of one or more dates falling within any interest accrual period or other specified period, no interest may be payable in respect of such interest accrual period or interest will only be paid in respect only of those days in the interest accrual period on which such conditionality has been satisfied.

Unless a higher rate is stated in the applicable Final Terms, the minimum rate of interest in repect of Notes shall be deemed to be zero.

### Maturities

Subject to compliance with all relevant laws, regulations and directives, any maturity from seven days from the date of original issue, as set out in the relevant Final Terms.

### Redemption

The relevant Final Terms will specify the redemption amounts payable. If so specified in the relevant Final Terms, Notes may be redeemed below par. Unless otherwise permitted by the current laws and regulations, Notes (including Notes denominated in sterling) which have a maturity of less than one year and in respect of which the issue proceeds are to be accepted by the Issuer in the United Kingdom or whose issue otherwise constitutes a contravention of section 19 of the Financial Services and Markets Act 2000 will have a minimum redemption value of £100,000 (or its equivalent in another currency).

### **Optional redemption**

The Final Terms issued in respect of each issue of Notes will state whether such Notes may be redeemed prior to their stated maturity at the option of the Issuer (either in whole or in part) and/or the holders and, if so, the terms applicable to such redemption. If so specified in the relevant Final Terms, Notes may be redeemed below par.

### Redemption by instalments

The Final Terms issued in respect of each issue of Notes that are redeemable in two or more instalments will set out the dates on which, and the amount in which, such Notes may be redeemed.

### Early redemption

Except as provided in "Optional Redemption" above, Notes may be redeemable at the option of, or in certain circumstances will be redeemable, by the Issuer prior to maturity only for tax reasons and otherwise may be redeemable at the

option of the holders in the event of an event of default.

In particular, the redemption amount payable in the case of early redemption of structured notes such as TEC 10 Linked Notes, CMS Linked Notes, Inflation Linked Notes, Range Accrual Notes and Inflation Linked Range Accrual Notes may be a fair market value calculated by the Calculation Agent reduced by the cost to the Issuer of unwinding any related hedging costs and any replacement liquidity costs which may be less than the principal amount of such Notes and may even be zero.

### Yield

The Final Terms issued in respect of each issue of Fixed Rate Notes will set out an indication of the yield of the Notes.

### Meetings of the holders of Notes

The terms of the Notes contain provisions for calling meetings of holders of such Notes to consider matters affecting their interests generally. These provisions permit defined majorities to bind all holders of Notes, including holders who did not attend and vote at the relevant meeting and holders who voted in a manner contrary to the majority and, if applicable, all holders of Coupons.

[Holders of French Law Notes will, in respect of all Tranches in any Series, be grouped automatically for the defence of their common interests in a *masse*. The name and address of the representative of the *masse* will be specified in the applicable Final Terms.]

### Issue specific summary:

Rate[s] of Interest:

[[●] per cent. Fixed Rate]
[Resettable Fixed Rate]
[[specify reference rate] +/- [●] per cent.
Floating Rate]
[TEC 10 Linked Interest]
[Fixed/Floating Rate]
[Zero Coupon]
[CPI Linked Interest]
[HICP Linked Interest]
[CMS Linked Interest]
[Range Accrual Interest]
[[HICP/CPI] Linked Range Accrual Interest)]

[The Notes bear interest [from the date of issue/from [•]] at floating rates calculated by reference to [specify reference rate] [plus/minus] a margin of [•] per cent. Interest will be paid [annually/semi-annually/quarterly] in arrear on [•] [and [•]] in each year, subject to adjustment for non-business days.]

[Insert relevant formulae, and relevant

			Range(s), Barriers, Underlying(s), Lower Limit(s) and Upper Limit(s) for CMS Linked Range Accrual Notes and Inflation Linked Range Accrual Notes].
		[Manner in which the Rate[s] of Interest [is/are] to be determined]	[Screen Rate Determination/ISDA Determination/FBF Determination]] <sup>3</sup>
		Interest Commencement Date:	[Specify/Issue Date/Not Applicable]
		Maturity Date:	[Specify date or (for Floating Rate Notes) Interest Payment Date falling in or nearest to the relevant day and/or month and year]
		Final Redemption Amount of each Note:	[[•] per Calculation Amount]/[give details in relation to Inflation Linked Notes]
		Redemption by Instalments:	[The Notes are redeemable by instalments of $[\bullet]$ on $[\bullet]$ , $[\bullet]$ , $[\bullet]$ ]/[Not Applicable]
		Call Option:	[Applicable]/[Not Applicable]
		Put Option:	[Applicable]/[Not Applicable]
		Optional Redemption Amount:	[Applicable: [•] per Calculation Amount/[give details in relation to Inflation Linked Notes]/[Not Applicable]]
		Early Redemption Amount:	[Applicable: [●] per Calculation Amount/Fair Market Value Redemption Amount [give details in relation to Inflation Linked Notes]/[Not Applicable]]
		Yield (in respect of Fixed Rate Notes):	[Applicable: [●] <i>per annum</i> ]/[Not Applicable]
C.10	Derivative component in interest payments	contain any derivative components. In	Notes issued under the Programme do not inflation Linked Notes are Notes in respect to the CPI (as defined in C.9) or the HICP
		The value of the investment in the Infl value of the CPI or HICP, as the case r	lation Linked Notes may be affected by the may be.
C.11	Listing and admission to trading	the Official List of the Luxembourg S	ne may be listed on Euronext Paris and/or tock Exchange or as otherwise specified in of Notes may not be listed on any stock

-

<sup>&</sup>lt;sup>3</sup> To be deleted if the Notes are not Floating Rate Notes.

		Issue specific summary:
		[[Application has been made]/[Application is expected to be made] by the Issuer (or on its behalf) for the Notes to be listed and admitted to trading [on [Euronext Paris]/[the regulated market of Luxembourg Stock Exchange]/[•]] with effect from [•]]/[Not Applicable]
C.15	Description of how the value of investment is	Inflation Linked Notes are debt securities which do not provide for predetermined interest payments. Interest amounts are linked to:
	affected by the	(i) the CPI (as defined in C.9);
	value of the underlying	(ii) the HICP (as defined in C.9).
	instrument	Issue specific summary:
		The value of the investment in the Inflation Linked Notes may be affected by the level of the [CPI/HICP]. Accordingly, this inflation index affects the interest amount calculated.
C.16	Inflation Linked Notes - Maturity	Subject to compliance with all relevant laws, regulations and directives, Inflation Linked Notes will have any maturity from one month from the date of original issue.
		Issue specific summary:
		[The maturity date of the Inflation Linked Notes is [●].]/[Not Applicable]
C.17	Inflation Linked Notes – Settlement procedure	The Inflation Linked Notes will be cash settled.
C.18	Return on Inflation Linked Notes	Payments of interest in respect of any Inflation Linked Notes shall be determined by multiplying the outstanding nominal amount of such Notes by the product of the rate <i>per annum</i> specified in the Final Terms and the relevant Inflation Index Ratio or, in the case of Inflation Linked Range Accrual Notes, the product of the rate <i>per annum</i> specified in the Final Terms and the relevant accrual factor.
C.19	Inflation Linked Notes – Exercise price/ Final reference price	The final redemption amount in respect of Inflation Linked Notes will be their principal amount.
C.20	Inflation Linked Notes – Description of Underlying	Inflation Linked Notes are Notes where the coupons are directly or indirectly indexed. In the case of Inflation Linked Notes (other than Inflation Linked Range Accrual Notes) in respect of which interest is indexed, the coupon pays the annual or other periodic change in inflation, applied in percentage to the issue's nominal amount. In the case of Inflation Linked Range Accrual Notes while the coupon itself may not be directly indexed to the annual or other periodic change in inflation, the interest amount payable may be conditioned on the number of days during the interest accrual period or other specified period on which certain pre-determined inflation-related level limits are satisfied.

### Issue Specific Summary:

[Insert for CPI Linked Notes]

### [CPI Linked Notes

CPI Linked Notes are linked to the CPI. The CPI is the official instrument for measuring inflation. It provides an estimate between two given periods of the average change in prices of goods and services consumed by households on French territory. It is a summary gauge of movements in prices of products on a constant-quality basis. Information regarding the CPI can be found at Agence France Trésor Reuters page OATINFLATION01 or on Bloomberg page TRESOR and on the website www.aft.gouv.fr.]

### [Insert for HICP Linked Notes]

### [HICP Linked Notes

HICP Linked Notes are linked to the HICP. The HICP is an economic indicator constructed to measure the changes over time in the prices of consumer goods and services acquired by households in the European Monetary Union. Information regarding HICP can be found at Agence France Trésor Reuters page OATEI01, on the website <a href="https://www.aft.gouv.fr">www.aft.gouv.fr</a> and on Bloomberg page TRESOR.]

### Section D -Risk Factors

## D.2 Key information on the key risks that are specific to the Issuer or its industry

Factors which may affect the Issuer's ability to fulfil its obligations under the Notes include the following:

- unforeseen events that could interrupt the Issuer's operations and cause substantial losses and additional costs;
- four main categories of risks inherent to the Issuer's activities, such as:
  - *Credit Risk* credit risk is the risk of financial loss relating to the failure of an obligor to honour its contractual obligations,
  - Market and Liquidity Risk market risk is the risk related to earnings, which arises primarily from adverse movements of trading and non-trading market parameters and liquidity risk, which is also referred to as funding risk, is the inability of the Issuer to meet its obligations at an acceptable cost in a given currency and location,
  - Operational Risk operational risk corresponds to the risk of losses due to inadequate or failed internal processes (such internal processes including, without limitation, human resources and information systems), or due to external events (such external events including floods, fires, earthquakes or terrorist attacks), whether deliberate, accidental or natural occurrences, and
  - Insurance Risk insurance risk is the risk that earnings may be negatively impacted due to mismatches between expected and actual claims and, depending on the insurance product, this risk is influenced by macroeconomic changes, changes in customer

behaviour, changes in public health, pandemics and catastrophic events (such as earthquakes, industrial disasters or terrorism);

- A downgrade of the rating assigned to BFCM, which could have a negative impact on the BFCM's liquidity and competitive position a rating downgrade could have a negative impact on BFCM's liquidity and competitive position, increase borrowing costs, limit access to the capital markets or trigger obligations under certain bilateral provisions in some derivatives contracts. The Group could also be forced to provide additional guarantees for certain market transactions.
- Changes in the French and European regulatory frameworks which could adversely affect the Group's business since the financial crisis, numerous laws and regulations have been enacted or proposed to introduce a number of changes in the global financial environment. As a result, the Group has had to significantly adjust, and may have to continue to adjust, some of its activities in order to comply with the new requirements.
- Risks related to loss absorption on the point of non-viability of the Issuer and resolution under the BRRD, the resolution authorities have extended powers to implement resolution measures for failed banks, or in certain circumstances the groups to which they belong, which may include, without limitation, the winding-up of the bank's activities, the modification of the terms of debt securities, the suspension of listing of financial instruments, the dismissal of executives, or the issuance of new capital instruments.
- Legal risks The Group and some of its employees could be involved in various lawsuits, which increase the risk of losses or of damage to the Group's reputation.
- Sovereign risks related to BFCM's net exposure on sovereign debt –
  downgrades of sovereign ratings on which the Group is exposed could
  have a negative impact on the Group's refinancing conditions.
- Non-compliance and reputational risk any damage to the Group's reputation might lead to a loss of business that could impact its earnings and financial position.
- Environmental risks environmental risks are analysed from the occurrence of natural disasters (100-year events, floods, earthquakes, pollution, etc.), their impact on the business and means of prevention and protection to be put in place.
- Risks related to regulatory requirements the Group is subject to extensive regulatory requirements and high-level supervision in each jurisdiction in which it operates.
- *Change in regulations* the Group is subject to numerous regulations which may change, concerning, among others, the following:

### Section D –Risk Factors Risk related to monetary, interest rate and other policies of central banks and regulatory authorities, low interest rates over an extended period of time having an impact on the revenue of the retail banking activities and an increase of interest rates in the future having an impact on the value of the Group's portefolio because of the high level of loan stock at low interest rates contained in it; general changes in government or regulatory policy that may significantly influence investor decisions in particular markets in which the Issuer operates; general changes in regulatory requirement, for example, prudential rules relating to the capital adequacy framework; changes in the competition and pricing environment; changes in the financial reporting environment; expropriation, nationalisation or confiscation of assets and changes in legislation relating to foreign ownership; and other unfavourable political, military or diplomatic developments producing social instability or legal uncertainty which in turn may affect demand for the Group's products and services; A highly competitive French and global financial services market with innovative competition coming both from incumbent players and a steady stream of new market entrants - if the Group is unable to respond to the competitive environment in France or in its other markets with attractive and profitable product and service offerings, it may lose market share in important areas of its business or incur losses on some or all of its activities; Although the Group has a weak presence in Great Britain and the risks of contagion to its other activities remain relatively moderate, it is difficult to fully measure the future impacts of the unexpected decision of the British for the Brexit; Negative interest rate environment – in low-interest-rate environment, BFCM could find itself in a positon where it would not be able to sufficiently reduce the interest rates on deposits to offset the fall in revenues on loans granted at lower interest rates. Bail-in - Under the BRRD, the resolution authorities can write-down BFCM's debt securities or convert them into capital once a resolution procedure has been initiated ("bail-in" tool) which could have a significant impact on the resources available to BFCM to redeem its securities. There are certain factors which are material for the purpose of assessing the **D.3 Kev information** risks associated with Notes issued under the Programme, including the on the key risks following: that are specific

### to the Notes

- the Notes may not be a suitable investment for all investors: each potential investor of the Notes must make its own determination of the suitability of any such investment. In particular, each potential investor should have sufficient knowledge and experience to make a meaningful evaluation of the Notes, the merits and risks of investing in the Notes, have sufficient financial resources and liquidity to bear all of the risks of an investment in the Notes and understand thoroughly the terms of the Notes
- credit risk of the Issuer: an investment in the Notes involves taking credit risk on the Issuer. If the financial situation of the Issuer deteriorates, it may not be able to fulfil all or part of its payment obligations under the Notes and investors may lose all or part of their investment;
- Risk related to the structure of a particular issue of Notes:
  - upon the occurrence of a Withholding Tax Event or a Tax Gross-Up Event, the Issuer may, at its option, redeem all, but not some only, of the Senior Preferred Notes. A Withholding Tax Event refers to any change in the laws or regulations of France (or their application or official interpretation) that would require the Issuer to pay additional amounts of interest. A Tax Gross-Up Event occurs if the Issuer would be prevented by French law from making full payment of amounts of interest due under the Notes. If so provided in the relevant Final Terms, the Issuer may, at its option, also redeem all or some only, of the Senior Preferred Notes on the date(s) specified in the relevant Final Terms. If the market interest rates decrease, the risk to Noteholders that the Issuer will exercise its right of termination increases. This could significantly reduce the yield of the Notes, especially from that initially expected by Noteholders. In addition, any actual exercise or perceived increase in the likelihood of the exercise of any such option could have a material adverse effect on the market value of the Senior Preferred Notes;
  - partial redemption at the option of the Issuer or a redemption at the option of the Noteholders may affect the liquidity of the Notes of the same Series in respect of which such option is not exercised;
  - the yield associated with Fixed Rate Notes or Zero Coupon Notes will differ according to the price at which the Notes are purchased;
  - investors will not be able to calculate in advance their rate of return on Resettable Fixed Rate Notes, Floating Rate Notes, TEC 10 Notes, CMS Linked Notes and Inflation Linked Notes;
  - the redemption amount payable upon an early redemption of certain Notes, including structured notes such as TEC 10 Linked Notes, CMS Linked Notes, Inflation Linked Notes, Range Accrual Notes and Inflation Linked Range Accrual Notes, may be less than the principal amount and may equal zero;

- investors in Fixed Rate Notes are exposed to the risk that subsequent changes in interest rates may adversely affect the value of such Notes;
- Fixed/Floating Rate Notes are subject to interest basis switch provisions and investors may not be able to calculate in advance the rate of return if any switch turns the Note into a Floating Rate Note, CMS Linked Note or Inflation Linked Note;
- Resettable Fixed Rate Notes are exposed to the risk of fluctuating interest rate levels and uncertain interest income;
- Noteholders may be exposed to risk on Range Accrual Notes and Inflation Linked Range Accrual Notes where the coupon amount is dependent on the value of the relevant underlying CMS Rate(s) or Inflation Index Ratio(s) being equal to, greater than and/or less than certain levels;
- Notes with a multiplier or other gearing or leverage factor can be volatile investments. A leverage factor may be applied to certain Notes in order to determine the interest amount payable on such Notes. Such leverage factor will magnify any negative performance of the relevant rate or underlying value;
- an investment in Notes, the interest on which is determined by reference to one or more values of interest rates or other indices or formulae, either directly or inversely, may entail significant risks not associated with similar investments in a conventional debt security;
- Zero Coupon Notes are subject to higher price fluctuation than nondiscounted Notes: changes in market interest rates have a substantially stronger impact on the prices of zero coupon Notes than on the prices of ordinary Notes because the discounted issue prices are substantially below par;
- Noteholders receiving payments in currency other than that of their financial activities, which may expose Noteholders to risks relating to currency conversions;
- Noteholders may be exposed to risk on Inflation Linked Notes which are dependent upon the performance of an index;
- a Noteholder's actual yield on the Notes may be reduced from the stated yield by transaction costs which may include brokerage fees or commissions charged by credit institutions, domestic dealers or brokers in foreign markets upon sale or purchase of the Notes;
- a Noteholder's effective yield on the Notes may be diminished by the tax impact on that Noteholder of its investment in the Notes;
- the amount of principal payable at redemption may be less than the nominal amount of such Notes or even zero;

- Notes (even if not subordinated) may possibly be used, in whole or in part, to absorb losses in certain circumstances pursuant to so called "Bail-in" provisions contained in the EU Directive on banking recovery and resolution. This Directive, implemented in France by a decree-law (Ordonnance portant diverses dispositions d'adaptation de la législation au droit de l'Union européenne en matière financière), may so require the total or partial write-down or conversion to equity of the Notes in certain circumstances. While the Directive may also result in the poor-quality assets of the Issuer being transferred to a "bad bank" in the context of a resolution procedure, it may also result in a transfer of good-quality assets of the Issuer to another entity leaving the Issuer with insufficient and/or poor quality assets which are unable to satisfy amounts due by the Issuer under the Notes.
- French law currently in force and European legislation regarding the resolution of financial institutions may require the write-down or conversion of the Notes in case the Issuer is deemed to be at the point of non-viability;
- Law n°2016-1691 dated 9 December 2016 creating a priority between Senior Preferred Notes and senior non-preferred Notes issued by credit institutions and which rank senior to subordinated obligations;
- Risk related to the Notes generally:
  - the trading market for debt securities may be volatile and may be adversely impacted by many events including economic and market conditions and, to varying degrees, interest rates, currency exchange rates and inflation rates in other European and industrialised countries. Such volatility may adversely affect the price of Notes;
  - an active trading market for the Notes may not develop. If no active trading market for the Notes develops or is not maintained, the market or trading price and liquidity of the Notes may be adversely affected;
  - there is no restriction in the terms and conditions of the Notes on the amount of indebtedness that the Issuer may incur that ranks senior to, or pari passu with, Senior Preferred Notes, senior non-preferred Notes or, as the case may be, subordinated Notes. The incurrence of any such indebtedness may reduce the amount recoverable by investors in respect of any such Notes upon the Issuer's bankruptcy;
  - limited, or absence of, events of default: unless the relevant Final Terms specify that no event of default shall be applicable in respect of a Tranche of Senior Preferred Notes, the holder of any Senior Preferred Note may only give notice that such Senior Preferred Note is immediately due and repayable in a limited number of events of default. If the relevant Final Terms specify that no event of default shall be applicable in respect of a Tranche of Senior Preferred Notes, the Noteholders will not be able to accelerate the maturity of such Notes;

- the terms and conditions of the Notes contain a waiver of set-off rights whereby the holders of Notes waive any right of or claims of set-off, netting, compensation, retention and counterclaim in relation to the Notes, to the extent permitted by applicable law. This waiver will apply to the Notes unless "Waiver of Set-off" is specified as not applicable in the relevant Final Terms;
- the Notes do not contain any negative pledge provisions or other covenants;
- potential conflicts of interest may arise between any of the Dealers or Issuer and the Noteholders with respect to the Dealers' future engagements in connection with other securities issued by, or transactions entered into with, the Issuer or any of its affiliates;
- a conflict of interest may arise between the Issuer and the Noteholders where the Issuer or its affiliate acts as calculation agent in respect of determining amounts payable under the Notes pursuant to the terms and conditions of the Notes:
- potential purchasers and sellers of the Notes may be required to pay taxes or other documentary charges or duties in accordance with the laws and practices of the country where the Notes are transferred or other jurisdictions;
- transactions on the Notes could be subject to a future European financial transaction tax;
- the LIBOR, the EURIBOR are, and other types of indices which may be deemed to be "benchmarks", have been the subject of recent national, international and other regulatory guidance and proposals for reform. The benchmarks regulation was published in the European official journal on 29 June 2016 (the "Benchmarks Regulation"). Most of provisions of the Benchmarks Regulation will apply from 1 January 2018 with the exception of certain provisions (mainly on critical benchmarks) that applied from 30 June 2016. The Benchmarks Regulation could have a material impact on the Notes linked to a "benchmark" index (i) if, subject to any applicable transitional provisions, its administrator, or the benchmark, is not entered in or is removed from ESMA's register of Benchmarks Regulation approved benchmarks or (ii) if the methodology or other terms of the "benchmark" could be changed in order to comply with the terms of the Benchmarks Regulation;
- since English Law Notes represented by Global Notes are held, and French Law Notes in the form of Dematerialised Notes are created as book entry securities, in the clearing systems, investors will (as will also be the case with any Definitive Notes in respect of English Law Notes or French Law Notes issued as Materialised Notes which are held in a clearing system) have to rely on the clearing system

procedures for transfer, payment and communication by and with the Issuer in respect of the Notes;

- in relation to English Law Notes represented by Global Notes which have denominations consisting of a minimum specified denomination plus a higher integral multiple of another smaller amount, holders of such Notes may not receive Definitive Notes if, as a result of trading, they hold a principal amount of less than the minimum specified denomination;
- judicial decisions or new legislation leading to changes to English law (in the case of English Law Notes) or French Law (in the case of French Law Notes) or administrative practice after the date of this Base Prospectus may negatively impact the yield of the Notes;
- holders of French Law Notes will, in respect of all Tranches comprised in a any Series, be grouped automatically for the defence of the common interests in a *masse*. The terms and conditions of the Notes permit defined majorities to bind all Noteholders including Noteholders who did not attend and vote at the relevant meeting and Noteholders who voted in a manner contrary to the majority;
- French insolvency law could impose automatic requirements for an assembly which will override the provisions in the Notes relating to meetings of Noteholders;
- the credit ratings assigned to the Notes whether on a solicited or an
  unsolicited basis may not reflect all risks related to structure, market,
  and other factors that may affect the value of the Notes. A credit rating
  (whether solicited or unsolicited) is not a recommendation to buy, sell
  or hold securities;
- a reduction in, or a placing on creditwatch of, the rating, if any, for any reason including a change in methodology, accorded to outstanding debt securities of the Issuer or the Group by one of the rating agencies could result in a reduction in the trading value of the Notes;
- the Notes' purchase price may not reflect its inherent value: any difference between a Note's purchase price and its inherent value may be due to a number of different factors including, without limitation, prevailing market conditions and fees, discounts or commissions paid or accorded to the various parties involved in structuring and/or distributing the Notes.
- each prospective investor in Notes must determine, based on its own independent review and such professional advice as it deems appropriate under the circumstances, that its acquisition of the Notes is fully consistent with its financial needs, objectives and conditions, complies and is fully consistent with all investment policies, guidelines and restrictions applicable to it and is a fit, proper and suitable

investment for it, notwithstanding the clear and substantial risks inherent in investing in or holding the Notes;

- legal investment considerations, such as investment laws and regulations, may restrict certain investments of certain investors;
- neither the Issuer, the Dealers, nor any of their respective affiliates has
  or assumes responsibility for the lawfulness of the acquisition of the
  Notes by a prospective investor in the Notes, whether under the laws of
  the jurisdiction of its incorporation or the jurisdiction in which it
  operates (if different), or for compliance by that prospective investor
  with any law, regulation or regulatory policy applicable to it;
- any imposition of FATCA withholding may cause Noteholders subject to FATCA withholding to receive less interest and principal under the Notes than expected;
- Risk related to Notes denominated in Renminbi:
  - developments in other markets may adversely affect the market price of any Notes denominated in Renminbi;
  - Renminbi is not freely convertible and there are significant restrictions on remittance of CNY into and outside the PRC: there is no assurance that the PRC government will continue to gradually liberalise the control over cross-border Renminbi remittances in the future;
  - the availability of Renminbi outside of the PRC is limited, which may
    affect the liquidity of Notes denominated in Renminbi, and the Issuer
    may, in certain circumstances, be entitled to make payments under
    Notes denominated in Renminbi in U.S. dollars or in another currency;
  - investment in Notes denominated in Renminbi is subject to exchange rate risks;
  - investment in Notes denominated in Renminbi is subject to interest rate risks: Notes denominated in Renminbi may carry a fixed interest rate. Consequently, the trading price of such Notes would vary with fluctuations in Renminbi interest rates:
  - payments with respect to Notes denominated in Renminbi may be made only to a Renminbi bank account maintained in Hong Kong; and
  - Renminbi currency risk including that Renminbi is not freely convertible and that the Issuer may, in certain circumstances, be entitled to make payments under Notes denominated in Renminbi in U.S. dollars.

An investment in the Notes involves certain risks which are material for the purpose of assessing the market risks associated with Notes issued under the

	Section D –Risk Factors		
		Programme. While all of these risk factors are contingencies which may or may not occur, potential investors should be aware that the risks involved with investing in the Notes may lead to volatility and/or a decrease in the market value of the relevant Tranche of Notes whereby the market value falls short of the expectations (financial or otherwise) of an investor who has made an investment in such Notes.	
D.6	Key information on factors which are material for the purpose of assessing the risks associated with Inflation Linked Notes	Potential investors in Inflation Linked Notes should be aware that such Notes are debt securities where interest amounts will be dependent upon the performance of the CPI or HICP.	

Section E - Offer		
E.2b	Reasons for the offer and use of proceeds	The net proceeds of the issue of each Tranche of Notes will be used by the Issuer for its general corporate purposes. If in respect of any particular issue of Notes, there is a particular identified use of proceeds, this will be stated in the relevant Final Terms.
		Issue Specific Summary:
		[The net proceeds of the issue of the Notes will be used by the Issuer for its general corporate purposes.]/[•]
E.3	Terms and conditions of the offer	Notes may be offered to the public in France, the Grand Duchy of Luxembourg and/or any other EEA Member State in which the Base Prospectus has been passported, which shall be specified in the applicable Final Terms.
		There are certain restrictions regarding the purchase, offer, sale and delivery of the Notes, or possession or distribution of the Base Prospectus, any other offering material or any Final Terms.
		Other than as set out in section A.2 above, neither the Issuer nor any of the Dealers has authorised the making of any Public Offer by any person in any circumstances and such person is not permitted to use the Prospectus in connection with its offer of any Notes. Any such offers are not made on behalf of the Issuer or by any of the Dealers or Authorised Offerors and none of the Issuer or any of the Dealers or Authorised Offerors has any responsibility or liability for the actions of any person making such offers.
		Issue Specific Summary:
		[Not Applicable. The Notes are not offered to the public.]/[The Notes are [France/Grand Duchy of offered to the public in: Luxembourg/Other]

Section E - Offer				
		Offer Price:	[Issue Price/specify]	
		Conditions to which the offer is subject:	[Not Applicable/give details]	
		Offer Period (including any possible amendments):	[•]	
		Description of the application process:	[Not Applicable/give details]	
		Details of the minimum and/or maximum amount of the application:	[Not Applicable/give details]	
		Manner in and date on which results of the offer are made public:	[Not Applicable/give details]]	
		Description of possibility to reduce subscriptions and manner for refunding excess amount paid by the applicants:	[Not Applicable/give details]	
		Details of the method and time limits for paying up and delivering the Notes:	[Not Applicable/give details]]	
		Procedure for exercise of any right pre-emption, negotiability of subscription rights and treatment of subscription rights not exercised:	[Not Applicable/give details]]	
		Whether tranche(s) have been reserved for certain countries:	[Not Applicable/give details]	
		Process for notification to applicants of the amount allotted and the indication whether dealing begin before notification is made:	[Not Applicable/give details]]	
		Amount of any expenses and taxes specifically charged to subscriber or purchaser:	[Not Applicable/give details]]	
E.4	Interests of natural and	The relevant Final Terms will specify ar involved in the issue of the Notes.	ny interest of natural and legal persons	
	legal persons involved in the	Issue Specific Summary:		
	issue of the Notes  [So far as the Issuer is aware, no person involved in the offer of the Notes interest material to the offer.] [The Dealer[s] will be paid aggregate contequal to [●] per cent. of the nominal amount of the Notes.] [So far as is aware, no other person involved in the issue of the Notes has a material to the offer.] [●]			
E.7	Estimated expenses charged to	The relevant Final terms will specify as the case may be the estimated expenses applicable to any Tranche of Notes.		
	investor by the Issuer or the	Issue Specific Summary:		

Section E - Offer			
offeror	[Not Applicable/The estimated expenses charged to the investor(s) amount to $[ullet]$ .]		

# RESUME EN FRANÇAIS (SUMMARY IN FRENCH)

Les résumés contiennent des exigences de publicité appelées « Eléments » dont la communication est requise par l'Annexe XXII du Règlement européen n°809/2004 du 29 avril 2004 tel que modifié par le Règlement délégué (UE) n°486/2012 du 30 mars 2012 et le Règlement délégué (UE) n°862/2012 du 4 juin 2012. Ces Eléments sont numérotés dans les sections A à E (A.1 à E.7).

Ce résumé contient tous les Eléments devant être inclus dans un résumé pour ce type de valeurs mobilières et pour la Banque Fédérative du Crédit Mutuel. La numérotation des Eléments peut ne pas se suivre en raison du fait que certains Eléments n'ont pas à être inclus.

Bien qu'un Elément doive être inclus dans le résumé du fait du type de valeur mobilière et d'Emetteur concerné, il se peut qu'aucune information pertinente ne puisse être donnée sur cet Elément. Dans ce cas, une brève description de l'Elément est incluse dans le résumé suivie de la mention « Sans objet ».

Ce résumé est fourni dans le cadre de l'émission par l'Emetteur de Titres dans le cadre du Programme (autres que les Titres bénéficiant d'une exemption à l'obligation de publier un prospectus et tout Titre Subordonné ou Titres Seniors Non Préférés qui ne sera pas émis avec une valeur nominale unitaire inférieure à 100 000 euros ou sa contre-valeur dans une autre devise) ou tout Titre émis en utilisant un prospectus spécifique (drawdown ou tranche prospectus) (chacun tel que défini ci-après) ayant une valeur nominale unitaire inférieure à 100 000 euros qui sont offerts au public ou admis à la négociation sur un marché réglementé de l'Espace Economique Européen (l' « EEE »). Le résumé spécifique à ce type d'émission de Titres figurera en annexe des Conditions Définitives (telles que définies ci-après) applicables et comprendra (i) les informations relatives au résumé du Prospectus de Base et (ii) les informations contenues dans les rubriques « résumé spécifique à l'émission » figurant ci-après.

	Section A - Introduction et avertissements			
A.1	Avertissement général concernant le résumé	Ce résumé doit être lu comme une introduction au présent prospectus de base en date du 6 juillet 2017 (le « <b>Prospectus de Base</b> ») concernant l' <i>Euro Medium Term Note Programme</i> d'un montant de 45 000 000 000 euros (le « <b>Programme</b> ») de l'Emetteur (tel que défini ci-après). Toute décision d'investir dans les titres seniors préférés dans le cadre du Programme (les « <b>Titres</b> ») doit être fondée sur un examen exhaustif du Prospectus de Base par les investisseurs, y compris les documents qui y sont incorporés par référence et tout supplément qui pourrait être publié à l'avenir. Lorsqu'une action concernant l'information contenue dans le présent Prospectus de Base est intentée devant un tribunal, le plaignant peut, selon la législation nationale de l'État Membre de l'EEE, avoir à supporter les frais de traduction de ce Prospectus de Base avant le début de la procédure judiciaire. Seule peut être engagée la responsabilité civile des personnes qui ont présenté le résumé ou la traduction de ce dernier, mais seulement si le contenu du résumé est trompeur, inexact ou contradictoire par rapport aux autres parties du Prospectus de Base ou s'il ne fournit pas, lu en combinaison avec les autres parties du Prospectus de Base, les informations clés permettant d'aider les investisseurs lorsqu'ils envisagent d'investir dans les Titres.		
A.2	Information relative au consentement	Dans le cadre de toute offre de Titres en France, dans le Grand Duché de Luxembourg et/ou toute autre juridiction de l'Union Européenne où le Prospectus de Base a été passporté, le cas échéant (les « Pays de l'Offre Publique ») qui ne		

### **Section A - Introduction et avertissements**

# de l'Emetteur concernant l'utilisation du Prospectus

bénéficie pas de l'exemption à l'obligation de publication d'un prospectus en vertu de la Directive 2003/71/CE concernant le prospectus à publier en cas d'offre au public de valeurs mobilières ou en vue de l'admission de valeurs mobilières à la négociation telle que modifiée (« **Directive Prospectus** »), (une « **Offre au Public** »), l'Emetteur consent à l'utilisation du Prospectus de Base et des Conditions Définitives applicables (ensemble, le « **Prospectus** ») dans le cadre d'une Offre au Public de tout Titre durant la période d'offre indiquée dans les Conditions Définitives concernées (la « **Période d'Offre** ») et dans le(s) Pays de l'Offre Publique indiqué(s) dans les Conditions Définitives concernées :

- (1) sous réserve des conditions prévues dans les Conditions Définitives, par tout intermédiaire financier désigné dans ces Conditions Définitives ; ou
- (2) si cela est indiqué dans les Conditions Définitives concernées, par tout intermédiaire financier qui remplit les conditions suivantes : (a) qui agit conformément à toutes les lois, règles, réglementations et recommandations applicables de toute autorité (les « Règles »), y compris, notamment et dans chacun des cas, les Règles relatives à la fois à l'opportunité ou à l'utilité de tout investissement dans les Titres par toute personne et à la divulgation à tout investisseur potentiel; (b) qui respecte les restrictions énoncées dans la partie « Subscription and Sale » du Prospectus de Base qui s'appliquent comme s'il s'agissait d'un Agent Placeur (tel que défini ci-après) nommé dans le cadre du Programme ou dans le cadre d'une opération spécifique; (c) qui s'assure que tous les frais (et toutes les commissions, les dégrèvements ou avantages de toute nature) reçus ou payés par cet intermédiaire financier en raison de l'offre ou de la cession des Titres n'enfreignent pas les Règles et sont entièrement et clairement communiqués aux investisseurs ou aux investisseurs potentiels ; (d) qui détient tous les permis, autorisations, approbations et accords nécessaires à la sollicitation, ou à l'offre ou la cession des Titres, en application des Règles ; (e) qui conserve les dossiers d'identification des investisseurs au moins pendant la période minimum requise par les Règles applicables, et doit, sur demande et dans les limites prévues par les Règles, mettre ses registres à la disposition des Agent(s) Placeur(s) concerné(s) et de l'Emetteur ou les mettre directement à la disposition des autorités compétentes dont l'Emetteur et/ou le(s) Agent(s) Placeur(s) concerné(s) dépendent afin de permettre à l'Emetteur et/ou aux Agent(s) Placeur(s) concerné(s) de respecter les Règles relatives à la lutte contre le blanchiment d'argent, à la lutte contre la corruption et les règles de connaissance du client (know your client) applicables à l'Emetteur et/ou aux Agent(s) Placeur(s) concerné(s); (f) qui n'entraine pas, directement ou indirectement, la violation d'une Règle par l'Emetteur ou les Agent(s) Placeur(s) concerné(s) ou qui ne soumet pas l'Emetteur ou les Agent(s) Placeur(s) concerné(s) à l'obligation d'effectuer un dépôt, d'obtenir une autorisation ou un accord dans tout pays ; et (g) qui satisfait à toute autre condition spécifiée dans les Conditions Définitives concernées (dans chacun des cas un « Etablissement Autorisé »). Ni les Agents Placeurs ni l'Emetteur n'auront d'obligation de s'assurer qu'un Etablissement Autorisé agira en conformité avec toutes les lois et réglementations et, en conséquence, ni les Agents Placeurs ni l'Emetteur ne pourra voir sa responsabilité engagée à ce titre.

### Section A - Introduction et avertissements

Le consentement mentionné ci-dessus s'applique à des Périodes d'Offre (le cas échéant) se terminant au plus tard à l'issue d'une période de 12 mois à compter de la date d'approbation du Prospectus de Base par l'*Autorité des marchés financiers*.

Un Investisseur (tel que défini ci-après) qui a l'intention d'acquérir ou qui acquiert des Titres auprès d'un Etablissement Autorisé le fera, et les offres et cessions des Titres par un Etablissement Autorisé à un Investisseur se feront, dans le respect de toutes conditions et autres accords mis en place entre l'Etablissement Autorisé et l'Investisseur concerné y compris en ce qui concerne l'allocation du prix, les accords de règlement-livraison et les frais facturés à l'Investisseur (les « Modalités de l'Offre Non-exemptée »). L'Emetteur ne sera pas partie à de tels accords avec des Investisseurs (autres que les Agents Placeurs) dans le contexte de l'offre ou de la cession des Titres et, en conséquence, le Prospectus de Base ne comprendra pas et les Conditions Définitives ne comprendront pas ces informations. Les Modalités de l'Offre au Public devront être communiquées aux Investisseurs par l'Etablissement Autorisé au moment de l'Offre au Public. Ni l'Emetteur ni aucun des Agents Placeurs ou des Etablissements Autorisés ne sont responsables de cette information.

### Résumé spécifique à l'émission :

[Dans le cadre de l'offre de Titres en [●] (le[s] « Pays de l'Offre Publique ») qui ne bénéficie pas de l'exemption à l'obligation de publication d'un prospectus en vertu de la Directive Prospectus (une « Offre au Public »), l'Emetteur consent à l'utilisation du Prospectus dans le cadre de cette Offre au Public de tout Titre de [●] à [●] (la « Période d'Offre ») et dans le[s] Pays de l'Offre Publique par [●]/[tout intermédiaire financier] (l'[/les] « Établissement[s] Autorisé[s] »). [L'[/Les] Etablissement[s] Autorisé[s] doit[/doivent] remplir les conditions suivantes : [●].]]

[Ni les Agents Placeurs ni l'Emetteur n'ont l'obligation de s'assurer qu'un Etablissement Autorisé se conforme aux lois et règlements en vigueur et aucun d'entre eux n'engagera sa responsabilité à cet égard.]

[L'Emetteur accepte la responsabilité, dans le[s] Pays de l'Offre Publique, du contenu du Prospectus vis-à-vis de toute personne (un « Investisseur ») se trouvant dans ce[s] Pays de l'Offre Publique à qui une offre de tout Titre est faite par tout Etablissement Autorisé et lorsque l'offre est faite pendant la période pour laquelle le consentement est donné. Toutefois, ni l'Emetteur ni aucun Agent Placeur n'est responsable des actes commis par tout Etablissement Autorisé, y compris concernant le respect des règles de conduite des affaires ou d'autres obligations réglementaires locales ou d'autres obligations légales relatives aux valeurs mobilières en lien avec une telle offre applicables à l'Etablissement Autorisé.]

[Un Investisseur qui a l'intention d'acquérir ou qui acquiert des Titres auprès d'un Etablissement Autorisé le fera, et les offres et cessions des Titres

Section A - Introduction et avertissements		
	par un Etablissement Autorisé à un Investisseur se feront, dans le respect de toutes conditions et autres accords mis en place entre l'Etablissement Autorisé et l'Investisseur concernés y compris en ce qui concerne l'allocation du prix et les accords de règlement-livraison (les « Modalités de l'Offre au Public »). L'Emetteur ne sera pas partie à de tels accords avec des Investisseurs (autres que les Agents Placeurs) dans le contexte de l'offre ou de la cession des Titres et, en conséquence, le Prospectus de Base et les Conditions Définitives ne comprendront pas ces informations. Les Modalités de l'Offre au Public devront être communiquées aux Investisseurs par l'Etablissement Autorisé au moment de l'Offre au Public. Ni l'Emetteur ni aucun des Agents Placeurs ou des Établissements Autorisés ne sont responsables de cette information.]/[Sans objet]]	

	Section B – Emetteur			
B.1	La raison sociale et le nom commercial de l'Emetteur	Banque Fédérative du Crédit Mutuel (« <b>BFCM</b> » ou l'« <b>Emetteur</b> »).		
B.2	Siège social et forme juridique de l'Emetteur, législation qui régit l'activité et pays d'origine de l'Emetteur	L'Emetteur est une société anonyme à Conseil d'administration de droit français, immatriculée en France et soumise aux dispositions légales et règlementaires applicables aux sociétés anonymes, ainsi que toute autre loi spécifique régissant l'Emetteur et ses statuts. L'Emetteur a reçu l'agrément du Comité des établissements de crédit et des entreprises d'investissement de la Banque de France le 1er janvier 1984. L'Emetteur est immatriculé au Registre du commerce et des sociétés de Strasbourg sous le numéro 355 801 929. A la date du présent Prospectus de Base, le capital social de l'Emetteur est de 1 688 529 500 euros divisé en 33 770 590 actions. Son siège social est situé 34, rue du Wacken, 67000 Strasbourg, France.		
B.4b	Description de toutes les tendances connues touchant l'Emetteur ainsi que des industries de son secteur	Dans un contexte marqué par des défis très variés, économiques, sociaux, technologiques, concurrentiels, réglementaires, le groupe BFCM a affirmé une nouvelle fois ses priorités en 2016 : le développement, l'adaptabilité, l'innovation et la qualité du service. Ces exigences lui ont permis de préserver son identité, d'affirmer sa différence et d'afficher de bons résultats financiers, sources de solidité et de confiance. Son expertise technologique a bénéficié à l'ensemble des secteurs du groupe. Elle témoigne de sa volonté de construire une banque au service de ses 16,9 millions de clients et plus largement, au service des hommes et de l'économie réelle.  Après avoir racheté en 2016 à CM Akquisitions Gmbh (CMA) 100% des actions Targo Deutschland Gmbh qu'elle détenait, l'Emetteur absorbe CMA. La fusion transfrontalière a été définitivement enregistrée au greffe du registre du commerce de Düsseldorf en date du 15 mars 2017 et le certificat de légalité établi par notaire a validé la fusion en France avec une date d'effet au 22 mars 2017. La fusion absorption BFCM/CMA entraîne la transmission universelle du patrimoine de la société absorbée (CMA) au profit de la société absorbante (BFCM); l'ensemble des actifs et passifs de CMA sont donc transférés à BFCM par voie d'opération de		

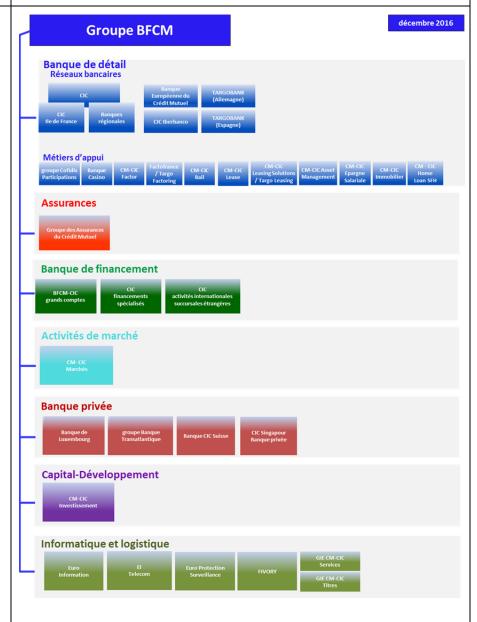
### Section B – Emetteur

fusion, entraînant la dissolution sans liquidation de CMA.

Le 30 mars 2017, l'Emetteur a racheté 16% du capital de Cofidis Participations, portant ainsi sa participation à 70,63%. L'opération fait suite à l'exercice des options réciproques de vente / achat décidées en 2008.

Le 6 avril 2017 les conseils d'administration de la Caisse Fédérale de Crédit Mutuel et l'Emetteur ont nommé Daniel BAAL en qualité de directeur général et dirigeant effectif à compter du 1er juin 2017, en remplacement de Monsieur Fradin.

B.5 Description du
Groupe de
l'Emetteur et
de la position
de l'Emetteur
au sein du
Groupe



BFCM est une filiale de la Caisse Fédérale de Crédit Mutuel contrôlée par les 11 « Fédérations » du Crédit Mutuel : « Centre Est Europe, Sud-Est, Île-de-France, Savoie-Mont Blanc, Midi-Atlantique, Centre, Loire-Atlantique et Centre-Ouest, Normandie, Méditerranéen, Dauphiné Vivarais-Valence et Anjou ». Ces entités constituent ensemble les 11 Fédérations (les « 11 Fédérations »). Le Crédit

		Section B – Emetteur
		Industriel et Commercial (« CIC ») est la société holding du groupe CIC (le « Groupe CIC »), réseau de cinq banques commerciales, principalement régionales exerçant leur activité en France, ayant des succursales internationales à New York, Londres et Singapour. Les 11 Fédérations consolidées, le Groupe CIC et BFCM (qui comprend les filiales principales de BFCM, notamment CIC, Groupe des Assurances du Crédit Mutuel (GACM), TARGOBANK et Cofidis) constituent ensemble le « Groupe Crédit Mutuel-CM11 ». Le Groupe Crédit Mutuel-CM11 sera également désigné ci-après comme le « Groupe ».
		Le réseau complet du Groupe Crédit Mutuel-CM11 est composé de 4 587 points de vente, le Groupe Crédit Mutuel-CM11 est au service de plus de 23,8 millions de clients et emploie 69 514 collaborateurs.
		En tant que société holding, BFCM joue deux rôles importants dans le Groupe Crédit Mutuel-CM11. D'abord, BFCM est l'organe de financement central du Groupe Crédit Mutuel-CM11, agissant en tant qu'émetteur principal de titres de créance sur les marchés internationaux. Ensuite, BFCM coordonne et développe l'activité commerciale du Groupe Crédit Mutuel-CM11, effectuée à travers ses participations minoritaires et majoritaires dans des établissements financiers, compagnies d'assurance, sociétés immobilières et sociétés de service.
		BFCM détient, directement ou indirectement, une participation dans CIC à hauteur de 93.7%.
	Les ressources financières de BFCM proviennent des liquidités confiées par Caisse Fédérale du Crédit Mutuel et des dépôts des autres institutions financièr ainsi que les fonds levés sur les marchés de capitaux et les marchés monétaires.	
		Le rôle de centrale de trésorerie de BFCM se traduit principalement par le refinancement accordé à la Caisse Fédérale du Crédit Mutuel afin de nourrir les crédits distribués par la Caisse de Crédit Mutuel et les emplois spécifiques s'élevant à 32 milliards d'euros en 2016.
		L'activité de refinancement de BFCM s'étend également à la Banque Européenne du Crédit Mutuel (anciennement la « Banque de l'Economie du Commerce et de la Monétique »), aux entités du Groupe CIC et ses filiales d'affacturage et de leasing, du Groupe Cofidis, du Groupe Casino, aux entités rachetées à GE Capital et aux autres Caisses Fédérales. L'enveloppe accordée à ces entités était de 67,3 milliards d'euros en 2016.
		BFCM effectue aussi des services sur les titres et procède à des opérations fermes de couverture sur des taux d'intérêt et cours de change pour ses clients.
		BFCM gère les flux de paiements et fournit une gamme complète de solutions financières pour le compte des entités du Groupe Crédit Mutuel-CM11 à travers le système de règlement net de Paris de l'Association Bancaire pour l'Euro.
B.9	Prévision ou estimation du bénéfice	Sans objet. L'Emetteur ne publie pas de prévision ou estimation de bénéfice.
B.10	Réserves contenues dans le rapport des	Les rapports des commissaires aux comptes sur les comptes consolidés du Groupe, et sur les comptes sociaux annuels de l'Emetteur, relatifs aux exercices clos le 31 décembre 2015 et 31 décembre 2016 ne contiennent pas de réserves.

		Section B – Emetteur			
	Commissaires aux comptes				
B.12	Informations financières sélectionnées	Les tableaux ci-dessous font état des chiffres clés concernant le bilan et le ce de résultat consolidés de l'Emetteur aux, et pour les exercices clos le décembre 2015 et 2016.  Résumé des états financiers consolidés de l'Emetteur (IFRS)		exercices clos les, 3	
		Resume des etats financiers consolides	Au 31 décembre 2016	Au 31 décembre 2015	
			(en millions d'euros)	(en millions d'euros) retraité <sup>4</sup>	
		Bilan Actif			
		Actifs financiers à la juste valeur par résultat	26 927	26 392	
		Actifs financiers disponibles à la vente	96 597	100 324	
		Prêts et créances sur les établissements de crédit	53 138	86 879	
		Prêts et créances sur la clientèle	213 329	190 903	
		Actifs financiers détenus jusqu'à l'échéance	10 101	11 385	
		Autres actifs	91 252	42 767	
		Total de l'actif	491 344	458 650	
		Bilan Passif			
		Banques centrales	0	0	
		Passifs financiers à la juste valeur par résultat	11 279	12 859	
		Instruments dérivés de couverture	4 930	5 733	
		Dettes envers les établissements de crédit	55 474	49 290	
		Dettes envers la clientèle	178 256	162 041	ļ

\_

<sup>&</sup>lt;sup>4</sup> Un changement de méthode comptable ayant été appliqué à partir du 1er janvier 2016 sur la comptabilisation de la réserve de capitalisation des assurances, des comptes 2015 retraités *proforma* ont été établis.

Section B – Emetteur		
Dettes représentées par un titre	112 304	105 176
Provisions techniques des contrats d'assurance	81 547	77 229
Provisions	2 235	1 824
Ecart de réévaluation des portefeuilles couverts en taux	-573	-676
Passifs d'impôts courants	456	389
Passifs d'impôts différés	1 163	1 018
Compte de régularisation et passifs divers	9 995	11 630
Dettes subordonnées	7 360	6 741
Intérêts minoritaires	4 092	3 738
Capitaux propres part du Groupe	22 826	21 657
Total du passif	491 344	458 650

Résumé du compte de résultat consolidé de l'Emetteur (IFRS)

	Au 31	Au 31
	décembre 2016	décembre 2015
	(en millions d'euros)	(en millions d'euros) retraité <sup>5</sup>
Produit net bancaire	9 830	9 239
Résultat brut d'exploitation	4 043	3 781
Coût du risque	-749	-696
Résultat d'exploitation	3 295	3 085
Quote-part dans le résultat net des entreprises mises en équivalence	-122	59
Résultat net (part du Groupe)	1 655	1 541

La somme des emprunts obligataires et des dettes subordonnées en circulation n'a pas augmenté de plus de 6 milliards depuis le 31 décembre 2016.

Outre les événements mentionnés ci-dessus, il ne s'est produit aucun changement significatif de la situation financière consolidée ou commerciale de l'Emetteur ou

<sup>&</sup>lt;sup>5</sup> Un changement de méthode comptable ayant été appliqué à partir du 1er janvier 2016 sur la comptabilisation de la réserve de capitalisation des assurances, des comptes 2015 retraités *proforma* ont été établis.

	Section B – Emetteur			
		de ses filiales qui soit important dans le cadre du Programme ou de l'émission et de l'offre des Obligations dans ce cadre depuis le 31 décembre 2016 et aucune détérioration significative n'a affecté les perspectives de l'Emetteur ou du Groupe depuis le 31 décembre 2016.		
B.13	Evénement récent présentant un intérêt significatif pour l'évaluation de la solvabilité de l'Emetteur	Les agences de notation Moody's, Fitch Ratings et S&P (chacune telle que définie ci-après) ont, respectivement le 16 décembre 2016, le 23 mai 2017 et le 28 décembre 2016, confirmé la notation à long terme de BFCM de Aa3, A+ et A.  Une notation ne constitue pas une recommandation d'achat, de vente ou de détention de Titres et peut à tout moment être suspendue, abaissée ou faire l'objet d'un retrait par l'agence de notation concernée.  Voir également B.17 ci-dessous.		
B.14	Degré de dépendance de l'Emetteur à l'égard d'autres entités du Groupe	BFCM est la société holding du Groupe Crédit Mutuel-CM11, elle joue le rôle de centrale de trésorerie et effectue des opérations sur les marchés de capitaux et les marchés monétaires pour le compte du Groupe Crédit Mutuel-CM11.  BFCM ne participe pas au mécanisme de solidarité propre au Crédit Mutuel.		
B.15	Principales activités de l'Emetteur	BFCM a plusieurs activités principales :  - elle assume la fonction de centrale de refinancement du Groupe Crédit Mutuel-CM11;  - elle tient la fonction de dépositaire d'organismes de placement collectif du Groupe Crédit Mutuel-CM11;  - elle assure les relations financières avec les grandes entreprises et les collectivités en intervenant sur le traitement des flux, les activités de crédit ainsi que les opérations d'ingénierie financière;  - elle porte les filliales du Groupe Crédit Mutuel-CM11 et coordonne leurs activités.		
B.16	Entité(s) ou personne(s) détenant ou contrôlant	ne(s) nt ou  1 688 529 500 euros divisé en 33 770 590 actions. L'Emetteur n'est pas une société cotée en bourse et ses actions ne sont ni listées ni admises à la négociation		etteur n'est pas une
	directement ou indirectement l'Emetteur	Actionnaires	Nombre d'actions détenues	% détenu
		Caisse Fédérale de Crédit Mutuel	31 401 592	92,99%
		Caisses Locales du Crédit Mutuel qui sont des membres du Centre Est Europe, Sud-Est, Ile-de-France, Savoie-Mont Blanc, Midi-Atlantique, Centre,	73 963	0,22%

Section B – Emetteur				
		Dauphiné Vivarais-Valence, Loire- Atlantique Centre-Ouest, Méditerranéen, Normandie, Anjou - Angers		
		Fédération de Crédit Mutuel Centre Est Europe	81	0,00%
		CCM Sud-Est - Lyon (ex CFCM)	61 545	0,18%
		CRCM Ile-de-France	146 411	0,43%
		CRCM Savoie-Mont Blanc - Annecy	20	0,00%
		CRCM Midi-Atlantique	24 484	0,07%
		CRCM Centre - Orléans	308 736	0,91%
		CRCM Dauphiné Vivarais - Valence	2 470	0,01%
		CRCM Loire-Atlantique Centre-Ouest	741 949	2,20%
		CRCM Méditerranéen - Marseille	74 540	0,22%
		CRCM Normandie - Caen	123 806	0,37%
		CRCM Anjou - Angers	176 001	0,52%
		CFCM Maine Anjou et Basse Normandie - Laval	459 722	1,36%
		CFCM Antilles – Guyane - Fort de France	3 111	0,01%
		CFCM Océan - La Roche-Sur-Yon	172 116	0,51%
		CFCM Nord Europe	1	0,00%
		Personnes physiques	42	0,00%
		TOTAL	33 770 590	100
B.17	Notation attribuée à l'Emetteur ou à ses titres d'emprunt	Les Titres devraient être notés A par Stan France S.A.S. (« <b>S&amp;P</b> »), Aa3 par Moody's Fitch Ratings Limited (« <b>Fitch Ratings</b> ) établies dans l'Union Européenne et enre (CE) n° 1060/2009 relatif aux agences de que modifié par le Règlement (UE) n° 513 des agences de notation enregistrées pu Marchés Financiers ( <i>European Securities</i> Internet www.esma.europa.eu/page/List-registres	s France SAS (« Mars), qui sont des egistrées conformation (le « Rè 3/2011, et qui apparbliée par l'Auto and Market Au	Moody's ») et A+ par agences de notation ément au Règlement glement CRA »), tel araissent dans la liste rité Européenne des thority) sur son site

### Section B – Emetteur

du Prospectus de Base.

Les Titres peuvent ne pas faire l'objet d'une notation ou, dans certain cas, peuvent être notés différemment des notations actuelles accordées à l'Emetteur.

Les notations seront spécifiées (le cas échéant) dans les Conditions Définitives correspondantes.

Fitch Ratings ne procède pas à la notation de Titres dont le montant de remboursement par Titres à la Date de Maturité pourrait être en dessous du pair.

Une notation ne constitue pas une recommandation d'achat, de vente ou de détention de Titres et peut à tout moment être suspendue, abaissée ou faire l'objet d'un retrait par l'agence de notation concernée.

# Résumé spécifique à l'émission :

Notation de crédit :

[Sans Objet]/[Les Titres qui seront émis [ont été/devraient être] notés]/[Le Programme est noté] :

[S&P : [•]] [Moody's : [•]] [Fitch Ratings : [•]]

### Section C - Valeurs mobilières

# C.1 Nature, catégorie et numéro d'identificatio n des Titres

Jusqu'à 45 000 000 000 d'euros (ou la contre-valeur de ce montant dans d'autres devises à la date de l'émission) représentant le montant nominal total des Titres en circulation à tout moment dans le cadre du Programme.

Les Titres pourront être émis sans intérêt payable (« Titres à Coupon Zéro »), avec intérêts payables dont le montant est soit fixe (« Titres à Taux Fixe ») soit fixe mais révisable à intervalles réguliers (« Titres à Taux Fixe Révisables ») soit à taux variable (« Titres à Taux Variable ») indexé sur une valeur de référence déterminée (Euribor, Libor ou TEC 10), avec intérêts indexés sur d'autres valeurs de référence (« Titres Indexés sur CMS ») ou sur des indices d'inflation (« Titres indexés sur CPI » ou « Titres Indexés sur HICP », ensemble les « Titres Indexés sur l'Inflation »). Certains Titres et les Titres Indexés sur l'Inflation pourront être émis respectivement en tant que Titres dits « Range Accrual » et Titres dits « Range Accrual » Indexés sur l'Inflation (chacun tel que défini en C.9), pour lesquels l'intérêt payable est calculé à partir d'un ou plusieurs taux CMS sousjacents ou, le cas échéant, des indices d'inflation égaux à, inférieurs et/ou supérieurs à certains niveaux prédéterminés indiqués dans les Conditions Définitives concernées.

Les Titres pourront également prévoir un intérêt qui pourra changer une ou plusieurs fois d'une base d'intérêt à une autre base d'intérêt (« **Titres à Taux Fixe/Variable** »)

Les agents placeurs dans le cadre du Programme (les « Agents Placeurs ») sont :

- Banque Fédérative du Crédit Mutuel ;
- Barclays Bank PLC;
- BNP Paribas ;
- Goldman Sachs International;
- HSBC Bank plc;
- J.P. Morgan Securities plc;
- The Royal Bank of Scotland plc. (agissant sous le nom de NatWest Markets).

L'Émetteur pourra à tout moment mettre fin au mandat de tout Agent Placeur dans le cadre du Programme ou nommer des agents placeurs supplémentaires soit dans le cadre d'une seule ou de plusieurs Tranches soit dans le cadre du Programme. Le terme « **Agents Placeurs Permanents** » dans le présent résumé fait référence aux Agents Placeurs listés ci-dessus et à toute personne supplémentaire ayant été nommée dans le cadre du Programme (et dont le mandat n'est pas encore terminé) et le terme « **Agents Placeurs** » renvoie à tous les Agents Placeurs Permanents et toutes les personnes nommées en tant qu'agent placeur dans le cadre d'une ou plusieurs Tranches.

Les Titres seront émis sur une base syndiquée ou non-syndiquée. Les Titres seront émis par souche (dénommées chacune « **Souche** ») à une même date ou à des dates d'émissions différentes et seront à tous autres égards identiques (ou à tous égards à l'exception du premier paiement d'intérêts), les Titres d'une même Souche étant supposés être fongibles entre eux. Chaque Souche pourra être émise par tranches (dénommées chacune « **Tranche** ») aux mêmes dates d'émission ou à des dates d'émission différentes. Des Titres supplémentaires peuvent être émis dans une Souche existante.

Les conditions particulières de chaque Tranche (qui seront complétées, sauf en ce qui concerne la date d'émission, le prix d'émission, le premier paiement d'intérêts et le montant nominal de la Tranche, seront identiques aux conditions des autres Tranches de la même Souche) seront indiquées dans les Conditions Définitives (les « Conditions Définitives »).

Les Titres régis par le droit anglais (« Titres de Droit Anglais ») ou le droit français (« Titres de Droit Français »).

### Forme des Titres de Droit Anglais

Les Titres de Droit Anglais seront émis au porteur uniquement. Chaque Tranche de Titres de Droit Anglais sera initialement représentée par un titre global temporaire (un « **Titre Global Temporaire** »), si (i) les Titres définitifs (les « **Titress Définitifs** ») doivent être mis à disposition des porteurs de Titres (les « **Porteurs des Titres** ») suivant l'expiration de 40 jours après leur date d'émission ou (ii) de tels Titres de Droit Anglais ont une maturité initiale d'une durée supérieure à un an et sont émis conformément aux Règles D (*D Rules*). Les intérêts d'un Titre Global Temporaire seront échangeables, en tout ou partie, contre des intérêts d'un Titre Global Permanent à compter de 40 jours suivant la date d'émission applicable (sous réserve de report prévu dans le Titre Global Temporaire), sous réserve de

certification de la qualité non-américaine du propriétaire. Autrement, une telle Tranche sera représentée par un titre global permanent (un « **TitreGlobal Permanent** », et collectivement avec tout Titre Global Temporaire, un « **TitreGlobal** ») sous la forme au porteur sans coupons d'intérêts.

A la date ou avant la date d'émission pour chaque Tranche, si le Titre Global concerné est destiné à être reconnu comme une sûreté (collateral) éligible pour la politique monétaire Eurosystème et les opérations de crédit intrajournalier, le Titre Global sera remis à un dépositaire central (common safekeeper) pour Euroclear Bank SA/NV (« Euroclear ») et Clearstream Banking, S.A. (« Clearstream »). A la date de ou avant la date d'émission pour chaque Tranche, si le Titre Global concerné n'est pas destiné à être reconnu comme une sûreté (collateral) éligible pour la politique monétaire Eurosystème et les opérations de crédit intrajournalier, le Titre Global représentant les Titres sera déposé auprès d'un dépositaire central pour Euroclear et Clearstream. Les Certificats Globaux peuvent également être déposés auprès de tout système de compensation ou peuvent être remis en dehors de tout système de compensation sous réserve que la méthode d'une telle remise ait fait l'objet d'un accord préalable entre l'Emetteur, l'Agent Financier (Fiscal Agent), et l'Agent Placeur (Dealer) concerné. Dans le cas de new Global Notes (« NGNs » ou « New Global Notes »), tout autre système de compensation doit être autorisé à détenir de tels titres en qualité de sûreté (collateral) éligible pour la politique monétaire Eurosystème et les opérations de crédit intrajournalier.

# Forme des Titres de Droit Français

Les Titres de Droit Français seront émis sous forme dématérialisée (« Titres Dématérialisés ») ou sous forme matérialisée (« Titres Matérialisés »).

Les Titres Dématérialisés pourront, au gré de l'Emetteur, être émis au porteur ou au nominatif, et dans ce dernier cas, au gré du Porteur des Titres concerné, soit au nominatif pur ou au nominatif administré. Aucun document ne sera émis en représentation des Titres Dématérialisés.

Les Titres Matérialisés seront uniquement émis au porteur et seront uniquement émis hors de France. Un titre global temporaire (un « **Titre Global Temporaire** ») sans les coupons d'intérêt sera initialement émis relativement à chaque Tranche de Titres Matérialisés au porteur.

Les Titres de Froit Français seront déposés auprès d'Euroclear France en qualité de dépositaire central pour les Titres Dématérialisés et Euroclear, Clearstream, si applicable, ou tout autre système de compensation situé hors de France convenu par l'Émetteur, l'Agent Financier et l'Agent Placeur concernés pour les Titres Matérialisés. Les transferts entre les participants auprès d'Euroclear et Clearstream, d'une part, et les teneurs de compte auprès d'Euroclear France (les « Teneurs de Compte auprès d'Euroclear France »), d'autre part, seront effectués directement ou via leurs dépositaires respectifs conformément aux règles applicables et aux procédures mises en place dans ce but par Euroclear et Clearstream, d'une part, et Euroclear France, d'autre part.

Un numéro d'identification des Titres (code ISIN) et un code commun seront indiqués dans les Conditions Définitives applicables.

# Section C – Valeurs mobilières Résumé spécifique à l'émission : $[\bullet]$ Souche N°: [ullet]Tranche N°: Montant nominal total: [•] [•] (i) Souche: [•] (ii) Tranche: Titres Seniors Préférés Rang: Type de Titres: [Titre à Coupon Zéro] [Titre à Taux Fixe] [Titres à Taux Fixe Révisables] [Titre à Taux Variable (Euribor/Libor/TEC 10)] [Titre Indexé sur le TEC 10] [Titre à Taux Fixe/Variable] [Titre Indexé sur CMS] [Titre dit« Range Accrual »] [Titre Indexé sur l'Inflation] [Titre dits « Range Accrual » Indexé sur l'Inflation] Forme des Titres: [Les choix suivants s'appliquent aux (i) Forme: *Titres de Droit Anglais uniquement :*] [Le Titre Global Temporaire échangeable contre un Titre Global Permanent [•] (la « Date au d'Echange »), sous réserve de repont prévu dans le Certificat Temporaire Global, qui est échangeable contre des Titres Définitifs dans les circonstances limitées définies dans le Titre Global Permanent.] [Titre Global Temporaire échangeable contre des Titres Définitifs sous réserve d'un préavis de [●] jours.] [Titre Global Permanent échangeable contre des Titres Définitifs dans les circonstances limitées définies dans le Titre Global Permanent.] [Les choix suivants s'appliquent aux *Titres de Droit Français uniquement :*] [Titres Dématérialisés Matérialisés [Les Titres Matérialisés sont uniquement au porteur et peuvent

		Section C – Valeurs mobiliè	res
			être uniquement émis hors France]
			[Les choix suivants s'appliquent aux Titres Dématérialisés: [Au Porteur / Au Nominatif]]
			[L'information suivante est requise concernant les Titres Dématérialisés au nominatif pur si l'agent d'inscription en compte n'est pas l'Agent d'Inscription en Compte nommé dans les modalités de Titres de droit Français: [L'Agent d'Inscription en Compte des Titres est [Insérer le nom]]
			[Les choix suivants s'appliquent aux Titres Matérialisés: [Titre Global Temporaire échangeable contre des Titres Définitifs le [•] (la « Date d'Echange »), sous réserve d'un report tel que prévu dans le [Titre Global Temporaire]]
		(ii) NGN:	[Oui/ Non/Sans objet]
		(iii) Exemptions TEFRA applicables :	[Règles C/Règles D/Sans objet]
		Code ISIN:	[•]
		Code commun:	[•]
		Dépositaire Central :	[•]
		Tout système de compensation autre qu'Euroclear Bank SA/NV et Clearstream Banking, S.A., Euroclear France et les numéro(s) d'identification applicable(s):	[Sans objet]/[donner le(s) nom(s) et le(s) numéro(s) [et le(s) adresse(s)]]
C.2	Devises	Sous réserve du respect de toutes lois, réglementations et directives applicables, les Titres peuvent être libellés en toute devise dont conviendraient l'Emetteur et les Agents Placeurs concernés y compris, notamment, en dollars australiens (AUD), dollars canadiens (CAD), Euro (Euro or €), yens japonais (JPY), couronnes norvégiennes (NOK), livres sterling (GBP or £), francs suisses (CHF), dollars américains (USD) ou en renminbi de la République Populaire de Chine (CNY ou RMB).	
		Résumé spécifique à l'émission :	
		La devise des Titres est :	[•]
C.5	Description de toute restriction	livraison des Titres ou à la possession o	relatives à l'achat, l'offre, la vente et la ou distribution du Prospectus de Base, de Conditions Définitives, conformément aux

	Section C – Valeurs mobilières		
	imposée à la libre négociabilité des Titres	lois applicables y compris dans l'Espace Economique Européen, en Belgique, France, au Royaume-Uni, aux Etats-Unis d'Amérique, au Japon, à Hong Kong et en République Populaire de Chine, il n'existe pas de restriction imposée à la libre négociabilité des Titres.	
C.8	Description	Rang de créance des Titres	
	des droits attachés aux	Les Titres seront des titres seniors préférés (« Titres Seniors Préférés »).	
	Titres	A toutes fins utiles, il est précisé que tous les « titres non subordonnés » émis par l'Emetteur dans le cadre du Programme avant la date de ce Prospectus de Base constituent des Titres Seniors Préférés.	
		Les Titres Seniors Préférés, y compris, le cas échéant, les Coupons et Reçus y afférents, constitueront des engagements directs, inconditionnels et seniors de l'Emetteur venant au rang d'Engagements Seniors Préférés (tels que définis ciaprès), et viennent, et viendront, au même rang et sans aucune préférence ou priorité entre eux et :	
		(i) au même rang ( <i>pari passu</i> ) avec tous les autres engagements directs, inconditionnels, non assortis de sûretés et seniors ou nonsubordonnés de l'Emetteur en circulation à la date d'entrée en vigueur de la date d'entrée en vigueur de la loi n°2016-1691 en date du 9 décembre 2016 le 11 décembre 2016 ;	
		(ii) au même rang (pari passu) avec tous les autres Engagements Seniors Préférés, présents ou futurs, de l'Emetteur ;	
		(iii) à un rang inférieur (junior) à tous les autres engagements présents ou futurs, de l'Emetteur bénéficiant d'exceptions légales ; et	
		(iv) à un rang supérieur (senior) à tous les Engagements Seniors Non Préférés, présents ou futurs, de l'Emetteur (y compris tout titre senior non-préféré émis dans le cadre du Programme) et aux autres engagements venant au même rang (pari passu) ou à un rang inférieur (junior) à tous les Engagements Seniors Non Préférés de l'Emetteur.	
		« Engagements Seniors Préférés » désignent toutes les obligations ou autres instruments émis par l'Émetteur qui entrent, ou dont il est stipulé qu'ils entrent, dans la catégorie des obligations de l'article L.613-30-3-I-3° du Code monétaire et financier.  « Engagements Seniors Non Préférés » désignent toute les obligations (y compris tout titre senior non-préféré émis dans le cadre du Programme) ou autres	
		instruments émis par l'Émetteur qui entrent, ou dont il est stipulé qu'ils entrent, dans la catégorie des obligations de l'article L.613-30-3-I-4° du Code monétaire et financier.  *Prix d'émission*	
		Les Titres peuvent être émis au pair ou avec une décote ou une prime par rapport à leur valeur nominale.	
		Valeur(s) nominale(s) unitaire(s)         Les Titres auront la ou les valeur(s) nominale(s) indiquée(s) dans les Conditions         Définitives correspondantes, étant toutefois entendu que la valeur nominale	

minimale de tout Titre sera telle qu'autorisée ou requise, à un moment donné, par la banque centrale concernée (ou une autre autorité équivalente) ou par toute loi ou réglementation applicable à la Devise Choisie. Les Titres de Droit Français émis sous la forme de Titres Dématérialisés ne peuvent être émis qu'à une seule valeur nominale unitaire.

### Absence de maintien de l'emprunt à son rang/d'engagement financier

Les Titres ne sont assortis d'aucune clause de maintien à leur rang ou d'autres engagements financiers.

### Cas de Défaut

Sauf si les Conditions Définitives prévoient que les cas de défaut ne s'appliqueront pas à une Tranche de Titres, les Titres seront exigibles et payables à leur montant principal avec tout intérêt couru y afférent suite à la survenance d'un cas de défaut relatif aux Titres. Les cas de défaut relatifs aux Titres incluent un défaut de paiement sur les intérêts, un manquement de l'Emetteur relatif à l'une quelconque de ses obligations relatives aux Titres et certains cas de défaut additionnels affectant l'Emetteur.

Les Titres ne sont assortis d'aucune clause de défaut croisé ou d'acceleration croisée (*cross acceleration*).

### Renonciation aux Droits de Compensation

Sauf si les Conditions Définitives prévoient que la « Renonciation aux Droits de Compensation » ne s'appliquera pas à une Tranche de Titres, les Porteurs de Titres renoncent à tout droit de compensation, indemnisation et rétention relatif aux Titres, dans les limites autorisées par la loi.

### Fiscalité

Tous les paiements de principal et d'intérêts effectués par ou pour le compte de l'Emetteur au titre des Titres devront l'être nets de toute retenue à la source ou prélèvement, de toutes taxes, droits, impôts ou prélèvements de toute nature, imposés, levés, collectés ou retenus à la source par ou pour le compte de tout Etat ou de toute autorité de cet Etat ayant le pouvoir de lever l'impôt, à moins que cette retenue à la source ou ce prélèvement ne soit exigé par la loi.

Si une telle retenue ou déduction devait être effectuée sur les paiements d'intérêts dus au titre des Titres, l'Emetteur serait tenu de majorer ces paiements d'intérêts dans la pleine mesure de ce que la loi autorise et sous réserve de certaines exceptions.

Tous paiements de principal, d'intérêts et d'autres produits effectués par ou pour le compte de l'Emetteur se rapportant aux Titres pourront être sujets à une retenue à la source ou à une déduction imposée au titre de la *Foreign Account Tax Compliance Act* (« **FATCA** »).

# Droit applicable

Les Titres seront régis par le droit anglais ou le droit français. Le droit applicable sera indiqué dans les Conditions Définitives concernées.

### Résumé spécifique à l'émission :

	Section C – Valeurs mobilières		
	Prix d'Emission :	[•] % du Montant Nominal Total [majoré des intérêts courus à compter de [insérer la date] (si applicable)].	
	Valeur nominale unitaire :	[•]	
	Cas de défaut:	[Applicable/Sans objet]	
	Droit applicable:	[Droit anglais/Droit français]	
C.9 Intérêts, échéance et modalités de remboursement, rendement et représentation des Porteurs des Titres	Définitives. La durée des périodes d'in méthode de calcul pourront être constant Souche. Les Titres pourront avoir un to minimum, ou les deux. L'utilisation de prévoir des taux d'intérêts différents de Ces informations seront prévues dans les Titres à Taux Fixe  Un montant d'intérêt fixe sera échu à le précisé dans les Conditions Définitives au prévues dans les Conditions Définitives révisés pendant la durée des Obligations référence un taux de swap moyen (« reprévue, le cas échéant, dans les Condition Titres à Taux Variable  Les Titres à Taux Variable  Les Titres à Taux Variable porteront comme suit:  (i) sur la même base que le taux varial taux d'intérêt notionnel dans la dev contrat incluant les Définitions International Swaps and Derivative  (ii) sur la même base que le taux Convention Cadre de la Fédératiopérations sur instruments financie  (iii) calculé par référence à l'EURIBOL valeur de référence telle que si applicables),  tel qu'ajustés dans chaque cas, des évent	la date ou aux dates chaque année tel que applicables.  année à terme échu à la date ou aux dates applicables. Ces taux seront régulièrement à Taux Fixe Révisables en prenant comme <i>nid-market</i> » ) auquel s'ajoutera la marge ens Définitives applicables.  intérêt séparément pour chaque Souche, ble applicable à une opération d'échange de vise prévue concernée, conformément à un ISDA 2006 telles que publiées par la <i>es Association, Inc.</i> ;  variable applicable conformément à la ion Bancaire Française 2013 relative aux ers à terme; ou  R, le LIBOR ou le TEC 10 (ou toute autre pécifiée dans les Conditions Définitives	

d'un taux TEC 10, et, dans certains cas, en appliquant une formule dans laquelle

une marge sera ajoutée ou déduite du taux TEC 10 ou bien encore où le taux d'intérêt applicable sera égal au taux le plus élévé entre 0% et le produit (i) d'un facteur multiplicteur et (ii) du taux TEC 10 plus ou moins une marge ; la formule applicable sera indiquée dans les Conditions Définitives concernées.

## Titres à Taux Fixe/Variable

Les Titres à Taux Fixe/Variable pourront porter intérêt à un taux que l'Emetteur pourra choisir de convertir, ou qui changera automatiquement, à une ou plusieurs dates indiquées dans les Conditions Définitives, d'une base d'intérêt déterminée (telle que, mais pas exclusivement, Taux Fixe, Taux Variable, Taux CMS, Intérêt Indexé sur le CPI ou Intérêt Indexé sur le HICP) à une autre base d'intérêt déterminée (telle que, mais pas exclusivement, Taux Fixe, Taux Variable, Taux CMS, Intérêt Indexé sur le CPI ou Intérêt Indexé sur le HICP).

### <u>Titres à Coupon Zéro</u>

Les Titres à Coupon Zéro seront émis à leur valeur nominale ou à un prix différent du pair et ne porteront pas intérêt.

# <u>Titres Indexés sur l'Inflation / Titres dits «Range Accrual» Indexés sur l'Inflation</u>

L'Emetteur pourra émettre des Titres Indexés sur l'Inflation dont l'intérêt se rapportant à ces Titres sera calculé à partir d'un ratio de l'indice d'inflation (dans chaque cas, le « **Ratio de l'Indice d'Inflation** »), ce ratio étant lui-même déterminé grâce à :

- (i) l'indice non-révisé des prix à la consommation (hors tabac) des ménages en France métropolitaine ou l'indice applicable lui étant substitué calculé et publié mensuellement par l'Institut National de la Statistique et des Etudes Economiques (« INSEE ») (le « CPI ») ; ou
- (ii) l'indice non-révisé des prix à la consommation harmonisé (hors tabac) ou l'indice applicable lui étant substitué, mesurant le taux de l'inflation dans l'Union Monétaire Européenne calculé et publié mensuellement par Eurostat (le « HICP »).

L'Emetteur pourra émettre des Titres Indexés sur l'Inflation appelés « Titres dits « Range Accrual » Indexés sur l'Inflation » dont le taux et/ou le montant d'intérêt se rapportant à ces Titres dépendra selon que le(s) Ratio(s) de l'Indice d'Inflation concerné est égal à, supérieur et/ou inférieur à certains niveaux prédéterminés à une ou plusieurs dates précisées et/ ou périodes telles qu'indiquées dans les Conditions Définitives concernées et calculés en appliquant une formule qui pourra inclure un facteur multiplicateur. Dans le cas où cette condition ne serait pas remplie, aucun intérêt ne sera versé pour une période d'accumulation des intérêts donnée ou le taux et/ou le montant d'intérêt payable pour cette période d'accumulation des intérêts sera inférieur à celui qui aurait été appliqué ou payé si la condition avait été remplie.

### Titres Indexés sur CMS

Les paiements d'intérêts se rapportant aux Titres Indexés sur le CMS seront calculés à partir d'un ou plusieurs taux CMS et en appliquant une formule décrite dans les Conditions Définitives Concernées pouvant inclure des éléments afférents

à la conversion de devises, un ou plusieurs facteurs multiplicateur, un taux minimum, une ou plusieurs marges qui pourront être déduites ou ajoutées au(x) taux applicable(s).

### Titres dits « Range Accrual »

L'Emetteur pourra émettre des Titres appelés « **Titres dits « Range Accrual »**» dont l'intérêt se rapportant à ces Titres peut être indexé sur un taux CMS ou un autre taux de référence mais dépendra d'un ou plusieurs taux CMS égal/égaux à, supérieur(s) et/ou inférieur(s) à certains niveaux prédéterminés, à une ou plusieurs dates précisées et/ ou périodes telles qu'indiquées dans les Conditions Définitives concernées et calculés en appliquant une formule. Dans le cas où cette condition ne serait pas remplie pour une ou plusieurs dates tombant dans une période d'accumulation des intérêts ou toute autre période précisée, aucun intérêt ne serait versé pour ladite période d'accumulation des intérêts ou l'intérêt serait uniquement versé pour les jours au sein de la période d'accumulation des intérêts pendant lesquels cette condition a été remplie.

Sauf si un taux supérieur est indiqué dans les Conditions Définitives concernées, le taux minimum d'intérêt applicable aux Titres est réputé être égal à zéro.

### **Echéances**

Sous réserve du respect de l'ensemble des lois, règlements et directives applicables, les Titres auront une échéance de sept jours minimum à compter de la date d'émission initiale, telle que prévue dans les Conditions Définitives applicables.

### Remboursement

Les Conditions Définitives concernées indiqueront le montant de remboursement des Titres payable. Si cela est prévu dans les Conditions Définitives concernées, les Titres pourront être remboursés en dessous de leur valeur nominale. Sauf autorisation contraire par les lois et règlements actuellement en vigueur, les Titres (en ce compris les Titres libellés en sterling) qui ont une maturité inférieure à un an et pour lesquels les produits de l'émission ont vocation à être acceptés par l'Emetteur au Royaume-Uni ou dont l'émission constitue une contravention à la section 19 du *Financial Services and Markets Act* de 2000 auront une valeur de remboursement minimale de £100 000 (ou son équivalent dans une autre devise).

# Remboursement Optionnel

Les Conditions Définitives applicables indiqueront si les Titres peuvent être remboursés avant leur date d'échéance prévue au gré de l'Emetteur (en totalité ou en partie) et/ou des Porteurs et le cas échéant, les conditions applicables à un tel remboursement. Si cela est prévu dans les Conditions Définitives, les Titres pourront être remboursés en dessous de leur valeur nominale.

### Remboursement en plusieurs versements

Les Conditions Définitives préparées à l'occasion de chaque émission de Titres qui sont amortissables en deux versements ou plus stipuleront les dates et les montants auxquels ces Titres sont amortissables.

# Remboursement anticipé

Sous réserve de ce qui est prévu dans le paragraphe « Remboursement Optionnel »

ci-dessus, les Titres ne pourront faire, ou dans certaines circonstances ne feront, l'objet d'un remboursement anticipé au gré de l'Emetteur que pour des raisons fiscales ou encore pourront faire l'objet d'un remboursement au gré des Porteurs en cas de survenance d'un cas de défaut.

En particulier, le montant de remboursement payable en cas de remboursement anticipé de titres structurés tels que des Titres Indexés sur le TEC 10, des Titres Indexés sur CMS, des Titres Indexés sur l'Inflation, des Titres dits « Range Accrual » et des Titres dits « Range Accrual » Indexés sur l'Inflation peut être une juste valeur de marché calculée par l'Agent de Calcul, diminuée du coût pour l'Emetteur de dénouement des éventuels frais liés à la couverture ou les frais éventuels de remplacement de liquidité qui peut être inférieur au montant nominal de ces Titres et peut même être égal à zéro.

### Rendement

Les Conditions Définitives de chaque émission de Titres à Taux Fixe préciseront le rendement des Titres.

### Assemblées des Porteurs de Titres

Les modalités des Titres contiennent des stipulations relatives aux convocations des assemblées des Porteurs de tels Titres réunis pour discuter des questions affectant leurs intérêts de manière générale. Ces stipulations permettent à des majorités définies d'engager tous les Porteurs de Titres, y compris les Porteurs qui étaient absents ou se sont abstenus du vote lors des assemblées concernées et les Porteurs qui ont voté dans un sens contraire à la majorité et, le cas échéant, tous les Porteurs de Coupons.

[Les Porteurs de Titres de Droit Français seront, pour ce qui concerne toutes les Tranches de chaque Souche, regroupés automatiquement pour la défense de leurs intérêts communs en une masse. Le nom et l'adresse du représentant de la masse seront indiqués dans les Conditions Définitives applicables.]

## Résumé spécifique à l'émission :

Base[s] d'Intérêt : [Taux Fixe [●]%]
[Titres à Taux Fixe Révisable

[Titres à Taux Fixe Révisables] [Taux Variable [•] +/- [•]%] [Intérêt Indexé sur le TEC 10]

[Taux Fixe/Flottant] [Coupon Zéro]

[Intérêt Indexé sur le CPI]

[Intérêt Indexé sur le HICP] [Intérêt Indexé sur le CMS]

[Intérêt dit « Range Accrual »] [Intérêt dit « Range Accrual » Indexé sur

le HICP/CPI]

[Les Titres porteront intérêt [à compter de la date d'émission/à compter de [•]] au taux variable calculé par référence au

	Section C – Valeurs mobilières		
			[•] [plus/moins] une marge de [•] pour cent. Les intérêts seront versés [annuellement/semestriellement/trimestri ellement] à terme échu le [•] [et le [•]] de chaque année, sous réserve d'ajustements relatifs aux jours nonouvrés.]
			[Insérer la formule pertinente, et la ou les Fourchette(s), Barrière(s), Sousjacent(s), Seuil(s) Plancher et Seuil(s) Plafond pertinents pour les Titres dits « Range Accrual » et les Titres dits « Range Accrual » Indexés sur l'Inflation].
		[Manière dont [est/sont] déterminé[s] le[s] Taux d'Intérêt :	[Détermination Page Ecran/Détermination ISDA/Détermination FBF] <sup>6</sup>
		Date de Commencement des Intérêts :	[Préciser/Date d'Emission/Sans Objet]
		Date d'échéance :	[Préciser (pour les Titres à Taux Variable) la Date de Paiement des Intérêts tombant le  ou le plus près du jour et/ou mois et de l'année concernée]
		Montant de Remboursement Final de chaque Titre :	[[●] par Montant de Calcul /[détailler s'il s'agit de Titres Indexés sur l'Inflation]
		Remboursement en plusieurs versements :	[Les Titres sont remboursables en [●] versements de [●] payables le [●], [●], [●]]/[Sans objet]
		Option de remboursement :	[Applicable]/[Sans objet]
		Option de vente :	[Applicable]/[Sans objet]
		Montant de Remboursement Optionnel :	[Applicable : [●] par Montant de Calcul/[détailler s'il s'agit de Titres Indexés sur l'Inflation]/[Sans objet]]
		Montant de Remboursement Anticipé :	[Applicable : [•] par Montant de Calcul/ Montant de Remboursement à la Juste Valeur de Marché [détailler s'il s'agit de Titres Indexés sur l'Inflation]/[Sans objet]]
		Rendement (des Titres à Taux Fixe):	[Applicable : [•] par an]/[Sans objet]
C.10	Paiement des intérêts liés à un (des)	Programme ne sont liés à aucun ir	'Inflation, les Titres émis dans le cadre du astrument dérivé. Les Titres Indexés sur ant des intérêts est lié au CPI (tel que défini

<sup>6</sup> Supprimer si les Titres ne sont pas à taux variable.

	Section C – Valeurs mobilières		
	instrument(s)	en C.9) ou au HICP (tel que défini en C.9).	
	dérivé(s)	La valeur de l'investissement dans les Titres Indexés sur l'Inflation peut être affectée par la valeur du CPI ou le l'HICP, selon le cas.	
C.11	Cotation et admission à la négociation	Les Titres émis dans le cadre du Programme peuvent faire l'objet d'une cotation sur Euronext Paris et/ou la cote officielle de la Bourse de Luxembourg ( <i>Luxembourg Stock Exchange</i> ), ou autre, tel que spécifié dans les Conditions Définitives applicables. Une Souche de Titres peut ne pas être cotée.	
		Résumé spécifique à l'émission :	
		[[Une demande a été faite]/[Une demande doit être faite] par l'Emetteur (ou au nom et pour le compte de l'Emetteur) en vue de la cotation et de l'admission des Titres aux négociations sur [[Euronext Paris]/[le marché réglementé de la Bourse de Luxembourg]/[●]] à compter de [●]]/[Sans objet]	
C.15	Description de l'impact de la valeur du	Les Titres Indexés sur l'Inflation sont des titres de créance dont le montant d'intérêt n'est pas prédéterminé. Les montants dus au titre de l'intérêt seront dépendants de la variation :	
	sous-jacent sur la valeur	(i) du CPI (tel que défini en C.9);	
	de l'investisseme nt	(ii) du HICP (tel que défini en C.9).	
		Résumé spécifique à l'émission :	
		La valeur de l'investissement dans les Titres Indexés sur l'Inflation peut être affectée par le niveau du [CPI/HICP]. En conséquence, cet indice d'inflation affecte le montant d'intérêt calculé.	
C.16	Titres Indexés sur l'Inflation - Echéance	Sous réserve du respect de toutes lois, réglementations et directives applicables, les Titres Indexés sur l'Inflation auront une maturité minimum d'un mois à compter de la date d'émission initiale.  Résumé spécifique à l'émission:	
		[La date d'échéance des Titres Indexés sur l'Inflation est [•].] / [Sans objet]	
C.17	Titres Indexés sur l'Inflation – Règlement- livraison	Les Titres Indexés sur l'Inflation feront l'objet d'un règlement en espèces.	
C.18	Produit des Titres Indexés sur l'Inflation	Les paiements d'intérêts se rapportant aux Titres Indexés sur l'Inflation seront déterminés en multipliant le montant nominal en circulation de ces Titres par le produit du taux annuel indiqué dans les Conditions Définitives et du Ratio de l'Indice d'Inflation applicable ou, dans le cas de Titres dits « <i>Range Accrual</i> » Indexés sur l'Inflation, le produit du taux annuel indiqué dans les Conditions Définitives et le coefficient d'accroissement concerné.	
C.19	Titres Indexés sur l'Inflation	Le montant de remboursement final pour les Titres Indexés sur l'Inflation sera leur	
		61	

	Section C – Valeurs mobilières		
	– Prix d'exercice / Prix de référence final	montant nominal.	
C.20	Titres Indexés sur l'Inflation – Description du sous-jacent	Les Titres Indexés sur l'Inflation sont des Titres dont le montant d'intérêt est directement ou indirectement indexé. Dans le cas de Titres Indexés sur l'Inflation (autres que les Titres dits « Range Accrual » Indexés sur l'Inflation) dont l'intérêt est indexé, l'intérêt est déterminé en appliquant la variation annuelle ou sur une autre période de l'inflation, exprimée en pourcentage, au montant nominal des Titres Indexés sur l'Inflation. Dans le cas de Titres Indexés sur l'Inflation dont le principal est indexé, le principal est indexé sur la variation de l'inflation entre la valeur de l'indice applicable (c'est-à-dire soit le CPI soit le HICP) à la date d'émission et à la date de remboursement.  **Résumé spécifique à l'émission:*  [Insérer pour les Titres indexés sur CPI]  [Les Titres Indexés sur le CPI sont liés à la performance du CPI. Le CPI est l'instrument officiel pour mesurer l'inflation. Il permet de disposer d'une estimation entre deux périodes déterminées des moyennes de fluctuations des prix des biens et des services consommés par les ménages sur le territoire français. C'est un indicateur de mouvements des prix des produits sur une base de qualité constante. Des informations relatives aux CPI peuvent être trouvées à la page Reuters Agence France trésor OATINFLATION01 ou sur la page Bloomberg TRESOR et sur le site internet www.aft.gouv.fr.]  [Insérer pour les Titres indexés sur HICP]  [Les Titres Indexés sur le HICP  Les Titres Indexés sur le HICP sont liés à la performance du HICP. Le HICP est un indicateur économique destiné à mesurer les changements dans le temps des prix des biens à la consommation et des services acquis par les ménages dans la zone euro. Des informations relatives au HICP peuvent être trouvées à la page Reuters Agence France Trésor OATEI01, sur le site internet www.aft.gouv.fr et sur la page Bloomberg TRESOR.]	

Section D –Facteurs de Risque		
D.2 Informations clés sur les principaux risques propres à l'Emetteur ou à son exploitation et son activité	Certains facteurs de risques pourraient affecter la capacité de l'Emetteur à remplir ses obligations en vertu des Titres incluent notamment :  des événements imprévus qui pourraient interrompre les activités de l'Emetteur et causer des pertes substantielles ainsi que des coûts supplémentaires ;  quatre principales catégories de risques inhérentes aux activités de l'Emetteur telles que :  Le Risque de Crédit - le risque de crédit est le risque de perte financière liée à la défaillance d'un débiteur à honorer ses	

obligations contractuelles,

- Les Risques de Marché et de Liquidité le risque de marché est le risque lié aux gains qui résultent essentiellement de mouvements défavorables des volumes d'activité sur les marchés financiers et le Risque de Liquidité, également désigné risque de financement, est l'incapacité de l'Emetteur à faire face à ses obligations pour un coût raisonnable dans une devise et à un lieu donné,
- Le Risque Opérationnel le risque opérationnel correspond au risque de pertes dû à un processus interne inadapté ou défaillant (un tel processus interne comprenant, sans s'y restreindre, les ressources humaines et les systèmes d'information), ou à des évènements extérieurs (de tels évènements extérieurs comprenant les inondations, les incendies, les tremblements de terre et les attaques terroristes), qu'ils soient délibérés, accidentels ou dus à une catastrophe naturelle, et
- Le Risque d'Assurance le risque d'assurance est le risque que des discordances entre les déclarations de sinistres attendues et réelles puissent avoir une incidence négative sur les gains et selon les produits d'assurances, ces risques varieront en fonction des changements macro-économiques, des changements affectant le comportement des consommateurs, des changements en matière de santé publique, des pandémies et de la survenance de catastrophes (telles que les tremblements de terre, les accidents industriels et les attaques terroristes);
- un abaissement de la notation de BFCM, pourrait avoir un impact défavorable sur la liquidité et la compétitivité de BCFM un abaissement des notations de crédit pourrait avoir un impact défavorable sur la liquidité et la compétitivité de BCFM, augmenter son coût de refinancement, limiter l'accès aux marchés de capitaux ou déclencher des clauses dans certains contrats bilatéraux sur produits dérivés. Par ailleurs, le Groupe pourrait se voir forcer de fournir des garanties supplémentaires pour certaines opérations de marchés;
- des changements dans les cadres réglementaires Français et Européen qui pourraient affecter de manière négative les activités du Groupe depuis la crise financière de nombreuses mesures législatives et réglementaires ont été adoptées ou proposées afin d'introduire un certain nombre de changements dans l'environnement financier mondial. En conséquence, le Groupe a dû ajuster significativement, et pourrait devoir continuer à ajuster, certaines de ses activités pour lui permettre de se conformer à ces nouvelles exigences;
- les risques liés à l'absorption des pertes au point de non viabilité de l'Emetteur et à la résolution – en application de la BRRD, les autorités de résolution disposent de pouvoirs étendus pour mettre en œuvre des mesures de résolution à l'égard des institutions en faillite ou, dans certaines circonstances, de leurs groupe qui peuvent inclure (sans limitation) la liquidation de ses activités, la modification des conditions

des titres de créance, la cessation de la cotation d'instruments financiers, le licenciement des dirigeants ou l'émission de nouveaux instruments de fonds propres ;

- risques légaux le Groupe et certains de ses collaborateurs peuvent être impliqués dans diverses actions en justice, qui accroissent le risque de perte ou d'atteinte à la réputation du Groupe;
- les risques souverains liés à l'exposition nette de BFCM sur la dette souveraine – un abaissement dans la notation d'une dette souveraine sur laquelle BFCM est exposé pourrait avoir un impact négatif sur les conditions de refinancement du Groupe;
- les risques de non-conformité et de réputation tout préjudice porté à la réputation du Groupe pourrait s'accompagner d'une perte d'activité, susceptible de peser sur ses résultats et sa situation financière;
- les risques environnementaux les risques environnementaux sont analysés sous l'angle de la survenance d'événements naturels majeurs (crue centennale, déluge, tremblement de terre, pollution, etc.), de leur impact sur l'entreprise et des moyens de prévention et de protection à mettre en place;
- risques liés aux exigences réglementaires le Groupe est soumis à des exigences réglementaires extensives ainsi qu'à une surveillance très importante dans chacune des juridictions où il opère ses activités;
- le Groupe est soumis à une réglementation importante et susceptible d'évoluer, concernant entre autres les éléments suivants :
  - risques liés aux taux d'intérêt directeurs et aux autres politiques des banques centrales et des autorités réglementaires : des taux d'intérêts bas sur une période prolongée étant susceptibles d'affecter la rentabilité des activités de la banque de détail et une remontée à l'avenir des taux pouvant générer une baisse de la valeur du portefeuille du Groupe en raison du stock de prêts à taux bas le composant ;
  - les changements généraux dans le gouvernement ou la politique réglementaire pouvant substantiellement influer sur les décisions des investisseurs, en particulier les marchés sur lesquels l'Emetteur opère;
  - les modifications générales des exigences réglementaires, par exemple, des règles prudentielles concernant le régime de l'adéquation des fonds propres ;
  - les modifications de l'environnement concurrentiel et tarifaire ;
  - les modifications de l'environnement afférent à l'information financière :
  - l'expropriation, nationalisation ou confiscation d'actifs et les modifications apportées aux lois concernant la propriété

	Section D –Facteurs de Risque		
		étrangère ; et	
		<ul> <li>toute autre évolution politique, militaire ou diplomatique défavorable, source d'instabilité sociale ou d'insécurité juridique pouvant affecter la demande des biens et services proposés par le Groupe;</li> </ul>	
		un marché des services financiers français et mondial hautement concurrentiel en raison, à la fois, d'opérateurs historiques et d'un flux constant de nouveaux arrivants sur le marché – si le Groupe n'est pas à même de faire face à l'environnement concurrentiel en France ou sur ses autres marchés avec des offres de produits et de services attractives qui sont rentables, il pourrait perdre des parts de marché dans d'importants segments de son activité ou subir des pertes sur toutes ses activités ou certaines d'entre elles ;	
		<ul> <li>bien que la présence du Groupe soit faible au Royaume Uni et que le risque de contagion à ses autres activités reste relativement modéré, il est difficile d'appréhender complètement les conséquences futures de la décision inattendue des britanniques de procéder au Brexit;</li> </ul>	
		risque lié à un environnement économique avec des taux négatifs – dans un contexte économique caractérisé par des taux d'intérêt bas, le Groupe pourrait ne pas être en mesure d'abaisser suffisamment les taux d'intérêt des dépôts pour contrebalancer la baisse des revenus liés aux prêts octroyés à des taux d'intérêt inférieurs ; et	
		mesures de renflouement – en application de la BRRD, les autorités de résolution peuvent déprécier des titres de créance de BFCM ou les convertir en capitaux propres après l'ouverture d'une procédure de résolution (pouvoir de « bail-in »), ce qui pourrait de facto avoir une incidence importante sur le montant des ressources dont dispose BFCM pour rembourser ses titres.	
D.3	Informations clés sur les	Certains facteurs sont significatifs pour la détermination des risques liés aux Titres émis dans le cadre du Programme, notamment les facteurs suivants :	
	principaux risques propres aux Titres	les Titres peuvent ne pas être un investissement adapté à tous les investisseurs : chaque investisseur potentiel doit procéder à sa propre évaluation afin de déterminer si un investissemnt dans les Titres est adapté à sa situation. Chaque investisseur doit en particulier avoir les connaissances et l'experience suffisantes afin de procéder une evaluation des Titres, des avantages et des risques attachés à un tel investissement et avoir les ressources financières et les liquidités suffisantes afin de supporter tous les risques afférents à un investisssement dans les Titres et comprendre les modalités de Titres ;	
		risque de crédit de l'Emetteur : un investissement dans les Titres implique la prise d'un risque de crédit sur l'Emetteur. Si la situation financière de l'Emetteur se détériore, il peut ne pas être capable de remplir toute ou partie de ses obligations de paiement au titre des Titres et les investisseurs pourraient ainsi perdre toute ou partie de leur investissement ;	

- Risques relatifs à la structure d'une emission particulière de Titres :
  - En cas de survenance d'une Retenue Fiscale ou d'une Majoration de Paiements, l'Emetteur pourra rembourser la totalité (et non une partie seulement) des Titres Seniors Préférés. Une Retenue Fiscale désigne le cas où en raison de changements dans la législation ou la réglementation française, l'Emetteur serait tenu de majorer les paiments d'intérêts au titre des Titres. Une Majoration Fiscale désigne le cas où lors du prochain paiement d'intérêts relatif aux Titres, le paiement par l'Emetteur du montant total des intérêts alors exigibles au titre desdits Titres serait prohibé par la législation française. Si les Conditions Déféinitives le prévoient, l'Emetteur pourra également rembourser la totalité ou une partie seulement des Titres Seniors Préférés à la date/aux dates prévue(s) dans les Conditions Définitives. Si les taux d'intérêt du marché baissent, le risque pour les Porteurs que l'Emetteur exerce son droit de remboursement anticipé augmente. Ceci pourrait réduire de manière significative le rendement des Titres, en particulier celui initialement attendu par les Porteurs de Titres. Par ailleurs, la possibilité que ces options soient exercées ou leur exercice effectif pourrait avoir un impact négatif significatif sur la valeur des Titres Senior Préférés ;
  - un remboursement partiel, au choix de l'Emetteur, ou un remboursement au choix des Porteurs de Titres pourrait affecter la liquidité des Titres issus des mêmes Souches pour lesquelles cette option n'est pas exercée;
    - le rendement des Titres à Taux Fixe ou des Titres à Coupon Zéro variera selon le prix auquel les Titres sont acquis ;
  - les investisseurs ne pourront pas calculer par avance le taux de rendement des Titres à Taux Fixe Révisable, des Titres à Taux Variable, des Titres Indexés sur le TEC 10, des Titres Indexés sur CMS et les Titres Indexés sur l'Inflation;
  - le montant payable dans le cadre d'un remboursement anticipé de certains Titres, notamment des titres structurés tels que les Titres Indexés sur le TEC 10, les Titres Indexés sur CMS et les Titres Indexés sur l'Inflation, des Titres dits « Range Accrual » et des Titres dits « Range Accrual » Indexés sur l'Inflation, pourra être inférieur au montant principal et pourra être égal àzéro;
  - les Titres à Taux Fixe-Variable sont sujet à des changements de bases d'intérêt et les investisseurs peuvent ne pas être en mesure de calculer à l'avance le taux de rendement dans l'éventualité de toute conversion du Titre en un Titre à Taux Variable, un Titre Indexé sur le CMS ou un Titre Indexé sur l'Inflation;
  - les Titres à Taux Fixe Révisable sont soumis à un risque de fluctuation des niveaux de taux d'intérêts générant des paiements d'intérêts d'un montant incertain ;

- les Porteurs peuvent courir un risque sur les Titres dits « Range Accrual » et les Titres dits « Range Accrual » Indexés sur l'Inflation pour lesquels le montant du coupon varie selon que la valeur d'un sous-jacent applicable (taux CMS ou Ratio de l'Indice d'Inflation) est égale à, supérieure et/ou inférieure à certains niveaux ;
- les Titres comprenant un facteur multiplicateur ou un autre facteur à effet de levier peuvent être des investissements volatils. Un facteur à effet de levier peut être prévu pour certain Titres afin de déterminer l'interet payable au titre des Titres. Ce facteur à effet de levier pourra amplifier l'évolution négative du taux ou du sous-jacent applicable aux Titres concernés;
- un investissement dans des Titres, pour lesquels l'intérêt est déterminé par référence à une ou plusieurs valeurs de taux d'intérêts ou autres indices ou formules, directement ou inversement, peut impliquer des risques significatifs qui ne sont pas liés à un investissement dans un titre de créance conventionnel;
- les Titres Zéro Coupon sont sujets à des variations de prix plus importantes que d'autres Titres émis sans décôte : les changements dans les marchés de taux d'intérêts ont généralement un impact nettement plus important sur le prix des Titres zéro coupon que sur les prix des Titres ordinaires car les prix d'émission des Titres émis sont nettement endessous du pair;
- les Porteurs qui recoivent des paiements au titre des Titres dans une devise autre que celle de leurs activités financières sont exposés au risque de taux de change en cas de conversion;
- les Porteurs peuvent être exposés à des risques relatifs aux Titres Indexés sur l'Inflation qui sont dépendant de la performance de l'indice ;
- le retour sur investissement peut être inférieur au rendement indiqué aux Porteurs de Titres du fait des coûts liés à la transaction qui pourront inclure les frais et commissions de transaction facturés par les établissements de crédit, les agents placeurs et courtiers nationaux sur des marchés étrangers, à l'occasion de la cession ou de l'acquisition de Titres ;
- le retour sur investissement effectif pour un Porteur de Titres peut être réduit par l'impact du régime fiscal auquel est soumis l'investissement réalisé;
- les Titres (y compris les titres non-subordonnés) peuvent potentiellement être utilisés, en totalité ou en partie, pour absorber des pertes dans certaines circonstances en vertu des dispositions dites de « bail-in » de la Directive Européenne établissant un cadre pour le redressement et la résolution des établissements de crédit et des entreprises d'investissement. Cette Directive, transposée en France par l'ordonnance du 20 août 2015 portant diverses

dispositions d'adaptation de la législation au droit de l'Union européenne en matière financière, pourrait donc imposer la dépréciation (totale ou partielle) ou la conversion en capital des Titres dans certaines circonstances. Les dispositions de la Directive peuvent également entrainer la cession d'actifs peu performants de l'Emetteur vers une « banque relais » dans le cadre d'une procédure de résolution, et également donner lieu au transfert des actifs performants de l'Emetteur à une autre entité, laissant à l'Emetteur des actifs peu performant qui ne lui permettraient pas de rembourser les montants dus en application des modalités des Titres ;

- le droit français actuellement en vigueur et la législation européenne relative aux procédures de résolution des établissements financiers pourraient imposer la dépréciation ou la conversion des Titres dans les cas où l'Emetteur serait considéré comme non-viable;
- la loi n°2016-1691 du 9 décembre 2016 créant une priorité entre les Titres Seniors Préférés et les Titres seniors non préférés émis par les établissements de crédit dont le rang est supérieur à celui des engagements subordonnés;
- Risque généraux relatifs aux Titres :
  - le marché des titres de créance peut s'avérer volatil et varier défavorablement en fonction de nombreux évènements parmi lesquels les conditions économiques et de marché, les taux d'intérêt, les taux de change et les taux d'inflation en Europe et dans d'autres pays et territoires industrialisés. Cette volatilité est susceptible d'affecter défavorablement la valeur des Titres ;
  - un marché actif pour les Titres pourrait ne pas se développer. Si un marché actif de négociation des Titres ne se développe pas ou ne se maintient pas, le prix de marché ou de négociation et la liquidité des Titres peuvent être affectés de manière négative;
    - Les investisseurs dans des Titres à Taux Fixe sont exposés au risque que des changements ultérieurs des taux d'intérêts puissent affecter défavorablement la valeur des Titres ;
    - il n'y a pas de restriction dans les modalités de Titres concernant le montant de dette que l'Emetteur pourra contracter dont le rang sera senior ou *pari passu* avec les Titres Senior Préferés, les titres senior non préferés ou, le cas échéant, avec les titres subordonnés. Toute nouvelle dette contractée par l'Emetteur pourra reduire le montant que les Porteurs de Titres pourront obtenir en cas de faillite de l'Emetteur;
    - absence de cas de défaut ou lorsque seuls des cas de défaut limités sont prévus : Sauf si les Conditions Définitives prévoient que les cas de défaut ne s'appliqueront pas à une Tranche de Titres, les Porteurs de Titres Seniors Préférés ne pourront demander le remboursement immédiat de leurs Titres Seniors Préférés que dans un nombre limité de cas. Si les Conditions Définitives prévoient que les cas de défaut ne s'appliqueront pas à une Tranche de Titres, les Porteurs de Titres Seniors Préférés ne

pourront demander le remboursement immédiat de leurs Titres Seniors Préférés ;

- les modalités des Titres prévoient une renonciation aux droits à compensation aux termes de laquelle les Porteurs de Titres renoncent à tout droit à la compensation ou à la rétention en ce qui concerne les Titres et ce dans la mesure permise par la loi. Cette renonciation s'appliquera aux Titres sauf si les Conditions Définitives prévoient que la « Renonciation aux Droits de Compensation » ne s'appliquera pas à une Tranche de Titres ;
- les Titres ne comprennent pas de clause de restriction en matière de constitution de sûretés (*negative pledge*) ou autre engagement ;
- des éventuels conflits d'intérêts peuvent surgir entre l'un des Agents Placeurs ou l'Emetteur et les Porteurs de Titres par rapport aux engagements futurs des Agents Placeurs dans le cadre d'autres titres émis par, ou transactions conclues avec, l'Emetteur ou l'une de ses entités affiliées;
- un conflit d'intérêt peut surgir entre l'Emetteur et les Porteurs de Titres lorsque l'Emetteur ou une de ses entités affiliées agit en tant qu'agent de calcul pour déterminer les montants payables à l'égard des Titres suivant les modalités des Titres;
- les acquéreurs et les cessionnaires potentiels de Titres pourraient devoir payer des impôts ou autres taxes ou droits selon la loi ou les pratiques en vigueur dans les pays où les Titres seront transférés ou dans d'autres juridictions;
- les transactions sur les Titres peuvent être soumises à une éventuelle future taxe sur les transactions financières européennes ;
- le LIBOR, l'EURIBOR et les autres indices de référence (benchmark) ont récemment fait l'objet de recommandations ou propositions de réglementation au niveau national et international. Le Règlement européen concernant les indices utilisés comme indices de référence a été publié au Journal Officiel de l'Union Européenne le 29 juin 2016 (le « Règlement sur les Indices de Référence »). La majorité des dispositions du Règlement sur les Indices de Référence entrera en vigueur à compter du 1er janvier 2018, à l'exception de certaines dispositions (principalement relatives aux indices de référence d'importance critique) qui sont entrées en application le 30 juin 2016. Le Règlement sur les Indices de Référence pourrait avoir un impact significatif sur les Titres liées à un « indice de référence » dans les circonstances suivantes (i) si, sous réserve des mesures transitoires applicables le cas échéant, un indice qui est un « indice de référence » ne peut plus être utilisé car son administrateur ou l'indice de référence n'est pas inclus ou est retiré du registre des indices de référence géré par l'Autorité Européenne de Marchés Financiers; ou (ii) si la méthodologie ou d'autres conditions de l'« indice de référence » doivent être modifiées afin de respecter le

Règlement sur les Indices de Référence;

- dès lors que les Titres de Droit Anglais, représentés par les Titres Globaux, et les Titres de Droit Français, émis sous la forme de Titres Dématérialisés et créés par inscription en compte, circuleront dans les systèmes de compensation, les investisseurs devront (ce qui sera également le cas avec des Titres Définitifs, concernant des Titres de Droit Anglais, ou avec les Titres de Droit Français, émis sous la forme de Titres Matérialisés et détenus par l'intermédiaire d'un système de compensation) respecter les procédures des systèmes de compensation pour les transferts, les paiements et les communications avec l'Emetteur des Titres;
- les Porteurs de Titres de Droit Anglais représentés par des Titres Globaux dont la valeur nominale est égale à une valeur nominale unitaire minimale plus un multiple entier supérieur d'un autre montant inférieur à cette valeur nominale unitaire minimale, pourraient ne pas recevoir des Titres physiques, si, à la suite de transactions sur les Titres, ils venaient à détenir un montant principal inférieur à ladite valeur nominale unitaire minimale;
- une évolution de la jurisprudence ou des lois nouvelles modifiant le droit anglais (dans le cas des Titres de Droit Anglais) ou le droit français (dans le cas des Titres de Droit Français), ou la pratique administrative en vigueur après la date du présent Prospectus de Base, pourraient avoir un impact négatif sur le retour sur investissement des Titres;
- les Porteurs de Titres de Droit Français seront, concernant toutes les Tranches d'une même Souche, groupés de plein droit pour la défense de leurs intérêts communs en une masse. Les modalités des Titres prévoient que des décisions s'imposant à tous les Porteurs de Titres, y compris les Porteurs de Titres absents et non représentés à l'assemblée concernée ainsi que les Porteurs de Titres ayant voté dans un sens contraire à la majorité, peuvent être prises selon certaines règles de majorités définies;
- les dispositions impératives du droit français des procédures collectives pourraient imposer des assemblées fonctionnant selon des modalités qui dérogeront aux dispositions prévues dans les modalités des Titres relatives aux assemblées des Porteurs de Titres;
- les notations attibuées aux Titres, qu'elles soient sollicitées ou non, peuvent ne pas refléter l'impact potentiel de tous les risques liés, entre autres, à la structure de l'émission concernée, au marché concerné pour les Titres et les autres facteurs qui peuvent affecter la valeur des Titres. Une notation (sollicitée ou non) n'est pas une recommandation d'achat, de vente ou de détention de Titres;
- une baisse de la notation de crédit ou, le cas échéant, une mise sous surveillance de la notation de la dette en circulation de l'Emetteur ou du Groupe par une agence de notation quelle qu'en soit la raison y compris en raison d'un changement de methodologie pourrait entrainer une

diminution de la valeur à laquelle les Titres sont négociés ;

- le prix d'acquisition des Titres pourrait ne pas refléter leur valeur intrinsèque : toute différence entre le prix d'achat d'un Titre et sa valeur intrinsèque peut être due à un certain nombre de facteurs, y compris, sans caractère limitatif, les conditions et les prix de marché, les remises et les commissions reçues ou accordées aux différentes parties structurant et/ou distribuant les Titres ;
- chaque investisseur potentiel de Titres doit déterminer en se fondant sur son propre jugement et en faisant appel à des conseils de spécialisés s'il le juge nécessaire, si l'acquisition de Titres correspond parfaitement à ses besoins financiers, ses objectifs et ses conditions, si cette acquisition est conforme et compatible avec toutes les politiques d'investissement, les directives et restrictions qui lui sont applicables et s'il s'agit d'un investissement qui lui convient, malgré les risques significatifs inhérents à l'investissement et à la détention de Titres;
- les aspects juridiques liés à un investissement, tels que les lois et réglementations réglementant un investissement, pourraient limiter les investissements de certains investisseurs ;
- ni l'Emetteur, ni les Agents Placeurs, ni aucune de leurs entités affiliées respectives n'assume de responsabilité quant à la légalité de l'acquisition des Titres par un investisseur potentiel, que ce soit en vertu de la législation de son pays d'immatriculation ou du pays où il exerce ses activités (si différent), ou quant au respect par cet investisseur potentiel de toute législation ou réglementation qui lui serait applicable;
- toute retenue à la source en application de FATCA peut entrainer pour Porteurs de Titres soumis cette retenur à la source FATCA le versement d'intérêts et de principal d'un montant inférieur à ceux qui auraient pu être attendus;
- Risques liés aux Titres libellés en Renminbi :
  - les évolutions sur d'autres marchés peuvent affecter de manière significative le prix de marché de tout Titre libellé en Renminbi ;
  - le Renminbi n'est pas librement convertible ; il existe d'importantes restrictions aux transferts de CNY dans et en dehors de la République Populaire de Chine ; Il n'est pas certain que le gouvernement de la République Populaire de Chine continuera, dans le futur, à libéraliser progressivement les contrôles sur les transferts transfrontaliers de Renminbi ;
  - la disponibilité du Renminbi en dehors de la République Populaire de Chine est limitée, ce qui pourrait affecter la liquidité des Titres libellés en Renminbi, et l'Emetteur pourraient, dans certaines circonstances, avoir la possibilité effectuer les paiements afférents aux Titres libellés en Renminbi en dollars US ou en d'autres devises;

	Section D –Facteurs de Risque		
		<ul> <li>un investissement dans les Titres libellés en Renminbi est sujet à des risques de change : les Titres libellés en Renminbi pourront porter intérêt à taux fixe. En conséquence, le prix de négociation de ces Titres variera en fonction de la fluctuation des taux d'intérêt en Renminbi ;</li> <li>un investissement dans les Titres libellés en Renminbi est sujet à des risques de taux ;</li> <li>les paiements dus au titre des Titres libellés en Renminbi peuvent n'être effectués que sur un compte bancaire libellé en Renminbi ouvert à Hong Kong ; et</li> <li>le risque lié à l'exposition au Renminbi, et notamment le fait que le Renminbi ne soit pas librement convertible et que l'Emetteur puisse, dans certaines circonstances, avoir la possibilité d'effectuer les paiements afférents aux Titres libellés en Renminbi en dollar US.</li> <li>Un investissement dans des Titres comporte certains risques qui sont importants dans l'évaluation des risques de marché associés aux Titres émis dans le cadre du Programme. Si tous ces risques constituent des éventualités susceptibles ou non de se produire, les investisseurs potentiels doivent savoir que les risques encourus en matière d'investissement dans des Titres peuvent aboutir à une volatilité et/ou une diminution de la valeur marchande de la Tranche de Titres concernée celle-ci ne correspondant plus aux attentes (financières ou autres) de l'investisseur qui a souscrit ces Titres.</li> </ul>	
D.6	Informations clés sur les facteurs significatifs permettant de déterminer les risques associés aux Titres Indexés	Les investisseurs potentiels de Titres Indexés sur l'Inflation doivent savoir que ces Titres sont des titres de créance dont le montant d'intérêt dépend de la performance du CPI ou du HICP.	

	Section E - Offre		
E.2b	Raisons de l'offre et utilisation du produit de l'Offre	Le produit net de l'émission de chaque Tranche de Titres sera utilisé par l'Emetteur pour les besoins généraux de l'entreprise. Si dans le cadre d'une émission déterminée de Titres, une utilisation particulière des fonds est envisagée, celle-ci sera précisée dans les Conditions Définitives concernées.  *Résumé spécifique à l'émission:*  [Le produit net de l'émission des Titres sera utilisé par l'Emetteur pour les besoins généraux de l'entreprise.]/[•]	
E.3	Modalités de l'offre	Les Titres pourront être offerts au public en France, dans le Grand Duché du Luxembourg et/ou dans un Etat Membre quelconque de l'EEE dans lequel le Prospectus de Base est passeporté, ce qui devra être spécifié dans les Conditions	

Définitives applicables.

Il existe des restrictions concernant l'achat, l'offre, la vente et la livraison des Titres ainsi qu'à la possession ou la distribution du Prospectus de Base ou de tout autre document d'offre ou des Conditions Définitives.

A l'exception de la section A.2 ci-dessus, ni l'Emetteur ni aucun des Agents Placeurs n'a autorisé une personne à faire une Offre au Public en aucune circonstance et aucune personne n'est autorisée à utiliser le Prospectus de Base dans le cadre de ses offres de Titres. Ces offres ne sont pas faites au nom de l'Emetteur ni par aucun des Agents Placeurs ou des Etablissements Autorisés et ni l'Emetteur ni aucun des Agents Placeurs ou des Etablissements Autorisés n'est responsable des actes de toute personne procédant à de telles offres.

## Résumé spécifique à l'émission :

[Sans objet. Les Titres ne font pas l'objet d'une [en France/dans le Grand offre au public.]/[Les Titres sont offert au public :] Duché du Luxembourg/

[ullet]

Prix d'Offre: [Prix d'Emission/Préciser]

Conditions auxquelles l'Offre est soumise : [Sans objet/[Préciser]

Période d'Offre (y compris les modifications [•]

possibles):

Description de la procédure de demande de [Sans objet/[Préciser]

souscription:

Infomations sur le montant minimum et/ou [Sans objet/[Préciser]

maximum de souscription:

Modalités et date de publication des résultats de [Sans objet/[*Préciser*]]

l'Offre:

Description de la possibilité de réduire les [Sans objet/[Préciser]]

souscription et modalités de remboursement des sommes excédentaires payées par les

souscripteurs:

Détails de la méthode et limite de temps pour [Sans objet/[*Préciser*]]

payer et délivrer les Titres :

Procédure d'exercice de tout droit de préemption, [Sans objet/[Préciser]]

négociabilité des droits de souscription et

traitement des droits de souscription non exercés :

Quelle(s) tranche(s) ont été réservées pour [Sans objet/[Préciser]] certains pays:

Procédure de notification aux souscripteurs des montants alloués et de indication si l'opération

commence avant que la notification soit faite :

[Sans objet/[Préciser]]

Montant de toutes les dépenses et taxes spécifiquement facturées au souscripteur ou à

l'acquéreur:

[Sans objet/[Préciser]]

E.4	Intérêts des personnes morales ou physiques impliquées dans l'émission	Les Conditions Définitives concernées préciseront les intérêts des personnes morales ou physiques impliquées dans l'émission des Titres.  *Résumé spécifique à l'émission:*  [A la connaissance de l'Emetteur, aucune personne participant à l'émission de Titres n'y a d'intérêt significatif.] [[L'/Les] Agent[s] Placeur[s] percevr[a/ont] des commissions d'un montant de [•]% du montant en principal des Titres.] [A la connaissance de l'Emetteur, aucune autre personne participant à l'émission de Titres n'y a d'intérêt significatif.] [•]
E.7	Estimation des Dépenses mises à la charge de l'investisseur par l'Emetteur ou l'offreur	Les Conditions Définitives concernées préciseront le cas échéant les estimations des dépenses pour chaque Tranche de Titres.  *Résumé spécifique à l'émission:*  [Sans objet/Les estimations des dépenses facturées au(x) investisseur(s) sont de [•].]

#### RISK FACTORS

The Issuer believes that the risk factors described below represent the principal risks inherent in investing in Notes issued under the Programme, but the inability of the Issuer to pay interest, principal or other amounts on or in connection with any Notes may occur for other reasons. The Issuer makes no representation that the statements below regarding the risks of holding any Notes are exhaustive.

Prospective purchasers of Notes should consider carefully, in light of their financial circumstances and investment objectives, all of the information in this Base Prospectus in conjunction with the other information contained or incorporated by reference in the Base Prospectus, the risk factors set forth below and any Final Terms in making an investment decision.

The order in which the following risks factors are presented is not an indication of the likelihood of their occurrence.

Words and expressions defined in the other sections of this Base Prospectus shall have the same meaning in this section.

## 1 Factors Relating to the Issuer and its Operations

The risk factors relating to the Issuer and its operations which could adversely affect the Group's profitability are set out on pages 82 to 113 of the 2016 DDR (as defined in "Documents Incorporated by Reference") and are incorporated by reference into this Base Prospectus and include:

- credit risks credit risk is the risk of financial loss relating to the failure of an obligor to honour its contractual obligations;
- market and liquidity risks market risk is the risk related to earnings, which arises primarily from
  adverse movements of trading and non-trading market parameters and liquidity risk, which is also
  referred to as funding risk, is the inability of the Issuer to meet its obligations at an acceptable cost
  in a given currency and location;
- operational risks operational risk corresponds to the risk of losses due to inadequate or failed
  internal processes (such internal processes including, without limitation, human resources and
  information systems), or due to external events (such external events including floods, fires,
  earthquakes or terrorist attacks), whether deliberate, accidental or natural occurrences;
- **insurance risks** insurance risk is the risk that earnings may be negatively impacted due to mismatches between expected and actual claims and, depending on the insurance product, this risk is influenced by macroeconomic changes, changes in customer behaviour, changes in public health, pandemics and catastrophic events (such as earthquakes, industrial disasters or terrorism);
- a downgrade of the rating assigned to BFCM could have a negative impact on the BFCM's liquidity and competitive position a rating downgrade could have a negative impact on BFCM's liquidity and competitive position, increase borrowing costs, limit access to the capital markets or trigger obligations under certain bilateral provisions in some derivatives contracts. The Group could also be forced to provide additional guarantees for certain market transactions;
- **non-compliance and reputational risks** any damage to the Group's reputation might lead to a loss of business that could impact its earnings and financial position;
- legal risks the Group and some of its employees could be involved in various lawsuits, which
  increase the risk of losses or of damage to the Group's reputation;

- **sovereign risks related to BFCM's net exposure on sovereign debt** downgrades of sovereign ratings on which the Group is exposed could have a negative impact on the Group's refinancing conditions;
- **environmental risks** environmental risks are analysed from the occurrence of natural disasters (100-year events, floods, earthquakes, pollution, etc.), their impact on the business and means of prevention and protection to be put in place;
- **Risks related to regulatory requirements** the Group is subject to extensive regulatory requirements and high-level supervision in each jurisdiction in which it operates;
- risk related to monetary, interest rate and other policies of central banks and regulatory authorities, low interest rates over an extended period of time having an impact on the revenue of the retail banking activities and an increase of interest rates in the future having an impact on the value of the Group's portefolio because of the high level of loan stock at low interest rates contained in it;
- general changes in government or regulatory policy that may significantly influence investor decisions in particular markets in which the Issuer operates;
- general changes in regulatory requirement, for example, prudential rules relating to the capital adequacy framework;
- changes in the competition and pricing environment;
- changes in the financial reporting environment;
- expropriation, nationalisation or confiscation of assets and changes in legislation relating to foreign ownership;
- other unfavourable political, military or diplomatic developments producing social instability or legal uncertainty which in turn may affect demand for the Group's products and services;
- a highly competitive French and global financial services market with innovative competition coming both from incumbent players and a steady stream of new market entrants if the Group is unable to respond to the competitive environment in France or in its other markets with attractive and profitable product and service offerings, it may lose market share in important areas of its business or incur losses on some or all of its activities;
- although the group has a weak presence in Great Britain and the risks of contagion to its other activities remain relatively moderate, it is difficult to fully measure the future impacts of the unexpected decision of the British for the Brexit;
- **negative interest rate environnement** in a low-interest-rate environment, BFCM could find itself in a positon where it would not be able to sufficiently reduce the interest rates on deposits to offset the fall in revenues on loans granted at lower interest rates; and
- **bail-in** under the BRRD, the resolution authorities can impair BFCM's debt securities or convert them into capital once a resolution procedure has been instigated ("bail-in" tool) which could have a significant impact on the resources available to BFCM to redeem its securities.

Additional risk factors affecting the Group's businesses and operations are set out below:

# 1.1 Impact of the French and European regulatory frameworks could adversely affect the Group's business

Banking Regulations

The Group is subject to extensive regulation and supervision by the *Autorité de Contrôle Prudentiel et de Résolution* (the "ACPR"), the AMF and the European Central Bank (the "ECB"). In addition, Regulation (EU) No 806/2014 of the European Parliament and of the Council of 15 July 2014 establishing uniform rules and a uniform procedure for the resolution of credit institutions and certain investment firms in the framework of a single resolution mechanism (the "SRM") and a single resolution fund (the "SRM Regulation") has established a centralised power of resolution entrusted with a single resolution board (the "SRB") and national resolution authorities. The SRB, in close cooperation with national authorities (including the ACPR), is in charge of resolution planning and preparation of resolution decisions for cross-border credit institutions and banking groups as well as credit institutions and banking groups directly supervised by the ECB such as BFCM, or by national supervisory authorities in the euro-zone. The ACPR remains responsible for implementing the resolution plan according to the SRB's instructions. Since 1 January 2015, certain of the powers of the ACPR with respect to resolution planning have, however, already been transferred to the SRB. SRM is fully operational since 1 January 2016.

The banking laws to which the Group is subject govern the activities in which banks and foundations may engage and are designated to maintain the safety and soundness of banks and limit their exposure to risk. In addition, the Group must comply with financial services laws that govern its marketing and selling practices. The recent financial crisis has resulted, and is likely to continue to result, in more restrictive regulation of the financial services industry. Legislators, governments, regulators, advisory groups, trade and professional associations and various committees at the national, European and international level have adopted or proposed an array of measures in response to the recent financial crisis. The measures that have been or may be adopted include more stringent capital and liquidity requirements, taxes on financial transactions, limits on the types of activities that commercial banks can undertake (particularly proprietary trading and investment and ownership in private equity funds) or new ring-fencing requirements relating to certain activities, restrictions on certain types of financial activities or products such as derivatives, mandatory write-down or conversion into equity of certain debt instruments, enhanced recovery and resolution regimes, revised risk-weighting methodologies (particularly with respect to insurance businesses) and the creation of new and strengthened regulatory bodies, including the transfer of certain supervisory functions to the ECB as referred to above. These supervisory tasks include ensuring compliance with all prudential requirements laid down in general EU banking rules for credit institutions, carrying out supervisory reviews (including stress tests) and on the basis of these imposing higher prudential requirements on credit institutions, imposing robust corporate governance practices and capital adequacy assessment processes (such as minimum capital adequacy requirements, requirements to ensure their compensation policy with respect to their employees is compatible with certain risk management principles and requirements to follow certain anti-money laundering, "know-your-customer" and audit control procedures) and carrying out supervisory tasks in relation to recovery plans (for example, the chairman of the ACPR is able to request that the shareholders of a credit institution in financial difficulty fund the institution in an amount that may exceed their initial capital contribution).

## Minimum Capital, Liquidity and Leverage Ratios

Credit institutions such as the Issuer must comply with minimum capital ratio requirements. In addition to these requirements, the principal regulations applicable to credit institutions such as the Issuer concern risk diversification and liquidity, monetary policy, restrictions on equity investments and reporting requirements. As of the date hereof, in the various countries in which the Issuer or its subsidiaries operate, they comply with the specific regulatory ratio requirements in accordance with procedures established by the relevant supervisory authorities.

Directive 2013/36/EU of the European Parliament and of the Council of 26 June 2013 on access to the activity of credit institutions and the prudential supervision of credit institutions and investment firms (the "CRD IV Directive") and Regulation (EU) No 575/2013 of the European Parliament and of the Council of 26 June 2013 on prudential requirements for credit institutions and investment firms (the "CRD IV

Regulation" and, together with the CRD IV Directive, "CRD IV") which implements the Basel III reforms set new capital and liquidity requirements intended to reinforce capital standards and to establish minimum liquidity standards for credit institutions. The CRD IV Regulation (with the exception of some of its provisions, which will enter into effect at later dates) became directly applicable in all Member States of the European Union including France on 1 January 2014. The CRD IV Directive became effective on 1 January 2014 (except for capital buffer provisions which have been applied as from 1 January 2016) and was implemented under French law by the banking reform dated 20 February 2014 (Ordonnance portant diverses dispositions d'adaptation de la législation au droit de l'Union européenne en matière financière) and several décrets and arrêtés dated 3 November 2014.

As a result, French credit institutions are required to maintain minimum capital to cover their credit, market, counterparty and operational risks. Since 1 January 2014, pursuant to the CRD IV Regulation, credit institutions, such as the Issuer are required to maintain a minimum total capital ratio of 8%, a minimum tier 1 capital ratio of 6% and a minimum common equity tier 1 ratio of 4.5%, each to be obtained by dividing the institution's relevant eligible regulatory capital by its risk-weighted assets. The Relevant Regulator may also require French credit institutions to maintain capital in excess of the requirements described above. In particular, the Relevant Regulator is expected to carry out the annual supervisory review and evaluation process ("SREP") and stress tests, in connection with which it has powers to require banks to hold capital in excess of minimum requirements in order to address specific risks (so-called "Pillar 2" requirements) and more generally to impose additional liquidity requirements and possibly other regulatory measures. Such measures could have an adverse impact on the Issuer and/or the Group financial condition and results of operation.

French credit institutions must satisfy, on a consolidated basis, certain restrictions relating to concentration of risks (*ratio de contrôle des grands risques*). The aggregate of a French credit institution's loans and a portion of certain other exposure (*risques*) to a single customer (and related entities) may not exceed 25% of the credit institution's eligible capital and, with respect of exposures to certain financial institution, the higher of 25% of the credit institutions eligible capital and €150 million. Certain individual exposures may be subject to specific regulatory requirements.

Each French credit institution is required to calculate, as of the end of each month, the ratio of the weighted total of certain of its short-term and liquid assets to the weighted total of its short-term liabilities. This liquidity ratio (coéfficient de liquidité) is required to exceed 100% at all times. French credit institutions are entitled to opt for the "advanced" approach with respect to liquidity risk, upon request to the Relevant Regulator and under certain conditions. Under the advanced approach, the credit institution is able to use its internal methodologies to determine the liquidity risk and ensure that it has sufficient liquidity at all times to honor its commitments. The CRD IV Regulation introduces liquidity requirements from 2015, after an initial observation period. Institutions will be required to hold liquid assets, the total value of which would cover the net liquidity outflows that might be experienced under gravely stressed conditions over a period of 30 calendar days. This liquidity coverage ratio ("LCR") will be phased-in gradually, starting at 60% in 2015 and reaching 100% in 2018. Until the LCR is fully introduced, Member States of the European Union may maintain or introduce national liquidity requirements.

Under the CRD IV Regulation, it is expected that each credit institution will be required to maintain a leverage ratio beginning on 1 January 2018, at the level that will be implemented by the Council and European Parliament following an initial observation period that began 1 January 2015, during which institutions will be required to disclose their leverage ratio. The leverage ratio is defined as an institution's tier 1 capital divided by its total exposure measure.

Some of the new measures are proposals that are under discussion and that are subject to revision and interpretation, and need adapting to each country's framework by national regulators. Compliance with all these and any further requirements could lead to reduced consolidated revenues and profits of the Issuer

and/or the Group in the relevant activities, the reduction or sale of certain operations and asset portfolios, and asset-impairment charges.

## 1.2 Loss absorption at the point of non-viability and resolution

The EU Bank Resolution and Recovery Directive and its implementation in France

On 15 May 2014, the European Parliament and the Council of the European Union adopted a directive providing for the establishment of an EU-wide framework for the recovery and resolution of credit institutions and investment firms: Directive 2014/59/EU of the European Parliament and of the Council of 15 May 2014 establishing a framework for the recovery and resolution of credit institutions and investment firms (the "BRRD").

As a Directive, the BRRD is not directly applicable in France and had to be transposed into national legislation. The French law dated 26 July 2013 on separation and regulation of banking activities (loi de séparation et de régulation des activités bancaires) (the "SRAB Law"), actually anticipated the implementation of the BRRD when it was still in an initial draft form. Subsequently, the French Ordonnance No. 2015-1024 dated 20 August 2015 (Ordonnance n°2015-1024 du 20 août 2015 portant diverses dispositions d'adaptation de la législation au droit de l'Union européenne en matière financière) (the "Ordonnance") introduced various provisions amending (among others, crisis prevention and management measures applicable to credit institutions provided for in Articles L.613-48 et seq. of the French Code monétaire et financier) and supplemented the SRAB Law to adapt French law to the BRRD. In addition three orders dated 11 September 2015 (décret et arrêtés) implementing provisions of the Ordonnance regarding (i) recovery planning, (ii) resolution planning and (iii) criteria to assess the resolvability of a credit institution or group, were published on 20 September 2015 to further implement the BRRD in France.

The aim of the BRRD is to provide relevant authorities with common tools and powers to address banking crises pre-emptively in order to safeguard financial stability and minimize taxpayers' exposure to losses and before any of the insolvency or liquidation procedures referred to below in the risk factor entitled "French Insolvency Law" are initiated. The powers provided to authorities (the ACPR or the SRB as the case may be in France depending on the Relevant Resolution Authority) are divided into three categories: (i) preparatory steps and plans to minimize the risks of potential problems (preparation and prevention); (ii) in the event of incipient problems, powers to arrest a firm's deteriorating situation at an early stage so as to avoid insolvency (early intervention); and (iii) if insolvency of a firm presents a concern as regards the general public interest, a clear means to reorganize or wind down the firm in an orderly fashion while preserving its critical functions and limiting to the maximum extent any exposure of taxpayers to losses.

Finally, Law n°2016-1691 dated 9 December 2016 has modified the ranking among creditors of credit institutions in case of judicial liquidation (*liquidation judiciaire*), introducing a priority among senior (*chirographaires*) securities between senior preferred securities (such as, the case of the Issuer, Senior Preferred Notes) and senior non-preferred securities (such as, in the case of the Issuer, the Senior Non-Preferred Notes), without modifying the specific ranking between senior securities (such as the Senior Notes) and subordinated securities (such as the Subordinated Notes) (allowing, in the case of the Issuer, the issue of Senior Preferred Notes and Senior Non-Preferred Notes).

The impact of the BRRD and its implementing provisions on credit institutions, including the Issuer and/or the Group, is currently unclear but its current and future implementation and application to the Issuer and/or the Group, the taking of any action under it, could materially affect the activity and financial condition of the Issuer and the value of any Notes.

Resolution

Under the BRRD and the *Ordonnance*, the Relevant Resolution Authority may, when an institution is being considered to have reached the point of non-viability (see "Write-Down and Conversion of Capital Instruments" below), commence resolution proceedings in respect of such institution when the Relevant Resolution Authority determines that:

- (a) the institution is failing or likely to fail, which includes situations where:
  - the institution infringes/will in the near future infringe the requirements for continuing authorization in a way that would justify withdrawal of such authorization including, but not limited to, because the institution has incurred/is likely to incur losses depleting all or a significant amount of its own funds;
  - (ii) the assets of the institution are/will be in a near future less than its liabilities;
  - (iii) the institution is/will be in a near future unable to pay its debts or other liabilities when they fall due; or
  - (iv) the institution requires extraordinary public financial support;
- (b) there is no reasonable prospect that a private action would prevent the failure; and
- (c) except with respect to capital instruments, a resolution action is necessary in the public interest.

In addition to the Bail-In Tool (see "The Bail-in Tool" below), the BRRD provides resolution authorities with broader powers to implement other resolution measures with respect to institutions or under certain circumstances their groups, which may include (without limitation): the sale of the institution's business, the separation of assets, the replacement or substitution of the institution as obligor in respect of debt instruments, modifications to the terms of debt instruments (including altering the maturity and/or the amount of interest payable and/or imposing a temporary suspension on payments), the write-down or conversion into equity of capital instruments (See "Write-Down and Conversion of Capital Instruments" below) and discontinuing the listing and admission to trading of financial instruments.

Such powers may also result, after any transfer of all or part of the Issuer's business or separation of any of its assets, in the holders of Notes (even in the absence of any such write down or conversion) being left as the creditors of the Issuer whose remaining business or assets is insufficient to support the claims of all or any of the creditors of the Issuer (including the holders of Notes).

The BRRD also provides the right for a Member State of the European Union as a last resort, after having assessed and implemented the above resolution tools to the maximum extent possible whilst maintaining financial stability, to be able to provide extraordinary public financial support through additional financial stabilisation tools. These consist of the public equity support and temporary public ownership tools. Any such extraordinary financial support must be provided in accordance with the EU state aid framework.

There remains uncertainty as to how these powers will be implemented in the future and how may affect the Issuer and/or the Group and the Notes. Accordingly, it is not yet possible to assess the full impact of the BRRD on the Issuer and/or the Group and the Noteholders, and there can be no assurance that any actual or perceived actions by the French resolution authority or any other Relevant Resolution Authority would not adversely affect the rights of the Noteholders, the price or value of an investment in the Notes and/or the Issuer's ability to satisfy its obligations under the Notes.

In addition, the powers currently set out in the BRRD and its implementation in the French *Code monétaire et financier* are expected to impact how credit institutions, including the Issuer, and large investment firms (those which are required to hold initial capital of € 730,000 by CRD IV) are managed as well as, in certain circumstances, the rights of creditors. For a description of the risks linked to the write-down or conversion of capital instruments (including subordinated debt instruments such as the Subordinated Notes) exercised by the Relevant Resolution Authority see "Write-Down and Conversion of Capital Instruments" below. For

a description of the risks linked to the exercise by the Relevant Resolution Authority of the Bail-in Tool see below "The Bail-in Tool". See also "The Notes may be subject to write-down or conversion to equity under European and French laws relating to bank recovery and resolution" below.

Write-Down and Conversion of Capital Instruments

Capital instruments may be written down or converted into shares or other instruments of ownership either in connection with a resolution proceeding, or in certain other cases described below without or prior to a resolution proceeding. Capital instruments for these purposes include common equity tier 1, additional tier 1 and tier 2 instruments, such as the Subordinated Notes.

The Relevant Resolution Authority must write down capital instruments, or convert them to shares or other instruments of ownership in any of the following circumstances (the so called "point of non-viability"):

- (i) where the determination has been made that conditions for resolution have been met, before any resolution action is taken;
- (ii) the appropriate authority determines that unless that power is exercised in relation to the relevant capital instruments, the institution or the group will no longer be viable;
- (iii) extraordinary public financial support is required by the institution.

The principal amount of capital instruments may also be written down or converted to shares or other instruments of ownership in connection with a resolution proceeding if the conditions described in (a) to (c) of the paragraph "Resolution" above are met.

If one or more of the conditions set out in above in (i) to (iii) are met, common equity tier 1 instruments are first written down, transferred to creditors or, if the institution enters resolution and its net assets are positive, significantly diluted by the conversion of other capital instruments and eligible liabilities. Once this has occurred, other capital instruments (first additional tier 1 instruments, then tier 2 instruments) are either written down or converted to common equity tier 1 instruments or other instruments (which are also subject to possible write-down).

It is the Issuer's intention that Subordinated Notes shall, for supervisory purposes, be treated as a tier 2 instruments.

The exercise of write-down/conversion powers by the Relevant Resolution Authority independently of a resolution proceeding or in combination with a resolution measure with respect to capital instruments (including subordinated debt instruments such as the Subordinated Notes) could result in the full (i.e., to zero) or partial write-down or conversion of the Subordinated Notes into ordinary shares or other instruments of ownership.

In addition, where the Issuer's financial condition deteriorates, the exitence or the actual exercise of write-down/conversion powers by the Relevant Resolution Authority (together with the exitence or the actual exercise the Bail-in Tool (see "*The Bail-in Tool*" below) and the other resolution measures) could cause the market price or value of the Notes to decline more rapidly than would be the case in the absence of such powers.

### The Bail-in Tool

Once a resolution procedure is initiated as described in the sub-paragraph entitled "Resolution" above, the powers provided to the Relevant Resolution Authority in the BRRD include the "Bail-in Tool", which allow it to write down eligible liabilities of a credit institution in resolution, or to convert them to equity. Eligible liabilities (which include senior unsecured debt instruments such as Senior Notes) fully absorb losses as a result of such resolution procedure. Before the Relevant Resolution Authority may exercise the Bail-in Tool in respect of eligible liabilities, capital instruments must first be written down or converted to

equity or other instruments, in the following order of priority: (i) common equity tier 1 instruments are to be written down first, (ii) other capital instruments (additional tier 1 instruments) are to be written down or converted into common equity tier 1 instruments, and (iii) tier 2 capital instruments (including instruments such as the Subordinated Notes) are to be written down or converted to common equity tier 1 instruments. Once this has occurred, the Bail-in Tool may be used to write down or convert eligible liabilities as follows: (i) subordinated debt instruments other than capital instruments are to be written down or converted into common equity tier 1 instruments in accordance with the hierarchy of claims in normal insolvency proceedings, and (ii) other eligible liabilities (including Senior Notes) are to be written down or converted into common equity tier 1 instruments, in accordance with the hierarchy of claims in normal insolvency proceedings (for which purpose in the case of the Issuer, Senior Non-Preferred Notes rank junior to Senior Preferred Notes).

As a result of the foregoing, even if Subordinated Notes (qualifying as tier 2 instruments) are not fully written down or converted prior to the opening of a resolution procedure, if the Relevant Resolution Authority decides to implement the Bail-in Tool as part of the implementation of resolution, the principal amount of such tier 2 instruments (including instruments such as the Subordinated Notes) must first be fully written down or converted to equity. In addition, common equity Tier 1 instruments into which tier 2 instruments (including instruments such as the Subordinated Notes) were previously converted could be also write-down a result of the application of the Bail-in Tool.

The exercise of the Bail-in Tool could result in the full (i.e., to zero) or partial write-down or conversion of the Notes into ordinary shares or other instruments of ownership.

In addition, where the Issuer's financial condition deteriorates, the existence or the actual exercise of the Bail-in Tool (together with the existence or actual exercise of the other resolution measures and of the write-down/conversion powers by the Relevant Resolution Authority (see *Write-Down and Conversion of Capital Instruments*" above)) could cause the market price or value of the Notes to decline more rapidly than would be the case in the absence of such powers.

#### Other powers of the French resolution authority

The French Code monétaire et financier, as amended by the Ordonnance also provides that in exceptional circumstances, where the general Bail-in Tool is applied, the French resolution authority may exclude or partially exclude certain liabilities from the application of the write-down or conversion powers, in particular where: (a) it is not possible to bail-in that liability within a reasonable time; (b) the exclusion is strictly necessary and is proportionate to achieve the continuity of critical functions and core business lines of the institution under resolution; (c) the exclusion is strictly necessary and proportionate to avoid giving rise to widespread contagion, which would severely disrupt the functioning of financial markets, including of financial market infrastructures, in a manner that could cause a serious disturbance to the economy of a Member State of the European Union; or (d) the application of the general Bail-in Tool to those liabilities would cause a destruction in value such that the losses borne by other creditors would be higher than if those liabilities were excluded from bail-in. Consequently, where the French resolution authority decides to exclude or partially exclude an eligible liability or class of eligible liabilities, the level of write down or conversion applied to other eligible liabilities when not excluded, may be increased to take account of such exclusions. Subsequently, if the losses that would have been borne by those liabilities have not been passed on fully to other creditors, the French "Resolution and Deposits Guarantee Fund" (Fonds de garantie des dépôts et de résolution) or any other equivalent arrangement from a Member State of the European Union, may make a contribution to the institution under resolution, under certain limits, including the requirement that such contribution does not exceed 5% of the global liabilities of such institution to (i) cover any losses which have not been absorbed by eligible liabilities and restore the net asset value of the institution under resolution to zero and/or (ii) purchase shares or other instruments of ownership or capital instruments in the institution under resolution, in order to recapitalise the institution. The last step - if there are losses left -

would be an extraordinary public financial support through additional financial stabilisation tools. Any such extraordinary financial support must be provided in accordance with the EU state aid framework.

For a description of the risks linked to the exercise by the Relevant Resolution Authority of the Bail-in Tool see below "*The Bail-in Tool*".

Minimum Requirement for Own Funds and Eligible Liabilities

To ensure that the Bail-in Tool will be effective if it is ever needed, as from 1 January 2016, French credit institutions (such as the Issuer) will have to meet, at all times, a minimum requirement for own funds and eligible liabilities ("MREL") pursuant to Article L. 613-44 of the French *Code monétaire et financier*. The MREL shall be expressed as a percentage of the total liabilities and own funds of the institution. The MREL aims at ensuring sufficient loss absorbing capacity that should enable an orderly resolution, and thereby ensuring continuity of critical functions without recourse to public funds.

Article 45(2) of the BRRD empowers the Commission to adopt, following submission of draft standards by the European Banking Authority (EBA), and in accordance with Articles 10 to 14 of Regulation No (EU) 1093/2010, delegated acts specifying assessment criteria relating to the methodology for setting the MREL. In accordance with Article 10(1) of Regulation No (EU) 1093/2010 establishing the EBA, the Commission may endorse the draft standards in part only, or with amendments, where the EU's interests so require, having regard to the specific procedure laid down in that Article.

On 23 May 2016, the Commission adopted the Delegated Regulation supplementing the BRRD with regulatory technical standards specifying the criteria relating to the methodology for setting the MREL.

Finally, on 23 November 2016, the European Commission issued several legislative proposals proposing to amend a number of key EU banking directives and regulations, including the CRD IV Directive, the CRD IV Regulation, the BRRD and the SRM Regulation. If adopted, these legislative proposals would, among other things, give effect to the term sheet published on 9 November 2015 by the Financial Stability Board finalized international standards, and modify the requirements applicable to the "minimum requirement for own funds and eligible liabilities" (MREL). The implementation of the current texts and the new proposals, and their application to the Issuer and/or the Group or the taking of any action thereunder is currently uncertain.

In addition, if the Relevant Resolution Authority finds that there could exist any obstacles to resolvability by the Issuer and/or the Group, a higher MREL requirement could be imposed. Any failure by the MREL Group to comply with its MREL may have a material adverse effect on the Issuer and/or the Group's business, financial conditions and results of operations.

"MREL Group" means Crédit Mutuel Group which consists of all the affiliates to the central body of the Confédération Nationale du Crédit Mutuel as provided in the article L.512-56 of French *Code monétaire et financier*.

The "**Crédit Mutuel Group**" means all the affiliates to the central body of the Confédération Nationale du Crédit Mutuel as provided in the article L.512-56 of French *Code monétaire et financier*.

# 2 Factors which are material for the purpose of assessing the market risks associated with Notes issued under the Programme

#### 2.1 The Notes may not be a suitable investment for all investors

Each potential investor of the Notes must make its own determination of the suitability of any such investment, with particular reference to its own investment objectives and experience, and any other factors which may be relevant to it in connection with such investment, either alone or with the help of a legal, tax or financial adviser. In particular, each potential investor should:

- (i) have sufficient knowledge and experience to make a meaningful evaluation of the Notes, the merits
  and risks of investing in the Notes and the information contained or incorporated by reference in
  this Base Prospectus or in any applicable supplement;
- (ii) have access to, and knowledge of, appropriate analytical tools to evaluate, in the context of its particular financial situation and the investment(s) it is considering, an investment in the Notes and the impact the Notes will have on its overall investment portfolio;
- (iii) have sufficient financial resources and liquidity to bear all of the risks of an investment in the Notes, including Notes with principal or interest payable in one or more currencies, or where the currency for the principal or interest payments is different from the potential purchaser's currency;
- (iv) understand thoroughly the terms of the Notes and be familiar with the behaviour of any financial markets and of any financial variable which might have a negative impact on the return on the Notes; and
- (v) be able to evaluate (either alone or with the help of a financial adviser) possible scenarios for economic, interest rate and other factors that may adversly affect its investment and its ability to bear the applicable risks.

Some Notes may be purchased as a way to reduce risk or enhance yield with an understood, measured, appropriate additional of risk to their overall portfolios. A potential investor should not invest in Notes unless it has the expertise (either alone or with the help of a financial, legal, tax and/or accounting adviser) to evaluate how the Notes will perform under changing conditions, the resulting effects on the value of such Notes and the impact this investment will have on the potential investor's overall investment portfolio. Prospective purchasers should also consult their own tax advisers as to the tax consequences of the purchase, ownership and disposal of Notes.

## 2.2 Credit Risk

An investment in the Notes involves taking credit risk on the Issuer. If the financial situation of the Issuer deteriorates, it may not be able to fulfil all or part of its payment obligations under the Notes and investors may lose all or part of their investment.

### 2.3 Risks related to the structure of a particular issue of Notes

A wide range of Notes may be issued under the Programme. A number of these Notes may have features which contain particular risks for potential investors. Set out below is a description of the most common such features.

Notes may be subject to optional redemption by the Issuer

Upon the occurrence of a Withholding Tax Event or a Tax Gross-Up Event, as provided in Condition 4(c) (*Redemption for Taxation Reasons*) of the Terms and Conditions of the Notes, the Issuer may, at its option, subject to (i) in respect of Senior Notes, the prior consent of the Relevant Regulator, if required, and (ii) in respect of Subordinated Notes, Condition 4(k) (*Conditions to redemption prior to Maturity Date in the case of Subordinated Notes*) of the Terms and Conditions of the Notes, redeem all, but not some only, of the Notes at their Optional Redemption Amount together, if appropriate, with accrued interest.

A Withholding Tax Event refers to any change in the laws or regulations of France (or their application or official interpretation) that would require the Issuer to pay additional amounts of interest as provided in Condition 6 (*Taxation*) of the Terms and Conditions of the Notes.

A Tax Gross-Up Event occurs if the Issuer would be prevented by French law from making full payment of amounts of interest due under the Notes.

If the applicable Final Terms provide that Notes may be redeemed at the option of the Issuer pursuant Condition 4(f) (*Redemption at the Option of the Issuer Event in the case of any Notes*) of the Terms and Conditions of the Notes, the Issuer may at its option, subject to (i) in respect of Senior Notes, the prior consent of the Relevant Regulator, if required, and (ii) in respect of Subordinated Notes, Condition 4(k) (*Conditions to redemption prior to Maturity Date in the case of Subordinated Notes*) of the Terms and Conditions of the Notes, redeem all or some only, of the Senior Preferred Notes on the Optional Redemption Date(s) provided in the relevant Final Terms at their Optional Redemption Amount together, if appropriate, with accrued interest.

In respect of Senior Non-Preferred Notes, if the applicable Final Terms provide that such Notes may be redeemed at the option of the Issuer upon the occurrence a MREL or TLAC Disqualification Event as provided in Condition 4(d) (*Redemption upon the occurrence of a MREL or TLAC Disqualification Event with respect to Senior Non-Preferred Notes*) of the Terms and Conditions of the Notes, upon the occurrence of such event, the Issuer shall be entitled, subject to prior consent of the Relevant Regulator, if required, to redeem all, but not some only, of the Senior Non-Preferred Notes at their Optional Redemption Amount together, if appropriate, with accrued interest.

A MREL or TLAC Disqualification Event refers to a change in the criteria for the minimum requirements for own funds and eligible liabilities and/or total loss absorbing capacity requirements applicable to the MREL Group which was not reasonably foreseeable by the Issuer at the Issue Date of any Series of Senior Non-Preferred Notes, resulting in the Senior Non-Preferred Notes ceasing to comply with such criteria and being fully or partially excluded from the eligible liabilities available to meet the MREL or TLAC Requirements (as called or defined in the then relevant regulations or MREL or TLAC criteria applicable to the MREL Group) provided that such exclusion is not as a result of the remaining maturity of such Senior Non-Preferred Notes being less than any period presented under such criteria.

In respect of Subordinated Notes, upon the occurrence of a Capital Event or a Tax Deduction Event as provided in Condition 4(e) (*Redemption at the Option of the Issuer upon occurrence of a Capital Event or a Tax Deduction Event with respect to Subordinated Notes*) of the Terms and Conditions of the Notes, the Issuer may, at its option, subject as provided in Condition 4 (k) (*Conditions to redemption prior to Maturity Date in the case of Subordinated Notes*) of the Terms and Conditions of the Notes, redeem all, but not some only, of the Subordinated Notes at their Optional Redemption Amount together, if appropriate, with accrued interest.

A Capital Event refers to a change in the eligibility criteria for Tier 2 Capital which was not reasonably foreseeable by the Issuer at the Issue Date of any Series of Subordinated Notes, resulting in the Subordinated Notes ceasing to comply with such criteria and being fully or partially excluded from the Tier 2 Capital of the Issuer, provided that such exclusion is not as a result of any applicable limits on the amount of Tier 2 Capital.

A Tax Deduction Event refers to any change in the laws or regulations of France (or their application or official interpretation) that would reduce the tax deductibility of interest under the Subordinated Notes by the Issuer as provided in Condition 4(k) (Conditions to redemption prior to Maturity Date in the case of Subordinated Notes) of the Terms and Conditions of the Notes.

The Issuer may choose to redeem the Notes at times when prevailing interest rates may be relatively low. During a period when the Issuer may elect, or has elected, to redeem Notes, such Notes may feature a market value not substantially above the price at which they can be redeemed. In such circumstances an investor may not be able to reinvest the redemption proceeds in a comparable security at an effective interest rate as high as that of the relevant Notes and may only be able to do so at a lower rate. Prospective investors should consider reinvestment risk in light of other investments available at that time.

In addition, any actual exercise or perceived increase in the likelihood of the exercise of any of the options described above could have a material adverse effect on the market value of the Notes.

A partial redemption at the option of the Issuer or a redemption at the option of the Noteholders may affect the liquidity of the Notes of the same Series in respect of which such option is not exercised

Depending on the number of Notes of the same Series in respect of which a partial redemption of the Notes at the option of the Noteholders or at the option of the Issuer is made, any trading market in respect of those Notes in respect of which such option is not exercised may become illiquid.

The yield associated with Fixed Rate Notes a Zero Coupon Notes will differ according to the price at which the Notes are purchased

The indication of yield or accrual yield stated within any Final Terms of Notes applies only to investments made at (as opposed to above or below) the issue price of such Notes. If an investor invests in Notes at a price other than the issue price of the Notes, yield or accrual yield on that particular investor's investment in the Notes will be different from the indication of yield or accrual yield on the Notes as set out in the Final Terms.

Investors will not be able to calculate in advance their rate of return on Floating Rate Notes, TEC 10 Notes, CMS Linked Notes and Inflation Linked Notes

A key difference between Floating Rate Notes, TEC 10 Notes, CMS Linked Notes, Inflation Linked Notes and Fixed Rate Notes is that interest income on Floating Rate Notes, TEC 10 Notes, CMS Linked Notes and Inflation Linked Notes cannot be anticipated. Due to varying interest income, investors are not able to determine a definite yield of Floating Rate Notes, TEC 10 Notes, CMS Linked Notes or Inflation Linked Notes at the time they purchase them, so that their return on investment cannot be compared with that of investments having longer fixed interest periods. If the terms and conditions of the Notes provide for frequent interest payment dates, investors are exposed to reinvestment risk if market interest rates decline. That is, investors may reinvest the interest income paid to them only at the relevant lower interest rates then prevailing. In addition, the Issuer's ability to also issue Fixed Rate Notes may affect the market value and the secondary market (if any) of the Floating Rate Notes, TEC 10 Notes, CMS Linked Notes or Inflation Linked Notes, as applicable (and *vice versa*).

The redemption amount payable upon an early redemption of Notes may be less than the principal amount and may equal zero

The redemption amount payable in the case of early redemption of certain Notes, including structured notes such as TEC 10 Linked Notes, CMS Linked Notes, Inflation Linked Notes, Range Accrual Notes and Inflation Linked Range Accrual Notes may be a fair market value calculated by the Calculation Agent reduced by the cost to the Issuer of unwinding any related hedging costs and any replacement liquidity costs which may be less than the principal amount of such Notes and may even be zero.

The value of Fixed Rate Notes may change

Investors in Fixed Rate Notes are exposed to the risk that subsequent changes in interest rates may adversely affect the value of such Notes.

Fixed/Floating Rate Notes subject to interest switch provisions

Fixed/Floating Rate Notes may have features which provide for a change of the interest rate formula or basis at certain dates or upon occurrence of certain events. Investors may not be able to calculate in advance the rate of return if any switch turns the Note into a Floating Rate Note, CMS Linked Note or Inflation Linked Note. Such features may negatively affect the value of the Notes or result in a less favourable interest rate.

#### Resettable Fixed Rate Notes

A holder of Resettable Fixed Rate Notes with a fixed interest rate that will be periodically reset during the term of the relevant Notes is exposed to the risk of fluctuating interest rate levels and uncertain interest income. Such Notes have reset provisions pursuant to which the Notes will, in respect of an initial period, bear interest at an initial fixed rate of interest specified in the applicable Final Terms. Thereafter, the fixed rate of interest will be reset on one or more date(s) as specified in the relevant Final Terms by reference to a mid-market swap rate for the relevant Specified Currency, and for a period equal to the Reset Period, as adjusted for any applicable margin, in each case as may be specified in the relevant Final Terms.

#### Inflation Linked Range Accrual Notes

The rate and/or amount interest in respect of Inflation Linked Range Accrual Notes will be conditional upon the relevant Inflation Index Ratio(s) being equal to, greater than and/or less than certain pre-determined levels on one or more specified dates and/or during one or more periods as set out in the relevant Final Terms and calculated by applying one of the formulae specified in the Terms and Conditions of the Notes. In the event that such conditionality is not satisfied, no interest may be payable in respect of a particular interest accrual period or the rate and/or the amount of interest payable in respect of such interest accrual period will be lower than that which would have applied or been payable had such conditionality been satisfied.

## Range Accrual Notes

The interest in respect of Range Accrual Notes shall be calculated by reference to a CMS Rate or another reference rate by applying one of the formulae specified in the Terms and Conditions of the Notes but will be conditional upon one or more CMS Rates being equal to, greater than and/or less than certain predetermined levels on one or more specified dates and/or periods as set out in the relevant Final Terms. In the event that such conditionality is not satisfied in respect of one or more dates falling within any interest accrual period or other specified period, no interest may be payable in respect of such interest accrual period or interest will only be paid in respect only of those days in the interest accrual period on which such conditionality has been satisfied.

## Notes with a multiplier or other gearing or leverage factor

Notes with variable interest rates can be volatile investments. If they are structured to include multipliers or other leverage factors, or caps or floors, or any combination of those features or other similar related features, their market values may be even more volatile than those of securities that do not include those features. A leverage factor may be applied to certain Notes in order to determine the interest amount payable on such Notes. Such leverage factor will magnify any negative performance of the relevant rate or underlying value.

## Structured Notes

An investment in Notes, the interest on which is determined by reference to one or more values of interest rates or other indices or formulae, either directly or inversely, may entail significant risks not associated with similar investments in a conventional debt security, including the risks that the resulting interest rate will be less than that payable on a conventional debt security at the same time and/or that an investor may lose the value of its entire investment or part of it, as the case may be. Neither the current nor the historical value of the relevant interest rates or other indices or formulae should be taken as an indication of future performance interest rates or other indices or formulae during the term of any Notes.

# Zero coupon Notes are subject to higher price fluctuations than non-discounted Notes

Changes in market interest rates have a substantially stronger impact on the prices of zero coupon Notes than on the prices of ordinary Notes because the discounted issue prices are substantially below par. If

market interest rates increase, zero coupon Notes can suffer higher price losses than other Notes having the same maturity and credit rating. Due to their leverage effect, zero coupon Notes are a type of investment associated with a particularly high price risk.

Foreign currency Notes expose investors to foreign-exchange risk as well as to Issuer risk

As purchasers of foreign currency Notes, investors are exposed to the risk of changing foreign exchange rates. This risk is in addition to any performance risk that relates to the Issuer or the type of Note being issued.

This presents certain risks relating to currency conversions if the purchaser's financial activities are denominated principally in a currency or currency unit other than the Specified Currency. This includes the risk that exchange rates may significantly change (including changes due to the devaluation of the Specified Currency or revaluation of the purchaser's currency and the risk that authorities with jurisdiction over the purchaser's currency may impose or modify exchange controls). An appreciation in the value of the purchaser's currency relative to the Specified Currency would decrease (a) the purchaser's currency-equivalent value of the principal payable on the Notes and (c) the purchaser's currency-equivalent market value of the Notes.

Government and monetary authorities may impose (as some have done in the past) exchange controls that could adversely affect an applicable exchange rate. As a result, investors may receive less interest or principal than expected.

Holders may be exposed to risk on Inflation Linked Notes which are dependent upon the performance of an index

The issuer may issue Notes with interest determined by reference to the rate of inflation in a country or in the European Monetary Union ("Inflation Linked Notes"), where interest amounts and/or principal are dependent upon the performance of an inflation index, which will be one of (i) the non-revised consumer price index (excluding tobacco) for all households in metropolitan France or the relevant substitute index (the "CPI"), as calculated and published monthly by the *Institut National de la Statistique et des Etudes Economiques* ("INSEE"), or (ii) the non-revised harmonised index of consumer prices (excluding tobacco), or the relevant substitute index, measuring the rate of inflation in the European Monetary Union as calculated and published monthly by Eurostat (the "HICP") (together "Inflation Indices").

Neither the current nor the historical levels of any of the Inflation Indices should be taken as an indication of future performance of such index during the term of any Inflation Linked Notes. Investors in Inflation Linked Notes are exposed to the risk that changes in the levels of the Inflation Indices may adversely affect the value of such Notes.

Inflation Linked Notes are not in any way sponsored, endorsed, sold or promoted by the INSEE or Eurostat, as the case may be, and the INSEE or Eurostat makes no warranty or representation whatsoever, express or implied, as to either the results to be obtained from the use of any of the Inflation Indices and/or the figure at which such indices stand at any particular time. The Inflation Indices are determined, composed and calculated by the INSEE or Eurostat, as the case may be, without regard to the Issuer or the Notes. Neither the INSEE nor Eurostat, as the case may be, is responsible for or has participated in the determination of the timing of, prices of, or quantities of the Inflation Linked Notes to be issued or in the determination or calculation of the interest payable under such Notes.

None of the Issuer, the Dealer(s) or any of their respective affiliates makes any representation as to the Inflation Indices. Any of such persons may have acquired, or during the term of the Notes may acquire, non-public information with respect to any of the Inflation Indices that is or may be material in the context of Inflation Linked Notes. The issue of Inflation Linked Notes will not create any obligation on the part of

any such persons to disclose to the holders of Notes or any other party such information (whether or not confidential).

A Noteholder's actual yield on the Notes may be reduced from the stated yield by transaction costs

When Notes are purchased or sold, several types of incidental costs (including transaction fees and commissions) are incurred in addition to the current price of the security. These incidental costs may significantly reduce or even exclude the profit potential of the Notes. For instance, credit institutions as a rule charge their clients for own commissions which are either fixed minimum commissions or pro-rata commissions depending on the order value. To the extent that additional parties – domestic or foreign – are involved in the execution of an order, including, but not limited to, domestic dealers or brokers in foreign markets, Noteholders must take into account that they may also be charged for the brokerage fees, commissions and other fees and expenses of such parties (third party costs).

In addition to such costs directly related to the purchase of securities (direct costs), Noteholders must also take into account any follow-up costs (such as custody fees). Investors should inform themselves about any additional costs incurred in connection with the purchase, custody or sale of the Notes before investing in the Notes.

A Noteholder's effective yield on the Notes may be diminished by the tax impact on that Noteholder of its investment in the Notes

Payments of interest on the Notes, or profits realised by the Noteholder upon the sale or repayment of the Notes, may be subject to taxation in its home jurisdiction or in other jurisdictions in which it is required to pay taxes. The tax impact on Noteholders generally in France and Luxembourg is described under "Taxation" below; however, the tax impact on an individual Noteholder may differ from the situation described for Noteholders generally. BFCM advises all investors to contact their own tax advisors for advice on the tax impact of an investment in the Notes.

The amount of principal payable at redemption may be less than the nominal amount of such Notes or even zero.

In certain circumstances, if so specified in the relevant Final Terms, the amount of principal payable at redemption may not be the nominal amount of such Notes and may mean that investors loose a partial or total amount of their capital invested.

# 2.4 The Notes may be subject to write-down or conversion to equity under European and French laws relating to bank recovery and resolution

The BRRD and the SRM, as transposed into French law pursuant to the *Ordonnance*, provide resolution authorities with the power to write down capital instruments (including common equity tier 1, additional tier 1 and tier 2 instruments, such as the Subordinated Notes), or to convert them to shares or other instruments of ownership, if the issuing institution or the group to which it belongs is deemed by the Relevant Resolution Authority to be at the point of non-viability. In addition, once a resolution proceeding is initiated, the powers provided to the Relevant Resolution Authority include the power to write down capital instruments (such as tier 2 instruments such as the Subordinated Notes) and eligible liabilities (including subordinated debt instruments not qualifying as capital instruments and senior unsecured debt instruments such as the Senior Notes) of a credit institution in resolution, or to convert them to equity.

The write-down or conversion requirements could result in the full or partial write-down or conversion of capital instruments (including common equity tier 1, additional tier 1 and tier 2 instruments, such as the Subordinated Notes) to shares or other instruments of ownership. In addition, if the Issuer's financial condition, or that of its group, deteriorates, the existence of the write-down and conversion powers in respect of capital instruments, the Bail-in Tool as well as the existence of the other resolution measures

could cause the market value of the Notes to decline more rapidly than would be the case in the absence of such powers. Public financial support would not be available except as a last resort, after resolution measures, including the Bail-in Tool.

For further information about the BRRD and related matters, see "Loss absorption at the point of non-viability and resolution" above.

#### 2.5 Additional Risks relating to Senior Non-Preferred Notes

Senior Non-Preferred Notes are novel and complex financial instruments with limited trading history and may not be a suitable investment for certain investors

Senior Non-Preferred Notes are issued pursuant to Article L. 613-30-3-I-4 of the French *Code monétaire et financier* as modified by law n°2016-1691 dated 9 December 2016. Prior to the entry into force of such law, French credit institutions (such as the Issuer) were not able to issue securities with a senior non-preferred ranking. Accordingly, there is a limited trading history for securities of French banks with this ranking. Market participants are in the initial stages of evaluating the risks associated with senior non-preferred obligations. Therefore, the value of Senior Non-Preferred Notes is subject to a higher risk of price volatility than the Senior Preferred Notes, as the market becomes more familiar with them.

Each potential investor in the Senior Non-Preferred Notes should determine the suitability of such investment in light of its own circumstances and have sufficient financial resources and liquidity to bear the risks of an investment in the Senior Non-Preferred Notes, including the possibility that the entire principal amount of the Senior Non-Preferred Notes could be lost.

It is expected that the credit rating of Senior Non-Preferred Notes by one or more credit rating agencies will be lower than the Issuer's long-term credit ratings to reflect the increased risk of loss

The Senior Non-Preferred Notes, upon issue, are expected to be rated by one or more credit rating agencies lower than the Issuer's and Senior Preferred Notes' credit ratings, reflecting the increased risk of loss in the event of the Issuer's insolvency and the fact that they can be bailed-in before the Senior Preferred Notes in the event of resolution under the BRRD. The credit ratings assigned to the Senior Non-Preferred Notes may change as the rating agencies refine their approaches and become more familiar with them. It is possible that, over time, the credit ratings and value of senior non-preferred securities such as the Senior Non-Preferred Notes will be lower than those expected by investors at the time of issuance of the relevant Senior Non-Preferred Notes. If so, investors may incur losses in respect of their investments in the Senior Non-Preferred Notes.

Senior Non-Preferred Notes constitute obligations ranking junior to the Senior Preferred Notes

Senior Non-Preferred Notes including, where applicable, any, related Receipts and Coupons, will constitute direct, unconditional, unsecured and senior obligations of the Issuer ranking as senior non-preferred obligations (as provided for in Article L. 613-30-3-I-4 of the French *Code monétaire et financier*) and therefore will rank junior in priority of payment to the senior preferred obligations of the Issuer (including the Senior Preferred Notes), as more fully described herein.

In the event any judgment is rendered by any competent court declaring the judicial liquidation of the Issuer or if the Issuer is liquidated for any other reason, the rights of payment of the holders of Senior Non-Preferred Notes including, where applicable, any related Receipts and Coupons, shall be subordinated to the payment in full of all present or future senior preferred creditors and holders of, or creditors in respect of, senior preferred obligations (within the meaning of Article L. 613-30-3-I-3 of the French *Code monétaire et financier*) expressed by their terms to rank in priority to the Senior Non-Preferred Notes (collectively, "Senior Preferred Creditors").

Subject to such payment in full, holders of Senior Non-Preferred Notes and, where applicable, any related Receipts and Coupons shall be paid in priority to any subordinated obligations of the Issuer and any obligations ranking junior to subordinated obligations.

In the event of incomplete payment of Senior Preferred Creditors, the obligations of the Issuer in connection with the Senior Non-Preferred Notes and, where applicable, any related Receipts and Coupons will be terminated. The holders of Senior Non-Preferred Notes and, where applicable, any related Receipts and Coupons shall be responsible for taking all necessary steps for the orderly accomplishment of any such liquidation of the Issuer in relation to any claims they may have against the Issuer.

Senior Non-Preferred Notes may pay a higher rate of interest than Senior Preferred Notes, however this will normally be to reflect the fact that there is a substantial risk that investors in Senior Non-Preferred Notes will lose all or some of their investment should the Issuer become (i) subject to any resolution procedure under the BRRD or (ii) insolvent. For further information see "The Notes may be subject to write-down or conversion to equity under European and French laws relating to bank recovery and resolution" and "Loss absorption at the point of non-viability and resolution" above.

Absence of, or limited, events of default in respect of Senior Non-Preferred Notes

Unless the relevant Final Terms specify that events of default shall be applicable in respect of a Tranche of Senior Non-Preferred Notes, Senior Non-Preferred Notes shall not contain any events of default. The Noteholders will not be able to accelerate the maturity of such Notes. Accordingly, if the Issuer fails to meet any obligations under such Notes, investors will not have the right of acceleration of principal. Upon a payment default, the sole remedy available to holders of Senior Non-Preferred Notes and, where applicable, any related Receipts and Coupons for recovery of amounts owing in respect of any payment of principal or interest on the Senior Non-Preferred Notes will be the institution of judicial proceedings to enforce such payment (see also the last paragraph of Condition 2(a)(ii) (Status of the Notes) of the Terms and Conditions of the Notes). Notwithstanding the foregoing, the Issuer will not, by virtue of the institution of any such proceedings, be obliged to pay any sum or sums sooner than the same would otherwise have been payable by it.

If the applicable Final Terms provide that the Senior Non-Preferred Notes will contain events of default, a holder of any such Senior Non-Preferred Note may only give notice that such Senior Non-Preferred Note is immediately due and repayable in a limited number of events. Such events of default (which are the same as those applying to Senior Preferred Notes) do not include, for example, a cross-default of the Issuer's other debt obligations.

There is a significant degree of regulatory uncertainty regarding the potential occurrence of a MREL or TLAC Disqualification Event in respect of the Senior Non-Preferred Notes

The implementation of MREL under the BRRD is subject to the implementation of additional regulation at the European Union level and may therefore be subject to change. Whilst there are a number of similarities between the MREL requirements and the FSB's final principles regarding TLAC, there are certain differences, including the timescales for implementation. As such, the degree of convergence or alignment between the two regimes remains to be seen and the requirements for an instrument to be TLAC eligible and MREL-eligible may not ultimately converge or be consistent under the final European laws and regulations. The Issuer is currently unable to predict whether all or part of any Senior Non-Preferred Notes may cease to comply with the minimum requirements for own funds and eligible liabilities applicable to the MREL Group and thus be excluded fully or partially from the MREL requirements or, if applicable to the MREL Group, the TLAC requirements, resulting in the occurence of a MREL or TLAC Disqualification Event entitling the Issuer, if the applicable Final Terms provide that Senior Non-Preferred Notes may be redeemed at the option of the Issuer if a MREL or TLAC Disqualification Event occurs, either to redeem such Notes or, in the case of English-law governed Senior Non-Preferred Notes, to substitute them or vary

their terms (the "Senior Non-Preferred Notes may be subject to optional redemption by the Issuer" and "Substitution and variation of any English law-governed Senior Non-Preferred Notes without Noteholder consent" below).

"TLAC" refers to "total loss-absorbing capacity", a concept under which global systemically important banks ("G-SIBs") are expected to be required to maintain a minimum amount of TLAC-eligible instruments that rank junior to certain priority liabilities (including deposits and derivatives). The purpose of the TLAC concept is to increase the chances that a G-SIB's or domestic systemically important banks' ("D-SIB") operations can continue after it enters into resolution, in order to minimize any impact on financial stability and the risk of the G-SIB or D-SIB's requiring extraordinary public support, ensure the continuity of critical functions and avoid exposing taxpayers to loss. The TLAC requirements are stated to apply from 1 January 2019. At the date of this Base Prospectus the Issuer is not a G-SIB. However certain aspects of the TLAC requirements are applicable to the Crédit Mutuel Group.

Substitution and variation of any English law-governed Senior Non-Preferred Notes without Noteholder consent

With respect to a Series of English law-governed Senior Non-Preferred Notes, subject as provided herein, in particular to the provisions of Condition 4(m) (Substitution and Variation with respect to Subordinated Notes) of the English Law Conditions, in the event that an MREL or TLAC Disqualification Event, Withholding Tax Event, Tax Gross-Up Event or Alignment Event occurs and is continuing in respect of a Series of Senior Non-Preferred Notes, the Issuer may, at its option and without the consent or approval of the holders of such Notes including, where applicable, any related Receipts and/or Coupons, elect either to (i) substitute all (but not some only) of such Series of Senior Non-Preferred Notes or (ii) vary the terms of all (but not some only) of such Series of Senior Non-Preferred Notes, so that they become or remain Qualifying Senior Non-Preferred Notes.

Qualifying Senior Non-Preferred Notes are securities issued by the Issuer that have, *inter alia*, terms not materially less favourable to the Noteholders than the terms of the Senior Non-Preferred Notes. There can be no assurance that, due to the particular circumstances of each Noteholder, any Qualifying Senior Non-Preferred Notes will be as favourable to each Noteholder in all respects or that, if it were entitled to do so, a particular Noteholder would make the same determination as the Issuer as to whether the terms of the relevant Qualifying Senior Non-Preferred Notes are not materially less favourable to Noteholders than the terms of the Senior Non-Preferred Notes.

An "Alignment Event" shall be deemed to have occurred if by reason of a change in the MREL or TLAC Requirements, an instrument of the Issuer with new terms (*i.e.* with terms of an unsecured, senior non-preferred instrument issued by the Issuer that are different in any material respect from the terms and conditions of the relevant Senior Non-Preferred Notes at such time) is permitted to be fully included in the eligible liabilities available to meet the MREL or TLAC Requirements (as called or defined by the then applicable regulations or MREL or TLAC Requirements criteria applicable to the MREL Group).

#### 2.6 Additional risks related to Subordinated Notes

Subordinated Notes are complex financial instruments and may not be a suitable investment for certain investors

The Subordinated Notes, upon issue, are expected to be rated by one or more credit rating agencies lower than the Issuer's and Senior Preferred Notes' and the Senior Non-Preferred Notes credit rating's reflecting the increased risk of loss in the event of the Issuer's insolvency and the fact that they can be bailed-in before the Senior Notes in the event of resolution under the BRRD. Each potential investor in the Subordinated Notes should determine the suitability of such investment in light of its own circumstances and have sufficient financial resources and liquidity to bear the risks of an investment in the Subordinated Notes, including the possibility that the entire principal amount of the Subordinated Notes could be lost.

Subordinated Notes constitute subordinated obligations ranking junior to the Senior Notes

Subordinated Notes are issued pursuant to the provisions of Article L.228-97 of the French *Code de commerce*. The Issuer's obligations under the Subordinated Notes and any related Coupons are unsecured and subordinated and will rank junior in priority of payment to all senior creditors (including depositors) of the Issuer including holders of Senior Notes, as more fully described in Condition 2(b) (*Status of Subordinated Notes*) of the Conditions.

If the Issuer or the Group is deemed by the Relevant Resolution Authority to have reached the point of non-viability, such Relevant Resolution Authority may write down capital instruments, including common equity tier 1, additional tier 1 and tier 2 instruments, such as Subordinated Notes, or convert them to shares or other instruments of ownership. Once a resolution proceeding is initiated, the powers provided to the Relevant Resolution Authority include the power to write down capital instruments (such as tier 2 instruments such as the Subordinated Notes) (and eligible liabilities) of a credit institution in resolution, or to convert them to equity. For further information, see "The Notes may be subject to write-down or conversion to equity under European and French laws relating to bank recovery and resolution" and "Loss absorption at the point of non-viability and resolution" above.

In the event of the liquidation of the Issuer or any bankruptcy proceedings or other similar proceedings affecting the Issuer, the rights to payment of the holders of the Subordinated Notes and any related Coupons will be subordinated to the payment in full of present and future senior creditors (including depositors) including holders of Senior Notes; and, subject to such payment in full, holders of the Subordinated Notes and any related Coupons will be paid in priority to any *prêts participatifs* granted to the Issuer, any *titres participatifs* issued by it and any deeply subordinated obligations of the Issuer (*obligations dites "super subordonnées"*, *i.e.*, *engagements subordonnées de dernier rang*).

In the event of incomplete payment of senior creditors in case of a liquidation or bankruptcy, the obligations of the Issuer under the Subordinated Notes and any related Coupons will be terminated. Holders of Subordinated Notes and any such Coupons will be responsible for taking all steps necessary for the orderly accomplishment of any collective proceedings or voluntary liquidation in relation to any claims they may have against the Issuer (see also the last paragraph of Condition 2(b) (*Status of the Notes*) of the Terms and Conditions of the Notes).

Although Subordinated Notes may pay a higher rate of interest than comparable notes that are not subordinated, there is a substantial risk that investors in the Subordinated Notes will lose all or some of their investment should the Issuer become insolvent. Subordinated Noteholders face an increased risk compared to holders of Senior Notes.

Law n°2016-1691 dated 9 December 2016 creating a priority between Senior Preferred Notes and Senior Non-Preferred Notes issued by credit institutions and which rank senior to subordinated obligations

Law n°2016-1691 dated 9 December 2016 has modified the ranking among creditors of credit institutions in case of judicial liquidation (*liquidation judiciaire*) or resolution (*résolution*), introducing a priority among senior (*chirographaires*) securities between senior preferred securities (such as, the case of the Issuer, Senior Preferred Notes) and senior non-preferred securities (such as, in the case of the Issuer, the Senior Non-Preferred Notes), without modifying the ranking between senior securities (such as the Senior Notes) and subordinated securities (such as the Subordinated Notes) (allowing, in the case of the Issuer, the issue of Senior Preferred Notes and Senior Non-Preferred Notes), so that the rights of payment of the holders of Subordinated Notes would be subordinated to the payment in full of all present and future holders of such securities as well as to any other holders of securities ranking senior to the Subordinated Notes regarding the order of priority.

Substitution and variation of English law-governed Subordinated Notes without Noteholder consent

Subject as provided herein, in particular to the provisions of the last paragraph of Condition 4(n) (Substitution and Variation with respect to Subordinated Notes) of the English Law Conditions of the Notes, in the event that any Special Event occurs and is continuing in respect of a Series of Subordinated Notes, and the Issuer may, at its option and without the consent or approval of the Noteholders or, where applicable, Couponholders, elect either to (i) substitute all (but not some only) of any Subordinated Notes or (ii) vary the terms of all (but not some only) of any Subordinated Notes, so that they become or remain Qualifying Tier 2 Notes.

Qualifying Tier 2 Notes are securities issued by the Issuer that have, *inter alia*, terms not materially less favourable to the Noteholders than the terms of the Subordinated Notes. There can be no assurance that, due to the particular circumstances of each Noteholder, any Qualifying Tier 2 Notes will be as favourable to each Noteholder in all respects or that, if it were entitled to do so, a particular Noteholder would make the same determination as the Issuer as to whether the terms of the relevant Qualifying Tier 2 Notes are not materially less favourable to Noteholders than the terms of the Subordinated Notes.

A Special Event means a Capital Event, a Tax Deduction Event, a Withholding Tax Event or a Tax Gross-Up Event. See below "Subordinated Notes may be subject to optional redemption by the Issuer" for the definitions of Capital Event and Tax Deduction Event. See "Senior Non-Preferred Notes may be subject to optional redemption by the Issuer" for the definitions of Withholding Tax Event and Tax Gross-Up Event.

No Events of Default for Subordinated Notes

Subordinated Notes do not contain any events of default. In no event will holders of Subordinated Notes be able to require redemption of their Subordinated Notes prior to their stated maturity. Accordingly, if the Issuer fails to meet any obligations under any Subordinated Notes, investors will not have the right of acceleration of principal. Upon a payment default, the sole remedy available to holders of such Subordinated Notes and, where applicable, any related Coupons for recovery of amounts owing in respect of any payment of principal or interest thereon will be the institution of legal proceedings to enforce such payment. Subordinated Notes will, however (but subject always to the application of BRRD as described in the section "Loss absorption at the point of non-viability and resolution" in this section "Risk Factors" above) become immediately due and payable in the event of the liquidation of the Issuer. Notwithstanding the foregoing, the Issuer will not, by virtue of the institution of any such proceedings, be obliged to pay any sum or sums sooner than the same would otherwise have been payable by it.

## 2.7 Risks related to the market generally

Set out below is a brief description of certain market risks, including liquidity risk and interest rate risk.

The trading market for debt securities may be volatile and may be adversely impacted by many events

The market for debt securities issued by banks is influenced by economic and market conditions and, to varying degrees, market conditions, interest rates, currency exchange rates and inflation rates in other European and industrialised countries. There can be no assurance that events in France, Europe or elsewhere will not cause market volatility or that such volatility will not adversely affect the price of Notes or that economic and market conditions will not have any other adverse effect.

An active trading market for the Notes may not develop

There can be no assurance that an active trading market for the Notes will develop, or, if one does develop, that it will be maintained. If an active trading market for the Notes does not develop or is not maintained, the market or trading price and liquidity of the Notes may be adversely affected. The Issuer or its affiliates are entitled to buy and sell the Notes for their own account or for the account of others, and to issue further Notes. Such transactions may favourably or adversely affect the price development of the Notes. If additional and competing products are introduced in the markets, this may adversely affect the value of the Notes.

#### 2.8 Risks related to the Notes generally

Set out below is a brief description of certain risks relating to the Notes generally.

The Issuer is not prohibited from incurring further indebtedness, which may rank senior to, or pari passu with, Senior Preferred Notes, Senior Non-Preferred Notes or Subordinated Notes

There is no restriction in the Terms and Conditions of the Notes on the amount of indebtedness that the Issuer may incur that ranks senior to, or *pari passu* with, Senior Preferred Notes, Senior Non-Preferred Notes or, as the case may be, Subordinated Notes. The incurrence of any such indebtedness may reduce the amount recoverable by investors in respect of any such Notes upon the Issuer's bankruptcy. If the Issuer's financial condition were to deteriorate, the relevant Noteholders could suffer direct and materially adverse consequences, including suspension of interest and reduction of interest and principal and, if the Issuer were liquidated, the relevant Noteholders could suffer loss of their entire investment.

Limited, or absence of, events of default in respect of Senior Preferred Notes

Unless the relevant Final Terms specify that no event of default shall be applicable in respect of a Tranche of Senior Preferred Notes, such Senior Preferred Notes may become due and payable at their principal amount together with any accrued interest thereon following the occurrence of an event of default in respect of the Senior Preferred Notes. However, the holder of any Senior Preferred Note may only give notice that such Senior Preferred Note is immediately due and repayable in a limited number of events of default. Such events of default do not include, for example, a cross-default or cross-acceleration of the Issuer's other debt obligations.

If the relevant Final Terms specify that no event of default shall be applicable in respect of a Tranche of Senior Preferred Notes, the Noteholders will not be able to accelerate the maturity of such Notes. Accordingly, if the Issuer fails to meet any obligations under such Notes, investors will not have the right of acceleration of principal. Upon a payment default, the sole remedy available to holders of Senior Preferred Notes and, where applicable, any related Receipts and Coupons for recovery of amounts owing in respect of any payment of principal or interest on the Senior Preferred Notes will be the institution of judicial proceedings to enforce such payment. Notwithstanding the foregoing, the Issuer will not, by virtue of the institution of any such proceedings, be obliged to pay any sum or sums sooner than the same would otherwise have been payable by it.

The Terms and Conditions of the Notes may contain a waiver of set-off rights

In Condition 11 of the English Law Conditions and of the French Law Conditions (*Waiver of Set-Off*), unless "Waiver of Set-off" is specified as not applicable in the relevant Final Terms, the holders of Notes and, where applicable, any related Receipt and/or Coupon waive any right of or claims of set-off, netting, compensation, retention and counterclaim (and, for the avoidance of doubt, including all such rights, claims and liabilities arising under or in relation to any and all agreements or other instruments of any sort or any non-contractual obligations, in each case whether or not relating to the Notes, and where applicable, any related Receipts and/or Coupons, to the extent permitted by applicable law.

No negative pledge

The Notes do not contain any negative pledge provisions or other covenants.

Conflicts of Interest

All or some of the Dealers and their affiliates have and/or may in the future engage, in investment banking, commercial banking and other financial advisory and commercial dealings with the Issuer and its affiliates and in relation to securities issued by any entity of the Group. They have or may (i) engage in investment banking, trading or hedging activities including activities that may include prime brokerage business,

financing transactions or entry into derivative transactions, (ii) act as underwriters in connection with offering of shares or other securities issued by any entity of the Group or (iii) act as financial advisers to the Issuer or other companies of the Group. In the context of these transactions, certain of such Dealers and/or their affiliates have or may hold shares or other securities issued by entities of the Group. Where applicable, they have or will receive customary fees and commissions for these transactions. The Dealers and their affiliates may also make investment recommendations and/or publish or express independent research views in respect of such securities or financial instruments and may hold, or recommend to clients that they acquire, long and/or short positions in such securities and instruments.

The Issuer may from time to time be engaged in transactions involving an index or related derivatives which may affect the market price, liquidity or value of the Notes and which could be deemed to be adverse to the interests of the Noteholders.

Conflicts of Interest - Issuer acts as Calculation Agent

Where the Issuer acts as Calculation Agent or the Calculation Agent is an affiliate of the Issuer, conflicts of interest may exist between the Calculation Agent and Noteholders, including with respect to certain determinations and judgments that the Calculation Agent may make pursuant to the Conditions that may influence any amount payable under the Notes.

#### **Taxation**

Potential purchasers and sellers of the Notes should be aware that they may be required to pay taxes or other documentary charges or duties in accordance with the laws and practices of the country where the Notes are transferred or other jurisdictions. Payments of interest and other amounts under the Notes may also be subject to taxation. In some jurisdictions, no official statements of the tax authorities or court decisions may be available for financial instruments such as the Notes. Potential investors are advised not to rely upon the tax summary included in this Base Prospectus but to ask for their own tax adviser's advice on their individual taxation with respect to the acquisition, holding, disposal and redemption of the Notes. Only these advisers are in a position to duly consider the specific situation of the potential investor. This investment consideration has to be read in connection with the taxation sections included in this Base Prospectus.

The proposed financial transactions tax

On 14 February 2013, the European Commission published a proposal (the "Commission's Proposal") for a Directive for a common financial transactions tax (the "FTT") in Belgium, Germany, Estonia, Greece, Spain, France, Italy, Austria, Portugal, Slovenia and Slovakia (the "participating Member States"). Estonia has since then officially announced its withdrawal from the negociations.

The Commission's Proposal has very broad scope and could, if introduced, apply to certain dealings in Notes (including secondary market transactions) in certain circumstances. The issuance and subscription of Notes should, however, be exempt.

Under the Commission's Proposal the FTT could apply in certain circumstances to persons both within and outside of the participating Member States. Generally, it would apply to certain dealings in Notes where at least one party is a financial institution, and at least one party is established in a participating Member State. A financial institution may be, or be deemed to be, "established" in a participating Member State in a broad range of circumstances, including (a) by transacting with a person established in a participating Member State or (b) where the financial instrument which is subject to the dealings is issued in a participating Member State.

The FTT proposal remains subject to negotiation between the Participating Member States and its scope is uncertain. It may therefore be altered prior to any implementation, the timing of which remains unclear. Additional Member States of the European Union may decide to participate. If the proposed directive or

any similar tax were adopted, transactions in the Notes would be subject to higher costs, and the liquidity of the market for the Notes may be diminished.

Prospective holders of Notes are advised to seek their own professional advice in relation to the FTT.

The Issuer may not be required to redeem Notes in the case of a Tax Gross-Up Event

There is uncertainty as to whether gross-up obligations in general, including those under the Terms and Conditions of the Notes, are legal under French law. If any payment obligations of interest under the Notes, including the obligation to pay additional amounts of interest under Condition 4(c)(ii) (*Redemption for Taxation Reasons*) of the Terms and Conditions of the Notes, are held illegal under French law, the Issuer will have the right, but not the obligation, to redeem the Notes. Accordingly, if the Issuer does not redeem the Notes upon the occurrence of a Tax Gross-Up Event as described in Condition 4(c)(ii) (*Redemption for Taxation Reasons*) of the Terms and Conditions of the Notes, Noteholders may receive less than the full amount due under the Notes, and the market value of the Notes will be adversely affected.

## Benchmark reforms and licensing

The London Inter-Bank Offered Rate ("LIBOR"), the Euro Interbank Offered Rate ("EURIBOR") are, and other types of indices, including (but not limited to) indices comprised of interest rates, equities, commodities, commodity indices, exchange traded products, foreign exchange rates, funds and combinations of any of the preceding types of indices which may be deemed to be "benchmarks", which have been the subject of recent national, international and other regulatory guidance and proposals for reform. Some of these reforms are already effective whilst others are still to be implemented.

Key international regulatory initiatives relating to the reform of benchmarks include IOSCO's Principles for Financial Benchmarks (the "IOSCO Principles") and Regulation (EU) 2016/1011 of the European Parliament and of the Council of 8 June 2016 on indices used as benchmarks in financial instruments and financial contracts or to measure the performance of investment funds and amending Directive 2008/48/EC and 2014/17/EC and Regulation (EU) No 596/2014 (the "Benchmarks Regulation"). The IOSCO Principles aim to create an overarching framework of principles for benchmarks to be used in financial markets, specifically covering (among other things) governance and accountability as well as the quality, integrity and transparency of benchmark design, determination and methodologies. A review published by IOSCO in February 2015 of the status of the voluntary market adoption of the IOSCO Principles noted that there has been significant but mixed progress on implementation of IOSCO Principles but that as the benchmarks industry is in a state of change, further steps may need to be taken by IOSCO in the future.

The Benchmarks Regulation was published in the official journal on 29 June 2016. Most of provisions of the Benchmarks Regulation will apply from 1 January 2018 with the exception of certain provisions (mainly on critical benchmarks) that applied from 30 June 2016. The Benchmarks Regulation applies to the provision of benchmarks, the contribution of input data to a benchmark and the use of a benchmark within the European Union and will, among other things, (i) require benchmark administrators to be authorised or registered (or, if non-EU-based, to be subject to an equivalent regime or otherwise recognised or endorsed) and to comply with extensive requirements in relation to the administration of "benchmarks" and (ii) prevent certain uses by EU supervised entities of "benchmarks" of administrators that are not authorised/registered (or, if non-EU based, deemed equivalent or recognised or endorsed). The scope of the Benchmarks Regulation is wide and, in addition to so-called "critical benchmark" indices, such as EURIBOR, applies to many other indices (including "proprietary" indices or, potentially, baskets, portfolios or strategies) where used to determine the amount payable under or the value or performance of certain financial instruments for which a request for admission to trading on a trading venue has been made, or which are traded on a trading venue (EU regulated market, EU multilateral trading facility ("MTF"), EU organised trading facility ("OTF")) or via a systematic internaliser.

Different types of benchmark (critical benchmarks, significant benchmarks, non-significant benchmarks and interest rate benchmarks, commodity benchmarks, regulated data benchmarks) are subject to some variations to take into account their characterisation.

The Benchmarks Regulation could have a material impact on any securities, including the Notes for which a request for admission to trading on a trading venue has been made, or which are traded on a trading venue or via a "systematic internaliser" linked to a "benchmark" index, including in any of the following circumstances:

- subject to any applicable transitional provisions, an index which is a "benchmark" could not be
  used by a supervised entity in certain ways if its administrator, or the benchmark, is not entered in
  or is removed from ESMA's register of Benchmarks Regulation approved benchmarks (for
  example if the administrator does not obtain or retain authorisation or registration under the
  Benchmarks Regulation, or, if based in a non-EU jurisdiction, the administrator does not obtain or
  retain recognition or endorsement and the administrator/benchmark does not benefit from
  equivalence); or
- the methodology or other terms of the "benchmark" could be changed in order to comply with the terms of the Benchmarks Regulation.

Any of the above changes or any other consequential changes to any benchmark as a result of international, national or other reforms or investigations, could potentially:

- lead to the Notes being de-listed, adjusted, redeemed early, subject to discretionary valuation by the Calculation Agent or otherwise impacted depending on the particular "benchmark" and the applicable terms of the Notes;
- affect the level of the published rate or the level of the "benchmark", including causing it to be lower or more volatile than in the past;
- increase the costs of administering or otherwise participating in the setting of a "benchmark" and complying with such regulations or requirements;
- discourage market participants from continuing to administer or contribute to certain "benchmarks";
- trigger changes in the rules or methodologies used in certain "benchmarks";
- lead to the disappearance of certain "benchmarks" (or certain currencies or tenors of benchmarks);
- have other adverse effects or unforeseen consequences.

Any such consequences could have a material adverse effect on the value of and return on any Securities. A benchmark licence may also be required for the issuance or calculation of amounts payable under any Notes referencing a benchmark.

To the extent any such licence is not obtained or retained, it may not be possible for the Notes to reference the benchmark and the Securities may be adjusted or redeemed early or otherwise impacted depending on the particular "benchmark" and the applicable terms of the Notes.

Investors should consult their own independent advisers and make their own assessment about the potential risks imposed by benchmark reforms, and licensing issues in making any investment decision with respect to the Notes.

When the English Law Notes and/or Materialialised Notes are held by or on behalf of Euroclear and Clearstream or any other clearing system or Dematerialised Notes are created in book entry form in

Euroclear France, investors will have to rely on the clearing system procedures for transfer, payment and communication with the Issuer

The English Law Notes in the form of Global Notes will and, in the case of Definitive Notes, may be deposited with a common depositary or a common safekeeper for Euroclear and Clearstream and/or any other clearing system. Except in the circumstances described in the Global Notes, investors will not be entitled to receive Notes in definitive form (see section entitled "Summary of Provisions relating to the English Law Notes while in Global Form" herein). Euroclear and Clearstream and/or any other clearing system will maintain records of the beneficial interests in the Global Notes. While the English Law Notes are in global form or, in the case of Definitive Notes (including Materialised Notes), held in Euroclear or Clearstream or any other clearing system, investors will be able to trade their beneficial interests only through Euroclear or Clearstream and/or such other clearing system, as the case may be. Dematerialised Notes will be created in book entry form in Euroclear France and investors will be able to trade the Notes only through Euroclear Accountholders.

While the English Law Notes are in global form or, in the case of Definitive Notes (including Materialised Notes) held in Euroclear or Cleastream or any other clearing system or, in the case of Dematerialised Notes, the Issuer will discharge its payment obligations under the Notes by making payments to the common depositary or the common safekeeper (in the case of English Law Notes or Materialised Notes), or through accounts of Euroclear France Account Holders for the benefit of the holders of Dematerialised Notes (in the case of Dematerialised Notes). A holder of a beneficial interest in such English Law Notes or Materialised Notes or a holder of Dematerialised Notes must rely on the procedures of Euroclear and/or Clearstream or Euroclear France and such Euroclear France Account Holders, as the case may be, to receive payments under the Notes. The Issuer has no responsibility or liability for the records relating to, or payments made in respect of, beneficial interests in any Global Note or otherwise in respect of any Notes held in any clearing system(s).

#### Integral multiples of less than the Specified Denomination

In relation to any issue of English Law Notes which have denominations consisting of a minimum Specified Denomination plus a higher integral multiple of another smaller amount (which for the avoidance of doubt will not be the case for English Law Notes listed in Euronext Paris), it is possible that such Notes may be traded in amounts in excess of such Specified Denomination that are not integral multiples of such Specified Denomination. In such a case a Noteholder who, as a result of trading such amounts, holds a principal amount of less than the minimum Specified Denomination will not receive a Definitive Note in respect of such holding (should Definitive Notes be printed) and would need to purchase a principal amount of Notes such that it holds an amount equal to one or more Specified Denominations.

#### Change of law

The Terms and Conditions of the Notes (including any non-contractual obligations arising therefrom or connected therewith) are based on English law, with respect to English Law Notes (other than Condition 2(b) (*Status of Subordinated Notes*) of the English Law Conditions dealing with status in the case of Subordinated Notes which is governed by French law) and on French law, with respect to French Law Notes, in each case, in effect as at the date of this Base Prospectus. No assurance can be given as to the impact of any possible judicial decision or change to English law and/or French law, as applicable, or the official application or interpretation of such laws or administrative practice after the date of this Base Prospectus.

### Meetings of Noteholders.

The Terms and Conditions of the Notes contain provisions for calling meetings of Noteholders to consider matters affecting their interests generally. Holders of French Law Notes will, in respect of all Tranches comprised in a Series, be grouped automatically for the defence of the common interests in a *masse*. The

name and address of the representatives of the *masse* will be specified in the applicable Final Terms. These provisions permit defined majorities to bind all Noteholders and where applicable any related Receiptholders and Couponholders including Noteholders who did not attend and vote at the relevant meeting and Noteholders who voted in a manner contrary to the majority. Receiptholders and Couponholders, where applicable, as well as Noteholders, will be deemed for all purposes to have notice of the contents of any notice given to the Noteholders in accordance with Condition 14 (*Notices*) of the English Law Conditions and of the French Law Conditions.

#### French Insolvency Law

Under French insolvency law, holders of debt securities are automatically grouped into a single assembly of holders (the "Assembly") in order to defend their common interests, if an accelerated preservation procedure (procédure de sauvegarde accélérée), a preservation procedure (procédure de sauvegarde), an accelerated financial preservation procedure (procédure de sauvegarde financière accélérée) or a judicial reorganisation procedure (procédure de redressement judiciaire) is opened in France with respect to the Issuer.

The Assembly comprises holders of all debt securities issued by the Issuer (including the Notes), whether or not under a debt issuance programme (such as this Programme) and regardless of their governing law.

The Assembly deliberates on the proposed accelerated safeguard plan (*projet de plan de sauvegarde accélérée*), the proposed safeguard plan (*projet de plan de sauvegarde*), the proposed accelerated financial safeguard plan (*projet de plan de sauvegarde financière accélérée*) or the judicial reorganisation plan (*projet de plan de redressement*) applicable to the Issuer and may further agree to:

- increase the liabilities (*charges*) of holders of debt securities (including the Noteholders) by rescheduling and/or writing-off debts;
- establish an unequal treatment between holders of debt securities (including the Noteholders) as appropriate under the circumstances; and/or
- decide to convert debt securities (including the Notes) into shares.

Decisions of the Assembly will be taken by a two-third majority (calculated as a proportion of the debt securities held by the holders expressing a vote). No quorum is required to convoke the Assembly.

For the avoidance of doubt, the provisions relating to the meetings of the Noteholders described, in respect of French Law Notes, in the French Law Conditions and, in respect of English Law Notes, in this Base Prospectus and in the relevant Schedule of the English Law Agency Agreement, will not be applicable to the extent they conflict with compulsory insolvency law provisions that apply in these circumstances.

The Relevant Regulator must approve in advance the opening of any safeguard, judicial reorganisation or liquidation procedures.

Credit ratings assigned to the Issuer or the Notes may not reflect all the risks associated with an investment in the Notes.

One or more independent credit rating agencies may assign credit ratings to the Notes whether on a solicited or unsolicited basis. The ratings may not reflect the potential impact of all risks related to structure, market, additional factors discussed in this section, and other factors that may affect the value of the Notes. A credit rating (whether solicited or unsolicited) is not a recommendation to buy, sell or hold securities and may be revised or withdrawn by the rating agency at any time which may also affect the value of the Notes.

In general, European regulated investors are restricted under the CRA Regulation from using credit ratings for regulatory purposes, unless such ratings are issued by a credit rating agency established in the EU and registered under the CRA Regulation (and such registration has not been withdrawn or suspended subject to

transitional provisions that apply in certain circumstances whilst the registration application is pending). Such general restriction will also apply in the case of credit ratings issued by non-EU credit rating agencies, unless the relevant credit ratings are endorsed by an EU-registered credit rating agency or the relevant non-EU rating agency is certified in accordance with the CRA Regulation (and such endorsement action or certification, as the case may be, has not been withdrawn or suspended). The list of registered and certified rating agencies published by ESMA on its website (https://www.esma.europa.eu/supervision/credit-rating-agencies/risk) in accordance with the CRA Regulation is not conclusive evidence of the status of the relevant rating agency included in such list, as there may be delays between certain supervisory measures being taken against a relevant rating agency and the publication of the updated ESMA list.

A credit rating reduction may result in a reduction in the trading value of the Notes

The value of the Notes is expected to be affected, in part, by investors' general appraisal of the creditworthiness of the Issuer and the Group. Such perceptions are generally influenced by the ratings accorded to the outstanding securities of the Issuer by standard statistical rating services, such as Moody's, Standard & Poor's and Fitch France. A reduction in, or a placing on creditwatch of, the rating, if any, for any reason including a change in methodology, accorded to outstanding debt securities of the Issuer or the Group by one of these or other rating agencies could result in a reduction in the trading value of the Notes.

The Notes' purchase price may not reflect its inherent value.

Prospective investors in the Notes should be aware that the purchase price of the Notes does not necessarily reflect their inherent value. Any difference between a Note's purchase price and its inherent value may be due to a number of different factors including, without limitation, prevailing market conditions and fees, discounts or commissions paid or accorded to the various parties involved in structuring and/or distributing the Notes. For further information, prospective investors should refer to the party from whom they are purchasing the Notes. Prospective investors may also wish to seek an independent valuation of the Notes prior to their purchase.

#### Independent Review and Advice

Each prospective investor in the Notes must determine, based on its own independent review and such professional advice as it deems appropriate under the circumstances, that its acquisition of the Notes is fully consistent with its financial needs, objectives and condition, complies and is fully consistent with all investment policies, guidelines and restrictions applicable to it and is a fit, proper and suitable investment for it, notwithstanding the clear and substantial risks inherent in investing in or holding the Notes.

A prospective investor may not rely on the Issuer or the Dealers or any of their respective affiliates in connection with its determination as to the legality of its acquisition of the Notes or as to the other matters referred to above.

## Legal investment considerations may restrict certain investments

The investment activities of certain investors are subject to legal investment laws and regulations, and/or to review or regulation by certain authorities. Each potential investor should consult its legal advisers to determine whether and to what extent (i) Notes are legal investments for it, (ii) Notes can be used as collateral for various types of borrowing and (iii) other restrictions apply to its purchase or pledge of any Notes. Financial institutions, insurance companies and other regulated entities should consult their legal advisors, external accountant or the appropriate regulators to determine the appropriate treatment of the Notes under any applicable risk-based capital or similar rules.

# Legality of purchase

Neither the Issuer, the Dealers, nor any of their respective affiliates has or assumes responsibility for the lawfulness of the acquisition of the Notes by a prospective investor in the Notes, whether under the laws of

the jurisdiction of its incorporation or the jurisdiction in which it operates (if different), or for compliance by that prospective investor with any law, regulation or regulatory policy applicable to it.

## U.S. Foreign Account Tax Compliance Withholding

With respect to Notes issued after the date that is six months after the date on which final U.S. Treasury regulations define the term "foreign passthru payment" are filed with the U.S. Federal Register (such applicable date the "Grandfathering Date") (and any Notes which are treated as equity for U.S. federal tax purposes, whenever issued), the Issuer may, under certain circumstances, be required pursuant to Sections 1471 through 1474 of the U.S. Internal Revenue Code of 1986, as amended, and the regulations promulgated thereunder ("FATCA") to withhold U.S. tax at a rate of 30% on all or a portion of payments of principal and interest which are treated as "foreign passthru payments" made on or after 1 January 2019 to an investor or any other non-U.S. financial institution through which payment on the Notes is made that is not in compliance with FATCA. As of the date of this Base Prospectus, final U.S. Treasury regulations defining the term "foreign passthru payments" have not been filed with the U.S. Federal Register. If the Issuer issues further Notes after the Grandfathering that was originally issued on or before the Grandfathering Date, payments on such further Notes may be subject to withholding under FATCA and, should the originally issued Notes of that Series and the further Notes be indistinguishable (as would likely be the case in such a "tap" issue), such payments on the originally issued Notes may also become subject to withholding under FATCA, unless such further Notes are issued pursuant to a "qualified reopening" for U.S. federal income tax purposes.

The United States and France have entered into a Model 1 intergovernmental agreement to implement FATCA (the "French IGA"). Under the French IGA, an entity classified as a non-U.S. financial institution (an "FFI") that is treated as resident in France is expected to provide the French tax authorities with certain information, which will be automatically exchanged with the U.S. taxing authorities, with respect to "Financial Accounts" (as defined in the French IGA) maintained by certain U.S. persons. The Issuer is classified as an FFI and provided it complies with the requirements of the French IGA and the French legislation implementing the French IGA, it should not be subject to FATCA withholding on any payments. It is not entirely clear whether or to what extent the French IGA or any other relevant intergovernmental agreement will require BFCM or other FFIs through which payments on the Notes may be made from the obligation to withhold on "foreign passthru payments." FATCA is particularly complex and its application to the Notes is uncertain at this time. Each prospective investor should consult its own tax adviser to obtain a more detailed explanation of FATCA and to learn how this legislation might affect such investor in its particular circumstances.

The application of FATCA to interest, principal or other amounts paid on or with respect to the Notes is not currently clear. If an amount in respect of U.S. withholding tax were to be deducted or withheld from interest, principal or other payments on the Notes as a result of a Holder's or FFI's failure to comply with FATCA, none of the Issuer, any paying agent or any other person would pursuant to the Terms and Conditions of the Notes be required to pay additional amounts as a result of the deduction or withholding of such tax.

FATCA IS PARTICULARLY COMPLEX AND ITS APPLICATION TO THE ISSUER, THE NOTES AND THE HOLDERS IS UNCERTAIN AT THIS TIME. EACH HOLDER OF NOTES SHOULD CONSULT ITS OWN TAX ADVISER TO OBTAIN A MORE DETAILED EXPLANATION OF FATCA AND TO LEARN HOW THIS LEGISLATION MIGHT AFFECT EACH HOLDER IN ITS PARTICULAR CIRCUMSTANCE.

# 2.9 Risks relating to Notes denominated in Renminbi

Set out below is a brief description of certain risks relating to Notes denominated in Renminbi.

Developments in other markets may adversely affect the market price of any Notes denominated in Renminbi

The market price of Notes denominated in Renminbi may be adversely affected by declines in the international financial markets and world economic conditions. The market for Chinese securities is, to varying degrees, influenced by economic and market conditions in other markets. Although economic conditions are different in each country, investors' reactions to developments in one country can affect the securities markets and the securities of issuers in other countries, including PRC.

Renminbi is not freely convertible; there are significant restrictions on remittance of Renminbi into and outside the PRC

Renminbi is not freely convertible at present. The PRC government continues to regulate conversion between Renminbi and foreign currencies, including the Hong Kong dollar, despite the significant reduction by the PRC government over the years of control over routine foreign exchange transactions under current accounts. Participating banks in Hong Kong have been permitted to engage in the settlement of Renminbi trade transactions under a pilot scheme introduced in July 2009. This represents a current account activity. The pilot scheme was extended in August 2011 to cover the whole nation and to make Renminbi trade and other current account item settlement available in all countries worldwide.

On 7 April 2011, the State Administration of Foreign Exchange of the PRC ("SAFE") promulgated the Circular on Issues Concerning the Capital Account Items in connection with Cross-Border Renminbi (the "SAFE Circular"), which became effective on 1 May 2011. According to the SAFE Circular, in the event that foreign investors intend to use cross-border Renminbi (including offshore Renminbi and onshore Renminbi held in the accounts of non-PRC residents) to make contributions to an onshore enterprise or make payment for the transfer of equity interests of an onshore enterprise by a PRC resident, such onshore enterprise shall be required to submit the relevant prior written consent from MOFCOM to the relevant local branches of SAFE of such onshore enterprise and register for a foreign invested enterprise status. Further, the SAFE Circular clarifies that any foreign debts borrowed, and any external guarantee provided, by an onshore entity (including a financial institution) in RMB shall, in principle, be regulated under the current PRC foreign debt and external guarantee regime.

On 13 October 2011, the People's Bank of China ("PBOC") issued the Measures on Administration of the RMB Settlement in relation to Foreign Direct Investment (the "PBOC RMB FDI Measures"), to commence the PBOC's detailed RMB foreign direct investment ("RMB FDI") administration system, which covers almost all aspects of RMB FDI, including capital injection, payment of purchase price in the acquisition of PRC domestic enterprises, repatriation of dividends and other distributions, as well as RMB-denominated cross-border loans. Under the PBOC RMB FDI Measures, special approval for RMB FDI and shareholder loans from the PBOC which was previously required is no longer necessary.

On 14 June 2012, PBOC issued the Notice on Clarifying the implementation of Settlement of Cross-Border Renminbi Direct Investment, which provides more detailed rules for cross-border Renminbi direct investments and settlements.

On 3 December 2013, the Ministry of Commerce of the PRC ("MOFCOM") promulgated the Circular on Issues in relation to Cross-border Renminbi Foreign Direct Investment (the "MOFCOM RMB FDI Circular"), which became effective on 1 January 2014, to further facilitate FDI by simplifying and streamlining the applicable regulatory framework. Pursuant to the MOFCOM RMB FDI Circular, the competent counterpart of MOFCOM will grant written approval for each FDI and specify "Renminbi Foreign Direct Investment" and the amount of capital contribution in the approval. Unlike previous MOFCOM regulations on FDI, the MOFCOM RMB FDI Circular removes the approval requirement for changes in the relevant joint venture contract or the articles of association of the joint venture company where foreign investors change the currency of its existing capital contribution from a foreign currency to

Renminbi. In addition, the MOFCOM RMB FDI Circular expressly prohibits the FDI funds from being used for any direct or indirect investment in securities and financial derivatives (except for strategic investment in the PRC listed companies) or for entrustment loans in the PRC.

On 26 January 2017, the SAFE issued the Notice on Further Promoting Foreign Exchange Management Reform by Improving Real Compliance Audit (the "2017 SAFE Notice") which seeks to further regulate the foreign exchange management in relation to trading. Domestic institutions are required to handle their currency conversion trade finance businesses and process export earnings timely in accordance with the principle of "who exports, who receives payment, who imports and who makes payment". The 2017 SAFE Notice is also part of the PRC foreign debt, outbound loan and cross-border security regimes applicable to foreign currencies. For instance, the 2017 SAFE Notice states that in order for a domestic institution to carry out cross-border lending, the aggregate of the balance of domestic currency loans and foreign currency denominated loans shall not exceed 30 per cent. of the owner's equity as set out in the previous years' audited financial statements. However, there remain potential inconsistencies between these provisions and the existing PBOC rules, and it is currently unclear as to how regulators may address such inconsistencies in practice.

The MOFCOM RMB FDI Circular and the PBOC RMB FDI Measures, which are relatively new regulations, will be subject to interpretation and application by the relevant PRC authorities.

Also, since 1 October 2016, the Reminbi will be added to the Special Drawing Rights basket created by the International Monetary Fund.

Notwithstanding these developments there are no assurances that the PRC government will continue to gradually liberalise the control over cross-border Renminbi remittances in the future, that the pilot schemes for Renminbi cross-border utilisation will not be discontinued or that new PRC regulations will not be promulgated in the future which have the effect of restricting or eliminating the remittance of Renminbi into or outside the PRC.

Holders of beneficial interests in Notes denominated in Renminbi may be required to provide certifications and other information (including Renminbi account information) in order to allow such holders to receive payments in Renminbi in accordance with the Renminbi clearing and settlement system for participating banks in Hong Kong.

The availability of Renminbi outside of the PRC is limited, which may affect the liquidity of Notes denominated in Renminbi, and the Issuer may, in certain circumstances, be entitled to make payments under Notes denominated in Renminbi in U.S. dollars or in another currency

As a result of the restrictions by the PRC government on cross-border Renminbi fund flows, the availability of Renminbi outside the PRC is limited. Currently, licensed banks in Singapore and Hong Kong may offer limited Renminbi-denominated banking services to Singapore residents, Hong Kong residents and specified business customers. PBOC has also established a Renminbi clearing and settlement system for participating banks in offshore Renminbi settlement centres (currently including Singapore, Hong Kong, Macau, Taiwan, Paris, Luxembourg, Doha, Sydney, Toronto, Kuala Lumpur, Bangkok, Seoul, London, Frankfurt, Santiago, Budapest, Johannesburg, Buenos Aires and Lusaka, together the "RMB Settlement Centres"). A bank designated by PBOC for each RMB Settlement Centre (each an "RMB Clearing Bank") has entered into settlement agreements with the PBOC to act as the RMB Clearing Bank in the applicable RMB Settlement Centre.

However, the current size of Renminbi and Renminbi denominated financial assets outside of the PRC is limited. There are restrictions imposed by the PBOC on Renminbi business participating banks in respect of cross-border Renminbi settlement, such as those relating to direct transactions with PRC enterprises. Furthermore, Renminbi business participating banks do not have direct Renminbi liquidity support from the PBOC. They are only allowed to square their open positions with the relevant RMB Clearing Bank after

consolidating the Renminbi trade position of banks outside the RMB Settlement Centres that are in the same bank group of the relevant participating bank with their own trade position and the relevant RMB Clearing Bank only has access to onshore liquidity support from PBOC for the purposes of squaring open positions of participating banks for limited types of transactions, including open positions resulting from conversion services for corporations relating to cross-border trade settlement. The relevant RMB Clearing Bank is not obliged to square for participating banks any open positions resulting from other foreign exchange transactions or conversion services and the participating banks will need to source Renminbi from the offshore market to square such open positions.

Although it is expected that the offshore Renminbi market will continue to grow in depth and size, its growth is subject to many constraints which are directly affected by PRC laws and regulations on foreign exchange. There are no assurances that new PRC regulations will not be promulgated or the settlement agreement will not be terminated or amended in the future which will have the effect of restricting availability of Renminbi offshore. The limited availability of Renminbi outside the PRC may affect the liquidity of Notes denominated in Renminbi. To the extent an Issuer is required to source Renminbi in the offshore market to service its RMB Notes, there are no assurances that such Issuer will be able to source such Renminbi on satisfactory terms, if at all.

If the Issuer is not able, or it is impracticable for it, to satisfy its obligations to pay interest and principal on the Renminbi Notes by reason of Inconvertibility, Non-Transferability or Illiquidity (each as defined in the Conditions), the terms of such Renminbi Notes allow the relevant Issuer to make such payment in U.S. dollars at the prevailing spot rate of exchange, all as provided for in more detail in the Conditions.

Investment in Notes denominated in Renminbi is subject to exchange rate risks

The value of the Renminbi against the Hong Kong dollar and other foreign currencies fluctuates and is affected by changes in the PRC and international political and economic conditions and by many other factors. Recently, the PBOC implemented changes to the way it calculates the Renminbi's daily mid-point against the U.S. dollar to take into account market-maker quotes before announcing such daily mid-point. This change, and others that may be implemented, may increase the volatility in the value of the Renminbi against foreign currencies. Except under limited circumstances as set forth in the Conditions, the Issuer will make all payments with respect to Renminbi Notes in Renminbi. As a result, the value these Renminbi of payments in Hong Kong dollars or other foreign currencies under Renminbi denominated Notes may vary with the prevailing exchange rates in the marketplace. If the value of Renminbi depreciates against the Hong Kong dollar or other foreign currencies, the value of a Noteholder's investment in Hong Kong dollar or other applicable foreign currency terms will decline.

The investment in Notes denominated in Renminbi is subject to interest rate risks

The PRC government has gradually liberalised the regulation of interest rates in recent years. Further liberalisation may increase interest rate volatility. Notes denominated in Renminbi may carry a fixed interest rate. Consequently, the trading price of such Notes would vary with fluctuations in Renminbi interest rates. If a Noteholder tries to sell such Notes before their maturity, he may receive an offer that is less than his original investment.

Payments with respect to Renminbi Notes may be made only in the manner designated in Renminbi Notes

Except in limited circumstances, all payments of Renminbi under Renminbi Notes will be made solely by transfer to a Renminbi bank account maintained in Hong Kong in accordance with the prevailing rules and regulations for such transfer and in accordance with the terms and conditions of Renminbi Notes. The Issuer cannot be required to make payment by any other means (including by transfer to a bank account in the PRC or anywhere else outside Hong Kong). For persons holding Renminbi Notes through Euroclear France, Euroclear or Clearstream, payments will also be made subject to the procedures of Euroclear France, Euroclear or Clearstream, as applicable.

The Issuer may make payments of interest and principal on Renminbi Notes in U.S. dollars in certain circumstances

Although the primary obligation of the Issuer is to make all payments of interest and principal with respect to Renminbi Notes in Renminbi, in the event the Issuer is not able, or it is impracticable for it, to satisfy its obligations to pay interest and principal on the Renminbi Notes by reason of Inconvertibility, Non-transferability or Illiquidity, the terms of such Renminbi Notes allow the Issuer to make such payment in U.S. dollars at the prevailing spot rate of exchange, all as provided for in more detail in the Conditions. As a result, the value of such payments in Renminbi may vary with the prevailing exchange rates in the marketplace. If the value of the Renminbi depreciates against the U.S. dollar, the value of a Noteholder's investment in U.S. dollar will decline.

#### RETAIL CASCADES: CONSENT TO USE THE PROSPECTUS

In the context of any offer of Notes in France, the Grand Duchy of Luxembourg and/or any other jurisdiction of the European Economic Area in which this Base Prospectus has been passported from time to time (the "Public Offer Jurisdictions") that is not within an exemption from the requirement to publish a prospectus under the Prospectus Directive, as amended, (a "Public Offer"), the Issuer consents to the use of this Base Prospectus, as supplemented from time to time, and the relevant Final Terms (together, the "Prospectus") in connection with a Public Offer of any Notes during the offer period specified in the relevant Final Terms (the "Offer Period") and in the Public Offer Jurisdiction(s) specified in the relevant Final Terms:

- (1) subject to conditions set out in the relevant Final Terms, by any financial intermediary designated in such Final Terms; or
- (2) if so specified in the relevant Final Terms, by any financial intermediary which satisfies the following conditions: (a) acts in accordance with all applicable laws, rules, regulations and guidance of any applicable regulatory bodies (the "Rules"), from time to time including, without limitation and in each case, Rules relating to both the appropriateness or suitability of any investment in the Notes by any person and disclosure to any potential investor; (b) complies with the restrictions set out under section headed "Subscription and Sale" in this Base Prospectus which would apply as if it were a Dealer; (c) ensures that any fee (and any commissions, rebates or benefits of any kind) received or paid by that financial intermediary in relation to the offer or sale of the Notes does not violate the Rules and is fully and clearly disclosed to investors or potential investors; (d) holds all licences, consents, approvals and permissions required in connection with solicitation of interest in, or offers or sales of, the Notes under the Rules; (e) retains investor identification records for at least the minimum period required under applicable Rules, and shall, if so requested and to the extent permitted by the Rules, make such records available to the relevant Dealer(s) and the Issuer or directly to the appropriate authorities with jurisdiction over the Issuer and/or the relevant Dealer(s) in order to enable the Issuer and/or the relevant Dealer(s) to comply with anti-money laundering, anti-bribery, anti-corruption and "know your client" rules applying to the Issuer and/or the relevant Dealer(s); (f) does not, directly or indirectly, cause the Issuer or the relevant Dealer(s) to breach any Rule or any requirement to obtain or make any filing, authorisation or consent in any jurisdiction; and (g) satisfies any further conditions specified in the relevant Final Terms (in each case any such financial intermediary being an "Authorised Offeror"). For the avoidance of doubt, none of the Dealers or the Issuer shall have any obligation to ensure that an Authorised Offeror complies with applicable laws and regulations and shall therefore have no liability in this respect.

The Issuer accepts responsibility, in the Public Offer Jurisdiction(s) specified in the Final Terms, for the content of the Prospectus in relation to any person (an "Investor") in such Public Offer Jurisdiction(s) to whom an offer of any Notes is made by any Authorised Offeror and where the offer is made during the period for which that consent is given. However, neither the Issuer nor any Dealer has any responsibility for any of the actions of any Authorised Offeror, including compliance by an Authorised Offeror with applicable conduct of business rules or other local regulatory requirements or other securities law requirements in relation to such offer.

The consent referred to above relates to Offer Periods (if any) ending no later than the date falling 12 months from the date of the approval of this Base Prospectus by the AMF.

In the event the relevant Final Terms designate Authorised Offeror(s) to whom the Issuer has given its consent to use the Prospectus during an Offer Period, the Issuer may also give consent to additional financial intermediary(ies) (each also an "Authorised Offeror") after the date of the relevant Final Terms and, if it does so, it will publish any new information in relation to such Authorised Offerors who are unknown at the time of the approval of this Base Prospectus or the filing of the relevant Final Terms at <a href="http://www.bfcm.creditmutuel.fr">http://www.bfcm.creditmutuel.fr</a>.

If the Final Terms specify that any Authorised Offeror may use the Prospectus during the Offer Period, any such Authorised Offeror is required, for the duration of the relevant Offer Period, to publish on its

website that it is using the Prospectus for the relevant Public Offer with the consent of the Issuer and in accordance with the conditions attached thereto.

Other than as set out above, neither the Issuer nor any of the Dealers has authorised the making of any Public Offer by any person in any circumstances and such person is not permitted to use the Prospectus in connection with its offer of any Notes. Any such offers are not made on behalf of the Issuer or by any of the Dealers or Authorised Offerors and none of the Issuer or any of the Dealers or Authorised Offerors has any responsibility or liability for the actions of any person making such offers.

An Investor intending to acquire or acquiring any Notes from an Authorised Offeror will do so, and offers and sales of the Notes to an Investor by an Authorised Offeror will be made, in accordance with any terms and other arrangements in place between such Authorised Offeror and such Investor including as to price, allocations, settlement arrangements and expenses to be charged to the Investor (the "Terms and Conditions of the Public Offer"). The Issuer will not be a party to any such arrangements with Investors (other than Dealers) in connection with the offer or sale of the Notes and, accordingly, this Base Prospectus does not and any Final Terms will not contain such information. The Terms and Conditions of the Public Offer shall be provided to Investors by that Authorised Offeror at the time of the Public Offer. Neither the Issuer nor any of the Dealers or other Authorised Offerors has any responsibility or liability for such information.

## FORWARD-LOOKING STATEMENTS

This Base Prospectus (including the documents incorporated by reference) contains certain statements that are forward-looking including statements with respect to the Issuer's business strategies, expansion and growth of operations, trends in its business, competitive advantage, and technological and regulatory changes, information on exchange rate risk and generally includes all statements preceded by, followed by or that include the words "believe", "expect", "project", "anticipate", "seek", "estimate" or similar expressions. Such forward-looking statements are not guarantees of future performance and involve risks and uncertainties, and actual results may differ materially from those in the forward-looking statements as a result of various factors. Potential investors are cautioned not to place undue reliance on forward-looking statements, which speak only as at the date hereof. These forward looking statements do not constitute profic forecasts or estimates under Regulation (EC) 809/2004, as amended.

#### DOCUMENTS INCORPORATED BY REFERENCE

This Base Prospectus should be read and construed in conjunction with the following documents:

- (i) Documents de Référence:
  - (a) the sections referred to in the table below included in the 2016 *Document de Référence* of the Issuer, published in French, which was filed with the AMF under number D.17-0479 on 28 April 2017, and in English, and which is available on the website of the AMF (www.amf-france.org) and on the Issuer's website (www.bfcm.creditmutuel.fr), (the sections referred to in the table below, together, the "2016 DDR"). The 2016 DDR includes the audited consolidated annual financial statements of the Issuer as at, and for the year ended, 31 December 2016 and the related auditors' report.
  - (b) the sections referred to in the table below included in the 2015 *Document de Référence* of the Issuer, published in French, which was filed with the AMF under number D. 16-0442 on 29 April 2016 and in English, and which is available on the website of the AMF (www.amf-france.org) and on the Issuer's website (www.bfcm.creditmutuel.fr), (the sections referred to in the table below, together, the "2015 DDR"). The 2015 DDR includes the audited consolidated annual financial statements of the Issuer as at, and for the year ended, 31 December 2015 and the related auditors' report.
- (ii) Terms and Conditions (for the purposes only of further issues of English Law Notes to be consolidated and form a single Series with English Law Notes already issued under the relevant EMTN Previous Conditions (as defined below)):
  - (a) the terms and conditions of the Notes contained on pages 94 to 133 of the base prospectus dated 9 June 2016 which received number 16-235 from the AMF (the "2016 EMTN Conditions");
  - (b) the terms and conditions of the Notes contained on pages 81 to 121 of the base prospectus dated 5 June 2015 which received number 15-528 from the AMF (the "2015 EMTN Conditions");
  - (c) the terms and conditions of the Notes contained on pages 77 to 110 of the base prospectus dated 5 June 2014 which received number 14-270 from the AMF (the "2014 EMTN Conditions");
  - (d) the terms and conditions of the Notes contained on pages 75 to 103 of the base prospectus dated 29 May 2013 which received number 13-248 from the AMF (the "2013 EMTN Conditions");
  - (e) the terms and conditions of the Notes contained on pages 51 to 75 of the base prospectus dated 24 May 2012 which received number 12-224 from the AMF (the "2012 EMTN Conditions");
  - (f) the terms and conditions of the Notes contained on pages 49 to 72 of the base prospectus dated 7 July 2011 which received number 11-301 from the AMF (the "2011 EMTN Conditions");
  - (g) the terms and conditions of the Notes contained on pages 46 to 69 of the base prospectus dated 7 July 2010 which received number 10-232 from the AMF (the "2010 EMTN Conditions");
  - (h) the terms and conditions of the Notes contained on pages 30 to 53 of the base prospectus dated 7 July 2009 which was approved by the *Commission de Surveillance du Secteur Financier* ("CSSF") (the "2009 EMTN Conditions");
  - (i) the terms and conditions of the Notes contained on pages 24 to 43 of the Base Prospectus dated 9 July 2008 which was approved by the CSSF (the "2008 EMTN Conditions");
  - (j) the terms and conditions of the Notes contained on pages 24 to 43 of the Base Prospectus dated 11 July 2007 which was approved by the CSSF (the "July 2007 EMTN Conditions");
  - (k) the terms and conditions of the Notes contained on pages 24 to 42 of the Base Prospectus dated 16 March 2007 which was approved by the CSSF (the "March 2007 EMTN Conditions");

- (1) the terms and conditions of the Notes contained on pages 23 to 41 of the Base Prospectus dated 16 March 2006 which was approved by the CSSF (the "2006 EMTN Conditions"); and
- (m) the terms and conditions of the Notes contained on pages 17 to 35 of the Base Prospectus dated 3 November 2005 which was approved by the CSSF (the "2005 EMTN Conditions" and together with the 2006 EMTN Conditions, the March 2007 EMTN Conditions, the July 2007 EMTN Conditions, the 2008 EMTN Conditions, the 2009 EMTN Conditions, the 2010 EMTN Conditions, the 2011 EMTN Conditions, the 2012 EMTN Conditions, the 2013 EMTN Conditions, the 2014 EMTN Conditions, the 2015 EMTN Conditions and the 2016 EMTN Conditions, the "EMTN Previous Conditions").

Such sections listed in paragraphs (i) and the terms and conditions listed in paragraphs (ii)(a) to (m) above shall be deemed to be incorporated in, and form part of this Base Prospectus, save that any statement contained in this Base Prospectus or in a section which is incorporated by reference herein shall be deemed to be modified or superseded for the purposes of this Base Prospectus to the extent that a statement contained in any section which is subsequently incorporated by reference herein by way of a supplement prepared in accordance with Article 16 of the Prospectus Directive modifies or supersedes such earlier statement (whether expressly, by implication or otherwise). Any statement so modified or superseded shall not except as so modified or superseded, constitute a part of this Base Prospectus.

The Issuer will provide, without charge, to each person to whom a copy of this Base Prospectus has been delivered, upon the oral or written request of such person, a copy of any or all of the documents containing the sections and/or the terms and conditions which, or portions of which, are incorporated herein by reference. Written or oral requests for such documents should be directed to the Issuer at its principal office set out at the end of this Base Prospectus. In addition, the documents mentioned in paragraphs (ii)(a) to (g) will be available on the website of the AMF (www.amf-france.org) and on the Issuer's website (www.bfcm.creditmutuel.fr). The documents mentioned in paragraphs (ii)(g) to (m) will be available on the Issuer's website (www.bfcm.creditmutuel.fr) and filed with the AMF.

# CROSS-REFERENCE LIST IN RESPECT OF THE FINANCIAL INFORMATION OF BFCM INCORPORATED BY REFERENCE

ANNEX XI OF THE EUROPEAN REGULATION 809/2004/EC OF 29 APRIL 2004	Page(s) of the 2016 DDR		Page(s) of the 2015 DDR			
	French version	English version	French version	English version		
STATUTORY AUDITORS						
Names and addresses of the Issuer's auditors for the period covered by the historical financial information	479	461	433	418		
RISK FACTORS						
Disclosure of risk factors	82 to 113	100 to 116	68 to 97	82 to 113		
INFORMATION ABOUT THE ISSUER						
History and development of the Issuer	28 to 29	33 to 36	28 to 29	30 to 32		

ANNEX XI OF THE EUROPEAN REGULATION 809/2004/EC OF 29 APRIL 2004	Page(s) of the 2016 DDR		Page(s) of the 2015 DDR		
	French version	English version	French version	English version	
Legal and commercial name of the Issuer	472	454	428	412	
Place of registration of the Issuer and its registration number	472	454	428	412	
Date of incorporation and the length of life of the Issuer	472	454	428	412	
Domicile and legal form of the Issuer, the legislation under which the Issuer operates, its country of incorporation, and the address and telephone number of its registered office	472	454	428	412	
Events particular to the Issuer which are to a material extent relevant to the evaluation of the Issuer's solvency	474	457	430	415	
BUSINESS OVERVIEW					
Principal activities					
Description of the Issuer's principal activities stating the main categories of products sold and/or services performed	15 to 27	17 to 33	15 to 26	16 to 29	
Indication of any significant new products and/or activities	15	17	15	16	
Principal markets					
Brief description of the principal markets in which the Issuer competes	15	17	15	16	
Basis for any statements made by the Issuer regarding its competitive position	15	17	15	16	
ORGANISATIONAL STRUCTURE					
Brief description of the group and of the Issuer's position within it	10 to 11	13 to 14	10 to 11	11 to 12	
If the Issuer is dependent upon other entities within the group, this must be clearly stated together with an explanation of this dependence	455	432	413	392	
TREND INFORMATION					
Include a statement that there has been no material adverse change in the prospects of the Issuer since the date of its last published audited financial statements.	474	257	430	415	

ANNEX XI OF THE EUROPEAN REGULATION 809/2004/EC OF 29 APRIL 2004	Page(s) of the 2016 DDR				
	French version	English version	French version	English version	
In the event that the Issuer is unable to make such a statement, provide details of this material adverse change.	N/A	N/A	N/A		
Information on any known trends, uncertainties, demands, commitments or events that are reasonably likely to have a material effect on the Issuer's prospects for at least the current financial year.	474	257	430	415	
ADMINISTRATIVE, MANAGEMENT AND SUPERVIS	SORY BOD	IES			
Names, business addresses and functions in the Issuer of the following persons, and an indication of the principal activities performed by them outside the Issuer where these are significant with respect to that Issuer:					
(a) members of the administrative, management or supervisory bodies; and	32 to 44 264	38 to 51	32 to 37	34 to 41	
(b) partners with unlimited liability, in the case of a limited partnership with a share capital.	N/A	N/A	N/A		
Administrative, Management, and Supervisory bodies conflicts of interests.					
Potential conflicts of interests between any duties to the issuing entity of the persons referred to in item 9.1 and their private interests and or other duties must be clearly stated. In the event that there are no such conflicts, make a statement to that effect.	46	53	39	43	
MAJOR SHAREHOLDERS					
To the extent known to the Issuer, state whether the Issuer is directly or indirectly owned or controlled and by whom and describe the nature of such control, and describe the measures in place to ensure that such control is not abused.	455	432	413	390	
A description of any arrangements, known to the Issuer, the operation of which may at a subsequent date result in a change in control of the Issuer.	455	432	413	392	

ANNEX XI OF THE EUROPEAN REGULATION 809/2004/EC OF 29 APRIL 2004		Page(s) of the 2016 DDR		Page(s) of the 2015 DDR		
		French version	English version	French version	English version	
FINANCIAL INFORMATION CONCERNING THE ISSUER'S ASSETS AND LIABILITIES, FINANCIAL POSITION AND PROFITS AND LOSSES						
Consolidated Financial Statements:						
(a)	balance sheet;	286 to 287	284	258 to 259	247	
(b)	income statement;	288	285	260	248	
(c)	cash flow statement; and	292	287	264	250	
(d)	net income and gains and losses recognized directly in shareholders' equity	289	285	261	248	
(e)	change in shareholders' equity	290 to 291	286	262 to 263	249	
(f)	accounting policies and explanatory notes.	293 to 308	288 to 334	265 to 331	251 to 296	
Statutory Annual Financial Statements:						
(a)	balance sheet;	368 to 369	340 to 341	338 to 339	302 to 303	
(b)	income statement;	370	342	340	304	
(c)	cash flow statement; and	N/A		N/A		
(d)	accounting policies and explanatory notes.	371 to 375	343 to 367	341 to 369	305 to 335	
Auditing of historical annual financial information						
Auditors	' report on the consolidated financial statements	362 to 363	335 to 336	332 to 333	297 to 298	
Auditors	1	404 to 405	368 to 369	370 to 371	336 to 337	

Page(s) of the 2016 DDR		Page(s) of the 2015 DDR	
French version	English version	French version	English version
474	257	430	415
474	257	430	415
ition			
474	257	430	415
474	257	430	415
		N.	/A
	French version  474  474  474	French version  474  257  474  257  474  257	No

ANNEX XI OF THE EUROPEAN REGULATION 809/2004/EC OF 29 APRIL 2004		Page(s) of the 2016 DDR		Page(s) of the 2015 DDR	
		French version	English version	French version	English version
(b)	all reports, letters, and other documents, historical financial information, valuations and statements prepared by any expert at the Issuer's request any part of which is included or referred to in the registration document;			N	/A
(c)	the historical financial information of the Issuer or, in the case of a group, the historical financial information of the Issuer and its subsidiary undertakings for each of the two financial years preceding the publication of the registration document.	481	460	435	420
	dication of where the documents on display may be ted, by physical or electronic means.	paragraph IX.1 of page 478	paragraph IX.1 of page 460	Paragraph IX.1 of page 432	Paragraph IX.1 of page 417

#### SUPPLEMENT TO THE BASE PROSPECTUS

If at any time the Issuer shall be required to prepare a supplement to this Base Prospectus pursuant to the provisions of Article 212-25 of the *Règlement Général* of the AMF implementing Article 16 of the Prospectus Directive, following the occurrence of a significant new factor, a material mistake or inaccuracy or omission relating to the information included or incorporated by reference in this Base Prospectus (including the "Terms and Conditions of the Notes") which is capable of affecting the assessment of any Notes whose inclusion would reasonably be required by investors and their professional advisers, the Issuer will prepare and make available an appropriate supplement to this Base Prospectus or a restated Base Prospectus, which, in respect of any subsequent issue of Notes to be admitted to trading on Euronext Paris or on a Regulated Market, shall constitute a supplement to the Base Prospectus for the purpose of the relevant provisions of the *Règlement Général* of the AMF.

In accordance with and pursuant to Article 16.2 of the Prospectus Directive, where the Notes are offered to the public, investors who have already agreed to purchase or subscribe for Notes before any supplement is published have the right, exercisable within two working days after the publication of such supplement, to withdraw their acceptance provided that the new factor, mistake or inaccuracy referred to in Article 16.1 of the Prospectus Directive arose before the final closing of the offer to the public and the delivery of the Notes. The period may be extended by the Issuer or, if any, the relevant Authorised Offeror(s). The final date of the right of withdrawal shall be stated in the supplement.

#### TERMS AND CONDITIONS OF THE ENGLISH LAW NOTES

The following is the text of the terms and conditions of the Notes to be issued governed by English Law (the "English Law Notes") that, subject to completion in accordance with the provisions of the relevant Final Terms, shall be applicable to the English Law Notes. The following text of the terms and conditions of the English Law Notes shall in particular be applicable, subject to completion in accordance with the provisions of the relevant Final Terms, to English Law Notes in definitive form (if any) issued in exchange for the Global Note(s) representing each Series. Either (i) the full text of these terms and conditions together with the relevant provisions of the Final Terms or (ii) these terms and conditions as so completed (and subject to simplification by the deletion of non-applicable provisions), shall be endorsed on such Notes. All capitalised terms that are not defined in these Conditions will have the meanings given to them in the relevant Final Terms. Those definitions will be endorsed on the definitive Notes. References in these Conditions to "Notes" are to the English Law Notes of one Series only, and not to all Notes that may be issued under the Programme.

The Notes are issued by Banque Fédérative du Crédit Mutuel (the "Issuer") pursuant to an English lawgoverned amended and restated agency agreement dated 6 July 2017 (as amended and/or supplemented as at the date of issue of the Notes (the "Issue Date"), the "English Law Agency Agreement") between the Issuer, BNP Paribas Securities Services, Luxembourg Branch as fiscal agent and principal paying agent (the "Fiscal Agent"), initial calculation agent (the "Calculation Agent"), redenomination agent (the "Redenomination Agent") and consolidation agent (the "Consolidation Agent") and Citibank, N.A., London Branch and BNP Paribas Securities Services as paying agents (together with the Fiscal Agent and any additional or other paying agents in respect of the Notes from time to time appointed and, where the context so admits, the "Paying Agents"). If a Calculation Agent is not specified in the applicable Final Terms in respect of any Notes and the terms and conditions require that a Calculation Agent be appointed then the Fiscal Agent shall act as Calculation Agent. The Noteholders (as defined below), the holders of the interest coupons (the "Coupons") appertaining to interest bearing Notes and, where applicable in the case of such Notes, talons for further Coupons (the "Talons") (the "Couponholders") and the holders of the receipts for the payment of instalments of principal (the "Receipts") relating to Notes, of which the principal is payable in instalments, are deemed to have notice of all of the provisions of the English Law Agency Agreement applicable to them. The Notes are issued with the benefit of an amended and restated deed of covenant (as amended and/or supplemented as at the Issue Date, the "Deed of Covenant") dated 6 July 2017 executed by the Issuer in relation to the Notes.

Copies of the English Law Agency Agreement and the Deed of Covenant are available for inspection at the specified offices of each of the Paying Agents.

For the purpose of these Terms and Conditions, "**Regulated Market**" means any regulated market situated in a Member State of the European Economic Area as defined in the Markets in Financial Instruments Directive 2004/39/EC and as listed on the website of Europa (http://ec.europa.eu/internal\_market/securities/isd/i ndex en.htm).

References below to "Conditions" are, unless the context requires otherwise, to the numbered paragraphs below and references to a "Tranche" means Notes which are identical in all respects and a "Series" means an original Tranche of Notes together with any further Tranche or Tranches of Notes which are expressed to form a single series with the original Tranche of Notes that are denominated in the same currency and that have the same maturity date or redemption date, as the case may be, interest basis and interest payment dates, if any, and the terms of which, save for the issue date or interest commencement date and the issue price, are otherwise identical and to be consolidated and to form a single Series issued pursuant to Condition 13.

## 1 Form, Denomination(s), Title and Redenomination

## (a) Form of Notes and Title

The Notes are issued in bearer form.

Notes are serially numbered and are issued with Coupons (and, where appropriate, a Talon) attached, save in the case of Notes that do not bear interest, in which case references to interest (other than in relation to interest due after the Maturity Date), Coupons and Talons in these Conditions are not applicable. Any Note the principal amount of which is redeemable in instalments is issued with one or more Receipts attached.

Title to the Notes, Receipts, Coupons and Talons shall pass by delivery. Except as ordered by a court of competent jurisdiction or as required by law, the holder (as defined below) of any Note, Receipt, Coupon or Talon shall be deemed to be and may be treated as its absolute owner for all purposes, whether or not it is overdue and regardless of any notice of ownership, trust or an interest in it, any writing on it or its theft or loss and no person shall be liable for so treating the holder.

In these Conditions, "Noteholder" means the bearer of any Note and the Receipts relating to it, "holder" (in relation to a Note, Receipt, Coupon or Talon) means the bearer of any Note, Receipt, Coupon or Talon and capitalised terms have the meanings given to them hereon, the absence of any such meaning indicating that such term is not applicable to the Notes.

#### (b) Denomination(s):

Notes shall be issued in the specified denomination(s) as set out in the relevant Final Terms (the "**Specified Denomination(s)**") provided that Senior Non-Preferred Notes (as defined in Condition 2(a)(ii)) and Subordinated Notes (as defined in Condition 2(b)) will have a minimum Specified Denomination of not less than €100,000 or its equivalent in another currency.

#### (c) Redenomination

- (i) The Issuer may (if so specified in the relevant Final Terms), on any Interest Payment Date, without the consent of the holder of any Note, Receipt, Coupon or Talon, by giving at least 30 days' notice in accordance with Condition 14 and on or after the date on which the European Member State in whose national currency the Notes are denominated has become a participating Member State in the single currency of the European Economic and Monetary Union (as provided in the Treaty establishing the European Community (the "EC"), as amended from time to time (the "Treaty"), or events have occurred which have substantially the same effects (in either case, "EMU"), redenominate all, but not some only, of the Notes of any Series into Euro and adjust the aggregate principal amount and the Specified Denomination(s) set out in the relevant Final Terms accordingly, as described below. The date on which such redenomination becomes effective shall be referred to in these Conditions as the "Redenomination Date".
- (ii) The redenomination of the Notes pursuant to Condition 1(c)(i) shall be made by converting the principal amount of each Note from the relevant national currency into Euro using the fixed relevant national currency Euro conversion rate established by the Council of the European Union pursuant to applicable regulations and rounding the resultant figure to the nearest Euro 0.01 (with Euro 0.005 being rounded upwards). If the Issuer so elects, the figure resulting from conversion of the principal amount of each Note using the fixed relevant national currency Euro conversion rate shall be rounded down to the nearest Euro. The Euro denominations of the Notes so determined shall be notified to Noteholders in accordance with Condition 14. Any balance remaining from the redenomination with a denomination higher than Euro 0.01 shall be paid by way of cash adjustment rounded to the nearest Euro 0.01 (with Euro 0.005 being rounded

- upwards). Such cash adjustment will be payable in Euro on the Redenomination Date in the manner notified to Noteholders by the Issuer.
- (iii) Upon redenomination of the Notes, any reference in the relevant Final Terms to the relevant national currency shall be construed as a reference to Euro.
- (iv) The Issuer may, with the prior approval of the Redenomination Agent and the Consolidation Agent, in connection with any redenomination pursuant to this Condition or any consolidation pursuant to Condition 13, without the consent of the holder of any Note, Receipt, Coupon or Talon, make any changes or additions to these Conditions or Condition 13 (including, without limitation, any change to any applicable business day definition, business day convention, principal financial centre of the country of the Specified Currency, interest accrual basis or benchmark), taking into account market practice in respect of redenominated euromarket debt obligations and which it believes are not prejudicial to the interests of such holders. Any such changes or additions shall, in the absence of manifest error, be binding on the holders of Notes, Receipts, Coupons and Talons and shall be notified to such holders in accordance with Condition 14 as soon as practicable thereafter.
- (v) Neither the Issuer nor any Paying Agent shall be liable to the holder of any Note, Receipt, Coupon or Talon or other person for any commissions, costs, losses or expenses in relation to or resulting from the credit or transfer of Euro or any currency conversion or rounding effected in connection therewith.

#### 2 Status of the Notes

Notes may be either senior ("Senior Notes") or subordinated ("Subordinated Notes"), as specified in the applicable Final Terms.

## (a) Status of Senior Notes

The Senior Notes may be either senior preferred notes ("Senior Preferred Notes") or senior non-preferred notes ("Senior Non-Preferred Notes"), as specified in the applicable Final Terms.

For the avoidance of doubt, all "unsubordinated notes" issued by the Issuer under the Euro 45,000,000,000 Euro Medium Term Note Programme prior to the date of this Base Prospectus constitute Senior Preferred Obligations (as defined below).

## (i). Status of Senior Preferred Notes

Senior Preferred Notes including, where applicable, any related Receipts and Coupons will constitute direct, unconditional, unsecured and senior obligations of the Issuer ranking as Senior Preferred Obligations and rank and will rank equally and rateably without any preference or priority among themselves and:

- (1) pari passu with all other direct, unconditional, unsecured and senior or unsubordinated obligations of the Issuer outstanding as of the date of entry into force of the law n°2016-1691 dated 9 December 2016 on 11 December 2016;
- (2) *pari passu* with all other present or future Senior Preferred Obligations of the Issuer;
- (3) junior to all present or future obligations of the Issuer benefiting from statutorily preferred exceptions; and
- (4) senior to all present or future Senior Non-Preferred Obligations (as defined below) of the Issuer (including any Senior Non-Preferred Notes) and any

obligations ranking *pari passu* or junior to Senior Non-Preferred Obligations of the Issuer.

For the purposes of these Conditions:

**"Senior Non-Preferred Obligations"** means any senior obligations (including the Senior Non-Preferred Notes) of, or other senior instruments issued by, the Issuer which fall or are expressed to fall within the category of obligations described in Article L. 613-30-3–I-4°. of the French *Code monétaire et financier*.

**"Senior Preferred Obligations"** means any senior obligations (including the Senior Preferred Notes) of, or other senior instruments issued by, the Issuer, which fall or are expressed to fall within the category of obligations described in Article L. 613-30-3–I-3°. of the French *Code monétaire et financier*.

### (ii). Status of Senior Non-Preferred Notes

Senior Non-Preferred Notes including, where applicable, any related Receipts and Coupons, will constitute direct, unconditional, unsecured and senior obligations of the Issuer ranking as Senior Non-Preferred Obligations and rank and will rank equally and rateably without any preference or priority among themselves and:

- (1) *pari passu* with all other present or future Senior Non-Preferred Obligations of the Issuer;
- (2) junior to all present or future Senior Preferred Obligations of the Issuer; and
- (3) senior to all present or future subordinated obligations of the Issuer (including any Subordinated Notes) and any obligations ranking *pari passu* or junior to subordinated obligations of the Issuer.

Subject to applicable law, in the event any judgment is rendered by any competent court declaring the judicial liquidation of the Issuer or if the Issuer is liquidated for any other reason, the rights of payment of the holders of Senior Non-Preferred Notes and, where applicable, any related Receipts and Coupons shall be subordinated to the payment in full of all present or future senior preferred creditors and holders of, or creditors in respect of, obligations expressed by their terms to rank in priority to the Senior Non-Preferred Notes and of those preferred by mandatory and/or overriding provisions of law (collectively, "Senior Preferred Creditors") and, subject to such payment in full, the holders of Senior Non-Preferred Notes and, where applicable, any related Receipts and Coupons shall be paid in priority to any present or future subordinated obligations of the Issuer. In the event of incomplete payment of Senior Preferred Creditors, the obligations of the Issuer in connection with the Senior Non-Preferred Notes and, where applicable, any related Receipts and Coupons will be terminated. The holders of Senior Non-Preferred Notes and, where applicable, any related Receipts and Coupons shall be responsible for taking all necessary steps for the orderly accomplishment of any such liquidation of the Issuer in relation to any claims they may have against the Issuer.

# (b) Status of Subordinated Notes

Subordinated Notes are issued pursuant to the provisions of article L.228-97 of the French *Code de commerce*.

Subordinated Notes and, where applicable, the Receipts and, the Coupons relating to them (if any) constitute direct unconditional, unsecured and subordinated obligations of the Issuer and rank and will rank:

- (i) pari passu among themselves;
- (ii) *junior* to all present and future unsubordinated or senior obligations of the Issuer (including Senior Notes);
- (iii) *junior* to all other present and future subordinated obligations expressed by their terms to rank senior to such Subordinated Notes and, if applicable, any Receipts and Coupons relating to them;
- (iv) pari passu with all other present and future unconditional, unsecured and subordinated obligations of the Issuer other than those referred to in (iii) above and (v) below; and
- (v) senior to any present and future *prêts participatifs* granted to the Issuer, *titres participatifs* issued by the Issuer and any deeply subordinated obligations of the Issuer (*engagements dits* "super subordonnés" or *engagements subordonnés de dernier rang*).

Subject to applicable law, in the event of any judgement rendered by any competent court declaring the judicial liquidation of the Issuer or if the Issuer is liquidated for any other reason, the rights of payment of holders of Subordinated Notes and, where applicable, any related Receipts and Coupons to payment in respect of principal and interest thereon will be subordinated to the payment in full of all senior creditors of the Issuer including holders of Senior Notes and any related Receipts and Coupons and, subject to such payment in full, the holders of such Subordinated Notes and, where applicable, any related Receipts and Coupon shall be paid in priority to all present or future *prêts participatifs* granted to the Issuer, all *titres participatifs* issued by the Issuer and any deeply subordinated obligations of the Issuer (*obligations dites "super subordonnées"*, *i.e. engagements subordonnés de dernier rang*). In the event of incomplete payment of any such senior creditors, the obligations in connection with the Subordinated Notes and, where applicable, any related Receipts and Coupons will be terminated. The holders of Subordinated Notes and, where applicable, any related Receipts and Coupons shall be responsible for taking all necessary steps for the orderly accomplishment of any such liquidation in relation to any claims they may have against the Issuer.

#### 3 Interest and other Calculations

# (a) Rate of Interest on Fixed Rate Notes other than Fixed Rate Notes denominated in RMB

Each Fixed Rate Note bears interest on its outstanding principal amount from and including the Interest Commencement Date at the rate *per annum* (expressed as a percentage) equal to the Rate of Interest, such interest being payable in arrear on each Specified Interest Payment Date.

#### (b) Rate of Interest on Fixed Rate Notes denominated in RMB

Notwithstanding the foregoing, each RMB Note which is a Fixed Rate Note bears interest from (and including) the Interest Commencement Date at the rate *per annum* equal to the Rate of Interest. For the purposes of calculating the amount of interest, if any Specified Interest Payment Date would otherwise fall on a day which is not a Business Day, it shall be postponed to the next day which is a Business Day unless it would thereby fall into the next calendar month in which case it shall be brought forward to the immediately preceding Business Day. Interest will be payable in arrear on each Specified Interest Payment Date.

The Calculation Agent will, as soon as practicable after 11.00 a.m. (Hong Kong time) on each Interest Determination Date, calculate the amount of interest payable per Calculation Amount for the relevant Interest Period. The determination of the amount of interest payable per Calculation Amount by the Calculation Agent shall (in the absence of manifest error and after confirmation by the Issuer) be final and binding upon all parties.

The Calculation Agent will cause the amount of interest payable per Calculation Amount for each Interest Period and the relevant Specified Interest Payment Date to be notified to each of the Paying

Agents and to be notified to Noteholders as soon as possible after their determination but in no event later than the fourth Business Day thereafter. The amount of interest payable per Calculation Amount and Specified Interest Payment Date so published may subsequently be amended (or appropriate alternative arrangements made by way of adjustment) without notice in the event of an extension or shortening of the Interest Period. If the Notes become due and payable under Condition 8, the accrued interest per Calculation Amount shall nevertheless continue to be calculated as previously by the Calculation Agent in accordance with this provision but no publication of the amount of interest payable per Calculation Amount so calculated need be made.

#### (c) Rate of Interest of Resettable Fixed Rate Notes

Each Resettable Fixed Rate Note bears interest on its outstanding principal amount from and including the Interest Commencement Date at the rate *per annum* (expressed as a percentage) equal to:

- (i) for each Interest Period falling in the period from (and including) the Interest Commencement Date to (but excluding) the First Reset Date, the Initial Rate of Interest;
- (ii) for each Interest Period falling in the period from (and including) the First Reset Date to (but excluding) the Second Reset Date or (if there is no Second Reset Date) the Maturity Date, the First Reset Rate of Interest; and
- (iii) for each Interest Period in any Subsequent Reset Period thereafter, the Subsequent Reset Rate of Interest in respect of the relevant Subsequent Reset Period.

Such interest shall be payable in arrear on each Specified Interest Payment Date.

For the purposes of any Resettable Fixed Rate Notes denominated in RMB and for the avoidance of doubt, the provisions of Condition 3(b) relating to the adjustment of any Specified Interest Payment Date shall apply *mutatis mutandis* to such Resettable Fixed Rate Notes other than in respect of the notification provisions contained in the last paragraph of this Condition 3(c) which shall prevail in respect of any Reset Period.

The Calculation Agent will, as soon as reasonably practicable on each Reset Determination Date, calculate the amount of interest payable per Calculation Amount for each relevant Interest Period.

The Calculation Agent will cause such amount of interest for each Interest Period falling within each Reset Period to be notified to each of the Paying Agents and to be notified to the Noteholders and any stock exchange on which the relevant Resettable Fixed Rate Notes are listed as soon as possible after their determination and in no event later than the first day of each Reset Period.

# (d) Rate of Interest on Floating Rate Notes

- (i) Interest Payment Dates: Each Floating Rate Note bears interest on its outstanding nominal amount from and including the Interest Commencement Date at the rate per annum (expressed as a percentage) equal to the Rate of Interest, such interest being payable in arrear on each Interest Payment Date. The amount of interest payable shall be determined in accordance with Condition 3(m). Such Interest Payment Date(s) is/are either shown in the relevant Final Terms as Specified Interest Payment Dates or, if no Specified Interest Payment Date(s) is/are shown in the relevant Final Terms, Interest Payment Date shall mean each date which falls the number of months or other period shown in the relevant Final Terms as the Interest Period after the preceding Interest Payment Date or, in the case of the first Interest Payment Date, after the Interest Commencement Date.
- (ii) Rate of Interest for Floating Rate Notes: The Rate of Interest in respect of Floating Rate Notes for each Interest Accrual Period shall be determined in the manner specified in the relevant Final

Terms and the provisions below relating to ISDA Determination, FBF Determination or Screen Rate Determination shall apply, depending upon which is specified in the relevant Final Terms.

(A) ISDA Determination for Floating Rate Notes

Where ISDA Determination is specified in the relevant Final Terms as the manner in which the Rate of Interest is to be determined, the Rate of Interest for each Interest Accrual Period shall be determined by the Calculation Agent as a rate equal to the relevant ISDA Rate. For the purposes of this sub-paragraph (A), "ISDA Rate" for an Interest Accrual Period means a rate equal to the Floating Rate that would be determined by the Calculation Agent under a Swap Transaction under the terms of an agreement incorporating the ISDA Definitions and under which:

- (a) the Floating Rate Option is as specified in the relevant Final Terms;
- (b) the Designated Maturity is a period specified in the relevant Final Terms; and
- (c) the relevant Reset Date is the first day of that Interest Accrual Period unless otherwise specified in the relevant Final Terms.

For the purposes of this sub-paragraph (A), "Floating Rate", "Calculation Agent", "Floating Rate Option", "Designated Maturity", "Reset Date" and "Swap Transaction" have the meanings given to those terms in the ISDA Definitions.

(B) FBF Determination for Floating Rate Notes

Where FBF Determination is specified in the relevant Final Terms as the manner in which the Rate of Interest is to be determined, the Rate of Interest for each Interest Accrual Period shall be determined by the Calculation Agent as a rate equal to the relevant FBF Rate. For the purposes of this sub-paragraph (B), "FBF Rate" for an Interest Accrual Period means a rate equal to the Floating Rate that would be determined by the Calculation Agent under a Transaction under the terms of an agreement incorporating the FBF Definitions and under which:

- (a) the Floating Rate is as specified in the relevant Final Terms; and
- (b) the relevant Floating Rate Determination Date (*Date de Détermination du Taux Variable*) is the first day of that Interest Accrual Period unless otherwise specified in the relevant Final Terms.

For the purposes of this sub-paragraph (B), "Floating Rate", "Calculation Agent", "Floating Rate Determination Date (Date de Détermination du Taux Variable)", "Designated Maturity", "Reset Date" and "Transaction" have the meanings given to those terms in the FBF Definitions, provided that "Euribor" means the rate calculated for deposits in Euro which appears on the Reuters screen page EURIBOR01.

- (C) Screen Rate Determination for Floating Rate Notes
  - (a) Where Screen Rate Determination is specified in the relevant Final Terms as the manner in which the Rate of Interest is to be determined, the Rate of Interest for each Interest Accrual Period will, subject as is provided below, be either:
    - (i) the offered quotation; or
    - (ii) the arithmetic mean of the offered quotations,

(expressed as a percentage rate *per annum*) for the Reference Rate(s) which appears or appear, as the case may be, on the Relevant Screen Page as at either 11.00 a.m.

- (London time in the case of LIBOR or Brussels time in the case of EURIBOR) on the Interest Determination Date in question as determined by the Calculation Agent,. If five or more of such offered quotations are available on the Relevant Screen Page, the highest (or, if there is more than one such highest quotation, one only of such quotations) and the lowest (or, if there is more than one such lowest quotation, one only of such quotations) shall be disregarded by the Calculation Agent for the purpose of determining the arithmetic mean of such offered quotations.
- (b) If the Relevant Screen Page is not available or, if sub-paragraph (a)(i) applies and no such offered quotation appears on the Relevant Screen Page or, if sub-paragraph (a)(ii) applies and fewer than three such offered quotations appear on the Relevant Screen Page, in each case as at the time specified above, subject as is provided below, the Calculation Agent shall request, if the Reference Rate is LIBOR, the principal London office of each of the Reference Banks or, if the Reference Rate is EURIBOR, the principal Euro-zone office of each of the Reference Banks, to provide the Calculation Agent with its offered quotation (expressed as a percentage rate *per annum*) for the Reference Rate if the Reference Rate is LIBOR, at approximately 11.00 a.m. (London time), or if the Reference Rate is EURIBOR, at approximately 11.00 a.m. (Brussels time) on the Interest Determination Date in question. If two or more of the Reference Banks provide the Calculation Agent with such offered quotations, the Rate of Interest for such Interest Accrual Period shall be the arithmetic mean of such offered quotations as determined by the Calculation Agent.
- (c) If paragraph (b) above applies and the Calculation Agent determines that fewer than two Reference Banks are providing offered quotations, subject as is provided below, the Rate of Interest shall be the arithmetic mean of the rates per annum (expressed as a percentage) as communicated to (and at the request of) the Calculation Agent by the Reference Banks or any two or more of them, at which such banks were offered, if the Reference Rate is LIBOR, at approximately 11.00 a.m. (London time) or, if the Reference Rate is EURIBOR, at approximately 11.00 a.m. (Brussels time) on the relevant Interest Determination Date, deposits in the Specified Currency for a period equal to that which would have been used for the Reference Rate by leading banks in, if the Reference Rate is LIBOR, the London inter-bank market or, if the Reference Rate is EURIBOR, the Euro-zone inter-bank market, as the case may be, or, if fewer than two of the Reference Banks provide the Calculation Agent with such offered rates, the offered rate for deposits in the Specified Currency for a period equal to that which would have been used for the Reference Rate, or the arithmetic mean of the offered rates for deposits in the Specified Currency for a period equal to that which would have been used for the Reference Rate, at which, if the Reference Rate is LIBOR, at approximately 11.00 a.m. (London time) or, if the Reference Rate is EURIBOR, at approximately 11.00 a.m. (Brussels time), on the relevant Interest Determination Date, any one or more banks (which bank or banks is or are in the opinion of the Issuer suitable for such purpose) informs the Calculation Agent it is quoting to leading banks in, if the Reference Rate is LIBOR, the London inter-bank market or, if the Reference Rate is EURIBOR, the Euro zone inter-bank market, as the case may be, provided that, if the Rate of Interest cannot be determined in accordance with the foregoing provisions of this paragraph, the Rate of Interest shall be determined as at the last preceding Interest Determination Date (though substituting, where a different Margin or Maximum or Minimum Rate of Interest is to be applied to the relevant Interest Accrual Period from that which applied to the last preceding Interest Accrual Period, the Margin or Maximum or Minimum Rate of Interest relating

- to the relevant Interest Accrual Period, in place of the Margin or Maximum or Minimum Rate of Interest relating to that last preceding Interest Accrual Period).
- (d) Where Screen Rate Determination is specified in the applicable Final Terms as the manner in which the Rate of Interest is to be determined and the Reference Rate in respect of the Floating Rate Notes is specified as being TEC 10, the Rate of Interest for each Interest Accrual Period will, subject as provided below, be the offered quotation (expressed as a percentage rate *per annum*) for the EUR-TEC10-CNO calculated by the *Comité de Normalisation Obligataire*, which appears on the Relevant Screen Page, being Reuters Screen CNOTEC10 Page, as at 10.00 a.m. (Paris time) on the relevant Interest Determination Date plus or minus (as indicated in the applicable Final Terms) the Margin (if any), all as determined by the Calculation Agent.

For information purposes only, the EUR-TEC10-CNO, established in April 1996, is the percentage yield (rounded to the nearest second decimal point, 0.005 per cent. being rounded upwards) of a notional 10 year French Treasury Bond (*Obligation Assimilable du Trésor*, "OAT") corresponding to the linear interpolation between the yield to maturity of the two actual OATs (the "Reference OATs") whose periods to maturity are closest in duration to the notional 10 year OAT, one Reference OAT's duration being less than 10 years and the other Reference OAT's duration being greater than 10 years. If, on any Interest Determination Date, such rate does not appear on Reuters Screen CNOTEC10 Page, EUR-TEC 10-CNO shall be determined by the Calculation Agent on the basis of the mid-market prices for each of the two reference OATs, which would have been used by the *Comité de Normalisation Obligataire* for the calculation of EUR-TEC10-CNO, quoted by five *Spécialistes en Valeurs du Trésor* at approximately 10:00 a.m. Paris time on the Interest Determination Date in question.

The Calculation Agent will request each *Spécialiste en Valeurs du Trésor* to provide a quotation of its price.

EUR-TEC10-CNO will be the redemption yield of the arithmetic mean of such quotations as determined by the Calculation Agent after discarding the highest and lowest of such quotations. The above mentioned redemption yield shall be determined by the Calculation Agent in accordance with the formula that would have been used by the *Comité de Normalisation Obligataire* for the determination of EUR-TEC10-CNO.

## (e) Rate of Interest on Inflation Linked Notes

(i) Interest Payment Dates: Each Inflation Linked Note bears interest on its outstanding nominal amount from the Interest Commencement Date at the rate per annum (expressed as a percentage) equal to the Rate of Interest, such interest being payable in arrear on each Interest Payment Date. The amount of interest payable shall be determined in accordance with Condition 3(m). Such Interest Payment Date(s) is/are either shown in the relevant Final Terms as Specified Interest Payment Dates or, if no Specified Interest Payment Date(s) is/are shown in the relevant Final Terms, Interest Payment Date shall mean each date which falls the number of months or other period shown in the relevant Final Terms as the Interest Period after the preceding Interest Payment Date or, in the case of the first Interest Payment Date, after the Interest Commencement Date.

## (ii) Consumer Price Index (CPI)

Where the non-revised consumer price index (excluding tobacco) for all households in metropolitan France, as calculated and published by the *Institut National de la Statistique et des Etudes Economiques* (the "INSEE") ("CPI") is specified as the Index in the relevant Final

Terms, this Condition 3(e)(ii) shall apply. Terms defined in this Condition 3(e)(ii) shall have the meanings set out below only when this Condition 3(e)(ii) and, where applicable, Condition 3(e)(iv) shall apply.

The Rate of Interest in respect of Inflation Linked Notes indexed to the CPI (the "CPI Linked Interest") will be determined by the Calculation Agent on the basis of sub-paragraphs (a) to (c) below.

(a) On the fifth Business Day before each Interest Payment Date (an "Interest Determination Date") the Calculation Agent will calculate the Inflation Index Ratio.

For the purpose of this Condition 3(e)(ii), the "Inflation Index Ratio" or "IIR" is the ratio between (i) the CPI Daily Inflation Reference Index (as defined below) applicable upon any Interest Payment Date or the redemption date, as the case may be, and (ii) the base reference defined as the CPI Daily Inflation Reference Index (as defined below) applicable on the date specified in the applicable Final Terms (the "Base Reference"). Notwithstanding Condition 3(l)(iii), the IIR will be rounded, if necessary, to five significant figures (with halves being rounded up).

"CPI Daily Inflation Reference Index" means (A) in relation to the first day of any given month, the CPI Monthly Reference Index of the third month preceding such month, and (B) in relation to a day (D) (other than the first day) in any given month (M), the linear interpolation of the CPI Monthly Reference Index pertaining respectively to the third month preceding such month (M - 3) and the second month preceding such month (M - 2) calculated in accordance with the following formula:

CPI Daily Inflation Reference Index =

CPI Monthly Reference Index
$$_{M-3}$$
 +  $\frac{D-1}{ND_M}$  × (CPI Monthly Reference Index $_{M-2}$ - CPI Monthly Reference Index $_{M-3}$ )

with:

"ND<sub>M</sub>" being the number of days in the relevant month M and, in the case of payment of principal and interest, shall be equal to 31;

"D" being the actual day of payment in the relevant month M and, in the case of payment of principal and interest, shall be equal to 25;

"CPI Monthly Reference Index M-2" being the price index of month M - 2; and

"CPI Monthly Reference Index M-3" being the price index of month M - 3.

Notwithstanding Condition 3(1)(iii), the CPI Daily Inflation Reference Index will be rounded if necessary to five significant figures (with halves being rounded up).

For information purposes, such CPI Daily Inflation Reference Index appears on the *Agence France Trésor* Reuters page OATINFLATION01 or on Bloomberg page TRESOR and on the website www.aft.gouv.fr. In the case of doubt in the interpretation of the methods used to calculate the Inflation Index Ratio, such methods shall be interpreted by reference to the procedures selected by the French Treasury (*Trésor*) for its *obligations assimilables du Trésor indexées sur l'inflation*.

"CPI Monthly Reference Index" refers to the definitive consumer price index excluding tobacco for all households in metropolitan France, as calculated and published monthly by the INSEE as such index may be adjusted or replaced from time to time as provided herein.

(b) The calculation method described below is based on the recommendation issued by the French Bond Association (*Comité de Normalisation Obligataire – www.cnofrance.org*) in its July 2011 Paper entitled "Inflation-linked bonds". In the case of any conflict between the calculation method provided below and the calculation method provided by the French Bond Association (*Comité de Normalisation Obligataire*), the calculation method provided by the French Bond Association (*Comité de Normalisation Obligataire*) shall prevail.

The CPI Linked Interest applicable from time to time for each Interest Period (as specified in the relevant Final Terms) will be equal to the fixed rate *per annum* specified in the relevant Final Terms multiplied by the Inflation Index Ratio (as defined above).

- (c) (1) If the CPI Monthly Reference Index is not published in a timely manner, a substitute CPI Monthly Reference Index (the "Substitute CPI Monthly Reference Index") shall be determined by the Calculation Agent in accordance with the following provisions:
  - (x) If a provisional CPI Monthly Reference Index (indice provisoire) has already been published, such index shall automatically be used as the Substitute CPI Monthly Reference Index. Such provisional CPI Monthly Reference Index would be published under the heading "indice de substitution". Once the definitive CPI Monthly Reference Index is released, it would automatically apply from the day following its release to all calculations taking place from this date.
  - (y) If no provisional CPI Monthly Reference Index is available, a substitute index shall be calculated on the basis of the most recently published figure adjusted as set out in the following formula:

Substitute CPI Monthly Reference Index $_{M}$  =

CPI Monthly Reference Index M-1 
$$\times \begin{bmatrix} \frac{\text{CPI Monthly Reference Index }_{M-1}}{\text{CPI Monthly Reference Index }_{M-13}} \end{bmatrix}^{\frac{1}{12}}$$

(2) In the event INSEE decides to proceed with one or more base changes for the purpose of calculating the CPI Monthly Reference Index, the two CPI Monthly Reference Indexes which have been calculated on a different basis will be chained on the basis of the December CPI Monthly Reference Index of the last year of joint publications, which corresponds to the CPI Daily Inflation Reference Index for 1st March of the following year. Such chaining will be carried out in accordance with the following equation:

Such that:

CPI Monthly Reference Index 
$$\frac{Date\ D}{New\ Basis}$$
 = CPI Monthly Reference Index  $\frac{Date\ D}{Previous\ Basis}$   $imes$  Key

(iii) Harmonised Index of Consumer Prices (HICP)

Where the non-revised harmonised index of consumer prices (excluding tobacco) measuring the rate of inflation in the European Monetary Union as calculated and published monthly by Eurostat (the "HICP") is specified as the Index in the relevant Final Terms, this Condition

3(e)(iii) shall apply. Terms defined in this Condition 3(e)(iii) shall have the meanings set out below only when this Condition 3(e)(iii) and, where applicable, Condition 3(e)(iv) shall apply.

The Rate of Interest in respect of Inflation Linked Notes indexed to the HICP (the "**HICP Linked Interest**") will be determined by the Calculation Agent on the basis of sub-paragraphs (a) to (c) below.

(a) On the fifth Business Day before each Interest Payment Date (an "Interest Determination Date") the Calculation Agent will calculate the Inflation Index Ratio.

For the purpose of this Condition 3(e)(iii), the "Inflation Index Ratio" or "IIR" is the ratio between (i) the HICP Daily Inflation Reference Index (as defined below) applicable upon any Interest Payment Date or the redemption date, as the case may be, and (ii) the base reference defined as the HICP Daily Inflation Reference Index (as defined below) applicable on the date specified in the applicable Final Terms (the "Base Reference"). Notwithstanding Condition 3(l)(iii), the IIR will be rounded, if necessary, to five significant figures (with halves being rounded up).

"HICP Daily Inflation Reference Index" means (A) in relation to the first day of any given month, the HICP Monthly Reference Index of the third month preceding such month, and (B) in relation to a day (D) (other than the first day) in any given month (M), the linear interpolation of the HICP Monthly Reference Index pertaining respectively to the third month preceding such month (M-3) and the second month preceding such month (M-2) calculated in accordance with the following formula:

HICP Daily Inflation Reference Index =

with:

" $ND_M$ " being the number of days in the relevant month M and, in the case of payment of principal and interest, shall be equal to 31;

"D" being the actual day of payment in the relevant month M and, in the case of payment of principal and interest, shall be equal to 25;

"HICP Monthly Reference Index  $_{M-2}$ " being the price index of month M-2; and

"HICP Monthly Reference Index M-3" being the price index of month M-3.

Notwithstanding Condition 3(l)(iii), the HICP Daily Inflation Reference Index will be rounded if necessary to five significant figures (with halves being rounded up).

For information purposes, such HICP Daily Inflation Reference Index appears on the *Agence France Trésor* Reuters page OATEI01, on the website www.aft.gouv.fr. and on Bloomberg page TRESOR.

"HICP Monthly Reference Index" refers to the harmonised index of consumer prices excluding tobacco measuring the rate of inflation in the European Monetary Union excluding tobacco as calculated and published by Eurostat as such index may be adjusted or replaced from time to time as provided herein. The first publication or announcement of a level of such index for a given month shall be final and conclusive and later revisions to the level for such month will not be used in any calculations.

- (b) The HICP Linked Interest applicable from time to time for each Interest Period (as specified in the relevant Final Terms) will be equal to the fixed rate *per annum* specified in the relevant Final Terms multiplied by the Inflation Index Ratio (as defined above).
- (c) (1) If the HICP Monthly Reference Index is not published in a timely manner, a substitute HICP Monthly Reference Index (the "Substitute HICP Monthly Reference Index") shall be determined by the Calculation Agent in accordance with the following provisions:
  - (x) If a provisional HICP Monthly Reference Index has already been published by Eurostat, such index shall automatically be used as the Substitute HICP Monthly Reference Index. Once the definitive HICP Monthly Reference Index is released, it would automatically apply from the day following its release to all calculations taking place from this date.
  - (y) If no provisional HICP Monthly Reference Index is available, a substitute index shall be calculated on the basis of the most recently published figure adjusted as set out in the following formula:

Substitute HICP Monthly Reference Index<sub>M</sub> =

HICP Monthly Reference Index 
$$_{M-1}$$
 ×  $\begin{bmatrix} \text{HICP Monthly Reference Index }_{M-1} \end{bmatrix}^{\frac{1}{12}}$ 

(2) In the event Eurostat decides to proceed with one or more base changes for the purpose of calculating the HICP Monthly Reference Index, the two HICP Monthly Reference Indexes which have been calculated on a different basis will be chained on the basis of the December HICP Monthly Reference Index of the last year of joint publications, which corresponds to the HICP Daily Inflation Reference Index for 1st March of the following year. Such chaining will be carried out in accordance with the following equation:

Such that:

HICP Monthly Reference Index 
$$\frac{Date\ D}{New\ Basis}$$
 = HICP Monthly Reference Index  $\frac{Date\ D}{Previous\ Basis}$   $imes$  Key

(iv) Inflation Linked Range Accrual Notes

The Rate of Interest in respect of any Inflation Linked Notes with respect to one or more Interest Accrual Periods may be conditional upon the YoY Inflation Index Level (as defined below) being equal to, lower than and/or greater than pre-determined rates on, before or after a specified date or on one or more days during a specified period as shall be specified in the relevant Final Terms (an "Inflation Linked Range Accrual Note").

The Rate of Interest in respect of Inflation Linked Range Accrual Notes for each Interest Accrual Period shall be a rate *per annum* determined by the Calculation Agent in accordance with one of the following formulae:

(A) Rate of Interest = Applicable Rate x Accrual Factor; or

(B) Rate of Interest = Gearing Factor x [Applicable Rate x Accrual Factor].

For the purposes of such Inflation Linked Range Accrual Notes, the following terms shall have the following meanings:

- "Accrual Factor" means, with respect to an Interest Accrual Period, a fraction where the numerator "n" is a number between 0 and 12 corresponding to the number of Interest Determination Dates (as defined in Condition 3(e)(iii)(a) above or as specified in the relevant Final Terms, as the case may be) since the Interest Commencement Date on which the YoY Inflation Index Level was within the relevant Range divided by 12 as determined by the Calculation Agent;
- "Applicable Rate" means the relevant rate (expressed as a percentage) specified in the relevant Final Terms, and may, if so specified in the relevant Final Terms, be (x) an absolute value, (y) calculated based upon one or more Reference Rates and/or Floating Rate Options (as the case may be) or (z) a combination of (x) and (y);
- "Gearing Factor" has the meaning specified in the relevant Final Terms;
- "Latest Level" means, in respect of any Interest Determination Date, the HICP Monthly Reference Index of the third month preceding the month in which such Interest Determination Date falls;
- "Lower Limit" means the percentage specified as such in the applicable Final Terms;
- "Range" means in respect of any YoY Inflation Index Level any one (only) of Range<sub>1</sub>, Range<sub>2</sub>, Range<sub>3</sub>, Range<sub>4</sub> or Range<sub>5</sub> as specified in the relevant Final Terms;
- "Range<sub>1</sub>" means that on the relevant Interest Determination Date the YoY Inflation Index Level is greater than or equal to the Lower Limit and lower than or equal to the Upper Limit;
- "Range<sub>2</sub>" means that on the relevant Interest Determination Date the YoY Inflation Index Level is greater than the Lower Limit and lower than the Upper Limit;
- "Range<sub>3</sub>" means that on the relevant Interest Determination Date the YoY Inflation Index Level is greater than or equal to the Lower Limit and lower than the Upper Limit;
- "Range<sub>4</sub>" means that on the relevant Interest Determination Date the YoY Inflation Index Level is greater than the Lower Limit and lower than or equal to the Upper Limit;
- "Range<sub>5</sub>" means that on the relevant Interest Determination Date the YoY Inflation Index Level is less than the Lower Limit or greater than the Upper Limit;
- "Reference Level" means, in respect of any Interest Determination Date, the HICP Monthly Reference Index of the 15<sup>th</sup> month preceding the month in which such Interest Determination Date falls;
- "Upper Limit" means the percentage specified as such in the applicable Final Terms; and

"YoY Inflation Index Level" means the ratio, calculated by the Calculation Agent and expressed as a percentage (rounding, if necessary and notwithstanding the provisions of Condition 3(l)(iii), to the nearest eighth decimal point (with 0.000000005 being rounded upwards), in accordance with the following formula:

Reference Level - 1

## (f) Rate of Interest on CMS Linked Notes

(i) Interest Payment Dates

Each CMS Linked Note bears interest on its outstanding nominal amount from and including the Interest Commencement Date at the rate *per annum* (expressed as a percentage) equal to the Rate of Interest, such interest being payable in arrear on each Interest Payment Date. The amount of interest payable shall be determined in accordance with Condition 3(m). Such Interest Payment Date(s) is/are either shown in the relevant Final Terms as Specified Interest Payment Dates or, if no Specified Interest Payment Date(s) is/are shown in the relevant Final Terms, Interest Payment Date shall mean each date which falls the number of months, or other period shown in the relevant Final Terms as the Interest Period, after the preceding Interest Payment Date or, in the case of the first Interest Payment Date, after the Interest Commencement Date.

#### (ii) CMS Rate

- (a) The Rate of Interest in respect of CMS Linked Notes for each Interest Accrual Period shall be determined by the Calculation Agent by applying one of the following formulae (a "CMS Rate"), as specified in the relevant Final Terms:
  - (A) Rate of Interest = CMS Rate
  - (B) Rate of Interest =  $Max[(Gearing Factor \times CMS Rate); Min RI];$
  - (C) Rate of Interest = Gearing Factor  $\times$  CMS Rate;
  - (D) Rate of Interest = (Gearing Factor × CMS Rate) + Margin;
  - (E) Rate of Interest = Gearing Factor  $\times$  (CMS + Margin)
  - (F) Rate of Interest = Gearing Factor  $\times$  (CMS Rate Margin);
  - (G) Rate of Interest = Gearing Factor × [Max(0; CMS Rate Margin₁) Max(0; CMS Rate Margin₂)];
  - (H) Rate of Interest = CMS Rate<sub>1</sub> (CMS Rate<sub>2</sub> × Gearing Factor);
  - (I) Rate of Interest = (CMS Rate<sub>1</sub> (Gearing Factor  $\times$  CMS Rate<sub>2</sub>)) + Margin;
  - (J) Rate of Interest = Min[(Applicable Rate + Margin); Gearing Factor (CMS Rate<sub>1</sub> CMS Rate<sub>2</sub>)];
  - (K) Rate of Interest = Min[CMS Rate<sub>1</sub>; Applicable Rate] CMS Rate<sub>2</sub> Margin;
  - (L) Rate of Interest = (1 + CMS Rate Margin) 1;
  - (M) Rate of Interest = Gearing Factor  $\times$  (CMS Rate<sub>1</sub> CMS Rate<sub>2</sub>);
  - (N) Rate of Interest = Min [Max RI; Max [[CMS Rate<sub>1</sub> + [(CMS Rate<sub>1</sub> CMS Rate<sub>2</sub>) Margin]]; Min RI]];

- (O) Rate of Interest = Min [Max RI; Max [[(Gearing Factor x CMS Rate) Margin]; Min RI]];
- (P) Rate of Interest = Min [Applicable Rate; Max [MinRI; (CMS Rate + Margin)]];
- (Q) Rate of Interest = Min [CMS Rate<sub>1</sub>, CMS Rate<sub>2</sub>] [+/-] Margin;
- (R) Rate of Interest = Min [MaxRI; (CMS Rate + Margin)];
- (S) Rate of Interest = Max [Min [(Applicable Rate x CMS Rate); (Gearing Factor x CMS Rate)]; MinRI]; or
- (T) Rate of Interest = Max [Min [(Gearing Factor<sub>1</sub> x CMS Rate); (Gearing Factor<sub>2</sub> x CMS Rate)]; MinRI]

#### where:

"Applicable Rate", "Applicable Rate1" and "Applicable Rate2" mean the rates (expressed as a percentage) specified in the relevant Final Terms, and may, if so specified in the relevant Final Terms, be (x) an absolute value, (y) calculated based upon one or more Reference Rates and/or Floating Rate Options (as the case may be) or (z) a combination of (x) and (y);

"CMS Rate", "CMS Rate<sub>1</sub>" and "CMS Rate<sub>2</sub>" mean the relevant CMS Reference Rate(s) or Floating Rate Option(s) as specified in the applicable Final Terms, which may, if so specified in the relevant Final Terms, be calculated by reference to the mathematical difference between, or sum of, two CMS Reference Rates or Floating Rate Options, or by applying one of the formulae specified in sub-paragraphs (A) to (J) above;

"CMS Reference Rate" means the EUR CMS relating to the relevant maturity (the relevant maturity year mid swap rate in EUR (annual 30/360)), which appears on the Relevant Screen Page, being Reuters page "ISDAFIX2" under the heading "EURIBOR Basis", as at 11.00 a.m. Frankfurt time, in the case of the EUR-ISDA-EURIBOR Swap Rate-11.00 on the relevant Interest Determination Date or any Range Accrual Date (each as defined below) or on any other relevant date;

In the event that the EUR CMS does not appear on the Relevant Screen Page on any relevant date, the Calculation Agent shall determine on such relevant date the applicable rate based on quotations of five Reference Banks (to be selected by the Calculation Agent and the Issuer) for EUR CMS relating to the relevant maturity (in each case the relevant mid-market annual swap rate commencing two TARGET Business Days following such relevant date). The highest and lowest (or, in the event of equality, one of the highest and/or lowest) quotations so determined shall be disregarded by the Calculation Agent for the purpose of determining the Reference Rate which will be the arithmetic mean (rounded if necessary to five significant figures with halves being rounded up) of such provided quotations.

If, for any reason, the EUR CMS is no longer published or if fewer than three quotations are provided to the Calculation Agent in accordance with the above paragraph, it will be determined by the Calculation Agent in its sole discretion, acting in good faith and in a commercial and reasonable manner;

"Gearing Factor", "Gearing Factor<sub>1</sub>" and "Gearing Factor<sub>2</sub>" have the meanings specified in the relevant Final Terms.

"Margin", "Margin<sub>1</sub>" and "Margin<sub>2</sub>" have the meanings specified in the relevant Final Terms.

"Max" means, when followed by two or more amounts and/or calculations inside brackets, and each separated by a comma or a semi-colon, the greater of such amounts and/or calculations. For example, "Max (X[,/;]Y) means whichever is the greater of the component X or Y".

"Max RI" means Maximum Rate of Interest.

"Min" means, when followed by two or more amounts and/or calculations inside brackets, and each separated by a comma or a semi-colon, the lesser of such amounts and/or calculations. For example, "Min (X[,/;]Y)" means whichever is the lesser of component X or Y; and

where "Screen Rate Determination" and/or "ISDA Determination" and/or "FBF Determination" is/are specified to be applicable in the relevant Final Terms, the relevant provisions of Condition 3(e)(ii) shall apply as though references to Floating Rate Notes were references to CMS Linked Notes.

"Min RI" means Minimum Rate of Interest.

## (iii) Range Accrual Notes

The Rate of Interest in respect of any Range Accrual Notes with respect to one or more Interest Accrual Periods may be determined by applying any one of the CMS Rates or may be an Applicable Rate as specified in the relevant Final Terms and be conditional upon one or more specified CMS Rates (either individually or when aggregated or subtracted from each other) being equal to, lower than or greater than a pre-determined rate on, before or after a specified date or on one or more days during a specified period as shall be specified in the relevant Final Terms (a "Range Accrual Note").

The Rate of Interest in respect of Range Accrual Notes for each Interest Accrual Period shall be determined by the Calculation Agent in accordance with the following formula:

Rate of Interest = Relevant Rate × Accrual Factor

For the purposes of such Range Accrual Notes, the following terms shall have the following meanings:

"Accrual Factor" means, with respect to an Interest Accrual Period, the number of Range Accrual Days in the relevant Interest Observation Period in respect of which the relevant Single Underlying Value and/or Dual Underlying Value, as the case may be, fell within the relevant Range and/or satisfied the relevant Barrier Level Condition(s) on the same Range Accrual Day, divided by the total number of days in such Interest Observation Period, in each case as determined by the Calculation Agent;

"Applicable Rate" means the relevant rate (expressed as a percentage) specified in the relevant Final Terms, and may, if so specified in the relevant Final Terms, be (x) an absolute value, (y) calculated based upon one or more Reference Rates and/or Floating Rate Options (as the case may be) or (z) a combination of (x) and (y);

"Barrier" means, in respect of any Single Underlying Value and/or Dual Underlying Value any one (only) of Barrier<sub>1</sub> or Barrier<sub>2</sub>, as specified in the relevant Final Terms;

"Barrier Level Condition" means a Barrier Level<sub>1</sub> Condition and/or a Barrier Level<sub>2</sub> Condition;

"Barrier Level<sub>1</sub> Condition" means, in respect of any relevant Range Accrual Day, that the relevant Single Underlying Value is greater than or equal to Barrier Level<sub>1</sub>;

"Barrier Level<sub>2</sub> Condition" means, in respect of any relevant Range Accrual Day, that the relevant Dual Underlying Value is greater than or equal to Barrier Level<sub>2</sub>;

"Barrier<sub>1</sub> Level" will be as specified in the relevant Final Terms;

"Barrier<sub>2</sub> Level" will be as specified in the relevant Final Terms;

"Dual Underlying(s)" means CMS<sub>2</sub> and/or CMS<sub>3</sub> as specified in the relevant Final Terms;

"Dual Underlying Value" means, with respect to a Range Accrual Day the amount equal to CMS Rate<sub>2</sub> minus CMS Rate<sub>3</sub> as specified in the relevant Final Terms;

"Interest Observation Period" means, in respect of an Interest Accrual Period, such Interest Accrual Period. For each calendar day which is not a TARGET Business Day during the Interest Observation Period, the level of the relevant CMS Rates for each such day shall be the corresponding level of the relevant CMS Rates applicable to the immediately preceding TARGET Business Day in such Interest Observation Period. The level of the relevant CMS Rates attributable to each of the last five calendar days of such Interest Observation Period until the last day of such Interest Accrual Period (inclusive) shall be the corresponding level of the relevant CMS Rates applicable to the last TARGET Business Day during such Interest Observation Period falling immediately prior to such fifth calendar day;

"Lower Limit" means the percentage or number specified as such in the applicable Final Terms;

"Range" means in respect of (i) any Single Underlying Value and/or (ii) Dual Underlying Value any one (only) of Range<sub>1</sub>, Range<sub>2</sub>, Range<sub>3</sub>, Range<sub>4</sub> or Range<sub>5</sub> as specified in the relevant Final Terms;

"Range<sub>1</sub>" means that on the relevant Range Accrual Day the relevant Single Underlying Value and/or Dual Underlying Value is greater than or equal to the Lower Limit and lower than or equal to the Upper Limit;

"Range<sub>2</sub>" means that on the relevant Range Accrual Day the relevant Single Underlying Value and/or Dual Underlying Value is greater than the Lower Limit and lower than the Upper Limit;

"Range<sub>3</sub>" means that on the relevant Range Accrual Day the relevant Single Underlying Value and/or Dual Underlying Value is greater than or equal to the Lower Limit and lower than the Upper Limit;

"Range<sub>4</sub>" means that on the relevant Range Accrual Day the relevant Single Underlying Value and/or Dual Underlying Value is greater than the Lower Limit and lower than or equal to the Upper Limit;

"Range<sub>5</sub>" means that on the relevant Range Accrual Day the relevant Single Underlying Value and/or Dual Underlying Value is less than the Lower Limit or greater than the Upper Limit;

"Range Accrual Day" means, with respect to an Interest Observation Period, each date specified as a Range Accrual Day in the relevant Final Terms, which may be each date falling every one (1), seven (7), thirty (30), sixty (60), ninety (90), one hundred and eighty (180) or three hundred and sixty-five (365) days after the first date specified in the applicable Final Terms or such other date(s) (as specified in the applicable Final Terms) falling within such Interest Observation Period;

"Relevant Rate" means the Applicable Rate or the CMS Rate as specified in the relevant Final Terms;

"Single Underlying" means CMS Rate<sub>1</sub> specified in the applicable Final Terms;

"Single Underlying Value" means, with respect to a Range Accrual Day the rate of the Single Underlying on that Range Accrual Day;

For the avoidance of doubt, the Underlying Value may have a positive value, negative value or may be equal to zero (0);

"Upper Limit" means the percentage or number specified as such in the applicable Final Terms.

# (g) Rate of Interest on TEC 10 Linked Notes

The Rate of Interest in respect of TEC 10 Linked Notes for each Interest Accrual Period shall be determined by the Calculation Agent by applying one of the following formulae, as specified in the relevant Final Terms:

- (i) Rate of Interest = [Max (0%, Gearing Factor x (TEC 10 Rate Margin)]; or
- (ii) Rate of Interest = [Max (0%, Gearing Factor x (TEC 10 Rate + Margin)];
- (iii) Rate of Interest = TEC 10 Rate Margin; or
- (iv) Rate of Interest = TEC 10 Rate + Margin;

where:

"Gearing Factor" has the meaning specified in the relevant Final Terms; and

"Margin" has the meaning specified in the relevant Final Terms.

## (h) Rate of Interest on Zero Coupon Notes

Where a Note the Rate of Interest of which is specified to be Zero Coupon is repayable prior to the Maturity Date and is not paid when due, the amount due and payable prior to the Maturity Date shall be the Early Redemption Amount of such Note. As from the Maturity Date, the Rate of Interest for any overdue principal of such a Note shall be a rate *per annum* (expressed as a percentage) equal to the Amortisation Yield (as described in Condition 4(b)).

## (i) Fixed/Floating Rate Notes

Fixed/Floating Rate Notes may bear interest at a rate that the Issuer may elect to convert, or that will automatically change, on one or more dates set out in the Final Terms from one specified interest basis (such as, but not limited to, Fixed Rate, Floating Rate, CMS Rate and/or HICP Linked Interest) to another specified interest basis (such as, but not limited to, Fixed Rate, Floating Rate, CMS Rate and/or HICP Linked Interest).

# (j) Business Day Convention

If any date referred to in these Conditions that is specified to be subject to adjustment in accordance with a Business Day Convention would otherwise fall on a day that is not a Business Day, then, if the Business Day Convention specified is (i) the Floating Rate Business Day Convention, such date shall be postponed to the next day that is a Business Day unless it would thereby fall into the next calendar month, in which event (A) such date shall be brought forward to the immediately preceding Business Day and (B) each subsequent such date shall be the last Business Day of the month in which such date would have fallen had it not been subject to adjustment, (ii) the Following Business Day Convention,

such date shall be postponed to the next day that is a Business Day, (iii) the Modified Following Business Day Convention, such date shall be postponed to the next day that is a Business Day unless it would thereby fall into the next calendar month, in which event such date shall be brought forward to the immediately preceding Business Day or (iv) the Preceding Business Day Convention, such date shall be brought forward to the immediately preceding Business Day.

## (k) Accrual of Interest

Interest shall cease to accrue on each Note on the due date for redemption unless, upon due presentation, payment of principal is improperly withheld or refused, in which event interest shall continue to accrue (after as well as before judgment) at the Rate of Interest in the manner provided in this Condition 3 to the Relevant Date (as defined in Condition 6).

# (l) Margin, Maximum/Minimum Rates of Interest, Instalment Amounts and Redemption Amounts and Rounding

- (i) If any Margin is specified in the relevant Final Terms (either (x) generally, or (y) in relation to one or more Interest Accrual Periods), an adjustment shall be made to all Rates of Interest, in the case of (x), or the Rates of Interest for the specified Interest Accrual Periods, in the case of (y), calculated in accordance with 3(c) or, as the case may be, 3(e) above by adding (if a positive number) or subtracting the absolute value (if a negative number) of such Margin subject always to the next paragraph.
- (ii) If any Maximum or Minimum Rate of Interest, Instalment Amount or Redemption Amount is specified in the relevant Final Terms, then any Rate of Interest, Instalment Amount or Redemption Amount shall be subject to such maximum or minimum, as the case may be. Unless a higher rate is stated in the applicable Final Terms, the Minimum Rate of Interest shall be deemed to be zero.
- (iii) For the purposes of any calculations required pursuant to these Conditions, (x) all percentages resulting from such calculations shall be rounded, if necessary, to the nearest one hundred-thousandth of a percentage point (with halves being rounded up), (y) all figures shall be rounded to seven significant figures (with halves being rounded up) and (z) all currency amounts that fall due and payable shall be rounded to the nearest unit of such currency (with halves being rounded up), save in the case of yen, which shall be rounded down to the nearest yen. For these purposes "unit" means the lowest amount of such currency that is available as legal tender in the country or countries of such currency.

## (m) Calculations

The amount of interest payable per Calculation Amount in respect of any Note for any Interest Accrual Period shall be equal to the product of the Rate of Interest, the Calculation Amount specified hereon, and the Day Count Fraction for such Interest Accrual Period, unless an Interest Amount is applicable to such Interest Accrual Period in the relevant Final Terms, in which case the amount of interest payable per Calculation Amount in respect of such Note for such Interest Accrual Period shall equal such Interest Amount. Where any Interest Period comprises two or more Interest Accrual Periods, the amount of interest payable per Calculation Amount in respect of such Interest Period shall be the sum of the Interest Amounts payable in respect of each of those Interest Accrual Periods. In respect of any other period for which interest is required to be calculated, the provisions above shall apply save that the Day Count Fraction shall be for the period for which interest is required to be calculated.

# (n) Determination and Publication of Rates of Interest, Interest Amounts, Redemption Amounts, Fair Market Value Redemption Amount and Instalment Amounts

The Calculation Agent shall, as soon as practicable on each Interest Determination Date or such other time on such date as the Calculation Agent may be required to calculate any rate, any Redemption Amount, Fair Market Value Redemption Amount or Instalment Amount, obtain any quote or make any determination or calculation, determine the Rate of Interest and calculate the Interest Amounts for the relevant Interest Accrual Period, calculate the Redemption Amount, the Fair Market Value Redemption Amount, or Instalment Amount, obtain such quote or make such determination or calculation, as the case may be, and cause the Rate of Interest and the Interest Amounts for each Interest Accrual Period and the relevant Specified Interest Payment Date and, if required to be calculated, the Redemption Amount, the Fair Market Value Redemption Amount or any Instalment Amount to be notified to the Fiscal Agent, the Issuer, each of the Paying Agents, the Noteholders, any other Calculation Agent appointed in respect of the Notes that is to make a further calculation upon receipt of such information and, if the Notes are listed on a stock exchange and the rules of such exchange so require, such exchange, as soon as possible after their determination but in no event later than (i) the commencement of the relevant Interest Period, if determined prior to such time, in the case of notification to such exchange of a Rate of Interest and the Interest Amount, or (ii) in all other cases, the fourth Business Day after such determination or, in the case of Range Accrual Notes, no later than the last day of the relevant Interest Accrual Period. Where any Specified Interest Payment Date or Interest Period Date is subject to adjustment pursuant to Condition 3(j), the Interest Amounts and the Specified Interest Payment Date so published may subsequently be amended (or appropriate alternative arrangements made by way of adjustment) without notice in the event of an extension or shortening of the Interest Period. If the Notes become due and payable under Condition 8, the accrued interest and the Rate of Interest payable in respect of the Notes shall nevertheless continue to be calculated as previously in accordance with this Condition but no publication of the Rate of Interest or the Interest Amount so calculated need be made. The determination of each Rate of Interest, Interest Amount, Redemption Amount and Instalment Amount, the obtaining of each quote and the making of each determination or calculation by the Calculation Agent(s) shall (in the absence of manifest error) be final and binding upon all parties.

### (o) Definitions

In these Conditions, unless the context otherwise requires, the following defined terms shall have the meanings set out below.

#### "Business Day" means:

- (i) in the case of a currency other than euro, a day (other than a Saturday or Sunday) on which commercial banks and foreign exchange markets settle payments in the principal financial centre for that currency (which, in the case of Renminbi, shall be Hong Kong) and/or
- (ii) in the case of euro, a day on which the TARGET System is operating (a "TARGET Business Day") and/or
- (iii) in the case of a specified currency and/or one or more Business Centres, a day (other than a Saturday or a Sunday) on which commercial banks and foreign exchange markets settle payments in the specified currency in the Business Centre(s) or, if no currency is specified, generally in each of the Business Centre(s) so specified;

"Calculation Amount" means an amount specified in the relevant Final Terms constituting either (i) in the case of one single denomination, the amount of that denomination (e.g. EUR100,000) or (ii) in the case of multiple denominations, the highest common amount by which the multiple denominations may be divided (for example, EUR1,000 in the case of EUR101,000, EUR102,000 or EUR103,000);

"Day Count Fraction" means, in respect of the calculation of an amount of interest on any Note for any period of time (from and including the first day of such period to but excluding the last) (whether or not constituting an Interest Period or an Interest Accrual Period, the "Calculation Period")

- if "Actual/Actual" or "Actual/Actual-ISDA" is specified hereon, the actual number of days in the Calculation Period divided by 365 (or, if any portion of that Calculation Period falls in a leap year, the sum of (A) the actual number of days in that portion of the Calculation Period falling in a leap year divided by 366 and (B) the actual number of days in that portion of the Calculation Period falling in a non-leap year divided by 365),
- (ii) if "Actual/365 FBF" is specified in the relevant Final Terms, the fraction whose numerator is the actual number of days elapsed during the Calculation Period and whose denominator is 365. If part of that Calculation Period falls in a leap year, Actual/365 - FBF shall mean the sum of (i) the fraction whose numerator is the actual number of days elapsed during the non-leap year and whose denominator is 365 and (ii) the fraction whose numerator is the number of actual days elapsed during the leap year and whose denominator is 366,
- (iii) if "Actual/Actual FBF" is specified in the relevant Final Terms in respect of each calculation, the fraction whose numerator is the actual number of days elapsed during such period and whose denominator is 365 (or 366 if 29 February falls within the Calculation Period),
- (iv) if "Actual/365 (Fixed)" is specified hereon, the actual number of days in the Calculation Period divided by 365,
- (v) if "Actual/360" is specified hereon, the actual number of days in the Calculation Period divided
- (vi) if "30/360", "360/360" or "Bond Basis" is specified hereon, the number of days in the Calculation Period divided by 360, calculated on a formula basis as follows

Day Count Fraction = 
$$\frac{[360x(Y_2 - Y_1) + [30x(M_2 - M_1)] + (D_2 - D_1)]}{360}$$

where

"Y<sub>1</sub>" is the year, expressed as a number, in which the first day of the Calculation Period falls,

"Y<sub>2</sub>" is the year, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls,

" $\mathbf{M}_1$ " is the calendar month, expressed as a number, in which the first day of the Calculation Period falls,

" $\mathbf{M}_2$ " is the calendar month, expressed as number, in which the day immediately following the last day included in the Calculation Period falls,

"D<sub>1</sub>" is the first calendar day, expressed as a number, of the Calculation Period, unless such number would be 31, in which case D1 will be 30 and

"D<sub>2</sub>" is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period, unless such number would be 31 and  $D_1$  is greater than 29, in which case  $D_2$  will be 30,

(vii) if "30E/360" or "Eurobond Basis" is specified hereon, the number of days in the Calculation Period divided by 360, calculated on a formula basis as follows

Day Count Fraction = 
$$\frac{\left[360 \ x \left(Y_2 - Y_1\right) + \left[30 \ x \left(M_2 - M_1\right)\right] + \left(D_2 - D_1\right)\right]}{360}$$

where

"Y<sub>1</sub>" is the year, expressed as a number, in which the first day of the Calculation Period falls,

"Y<sub>2</sub>" is the year, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls,

" $\mathbf{M_1}$ " is the calendar month, expressed as a number, in which the first day of the Calculation Period falls,

" $\mathbf{M_2}$ " is the calendar month, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls,

" $D_1$ " is the first calendar day, expressed as a number, of the Calculation Period, unless such number would be 31, in which case  $D_1$  will be 30 and

" $D_2$ " is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period, unless such number would be 31, in which case  $D_2$  will be 30,

(viii) if "30E/360 (ISDA)" is specified hereon, the number of days in the Calculation Period divided by 360, calculated on a formula basis as follows

Day Count Fraction = 
$$\frac{\left[360 \ x \left(Y_2 - Y_1\right) + \left[30 \ x \left(M_2 - M_1\right)\right] + \left(D_2 - D_1\right)\right]}{360}$$

where

"Y<sub>1</sub>" is the year, expressed as a number, in which the first day of the Calculation Period falls,

" $Y_2$ " is the year, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls,

" $\mathbf{M_1}$ " is the calendar month, expressed as a number, in which the first day of the Calculation Period falls,

" $\mathbf{M_2}$ " is the calendar month, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls,

" $D_1$ " is the first calendar day, expressed as a number, of the Calculation Period, unless (i) that day is the last day of February or (ii) such number would be 31, in which case  $D_1$  will be 30 and

" $\mathbf{D}_2$ " is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period, unless (i) that day is the last day of February but not the Maturity Date or (ii) such number would be 31, in which case  $D_2$  will be 30,

### (ix) if "Actual/Actual-ICMA" is specified hereon:

- (a) if the Calculation Period is equal to or shorter than the Determination Period during which it falls, the number of days in the Calculation Period divided by the product of (x) the number of days in such Determination Period and (y) the number of Determination Periods normally ending in any year; and
- (b) if the Calculation Period is longer than one Determination Period, the sum of:
  - (x) the number of days in such Calculation Period falling in the Determination Period in which it begins divided by the product of (1) the number of days in such Determination Period and (2) the number of Determination Periods normally ending in any year; and

(y) the number of days in such Calculation Period falling in the next Determination Period divided by the product of (1) the number of days in such Determination Period and (2) the number of Determination Periods normally ending in any year,

where:

"**Determination Period**" means the period from and including a Determination Date in any year to but excluding the next Determination Date; and

"Determination Date" means the date specified as such hereon or, if none is so specified, the Interest Payment Date;

"Euro-zone" means the region comprised of member states of the European Union that have adopted or adopt the single currency in accordance with the Treaty establishing the European Community, as amended;

"Fair Market Value Redemption Amount" means, in respect of any Note or, as the case may be, Calculation Amount, such amount (not less than zero) as shall be determined to be the fair market value (in the currency of the denomination of such Note) of such Note or, as the case may be, Calculation Amount, as at (or about) the date of early redemption, taking into account, without limitation (i) the cost to the Issuer of unwinding any related underlying hedging arrangements entered into in respect of such Note or, as the case may be, Calculation Amount (such as, but not limited to, any market bid/offer spread and any ancillary cost in relation to such unwinding), whether such hedge is held directly by the Issuer or indirectly through an affiliate, and/or (ii) any replacement liquidity costs and/or (iii) any other appropriate costs, all as determined by the Calculation Agent in its sole and absolute discretion.

In determining the fair market value of the Note or, as the case may be, Calculation Amount, the Calculation Agent shall take into consideration all information which it deems relevant (including, without limitation, market conditions).

In the case of early redemption pursuant to Condition 8, the Calculation Agent shall not take into account the financial condition of the Issuer and for such purposes the fair market value shall be determined on the presumption that the Issuer is able to perform fully its obligations in respect of the Notes as at the date of redemption.

The Fair Market Value Redemption Amount determined as specified above shall be deemed to include any amounts in respect of accrued interest.

"FBF Definitions" means the definitions set out in the 2013 Fédération Bancaire Française ("FBF") Master Agreement relating to transactions on forward financial instruments (formerly 2007 Master Agreement relating to transactions on forward financial instruments as supplemented by the Technical Schedules published by the FBF, as the case may be) (together the "FBF Master Agreement"), as amended or supplemented as at the Issue Date;

"First Margin" means the percentage specified as such in the relevant Final Terms;

"First Reset Date" means the date specified as such in the relevant Final Terms;

"First Reset Period" means the period from (and including) the First Reset Date to (but excluding) the Second Reset Date (or, if there is no Second Reset Date) the Maturity Date;

"First Reset Rate of Interest" means the rate of interest determined by the Calculation Agent on the relevant Reset Determination Date as the sum of the Mid-Swap Rate for the First Reset Period and the First Margin;

"Initial Rate of Interest" has the meaning specified as such in the relevant Final Terms;

"Interest Accrual Period" means the period beginning on (and including) the Interest Commencement Date and ending on (but excluding) the first Interest Period Date and each successive period beginning on (and including) an Interest Period Date and ending on (but excluding) the next succeeding Interest Period Date;

#### "Interest Amount" means

- (i) in respect of an Interest Accrual Period, the amount of interest payable per Calculation Amount for that Interest Accrual Period and which, in the case of Fixed Rate Notes, and shall mean the Fixed Coupon Amount or Broken Amount specified hereon as being payable on the Interest Payment Date ending the Interest Period of which such Interest Accrual Period forms part and
- (ii) in respect of any other period, the amount of interest payable per Calculation Amount for that period;

"Interest Commencement Date" means the Issue Date or such other date as may be specified hereon;

"Interest Determination Date" means, with respect to a Rate of Interest and Interest Accrual Period, or the interest amount in relation to RMB Notes, the date specified as such hereon or, if none is so specified, (i) the first day of such Interest Accrual Period if the Specified Currency is Sterling or (ii) the day falling two Business Days in London for the Specified Currency prior to the first day of such Interest Accrual Period if the Specified Currency is neither Sterling nor euro or (iii) the day falling two TARGET Business Days prior to the first day of such Interest Accrual Period if the Specified Currency is euro;

"Interest Period" means the period beginning on (and including) the Interest Commencement Date and ending on (but excluding) the first Specified Interest Payment Date and each successive period beginning on (and including) any Specified Interest Payment Date and ending on (but excluding) the next succeeding Specified Interest Payment Date;

"Interest Period Date" means each Specified Interest Payment Date unless otherwise specified hereon;

"ISDA Definitions" means the 2006 ISDA Definitions, as published by the International Swaps and Derivatives Association, Inc.;

"Mid-Market Swap Rate" means, for any Reset Period, the arithmetic mean of the bid and offered rates for the fixed leg payable with a frequency equivalent to the frequency with which scheduled interest payments are payable on the Notes during the relevant Reset Period (calculated on the day count basis customary for fixed rate payments in the Specified Currency as determined by the Calculation Agent) of a fixed-for-floating interest rate swap transaction in the Specified Currency which transaction (i) has a term equal to the relevant Reset Period and commencing on the relevant Reset Date, (ii) is in an amount that is representative for a single transaction in the relevant market at the relevant time with an acknowledged dealer of good credit in the swap market and (iii) has a floating leg based on the Mid-Swap Floating Leg Benchmark Rate for the Mid-Swap Maturity (calculated on the day count basis customary for floating rate payments in the Specified Currency as determined by the Calculation Agent);

"Mid-Market Swap Quotation" means a quotation (expressed as a percentage rate *per annum*) for the relevant Mid-Market Swap Rate;

"Mid-Market Swap Floating Leg Benchmark Rate" means LIBOR, EURIBOR or other reference rate as may be specified in the relevant Final Terms;

"Mid-Swap Maturity" means the period specified in the applicable Final Terms;

"Mid- Swap Rate" means, in relation to a Reset Period, either:

- (a) if Single Mid-Swap Rate is specified in the applicable Final Terms, the rate for swaps in the Specified Currency:
  - (i) with a term specified in the Final Terms; and
  - (ii) commencing on the relevant Reset Date,

which appears on the Relevant Screen Page; or

- (b) if Mean Mid-Swap Rate is specified in the applicable Final Terms, the arithmetic mean (expressed as a percentage rate *per annum* and rounded, if necessary, to the nearest 0.001 per cent. (0.0005 per cent. being rounded upwards)) of the bid and offered swap rate quotations for swaps in the Specified Currency:
  - (i) with a term specified in the Final Terms; and
  - (ii) commencing on the relevant Reset Date,

which appear on the Relevant Screen Page, in either case, as at approximately the Relevant Time on the relevant Reset Determination Date, all as determined by the Calculation Agent.

If on any Reset Determination Date, the Relevant Screen Page is not available or the Mid-Swap Rate does not appear on the Relevant Screen Page as of the Relevant Time on the relevant Reset Determination Date, the Calculation Agent shall request each of the Reset Reference Banks to provide the Calculation Agent with its Mid- Market Swap Rate Quotation as at approximately the Relevant Time on the Reset Determination Date in question.

If, on any Reset Determination Date, at least three of the Reset Reference Banks provide the Calculation Agent with Mid-Market Swap Rate Quotations, the First Reset Rate of Interest or the Subsequent Reset Rate of Interest, as the case may be, for the relevant Reset Period will be the arithmetic mean (rounded, if necessary, to the nearest 0.001 per cent. (0.0005 per cent. being rounded upwards)) of the relevant quotations provided, eliminating the highest quotation (or, in the event of equality, one of the highest) and the lowest (or, in the event of equality, one of the lowest) and the First Margin or Subsequent Margin, as the case may be, all as determined by the Calculation Agent. If on any Reset Determination Date only two relevant quotations are provided, the First Reset Rate of Interest or the Subsequent Reset Rate of Interest, as the case may be, for the relevant Reset Period will be the arithmetic mean (rounded as aforesaid) of the relevant quotations provided and the First Margin or Subsequent Margin, as the case may be, all as determined by the Calculation Agent.

If on any Reset Determination Date, only one relevant quotation is provided, the First Reset Rate of Interest or the Subsequent Reset Rate of Interest, as the case may be, for the relevant Reset Period will be the relevant quotation provided and the First Margin or Subsequent Margin, as the case may be, all as determined by the Calculation Agent.

If on any Reset Determination Date, none of the Reset Reference Banks provides the Calculation Agent with a Mid-Market Swap Rate Quotation as provided above, the First Reset Rate of Interest or the Subsequent Reset Rate of Interest, as the case may be, shall be the Rate of Interest as at the last preceding Reset Date or, if none, the Initial Rate of Interest;

"Rate of Interest" means the rate of interest payable from time to time in respect of this Note and which is either specified, or calculated in accordance with the provisions on this Note;

"Redemption Amount" means the Final Redemption Amount, the Optional Redemption Amount or the Early Redemption Amount, as the case may be, of the Note, which in each case, unless otherwise specified hereon, shall be its nominal amount;

- "Reference Banks" means, in the case of a determination of LIBOR, the principal London office of four major banks in the London inter-bank market and, in the case of a determination of EURIBOR or EUR CMS, the principal Euro-zone office of four major banks in the Euro-zone inter-bank market, in each case selected by the Calculation Agent or as specified hereon;
- "Reference Rate" means the rate specified as such hereon;
- "Relevant Time" means the time specified as such in the relevant Final Terms
- "Relevant Screen Page" means such page, section, caption, column or other part of a particular information service as may be specified hereon;
- "Reset Date" means each of the First Reset Date, the Second Reset Date and any Subsequent Reset Date, as applicable;
- "Reset Determination Date" means, in respect of a Reset Period, the date specified as such in the relevant Final Terms;
- "Reset Period" means each of the First Reset Period or any Subsequent Reset Period, as applicable;
- "Reset Reference Banks" means the principal office in the principal financial centre of the Specified Currency of five leading dealers in the swap market selected by the Calculation Agent (excluding the Calculation Agent, the Fiscal Agent, any Paying Agent, Agent or any of their respectice affiliates) in its discretion after consultation with the Issuer;
- "RMB Note(s)" means a Note or Notes denominated in Renminbi;
- "Second Reset Date" means the date specified as such in the relevant Final Terms;
- "Specified Currency" means the currency specified as such hereon or, if none is specified, the currency in which the Notes are denominated; and
- "Subsequent Margin" means the percentage specified as such in the relevant final Terms;
- "Subsequent Reset Date" means each date specified as such in the relevant Final Terms;
- "Subsequent Reset Period" means the period from (and including) the Second Reset Date to (but excluding) the next occurring Subsequent Reset Date, and each successive period from (and including) a Subsequent Reset Date to (but excluding) the next occurring Subsequent Reset Date or, in the case of the final Subsequent Reset Date, to (but excluding) the Maturity Date;
- "Subsequent Reset Rate of Interest" means, in respect of any Subsequent Reset Period, the rate of interest determined by the Calculation Agent on the relevant Reset Determination Date as the sum of the relevant Mid-Swap Rate and the relevant Subsequent Margin.
- "TARGET System" means the Trans-European Automated Real-Time Gross-Settlement Express Transfer (TARGET2) System or any successor thereto.

## (p) Calculation Agent

The Issuer shall procure that there shall at all times be one or more Calculation Agents if provision is made for them in the Final Terms applicable to this Note and for so long as any Note is outstanding (as defined in the English Law Agency Agreement). Where more than one Calculation Agent is appointed in respect of the Notes, references in these Conditions to the Calculation Agent shall be construed as each Calculation Agent performing its respective duties under the Conditions. If the Calculation Agent is unable or unwilling to act as such or if the Calculation Agent fails duly to establish the Rate of Interest for an Interest Accrual Period or to calculate any Interest Amount, Instalment Amount or the Redemption Amount or to comply with any other requirement, the Issuer shall appoint a leading bank

or financial institution engaged in the interbank market (or, if appropriate, money, swap or over-thecounter index options market) that is most closely connected with the calculation or determination to be made by the Calculation Agent (acting through its principal London office or any other office actively involved in such market) to act as such in its place. The Calculation Agent may not resign its duties without a successor having been appointed as aforesaid.

Notice of any change in the Calculation Agent shall promptly be given to the Noteholders in accordance with Condition 14 below.

# 4 Redemption and Purchase of Notes, Options relating to Notes and Substitution and Variation of Senior Non-Preferred Notes and Subordinated Notes

#### (a) Redemption by Instalments and Final Redemption

- (i) Unless previously redeemed, purchased and cancelled as provided in this Condition 4, each Note that provides for Instalment Dates and Instalment Amounts shall be partially redeemed on each Instalment Date at the related Instalment Amount specified hereon. The outstanding principal amount of each such Note shall be reduced by the Instalment Amount (or, if such Instalment Amount is calculated by reference to a proportion of the principal amount of such Note, such proportion) for all purposes with effect from the related Instalment Date, unless payment of the Instalment Amount is improperly withheld or refused, in which case, such amount shall remain outstanding until the Relevant Date relating to such Instalment Amount.
- (ii) Unless previously redeemed, purchased and cancelled as provided below, each Note shall be finally redeemed on the Maturity Date specified hereon at its Final Redemption Amount (which, unless otherwise provided, is its principal amount or, in the case of a Note falling within sub-paragraph (i) above, its final Instalment Amount).

#### (b) Early Redemption

## (A) Zero Coupon Notes:

- (i) The Early Redemption Amount payable in respect of any Note that does not bear interest prior to the Maturity Date upon redemption of such Note pursuant to Condition 4(c) or upon it becoming due and payable as provided in Condition 8 shall be the Amortised Face Amount (calculated as provided below) of such Note.
- (ii) Subject to the provisions of sub-paragraph (iii) below, the Amortised Face Amount of any such Note (the "Amortised Face Amount") shall be the scheduled Final Redemption Amount of such Note discounted at a rate *per annum* (expressed as a percentage) equal to the Amortisation Yield (which, if none is shown hereon, shall be such rate as would produce an Amortised Face Amount equal to the issue price of the Notes if they were discounted back to their issue price on the Issue Date) compounded annually.
- (iii) If the Early Redemption Amount payable in respect of any such Note upon its redemption pursuant to Condition 4(c) or upon it becoming due and payable as provided in Condition 8 is not paid when due, the Early Redemption Amount due and payable in respect of such Note shall be the Amortised Face Amount of such Note as defined in sub-paragraph (ii) above, except that such sub-paragraph shall have effect as though the date on which the Note becomes due and payable were the Relevant Date. The calculation of the Amortised Face Amount in accordance with this sub-paragraph shall continue to be made (before and after judgment) until the Relevant Date, unless the Relevant Date falls on or after the Maturity Date, in which case the amount due and payable shall be the scheduled Final

Redemption Amount of such Note together with any interest that may accrue in accordance with Condition 3(k).

Where such calculation is to be made for a period of less than one year, it shall be made on the basis of the Day Count Fraction shown hereon.

#### (B) Other Notes:

The Early Redemption Amount payable in respect of any Note (other than Notes described in (A) above), upon redemption of such Note pursuant to Condition 4(c) or upon it becoming due and payable as provided in Condition 8 shall be the Final Redemption Amount together with interest accrued to the date fixed for redemption (including, where applicable, any arrears of interest) or the Fair Market Value Redemption Amount, as specified in the relevant Final Terms.

## (c) Redemption for Taxation Reasons

- If, by reason of any change in French law or regulation, or any change in the official application or interpretation of such law or regulation, becoming effective after the Issue Date, the Issuer would on the occasion of the next payment of interest due in respect of Notes and, where applicable, any related Receipts and Coupons, not be able to make such payment without having to pay additional amounts of interest as specified under Condition 6 below and the obligation to pay such additional amounts cannot be avoided by reasonable measures available to the Issuer (a "Withholding Tax Event"), the Issuer may, at its option, subject to, in the case of Senior Preferred Notes, Condition 4(i), in the case of Senior Non-Preferred Notes, Condition 4(j) and, in the case of Subordinated Notes, Condition 4(k), on any Specified Interest Payment Date or, if so specified in the relevant Final Terms, at any time, subject to having given not more than 45 nor less than 30 days' prior notice to the Noteholders (which notice shall be irrevocable), in accordance with Condition 14 redeem all, but not some only, of the Notes at their Early Redemption Amount together with any interest accrued to the date set for redemption provided that the due date for redemption of which notice hereunder may be given shall be no earlier than the latest practicable date on which the Issuer could make payment of interest without withholding for French taxes.
- (ii) If the Issuer would on the next payment of interest due in respect of Notes and, where applicable, any related Receipts and Coupons be prevented by French law from making payment to the Noteholders or Couponholders of the full amount then due and payable, notwithstanding the undertaking to pay additional amounts of interest contained in Condition 6 below and the obligation to pay such additional amounts cannot be avoided by reasonable measures available to the Issuer (which measures, if they exist, the Issuer shall be obliged to take) (a "Tax Gross-Up **Event**"), then the Issuer shall forthwith give notice of such fact to the Fiscal Agent and the Issuer may at its sole option but shall not be obliged to, subject to, in the case of Senior Preferred Notes, Condition 4(i), in the case of Senior Non-Preferred Notes, Condition 4(j) and, in the case of Subordinated Notes, Condition 4(k), upon giving not less than 7 days' prior notice to the Noteholders in accordance with Condition 14, redeem all, but not some only, of the Notes then outstanding at their Early Redemption Amount together with any interest accrued to the date set for redemption on (A) the latest practicable Specified Interest Payment Date on which the Issuer could make payment of the full amount of interest then due and payable in respect of the Notes, provided that if such notice would expire after such Specified Interest Payment Date the date for redemption pursuant to such notice of Noteholders shall be the later of (i) the latest practicable date on which the Issuer could make payment of the full amount of interest then due and payable in respect of the Notes and (ii) 14 days after giving notice to the Fiscal Agent as aforesaid or (B) if so specified in the relevant Final Terms, at any time, provided that the due date for redemption of which notice hereunder shall be given shall be the latest practicable date at which the Issuer

could make payment of the full amount of interest payable in respect of the Notes, Receipts or Coupons or, if that date is passed, as soon as practicable thereafter.

# (d) Redemption upon the occurrence of a MREL or TLAC Disqualification Event with respect to Senior Non-Preferred Notes

If specified as applicable in the relevant Final Terms, subject to Condition 4(j) (if relevant), upon the occurrence of a MREL or TLAC Disqualification Event (as defined below) with respect to Senior Non-Preferred Notes, the Issuer may, at its option at any time and having given no less than thirty (30) nor more than forty five (45) calendar days' prior notice to the Fiscal Agent, the holders of such Senior Non-Preferred Notes and, where applicable, any related Receipts and Coupons (in accordance with Condition 14), which notice shall be irrevocable, redeem the outstanding Senior Non-Preferred Notes in whole, but not in part, at their Early Redemption Amount, determined in accordance with Condition 4(b), together, if appropriate, with accrued interest to (but excluding) the date of redemption.

For the purposes of these Conditions:

"FSB" means the Financial Stability Board or any successor or replacement thereof;

"MREL or TLAC Disqualification Event" means that, by reason of a change in the MREL or TLAC Requirements, which change was not reasonably foreseeable by the Issuer at the Issue Date of Series of Senior Non-Preferred Notes, all or part of the aggregate outstanding nominal amount of such Series of Senior Non-Preferred Notes is excluded fully or partially from the eligible liabilities available to meet the MREL or TLAC Requirements (as called or defined by the then applicable regulations or MREL or TLAC criteria applicable to the MREL Group). For the avoidance of doubt, the exclusion of a Series of Senior Non-Preferred Notes from the eligible liabilities available to meet the MREL or TLAC Requirements due to the remaining maturity of such Notes being less than any period prescribed thereunder, does not constitute a MREL or TLAC Disqualification Event;

"MREL or TLAC Requirements" means the minimum requirements for own funds and eligible liabilities and/or total loss-absorbing capacity requirements applicable to the MREL Group referred to in the BRRD, or any other EU laws and regulations implemented in French laws and regulations as the case may be, and/or, if applicable to the MREL Group, as per the FSB TLAC Term Sheet dated 9 November 2015, as amended from time to time.

For the purposes of these Conditions, "MREL Group" means Crédit Mutuel Group which consists of all the affiliates to the central body of the Confédération Nationale du Crédit Mutuel as provided in the article L.512-56 of French *Code monétaire et financier*.

The "Crédit Mutuel Group" means all the affiliates to the central body of the Confédération Nationale du Crédit Mutuel as provided in the article L.512-56 of French *Code monétaire et financier*.

# (e) Redemption at the Option of the Issuer upon occurrence of a Capital Event or a Tax Deduction Event with respect to Subordinated Notes

The Issuer may, in respect of Subordinated Notes, subject to compliance with all relevant laws, regulations and directives and Condition 4(k) and on giving notice (which notice shall be irrevocable) falling within the Issuer's Notice Period (as specified in the applicable Final Terms) to the holders of such Subordinated Notes and, where applicable, any related Receipts and Coupons redeem all, but not some only of, the Subordinated Notes on the date so provided at their Optional Redemption Amount together with interest accrued to the date fixed for redemption upon the occurrence of a Capital Event or a Tax Deduction Event, provided that the due date for redemption of any Series of Subordinated Notes of which notice hereunder may be given in respect of a Tax Deduction Event shall be no earlier than the latest practicable date on which the Issuer could make such payment with interest payable being tax deductible.

For the purposes of these Conditions:

"BRRD" means Directive 2014/59EU of the European Parliament and of the Council of the European Union establishing a framework for the recovery and resolution of credit institutions and investment firms, as amended, supplemented or replaced from time to time;

"Capital Event" means, in respect of any Series of Subordinated Notes, that, by reason of a change in the regulatory classification of the Notes under the Relevant Rules that was not reasonably foreseeable by the Issuer on the Issue Date of such Series of Subordinated Notes, the Notes are fully or partially excluded from the Tier 2 Capital of the Issuer, provided that such exclusion is not as a result of any applicable limits on the amount of Tier 2 Capital;

"CRD IV" means Directive 2013/36/EU of the European Parliament and of the Council on prudential requirements for credit institutions and investment firms, as published in the Official Journal of the European Union on 27 June 2013, as amended or replaced from time to time;

"CRR" means Regulation 2013/575 of the European Parliament and of the Council on prudential requirements for credit institutions and investment firms, as published in the Official Journal of the European Union on 27 June 2013, as amended or replaced from time to time;

"Relevant Regulator" means the European Central Bank and any successor or replacement thereof, or other authority having primary responsibility for the prudential oversight and supervision of the Issuer or the application of the Relevant Rules from time to time;

"Relevant Rules" means at any time the laws, regulations, requirements, guidelines and policies relating to capital adequacy from time to time applicable to the Issuer and as applied by the Relevant Regulator and as amended from time to time including the rules contained in or implementing the CRD IV, the CRR and/or the BRRD;

"Tier 2 Capital" means capital which is treated, for the purposes of the Issuer, as a constituent of Tier 2 under the Relevant Rules by the Relevant Regulator, as amended from time to time including the rules contained in or implementing CRD IV and/or CRR, in either case whatever the terminology employed by future applicable banking laws, directives or regulations and/or by the Relevant Regulator;

"Tax Deduction Event" means, in respect of any Series of Subordinated Notes, that by reason of any change in French laws or regulations, or any political subdivision or any authority thereof or therein having power to tax, or any change in the application or official interpretation of such laws or regulations becoming effective on or after the Issue Date of such Series of Subordinated Notes, the tax regime applicable to any interest payment under the Subordinated Notes is modified and such modification results in the amount of the interest payable by the Issuer under the Subordinated Notes that is tax-deductible by the Issuer for French corporate income tax (impôts sur les bénéfices des sociétés) purposes being reduced, provided that the due date for redemption of any Series of Subordinated Notes of which notice hereunder may be given in respect of a Tax Deduction Event shall be no earlier than the latest practicable date on which the Issuer could make such payment with interest payable being so tax deductible to the same extent as it was on the Issue Date of such Series.

#### (f) Redemption at the Option of the Issuer in the case of any Notes

If specified in the relevant Final Terms, the Issuer may, subject to compliance by the Issuer with all relevant laws, regulations and directives and, in the case of Senior Preferred Notes, Condition 4(i), in the case of Senior Non-Preferred Notes, Condition 4(j) and, in the case of Subordinated Notes, Condition 4(k), and on giving notice (which notice shall be irrevocable) to the Noteholders falling within the Issuer's Notice Period (as specified in the relevant Final Terms) redeem all or, if so provided in the relevant Final Terms, some only of the Notes then outstanding in the principal amount

or integral multiples thereof on any Optional Redemption Date(s) as specified in the applicable Final Terms. Any such redemption of Notes shall be at their Optional Redemption Amount(s) specified in, or as determined in the manner specified in, the applicable Final Terms together, if appropriate, with interest accrued to (but excluding) the relevant Optional Redemption Date(s).

All Notes in respect of which any such notice is given shall be redeemed on the date specified in such notice in accordance with this Condition.

In the case of a partial redemption, the notice to Noteholders shall also contain the certificate numbers of the Notes to be redeemed, which shall have been drawn in such place and in such manner as may be fair and reasonable in the circumstances, taking account of prevailing market practices, subject to compliance with any applicable laws and stock exchange requirements.

So long as the Notes are listed and admitted to trading on Euronext Paris and/or on any other stock exchange and the rules of such stock exchange so require, the Issuer shall, once in each year in which there has been a partial redemption of the Notes, cause to be published in accordance with Articles 221-3 and 211-4 of the *Règlement Général* of the *Autorité des marchés financiers* ("AMF") and on the website of any other competent authority and/or other stock exchange where the Notes are listed and admitted to trading, a notice as provided in Condition 14 specifying the aggregate nominal amount of Notes outstanding and a list of the Notes drawn for redemption but not surrendered.

## (g) Redemption at the Option of holders of Senior Preferred Notes

If specified in the relevant Final Terms, the Issuer shall, at the option of the holder of any Senior Preferred Note, redeem such Senior Preferred Note on the Optional Redemption Date as specified in the applicable Final Terms at its Optional Redemption Amount together with interest accrued to the date fixed for redemption.

To exercise such option the holder must deposit such Senior Preferred Note (together with, if applicable, all unmatured Receipts and Coupons and unexchanged Talons) with any Paying Agent at its specified office, together with a duly completed option exercise notice ("Exercise Notice") in the form obtainable from any Paying Agent within the Notice Period (as specified in the applicable Final Terms). No Senior Preferred Note so deposited and option exercised may be withdrawn (except as provided in the English Law Agency Agreement) without the prior consent of the Issuer.

So long as the Senior Preferred Notes are listed and admitted to trading on Euronext Paris and/or on any other stock exchange and the rules of such stock exchange so require, the Issuer shall, once in each year in which there has been a partial redemption of the Senior Preferred Notes, cause to be published in accordance with Articles 221-3 and 211-4 of the *Règlement Général* of the AMF and on the website of any other competent authority and/or other stock exchange where the Senior Preferred Notes are listed and admitted to trading, a notice as provided in Condition 14 specifying the aggregate nominal amount of Senior Preferred Notes outstanding.

#### (h) Purchases

The Issuer may, subject to Condition 4(i) below, in respect of Senior Preferred Notes, Condition 4(j) below, in respect of Senior Non-Preferred Notes and Condition 4(k) below, in respect of Subordinated Notes, at any time but not, in the case of Subordinated Notes, before the fifth (5<sup>th</sup>) anniversary of the Issue Date of any Series of such Subordinated Notes, purchase Notes (provided that, where applicable, all unmatured Receipts and Coupons and unexchanged Talons appertaining thereto are attached or surrendered therewith) in the open market or otherwise at any price.

Unless the possibility of holding and reselling is expressly excluded in the Final Terms, Notes which are purchased by the Issuer or on behalf of the Issuer, may, subject to the applicable law of the jurisdiction of the Issuer, be held or resold for the purpose of enhancing the liquidity of the Notes in

accordance with Articles L.213-1 A and D.213-1-A of the French *Code monétaire et financier* or as otherwise provided by applicable laws and regulations from time to time.

Notwithstanding the foregoing, the Issuer or any agent on its behalf shall have the right at all times to purchase Subordinated Notes for liquidity purposes provided that: (a) the prior written approval of the Relevant Regulator shall be obtained; and (b) the total principal amount of the Notes so purchased does not exceed the lower of (i) ten (10) per cent. (or any other threshold as may be requested or required by the Relevant Regulator in accordance with the Relevant Rules from time to time) of the initial aggregate principal amount of the Subordinated Notes of any Series and (ii) three (3) per cent. of the Tier 2 Capital of the Issuer from time to time outstanding (or any other threshold as may be requested or required by the Relevant Regulator in accordance with the Relevant Rules). Any Subordinated Notes so purchased by the Issuer may be held and resold in accordance with applicable laws and regulations for the purpose of enhancing the liquidity of such Subordinated Notes as aforesaid.

## (i) Conditions to redemption prior to Maturity Date in the case of Senior Preferred Notes

If required at the time of redemption or purchase or cancellation (as applicable) of the relevant Senior Preferred Notes by the Relevant Rules, such Senior Preferred Notes may only be redeemed, purchased or cancelled (as applicable) pursuant to Condition 4(c), 4(f) or Condition 4(h), as the case may be, if the Relevant Regulator has given its prior written approval to such redemption or purchase or cancellation (as applicable).

## (j) Conditions to redemption prior to Maturity Date in the case of Senior Non-Preferred Notes

Senior Non-Preferred Notes may only be redeemed, purchased or cancelled (as applicable) pursuant to Condition 4(c), 4(d), 4(f) or Condition 4(h), as the case may be, if the Relevant Regulator has given its prior written approval to such redemption or purchase or cancellation (as applicable) if so required at such time by the Relevant Rules.

## (k) Conditions to redemption prior to Maturity Date in the case of Subordinated Notes

Subordinated Notes may only be redeemed, purchased or cancelled (as applicable) pursuant to Condition 4(c), 4(e), 4(f) or Condition 4(h) (subject in the case of purchase to the provisions set out in the last paragraph of Condition 4(h)), as the case may be, if:

- (i) the Relevant Regulator has given its prior written approval to such redemption or purchase (as applicable) if so required at such time by the Relevant Rules;
- (ii) on or before such redemption or purchase of the Subordinated Notes, the Issuer replaces such Notes with own funds instruments of equal or higher quality on terms that are sustainable for the Issuer's income capacity, or the Issuer has demonstrated to the satisfaction of the Relevant Regulator that its own funds would, following such redemption or purchase, exceed the capital ratios required under the Relevant Rules by a margin that the Relevant Regulator may consider necessary on the basis set out in CRD IV for it to determine the appropriate level of capital of an institution;
- (iii) in the event any redemption or purchase in respect of any Series of Subordinated Notes is intended to take place prior to the fifth anniversary of the Issue Date of any such Series:
  - (x) in the case of redemption due to the occurrence of a Capital Event, (i) the Relevant Regulator considers such change to be sufficiently certain and (ii) the Issuer demonstrates to the satisfaction of the Relevant Regulator that the Capital Event was not reasonably foreseeable at such Issue Date; or

- (y) in the case of redemption due to the occurrence of a Withholding Tax Event, a Tax Deduction Event or a Tax Gross-up Event, the Issuer demonstrates to the satisfaction of the Relevant Regulator that such Withholding Tax Event, Tax Deduction Event or Tax Gross-up Event is material and was not reasonably foreseeable at such Issue Date; and
- (iv) the Issuer has delivered a certificate signed by one of its senior officers to the Principal Paying Agent (with copies thereof being made available to the Noteholders at the Principal Paying Agent's specified office during its normal business hours) not less than five (5) calendar days prior to the date set for redemption that the relevant Capital Event, Withholding Tax Event, Tax Deduction Event or, as the case may be, Tax Gross-up Event has occurred or will occur no more than ninety (90) days following the date fixed for redemption, as the case may be.

## (l) Cancellation

All Notes which are redeemed or purchased for cancellation by the Issuer must be surrendered for cancellation by surrendering each such Note together with, where applicable, all unmatured Receipts and Coupons and all unexchanged Talons to the Fiscal Agent and, shall, together with all Notes redeemed by the Issuer, be cancelled forthwith (together with all unmatured Receipts and Coupons and unexchanged Talons attached thereto or surrendered therewith). Any Notes so surrendered for cancellation may not be reissued or resold and the obligations of the Issuer in respect of any such Notes shall be discharged.

## (m) Substitution and Variation with respect to Senior Non-Preferred Notes

In the event that an MREL or TLAC Disqualification Event, Withholding Tax Event, Tax Gross-Up Event or Alignment Event occurs and is continuing in respect of a Series of Senior Non-Preferred Notes, the Issuer may, in respect of any series of Senior Non-Preferred Notes, having given no less than 30 nor more than 45 calendar days' notice to the holders of such Senior Non-Preferred Notes and, if applicable, any related Receipts and Coupons in accordance with Condition 14, substitute all (but not some only) of such Senior Non-Preferred Notes or vary the terms of all (but not some only) of such Senior Non-Preferred Notes, without any requirement for the consent or approval of such holders, so that they become or remain Qualifying Senior Non-Preferred Notes. Such substitution or variation of such Senior Non-Preferred Notes shall be subject to the Relevant Regulator having given its prior written approval to such substitution or variation if so required at such time by the Relevant Rules.

For the purposes of this Condition, "Qualifying Senior Non-Preferred Notes" means in respect of any Senior Non-Preferred Notes and any related Receipts and Coupons which are the subject of any substitution or variation pursuant to this Condition 4(m), securities issued by the Issuer that have terms not materially less favourable to the holders of such Senior Non-Preferred Notes and, if applicable, any related Receipts and Coupons than the terms thereof, as reasonably and in good faith determined by the Issuer and which (1) contain terms which comply with the then applicable MREL or TLAC Requirements (which, for the avoidance of doubt, may result in the relevant securities not including, or restricting for a period of time the application of, the MREL or TLAC Disqualification Event which is included in the Senior Non-Preferred Notes); The rules under the MREL or TLAC Requirements may be modified from time to time after the date of issuance of the Senior Non-Preferred Notes; (2) have the same currency of payment, maturity, dates for payment of interest, denomination, aggregate outstanding amount as such Senior Non-Preferred Notes and carry the same rate of interest from time to time applying to the Senior Non-Preferred Notes prior to the relevant substitution or variation pursuant to this Condition 4(m); (3) rank senior to, or pari passu with, the ranking of such Senior Non-Preferred Notes prior to the substitution or variation; (4) is not immediately subject to a MREL or TLAC Disqualification Event, a Withholding Tax Event and/or a Tax Gross-Up Event; and (5) if such Senior Non-Preferred Notes were listed or admitted to trading on a Regulated Market

immediately prior to such substitution or variation, are listed or admitted to trading on a Regulated Market as selected by the Issuer.

An "Alignment Event" shall be deemed to have occurred if by reason of a change in the MREL or TLAC Requirements, an instrument of the Issuer with New Terms is permitted to be fully included in the eligible liabilities available to meet the MREL or TLAC Requirements (as called or defined by the then applicable regulations or MREL or TLAC Requirements criteria applicable to the MREL Group).

"New Terms" means, at any time, any terms and conditions of an unsecured, senior non-preferred instrument within the meaning of Article L.613-30-3-I-4° of the French *Code monétaire et financier* issued by the Issuer that are different in any material respect from the terms and conditions of the relevant Senior Non-Preferred Notes at such time.

## (n) Substitution and Variation with respect to Subordinated Notes

In the event that any Special Event occurs and is continuing in respect of a Series of Subordinated Notes, the Issuer may, in respect of any series of Subordinated Notes, having given no less than 30 nor more than 45 calendar days' notice to the holders of such Subordinated Notes, and, if applicable, any related Receipts and Coupons in accordance with Condition 14, substitute all (but not some only) of such Subordinated Notes or vary the terms of all (but not some only) of such Subordinated Notes, without any requirement for the consent or approval of such holders, so that they become or remain Qualifying Tier 2 Notes. Such substitution or variation of such Subordinated Notes shall be subject to the Relevant Regulator having given its prior written approval to such substitution or variation if so required at such time by the Relevant Rules.

For the purposes of this Condition, "Qualifying Tier 2 Note" means in respect of any Subordinated Notes and, if applicable, any related Receipts and Coupons which are the subject of any substitution or variation pursuant to this Condition 4(n), securities issued by the Issuer that have terms not materially less favourable to the holders of such Subordinated Notes and related Receipts and Coupons than the terms thereof, as reasonably and in good faith determined by the Issuer and which (1) contain terms which comply with the then current requirements of the Relevant Regulator in relation to Tier 2 Capital (which, for the avoidance of doubt, may result in the relevant securities not including, or restricting for a period of time the application of, one or more of the Special Event redemption events which are included in such Subordinated Notes); (2) have the same currency of payment, maturity, dates for payment of interest, denomination, aggregate outstanding amount as such Subordinated Notes and carry the same rate of interest from time to time applying to such Subordinated Notes prior to the relevant substitution or variation pursuant to this Condition 4(n); (3) rank senior to, or pari passu with, the ranking of such Subordinated Notes prior to such substitution or variation below; (4) shall not be immediately subject to a Special Event; and (5) if such Subordinated Notes were listed or admitted to trading on a Regulated Market immediately prior to such substitution or variation, are listed or admitted to trading on a Regulated Market as selected by the Issuer.

"**Special Event**" means a Capital Event, a Tax Deduction Event, a Withholding Tax Event or a Tax Gross-Up Event;

## 5 Payments and Talons

## (a) Method of payment

Subject as provided below, payments made in:

(i) a Specified Currency other than euro or Renminbi will be made by credit or transfer to an account denominated in the relevant Specified Currency or an account on which the Specified Currency may be credited or transferred maintained by the payee with, or, at the option of the payee, by a cheque in such Specified Currency drawn on, a bank in the principal financial centre(s) of the country of such Specified Currency (which if the Specified Currency is Australian dollars, shall be Sydney and, if the Specified Currency is Canadian dollars, shall be Montreal);

- (ii) euro will be made by credit or transfer to a euro account (or any other account to which euro may be credited or transferred) specified by the payee or, at the option of the payee, by a eurocheque; and
- (iii) Renminbi will be made solely by credit to a Renminbi bank account maintained at a bank in Hong Kong in accordance with applicable laws, rules, regulations and guidelines issued from time to time.

Payments will be subject in all cases to any fiscal or other laws and regulations applicable thereto in the place of payment, but without prejudice to the provisions of Condition 6.

#### (b) Presentation and surrender of Definitive Notes and Coupons

Payments of principal and interest in respect of the Notes shall, subject as mentioned below, be made against presentation and surrender of the relevant Receipts (in the case of payments of Instalment Amounts other than on the due date for redemption and provided that the Receipt is presented for payment together with its relative Note), Notes (in the case of all other payments of principal and, in the case of interest, as specified in Condition 5(f)(vi)) or Coupons (in the case of interest, save as specified in Condition 5(f)(vi)), as the case may be, at the specified office of any Paying Agent outside the United States by a cheque payable in the currency in which such payment is due drawn on, or, at the option of the holder, by transfer to an account denominated in that currency with, a Bank.

In this Condition 5, "Bank" means a bank in the principal financial centre for that currency (which, in the case of Renminbi, means Hong Kong) or, in the case of euro, in a city in which banks have access to the TARGET System.

## (c) Payments in the United States

Notwithstanding the foregoing, if any Notes are denominated in U.S. dollars, payments in respect thereof may be made at the specified office of any Paying Agent in New York City in the same manner as aforesaid if (i) the Issuer shall have appointed Paying Agents with specified offices outside the United States with the reasonable expectation that such Paying Agents would be able to make payment of the amounts on the Notes in the manner provided above when due, (ii) payment in full of such amounts at all such offices is illegal or effectively precluded by exchange controls or other similar restrictions on payment or receipt of such amounts and (iii) such payment is then permitted by United States law, without involving, in the opinion of the Issuer, any adverse tax consequence to the Issuer.

#### (d) Payments subject to Fiscal Laws

All payments are subject in all cases to (i) any applicable fiscal or other laws, regulations and directives in any jurisdiction (whether by operation of law or agreement of the Issuer or its Agents), but without prejudice to the provisions of Condition 6, and (ii) any withholding or deduction required pursuant to an agreement described in Section 1471(b) of the U.S. Internal Revenue Code of 1986 (the "IRS Code") or otherwise imposed pursuant to Sections 1471 through 1474 of the IRS Code, any regulations or agreement thereunder, official interpretations thereof, or (without prejudice to the provisions of Condition 6) law implementing an intergovernmental agreement thereto and the Issuer will not be liable for any taxes or duties of whatever nature imposed or levied by such laws, regulations, directives or agreements.

No commission or expenses shall be charged to the holders of any Notes or, where applicable, any related Receipts or Coupons in respect of such payments.

#### (e) Appointment of Agents

The Fiscal Agent, the Paying Agents, the Calculation Agent, the Redenomination Agent and the Consolidation Agent initially appointed by the Issuer and their respective specified offices are listed below. The Fiscal Agent, the Paying Agents, the Calculation Agent, the Redenomination Agent and the Consolidation Agent act solely as agents of the Issuer and do not assume any obligation or relationship of agency or trust for or with the holder of any Note, Receipt or Coupon. The Issuer reserves the right at any time to vary or terminate the appointment of the Fiscal Agent, any other Paying Agent, the Calculation Agent, the Redenomination Agent or the Consolidation Agent and to appoint additional or other Paying Agents, provided that the Issuer shall at all times maintain (i) a Fiscal Agent and, where applicable, a Redenomination Agent and a Consolidation Agent, (ii) one or more Calculation Agent(s) where the Conditions so require, (iii) a Paying Agent having a specified office in a European city which, (A) so long as the Notes are listed on the official list and admitted to trading on the Regulated Market or EuroMTF of the Luxembourg Stock Exchange, shall be Luxembourg, (B) so long as the Notes are listed on Euronext Paris and the rules of that exchange so require, shall be Paris and (C) so long as the Notes are listed on any other stock exchange and the rules of such stock exchange so require, shall be a specified city of the country of such stock exchange and (iv) such other agents as may be required by the rules of any other stock exchange on which the Notes may be listed.

In addition, the Issuer shall forthwith appoint a Paying Agent in New York City in respect of any Notes denominated in U.S. dollars in the circumstances described in paragraph (b) above.

Notice of any such change or any change of any specified office shall promptly be given to the Noteholders in accordance with Condition 14 below.

## (f) Unmatured Coupons and Receipts and unexchanged Talons

- (i) Unless the Notes provide (where applicable) that the relative Coupons are to become void upon the due date for redemption of those Notes, Notes should be surrendered for payment together with all unmatured Coupons (if any) appertaining thereto, failing which an amount equal to the face value of each missing unmatured Coupon (or, in the case of payment not being made in full, that proportion of the amount of such missing unmatured Coupon that the sum of principal so paid bears to the total principal due) shall be deducted from the Redemption Amount due for payment. Any amount so deducted shall be paid in the manner mentioned above against surrender of such missing Coupon within a period of 10 years from the Relevant Date for the payment of such principal (whether or not such Coupon has become void pursuant to Condition 7).
- (ii) If the Notes so provide, upon the due date for redemption of any Note, unmatured Coupons relating to such Note (whether or not attached) shall become void and no payment shall be made in respect of them.
- (iii) Upon the due date for redemption of any Note, any unexchanged Talon relating to such Note (whether or not attached) shall become void and no Coupon shall be delivered in respect of such Talon.
- (iv) Upon the due date for redemption of any Note that is redeemable in instalments, all Receipts relating to such Note having an Instalment Date falling on or after such due date (whether or not attached) shall become void and no payment shall be made in respect of them.
- (v) Where any Note that provides that the relative unmatured Coupons are to become void upon the due date for redemption of those Notes is presented for redemption without all unmatured Coupons, and where any Note is presented for redemption without any unexchanged Talon

relating to it, redemption shall be made only against the provision of such indemnity as the Issuer may require.

(vi) If the due date for redemption of any Note is not a due date for payment of interest, interest accrued from the preceding due date for payment of interest or the Interest Commencement Date, as the case may be, shall only be payable against presentation (and surrender if appropriate) of the relevant Note. Interest accrued on a Note that only bears interest after its Maturity Date shall be payable on redemption of such Note against presentation of the relevant Note.

## (g) Talons

On or after the Specified Interest Payment Date for the final Coupon forming part of a Coupon sheet issued in respect of any Note, the Talon forming part of such Coupon sheet may be surrendered at the specified office of the Fiscal Agent in exchange for a further Coupon sheet (and if necessary another Talon for a further Coupon sheet) (but excluding any Coupons that may have become void pursuant to Condition 7).

## (h) Non-Business Days

If any date for payment in respect of any Note, Receipt or Coupon is not a business day, the holder shall not be entitled to payment until the next following business day, nor to any interest or other sum in respect of such postponed payment.

In this paragraph, "business day" means a day (other than a Saturday or a Sunday) on which banks and foreign exchange markets are open for business in the relevant place of presentation, in such jurisdictions as shall be specified as "Financial Centres" in the applicable Final Terms and:

- (i) (in the case of a payment in a currency other than euro) where payment is to be made by transfer to an account maintained with a bank in the relevant currency, on which foreign exchange transactions may be carried on in the relevant currency in the principal financial centre of the country of such currency (which, in the case of a payment in Renminbi, shall be Hong Kong); or
- (ii) in the case of a payment in euro, which is a TARGET Business Day.

# (i) Payment of U.S. Dollar Equivalent

Notwithstanding any other provision in these Conditions, if an Inconvertibility, Non-Transferability or Illiquidity occurs or if Renminbi is otherwise not available to the Issuer as a result of circumstances beyond its control and such unavailability has been confirmed by a Renminbi Dealer, following which the Issuer is unable to satisfy payments of principal or interest (in whole or in part) in respect of RMB Notes, the Issuer on giving not less than five nor more than 30-days irrevocable notice to the Noteholders prior to the due date for payment, may settle any such payment (in whole or in part) in U.S. dollars on the due date at the U.S. Dollar Equivalent of any such Renminbi denominated amount.

In such event, payments of the U.S. Dollar Equivalent of the relevant principal or interest in respect of the Notes shall be made by transfer to the U.S. dollar account of the relevant Account Holders for the benefit of the Noteholders. For the avoidance of doubt, no such payment of the U.S. Dollar Equivalent shall by itself constitute a default in payment within the meaning of Condition 8.

All notifications, opinions, determinations, certificates, calculations, quotations and decisions given, expressed, made or obtained for the purposes of this Condition 5(i) by the RMB Rate Calculation Agent, will (in the absence of manifest error) be binding on the Issuer, the Agents and all Noteholders.

For the purposes of this Condition 5(i):

"Governmental Authority" means any *de facto* or *de jure* government (or any agency or instrumentality thereof), court, tribunal, administrative or other governmental authority or any other

entity (private or public) charged with the regulation of the financial markets (including the central bank) of Hong Kong;

"Illiquidity" means that the general Renminbi exchange market in Hong Kong has become illiquid, other than as a result of an event of Inconvertibility or Non-Transferability, as determined by the Issuer in good faith and in a commercially reasonable manner following consultation with two Renminbi Dealers;

"Inconvertibility" means the occurrence of any event that makes it impossible for the Issuer to convert any amount due in respect of RMB Notes in the general Renminbi exchange market in Hong Kong, other than where such impossibility is due solely to the failure of the Issuer to comply with any law, rule or regulation enacted by any Governmental Authority (unless such law, rule or regulation is enacted after the Issue Date and it is impossible for the Issuer, due to an event beyond its control, to comply with such law, rule or regulation);

"Non-Transferability" means the occurrence of any event that makes it impossible for the Issuer to deliver Renminbi between accounts inside Hong Kong or from an account inside Hong Kong to an account outside Hong Kong or from an account outside Hong Kong to an account inside Hong Kong, other than where such impossibility is due solely to the failure of the Issuer to comply with any law, rule or regulation enacted by any Governmental Authority (unless such law, rule or regulation is enacted after the Issue Date and it is impossible for the Issuer, due to an event beyond its control, to comply with such law, rule or regulation);

"Renminbi Dealer" means an independent foreign exchange dealer of international repute active in the Renminbi exchange market in Hong Kong reasonably selected by the Issuer;

"RMB Rate Calculation Agent" means the agent appointed from time to time by the Issuer for the determination of the RMB Spot Rate or identified as such in the relevant Final Terms;

"RMB Rate Calculation Business Day" means a day (other than a Saturday or Sunday) on which commercial banks are open for general business (including dealings in foreign exchange) in Hong Kong and in New York City;

"RMB Rate Calculation Date" means the day which is two RMB Rate Calculation Business Days before the due date for payment of the relevant Renminbi amount under the Conditions;

"RMB Spot Rate" for a RMB Rate Calculation Date means the spot CNY/U.S. dollar exchange rate for the purchase of U.S. dollars with CNY in the over-the-counter CNY exchange market in Hong Kong for settlement on the relevant due date for payment, as determined by the RMB Rate Calculation Agent at or around 11:00 a.m. (Hong Kong time) on such RMB Rate Calculation Date, on a deliverable basis by reference to Reuters Screen Page TRADNDF and if such rate is not available, the RMB Rate Calculation Agent will determine the RMB Spot Rate at or around 11:00 a.m. (Hong Kong time) on the RMB Rate Calculation Date as the most recently available CNY/U.S. dollar official fixing rate for settlement on the relevant due date for payment reported by The State Administration of Foreign Exchange of the PRC, which is reported on the Reuters Screen Page CNY=SAEC, where reference to a page on the Reuters Screen means the display page so designated on the Reuter Monitor Money Rates Service (or any successor service) or such other page as may replace that page for the purpose of displaying a comparable currency exchange rate; and

"U.S. Dollar Equivalent" means the relevant Renminbi amount converted into U.S. dollars using the RMB Spot Rate for the relevant RMB Rate Calculation Date, as calculated by the RMB Rate Calculation Agent.

#### 6 Taxation

## (a) Withholding Tax

All payments of principal, interest and other revenues by or on behalf of the Issuer in respect of the Notes, the Receipts and the Coupons shall be made free and clear of, and without withholding or deduction for, any taxes, duties, assessments or governmental charges of whatever nature imposed, levied, collected, withheld or assessed by or within France or any authority therein or thereof having power to tax, unless such withholding or deduction is required by law.

## (b) Additional Amounts

If French law should require that payments of interest in respect of Notes and, where applicable, any related Receipts and Coupons, be subject to deduction or withholding in respect of any present or future taxes or duties whatsoever, the Issuer will, to the fullest extent then permitted by law, pay such additional amounts of interest in respect of Notes and, where applicable, any related Receipts and Coupons as shall result in receipt by the Noteholders, or, if applicable the Receiptholders or the Couponholders, as the case may be, of such amounts of interest as would have been received by them had no such withholding or deduction been required, except that no such additional amounts of interest shall be payable with respect to any Note, Receipt or Coupon, as the case may be:

- (i) Other connection: to, or to a third party on behalf of, a Noteholder, or, if applicable, a Receiptholder or a Couponholder, as the case may be, who is liable to such taxes, duties, assessments or governmental charges in respect of such Note, Receipt, or Coupon, by reason of his having some connection with the Republic of France other than the mere holding of such Note, Receipt or Coupon; or
- (ii) Presentation more than 30 days after the Relevant Date: more than 30 calendar days after the Relevant Date, except to the extent that the Noteholder or, if applicable, a Receiptholder or a Couponholder, as the case may be, would have been entitled to such additional amounts on presenting such Note, Receipt or Coupon, as the case may be, for payment on the thirtieth such day; or
- (iii) **FATCA withholding**: where such withholding or deduction is imposed pursuant to FATCA, or its subsequent implementation into the French law.

As used in these Conditions, "Relevant Date" in respect of any Note, Receipt or Coupon means the date on which payment in respect thereof first becomes due or (if any amount of the money payable is improperly withheld or refused) the date on which payment in full of the amount outstanding is made or (if earlier) the date on which notice is duly given to the Noteholders in accordance with Condition 14 that, upon further presentation of the Note, Receipt or Coupon being made in accordance with the Conditions, such payment will be made, provided that payment is in fact made upon such presentation. References in these Conditions to (i) "principal" shall be deemed to include any premium payable in respect of the Notes, all Instalment Amounts, Redemption Amounts, Amortised Face Amounts and all other amounts in the nature of principal payable pursuant to Condition 4 or any amendment or supplement to it, (ii) "interest" shall be deemed to include all Interest Amounts and all other amounts payable pursuant to Condition 4 or any amendment or supplement to it and (iii) "principal" and/or "interest" shall be deemed to include any additional amounts which may be payable under this Condition 6.

## 7 Prescription

Claims against the Issuer for payment in respect of the Notes, Receipts and Coupons (which for this purpose shall not include Talons) shall be prescribed and become void unless made within 10 years (in the

case of principal) or five years (in the case of interest) from the appropriate Relevant Date (as defined in Condition 6).

#### 8 Events of Default

## (a) Senior Preferred Notes

Unless the relevant Final Terms specify that no Event of Default (as defined below) shall apply in respect of a Tranche of Senior Preferred Notes, if any of the following events ("Events of Default") occurs and is continuing, the holder of any Senior Preferred Note may give written notice to the Fiscal Agent at its specified office that such Note is immediately repayable, whereupon the Early Redemption Amount of such Note together with accrued interest to the date of payment shall become immediately due and payable:

- (i) if default is made in the payment of any principal or interest due on such Notes or any of them on the due date and such default continues for a period of 30 days or more after written notice thereof is received by the Issuer from the Fiscal Agent (and the Fiscal Agent shall be bound to give such notice forthwith upon the request of any holder of such Notes); or
- (ii) if the Issuer fails to perform or observe any of its other obligations under such Notes or any of them and (except where such failure is incapable of remedy when no notice will be required) such failure continues for a period of 60 days after written notice is received by the Issuer from the Fiscal Agent (and the Fiscal Agent shall be bound to give such notice forthwith upon the request of any holder of such Notes) specifying such default and requiring the same to be remedied; or
- (iii) a judgment is issued for the judicial liquidation (*liquidation judiciaire*) of the Issuer or for a transfer of the whole of the business (*cession totale de l'entreprise*) of the Issuer, or the Issuer is subject to similar proceedings or, in the absence of legal proceedings, the Issuer makes a conveyance, assignment or other arrangement for the benefit of its creditors or enters into a composition with its creditors; or
- (iv) the Issuer sells, transfers or otherwise disposes of, directly or indirectly, the whole or a substantial part of its undertaking or assets, or the Issuer enters into or commences any proceedings in furtherance of voluntary liquidation or dissolution, except in the case of a disposal of all or substantially all of the Issuer's assets in favour of an entity which simultaneously assumes all or substantially all of the Issuer's liabilities including the Notes or in connection with a merger or reorganisation of the Issuer.

If the relevant Final Terms specify that no Event of Default shall apply in respect of a Tranche of Senior Preferred Notes, holders of such Notes shall not be entitled in any event to require Senior Preferred Notes to be redeemed prior to their Maturity Date. Senior Preferred Notes will become immediately due and payable in the event that an order or an effective decision is made for the liquidation (*liquidation judiciaire* or *liquidation amiable*) of the Issuer or if the Issuer is liquidated for any other reason at their principal amount together with interest accrued thereon to the date of payment without any further formality.

## (b) Senior Non-Preferred Notes

Unless specified as applicable in the applicable Final Terms, in which case Condition 8(a) will be deemed to apply *mutatis mutandis* to the Senior Non-Preferred Notes, there are no events of default in respect of Senior Non-Preferred Notes and holders of such Notes are not entitled in any event to require Senior Non-Preferred Notes to be redeemed prior to their Maturity Date.

Senior Non-Preferred Notes will become immediately due and payable in the event that an order or an effective decision is made for the liquidation (*liquidation judiciaire* or *liquidation amiable*) of the Issuer or if the Issuer is liquidated for any other reason at their principal amount together with interest accrued thereon to the date of payment without any further formality.

#### (c) Subordinated Notes

There are no events of default in respect of Subordinated Notes and Noteholders are not entitled in any event to require Subordinated Notes to be redeemed prior to their Maturity Date.

Subordinated Notes will become immediately due and payable in the event that an order or an effective decision is made for the liquidation (*liquidation judiciaire* or *liquidation amiable*) of the Issuer or if the Issuer is liquidated for any other reason at their principal amount together with interest accrued thereon to the date of payment without any further formality.

## 9 Meetings of Noteholders and Modification

# (a) Meetings of Noteholders

The English Law Agency Agreement contains provisions for convening meetings of the Noteholders to consider any matter affecting their interests, including the sanctioning by Extraordinary Resolution (as defined in the English Law Agency Agreement) of a modification of any of these Conditions. Such a meeting may be convened by Noteholders holding not less than 10 per cent. in principal amount of the Notes for the time being outstanding. The quorum for any meeting convened to consider an Extraordinary Resolution shall be two or more persons holding or representing a clear majority in principal amount of the Notes for the time being outstanding, or at any adjourned meeting two or more persons being or representing Noteholders whatever the principal amount of the Notes held or represented, unless the business of such meeting includes consideration of proposals, inter alia, (i) to amend the dates of maturity or redemption of the Notes, any Instalment Date or any date for payment of interest or Interest Amounts on the Notes, (ii) to reduce or cancel the principal amount of, or any Instalment Amount of, or any premium payable on redemption of, the Notes, (iii) to reduce the rate or rates of interest in respect of the Notes or to vary the method or basis of calculating the rate or rates or amount of interest or the basis for calculating any Interest Amount in respect of the Notes, (iv) if a Minimum and/or a Maximum Rate of Interest, Instalment Amount or Redemption Amount applies to any Notes, to reduce any such Minimum and/or Maximum, (v) to vary any method of, or basis for, calculating the Redemption Amount, including the method of calculating the Amortised Face Amount, (vi) to vary the currency or currencies of payment or denomination of the Notes, (vii) to take any steps that as specified hereon may only be taken following approval by an Extraordinary Resolution to which the special quorum provisions apply or (viii) to modify the provisions concerning the quorum required at any meeting of Noteholders or the majority required to pass the Extraordinary Resolution, in which case the necessary quorum shall be two or more persons holding or representing not less than 75 per cent., or at any adjourned meeting not less than 25 per cent., in principal amount of the Notes for the time being outstanding. Any Extraordinary Resolution duly passed shall be binding on Noteholders (whether or not they were present at the meeting at which such resolution was passed) and on all Couponholders. In addition, any proposed modification of any terms and conditions of any Subordinated Notes or Senior Non-Preferred Notes can only be effected subject to the prior approval of the Relevant Regulator.

## (b) Modification of English Law Agency Agreement

The Fiscal Agent and the Issuer may agree, without the consent of the Noteholders or Couponholders, to any modification of the Notes, the Coupons or the English Law Agency Agreement which is of a formal, minor or technical nature or to cure, correct or supplement any defective provision or is made

to cure, correct or supplement a manifest or proven error or to comply with mandatory provisions of the law of the jurisdiction in which the Issuer is incorporated.

Any such modification shall be binding on the Noteholders and the Couponholders and any such modification shall be notified to the Noteholders in accordance with Condition 14) as soon as practicable thereafter.

# 10 Acknowledgement of Bail-In and Loss Absorption Powers

By the acquisition of Notes, each holder of such Notes and, if any applicable, any related Receipts and Coupons (which, for the purposes of this Condition 10, includes any current or future holder of a beneficial interest in such Notes, and, if applicable, such Receipts and/or Coupons) acknowledges, accepts, consents and agrees:

- (i) to be bound by the effect of the exercise of the Bail-in or Loss Absorption Power (as defined below) by the Relevant Resolution Authority (as defined below) or the Relevant Regulator, which may include and result in any of the following, or some combination thereof:
  - (a) the reduction of all, or a portion, of the Amounts Due (as defined below), on a permanent basis;
  - (b) the conversion of all, or a portion, of the Amounts Due into shares, other securities or other obligations of the Issuer or another person (and the issue to holders of such Notes and, if applicable, such Receipts and/or Coupons of such shares, securities or obligations), including by means of an amendment, modification or variation of the terms of such Notes, and, if applicable, such Receipts and/or the Coupons, as the case may be, in which case such holders of such Notes and, if applicable, such Receipts and Coupons agree to accept in lieu of their rights under such Notes and, if applicable, such Receipts and/or the Coupons, as the case may be, any such shares, other securities or other obligations of the Issuer or another person;
  - (c) the cancellation of such Notes and, if applicable, such Receipts and/or Coupons;
  - (d) the amendment or alteration of the maturity of such Notes and, if applicable, such Receipts, or amendment of the amount of interest payable on such Notes or Coupons or the date on which the interest becomes payable, including by suspending payment for a temporary period;
- (ii) that the terms of such Notes and, if applicable, such Receipts and/or Coupons are subject to, and may be varied, if necessary, to give effect to, the exercise of the Bail-in or Loss Absorption Power by the Relevant Resolution Authority or the Relevant Regulator.

For these purposes, the "Amounts Due" are the prevailing outstanding amount of any such Notes, and any accrued and unpaid interest on such Notes that has not been previously cancelled or otherwise is no longer due.

For these purposes, the "Bail-in or Loss Absorption Power" is any power existing from time to time under any laws, regulations, rules or requirements in effect in France, relating to the transposition of the BRRD, including without limitation pursuant to French decree-law No. 2015-1024 dated 20 August 2015 (Ordonnance portant diverses dispositions d'adaptation de la législation au droit de l'Union européenne en matière financière) (as amended from time to time, the "20 August 2015 Decree Law"), Regulation (EU) No 806/2014 of the European Parliament and of the Council of 15 July 2014 establishing uniform rules and a uniform procedure for the resolution of credit institutions and certain investment firms in the framework of a Single Resolution Mechanism and a Single Resolution Fund and amending Regulation (EU) No 1093/2010 (as amended from time to time, the "Single Resolution Mechanism Regulation"), or otherwise

arising under French law, and in each case the instructions, rules and standards created thereunder, pursuant to which the obligations of a Regulated Entity (as defined below) (or an affiliate of such Regulated Entity) can be reduced (in part or in whole), cancelled, suspended, transferred, varied or otherwise modified in any way, or securities of a Regulated Entity (or an affiliate of such Regulated Entity) can be converted into shares, other securities, or other obligations of such Regulated Entity or any other person, whether in connection with the implementation of a bail-in tool following placement in resolution or otherwise.

A reference to a "**Regulated Entity**" is to any entity referred to in Section I of Article L.613-34 of the French *Code monétaire et financier* as modified by the 20 August 2015 Decree Law, which includes certain credit institutions, investment firms, and certain of their parent or holding companies established in France.

A reference to the "Relevant Resolution Authority" is to the *Autorité de contrôle prudentiel et de résolution* (the "ACPR"), the Single Resolution Board established pursuant to the Single Resolution Mechanism Regulation, and/or any other authority entitled to exercise or participate in the exercise of any Bail-in or Loss Absorption Power from time to time (including the Council of the European Union and the European Commission when acting pursuant to Article 18 of the Single Resolution Mechanism Regulation).

No repayment or payment of the Amounts Due will become due and payable or be paid after the exercise of the Bail-in or Loss Absorption Power by the Relevant Resolution Authority or the Relevant Regulator with respect to the Issuer unless, at the time such repayment or payment, respectively, is scheduled to become due, such repayment or payment would be permitted to be made by the Issuer under the laws and regulations in effect in France and the European Union applicable to the Issuer or other members of its group.

Upon the exercise of any Bail-in or Loss Absorption Power by the Relevant Resolution Authority or the Relevant Regulator with respect to the Notes and, if applicable, any related Receipts and/or Coupons, the Issuer will provide a written notice to the holders of such Notes and, if applicable, Receipts and/or Coupons in accordance with Condition 14 as soon as practicable regarding such exercise of the Bail-in or Loss Absorption Power. The Issuer will also deliver a copy of such notice to the Fiscal Agent for informational purposes, although the Fiscal Agent shall not be required to send such notice to the holders of such Notes and, if applicable, Receipts and/or Coupons. Any delay or failure by the Issuer to give notice shall not affect the validity and enforceability of the Bail-in or Loss Absorption Power nor the effects on such Notes and, if applicable, any related Receipts and/or Coupons described above.

Neither a cancellation of such Notes and, if applicable, any related Receipts and/or Coupons, a reduction, in part or in full, of the Amounts Due, the conversion thereof into another security or obligation of the Issuer or another person, as a result of the exercise of the Bail-in or Loss Absorption Power by the Relevant Resolution Authority or the Relevant Regulator with respect to the Issuer, nor the exercise of any Bail-in or Loss Absorption Power by the Relevant Resolution Authority or the Relevant Regulator with respect to such Notes and, if applicable, any related Receipts and/or Coupons will be an event of default or otherwise constitute non-performance of a contractual obligation, or entitle any such holders to any remedies (including equitable remedies) which are hereby expressly waived.

Upon the exercise of any Bail-in or Loss Absorption Power by the Relevant Resolution Authority or the Relevant Regulator, the Issuer and each holder of such Notes and, if applicable, Receipts and/or Coupons (including each holder of a beneficial interest in such Notes and, if applicable, any related Receipts and/or Coupons) hereby agree that (a) the Fiscal Agent shall not be required to take any directions from such holders, and (b) the English Law Agency Agreement shall impose no duties upon the Fiscal Agent whatsoever, in each case with respect to the exercise of any Bail-in or Loss Absorption Power by the Relevant Resolution Authority or the Relevant Regulator.

Notwithstanding the foregoing, if, following the completion of the exercise of the Bail-in or Loss Absorption Power by the Relevant Resolution Authority or the Relevant Regulator, any Notes and, if applicable, any related Receipts or Coupons remain outstanding (for example, if the exercise of the Bail-in or Loss Absorption Power results in only a partial write-down of the principal of such Notes and, if applicable, any related Receipts and/or Coupons), then the Fiscal Agent's duties under the English Law

Agency Agreement shall remain applicable with respect to such Notes and, if applicable, any related Receipts and the Coupons following such completion to the extent that the Issuer and the Fiscal Agent shall agree pursuant to an amendment to the English Law Agency Agreement.

If the Relevant Resolution Authority or the Relevant Regulator exercises the Bail-in or Loss Absorption Power with respect to less than the total Amounts Due, unless the Fiscal Agent is otherwise instructed by the Issuer or the Relevant Resolution Authority or the Relevant Regulator, any cancellation, write-off or conversion made in respect of such Notes and, if applicable, any relatd Receipts and/or Coupons pursuant to the Bail-in or Loss Absorption Power will be made on a pro-rata basis.

No expenses necessary for the procedures under this Condition 10, including, but not limited to, those incurred by the Issuer and the Fiscal Agent, shall be borne by any holder of such Notes or, if applicable, any related Receipts and/or Coupons.

#### 11 Waiver of Set-Off

Unless "Waiver of Set-off" is specified as not applicable in the relevant Final Terms, no holder of any Note or, if applicable, any related Receipt or Coupon may at any time exercise or claim any Waived Set-Off Rights against any right, claim, or liability the Issuer has or may have or acquire against such holder, directly or indirectly, howsoever arising (and, for the avoidance of doubt, including all such rights, claims and liabilities arising under or in relation to any and all agreements or other instruments of any sort or any non-contractual obligations, in each case whether or not relating to such Notes, or, if applicable, any related Receipts and/or Coupons) and each such holder shall be deemed to have waived all Waived Set-Off Rights to the fullest extent permitted by applicable law in relation to all such actual and potential rights, claims and liabilities.

For the avoidance of doubt, nothing in this Condition 11 is intended to provide or shall be construed as acknowledging any right of deduction, set-off, netting, compensation, retention or counterclaim or that any such right is or would be available to any holder of any Note or, if applicable, any related Receipt and/or Coupon but for this Condition 11.

For the purposes of this Condition 11, "Waived Set-Off Rights" means any and all rights of or claims of any holder of any Note, Receipt or Coupon for deduction, set-off, netting, compensation, retention or counterclaim arising directly or indirectly under or in connection with any such Note and, if applicable, any related Receipts and/or Coupons.

# 12 Replacement of Notes, Receipts, Coupons and Talons

If a Note, Receipt, Coupon or Talon is lost, stolen, mutilated, defaced or destroyed, it may be replaced, subject to applicable laws, regulations and stock exchange regulations, at the specified office of the Paying Agent in Luxembourg or such other Paying Agent as may from time to time be designated by the Issuer for the purpose and notice of whose designation is given to Noteholders in accordance with Condition 14, in each case on payment by the claimant of the fees and costs incurred in connection therewith and on such terms as to evidence, security and indemnity (which may provide, *inter alia*, that if the allegedly lost, stolen or destroyed Note, Receipt, Coupon or Talon is subsequently presented for payment or, as the case may be, for exchange for further Coupons, there shall be paid to the Issuer on demand the amount payable by the Issuer in respect of such Notes, Receipts, Coupons or further Coupons) and otherwise as the Issuer may require. Mutilated or defaced Notes, Receipts, Coupons or Talons must be surrendered before replacements will be issued.

## 13 Further Issues and Consolidation

The Issuer may from time to time without the consent of the holders of any Notes or, if applicable, any related Receipts and/or Coupons but, to the extent required by the Relevant Rules, subject to the prior

notification of the Relevant Regulator, create and issue further notes having the same terms and conditions as the Notes (so that, for the avoidance of doubt, references in the conditions of such Notes to "Issue Date" shall be to the first issue date of the Notes) and so that the same shall be consolidated and form a single series with such Notes, and references in these Conditions to "Notes" shall be construed accordingly.

The Issuer may from time to time on any Interest Payment Date occurring on or after the date specified for a Redenomination of the Notes pursuant to Condition 1, on giving not less than 30 days' prior notice to the Noteholders in accordance with Condition 14, without the consent of the holders of any Notes or, if applicable, any related Receipts and/or Coupons, consolidate the Notes with one or more issues of other notes issued by it, whether or not originally issued in one of the European national currencies or in euro, provided such other notes have been redenominated in euro (if not originally denominated in euro) and which otherwise have, in respect of all periods subsequent to such consolidation, the same terms and conditions as the Notes.

## 14 Notices

Notices to the holders of Notes shall be valid if, at the option of the Issuer, they are published in (i) a daily newspaper of general circulation in Europe (which is expected to be the *Financial Times*), (ii) as long as the Notes are listed and admitted to trading on Euronext Paris and the rules of Euronext Paris so require, in a daily newspaper with general circulation in France (which is expected to be *Les Echos*), (iii) as long as the Notes are listed on the official list and admitted to trading on the Regulated Market or EuroMTF of the Luxembourg Stock Exchange and the rules of the Luxembourg Stock Exchange so require, in a daily newspaper with general circulation in Luxembourg (expected to be the *Luxemburger Wort*) and/or on the website of the Luxembourg Stock Exchange (www.bourse.lu) or (iv) they are published in accordance with Articles 221-3 and 221-4 of the *Règlement Général* of the AMF. If any such publication is not practicable, notice shall be validly given if published in another leading daily English language newspaper with general circulation in Europe and, so long as the Notes are listed on any other stock exchange and the relevant rules applying to such listed Notes so require, in a leading daily newspaper with general circulation in the city/ies where such stock exchange(s) is/are situated. Any such notice shall be deemed to have been given on the date of such publication or, if published more than once or on different dates, on the date of the first publication as provided above.

Couponholders shall be deemed for all purposes to have notice of the contents of any notice given to the holders of Notes in accordance with this Condition.

# 15 Contracts (Rights of Third Parties) Act 1999

The Notes confer no rights under the Contracts (Rights of Third Parties) Act 1999 to enforce any term of the Notes, but this does not affect any right or remedy of a third party which exists or is available apart from that Act.

#### 16 Governing Law and Jurisdiction

#### (a) Governing Law

The Notes, the Receipts, the Coupons and the Talons and any non-contractual obligations arising out of or in connection with them are governed by, and shall be construed in accordance with, English law except for Condition 2 (*Status of the Notes*) which is governed by, and shall be construed in accordance with, French law.

## (b) Jurisdiction

The Courts of England and Wales are to have jurisdiction to settle any disputes that may arise out of or in connection with any Notes, Receipts, Coupons or Talons and accordingly any legal action or proceedings arising out of or in connection with any Notes, Receipts, Coupons or Talons ("**Proceedings**") may be brought in such courts. The Issuer irrevocably submits and each holder of Notes, Receipts, Coupons or Talons (by its acquisition of a Note) is deemed to submit to the jurisdiction of the Courts of England and Wales. For the purposes of this Condition, the Issuer waives and each holder of Notes, Receipts, Coupons or Talons (by its acquisition of a Note) is deemed to waive any objection to Proceedings in such courts on the ground of venue or on the ground that the Proceedings have been brought in an inconvenient forum.

## (c) Service of Process

The Issuer irrevocably appoints Crédit Industriel et Commercial, London branch located at Finsbury Circus House, 15 Finsbury Circus, London EC2M 7EB, United Kingdom, as its agent in England to receive, for it and on its behalf, service of process of any Proceedings in England. Such service shall be deemed complete on delivery to such process agent (whether or not it is forwarded to and received by the Issuer). If for any reason such process agent ceases to be able to act as such or no longer has an address in London, the Issuer irrevocably agrees to appoint a substitute process agent and shall immediately notify Noteholders of such appointment in accordance with Condition 14. Nothing shall affect the right to serve process in any manner permitted by law.

#### TERMS AND CONDITIONS OF THE FRENCH LAW NOTES

The following is the text of the terms and conditions of the Notes to be issued governed by French Law (the "French Law Notes") that, subject to completion in accordance with the provisions of the relevant Final Terms, shall be applicable to the French Law Notes. In the case of Dematerialised Notes (as defined below), the text of the terms and conditions will not be endorsed on physical documents of title, but will be constituted by the following text, as completed by the applicable Final Terms. In the case of Materialised Notes (as defined below), either (i) the full text of these terms and conditions and the applicable Final Terms or (ii) these terms and conditions, as so completed (and subject to simplification by the deletion of inapplicable provisions) shall be endorsed on Definitive Notes. References in these Conditions to "Notes" are to the French Law Notes of one Series only, and not to all Notes that may be issued under the Programme.

The Notes are issued by Banque Fédérative du Crédit Mutuel (the "Issuer") pursuant to a French law-governed agency agreement dated 6 July 2017 (as amended and/or supplemented as at the date of issue of the Notes (the "Issue Date"), the "French Law Agency Agreement") between the Issuer, BNP Paribas Securities Services, as fiscal agent and principal paying agent (the "Fiscal Agent"), initial calculation agent (the "Calculation Agent"), redenomination agent (the "Redenomination Agent"), registration agent (the "Registration Agent"), consolidation agent (the "Consolidation Agent") and as paying agent (together with the Fiscal Agent and any additional or other paying agents in respect of the Notes from time to time appointed and, where the context so admits, the "Paying Agents"). If a Calculation Agent is not specified in the applicable Final Terms in respect of any Notes and the terms and conditions require that a Calculation Agent be appointed then the Fiscal Agent shall act as Calculation Agent. The holders of Dematerialised Notes and Materialised Notes, the holders of the interest coupons relating to interest bearing Materialised Notes (the "Coupons") and, where applicable in the case of such Materialised Notes, talons for further Coupons (the "Talons") (the "Couponholders") and the holders of the receipts for the payment of instalments of principal (the "Receipts") relating to Materialised Notes, of which the principal is payable in instalments, are deemed to have notice of all of the provisions of the French Law Agency Agreement applicable to them.

Copies of the French Law Agency Agreement are available for inspection at the specified offices of each of the Paying Agents.

For the purpose of these Terms and Conditions, "**Regulated Market**" means any regulated market situated in a Member State of the European Economic Area as defined in the Markets in Financial Instruments Directive 2004/39/EC and as listed on the website of Europa(http://ec.europa.eu/internal\_market/securities/isd/index\_en.htm).

References below to "Conditions" are, unless the context requires otherwise, to the numbered paragraphs below and references to a "Tranche" means Notes which are identical in all respects and a "Series" means an original Tranche of Notes together with any further Tranche or Tranches of Notes which are expressed to form a single series with the original Tranche of Notes that are denominated in the same currency and that have the same maturity date or redemption date, as the case may be, interest basis and interest payment dates, if any, and the terms of which, save for the issue date or interest commencement date and the issue price, are otherwise identical and to be consolidated and to form a single Series issued pursuant to Condition 13.

## 1 Form, Denomination(s), Title and Redenomination

#### (a) Form

Notes may be issued either in dematerialised form ("Dematerialised Notes") or in materialised form ("Materialised Notes").

(i) Title to Dematerialised Notes will be evidenced in accordance with Articles L.211-3 et seq. and R.211-1 et seq. of the French Code monétaire et financier by book entries (inscriptions en compte). No physical document of title (including certificats représentatifs pursuant to Article R.211-7 of the French Code monétaire et financier) will be issued in respect of Dematerialised Notes.

Dematerialised Notes may, at the option of the Issuer, be issued in either (i) bearer form (au porteur), in which case they will be inscribed as of the Issue Date of each Tranche of Dematerialised Notes in the books of Euroclear France ("Euroclear France"), acting as central depositary, which shall credit the accounts of the Euroclear France Account Holders (as defined below), or (ii) registered form (au nominatif) and, in such latter case, at the option of the relevant Noteholder in either (x) administered registered form (au nominatif administré), in which case they will be inscribed in the accounts of the Euroclear France Account Holders designated by the relevant Noteholders or (y) fully registered form (au nominatif pur), in which case they will be inscribed in an account in the books of Euroclear France maintained by the Registration Agent acting on behalf of the Issuer.

For Dematerialised Notes issued in bearer form, unless this possibility is expressly excluded in the relevant Final Terms and to the extent permitted by applicable law, the Issuer may at any time request from the central depositary identification information of the holders of such Notes such as the name or the company name, nationality, date of birth or year of incorporation and mail address or, as the case may be, e-mail address.

For the purpose of these Conditions, "Euroclear France Account Holder" means any intermediary institution entitled to hold accounts, directly or indirectly, on behalf of its customers with Euroclear France, and includes Euroclear Bank SA/NV ("Euroclear") and the depositary bank for Clearstream Banking, S.A. ("Clearstream").

(ii) Materialised Notes are issued in materialised bearer form ("Materialised Notes") and will only be issued outside France. A temporary global certificate in bearer form without coupons attached (a "Temporary Global Certificate") will initially be issued in connection with Materialised Notes. Such Temporary Global Certificate will be exchanged for definitive Materialised Notes in materialised bearer form on or after a date expected to be on or about the 40th calendar day after the issue date of the Notes (subject to postponement as further described in the Temporary Global Certificate) upon certification as to non-U.S. beneficial ownership as more fully described in the Temporary Global Certificate. Materialised Notes are serially numbered and if applicable, are issued with Receipts and Coupons (and, where appropriate, a Talon) attached, save in the case of Materialised Notes which are Zero Coupon Notes in which case references to interest (other than in relation to interest due after the Maturity Date), Coupons, Receipts and Talons in these Conditions are not applicable.

In accordance with Articles L.211-3 *et seq.* and R.211-1 *et seq.* of the French *Code monétaire et financier*, securities in materialised form, such as the Materialised Notes, constituting *obligations* under French law and governed by French law must be issued outside France.

## (b) Denomination(s)

Notes shall be issued in the specified denomination(s) set out in the applicable Final Terms (the "Specified Denomination(s)"). Dematerialised Notes may be issued in one Specified Denomination only. Senior Non-Preferred Notes (as defined in Condition 2(a)(ii)) and Subordinated Notes (as defined in Condition 2(b)) will have a minimum Specified Denomination of not less than 100,000 or its equivalent in another currency.

#### (c) Title

- (i) Title to Dematerialised Notes in bearer form (au porteur) and in administered registered form (au nominatif administré) shall pass upon, and transfer of such Notes may only be effected through, registration of the transfer in the accounts of Euroclear France Account Holders. Title to Dematerialised Notes in fully registered form (au nominatif pur) shall pass upon, and transfer of such Notes may only be effected through, registration of the transfer in the accounts in the books of Euroclear France maintained by the Issuer or by the Registration Agent.
- (ii) Title to Materialised Notes in definitive form having, where appropriate, Coupons and/or Receipts and/or a Talon attached thereto on issue shall pass by delivery. Except as ordered by a court of competent jurisdiction or as required by law, the holder of any Materialised Note, Receipt, Coupon or Talon shall be deemed to be and may be treated as its absolute owner for all purposes, whether or not it is overdue and regardless of any notice of ownership, or an interest in it, any writing on it or its theft or loss and no person shall be liable for so treating such holder of Materialised Notes.
- (iii) In these Conditions, "Noteholder" or "holder" means (i) in the case of Dematerialised Notes, the person whose name appears in the account of the relevant Euroclear France Account Holder, the Issuer or the Registration Agent (as the case may be) as being entitled to such Notes and (ii) in the case of Materialised Notes, the bearer of any Materialised Note in definitive form and the Coupons, Receipts or Talon relating to it (if any).

# (d) Conversion of Dematerialised Notes

- (i) Dematerialised Notes issued in bearer form (*au porteur*) may not be converted into Dematerialised Notes in registered form, whether in fully registered form (*au nominatif pur*) or in administered registered form (*au nominatif administré*).
- (ii) Dematerialised Notes issued in registered form (*au nominatif*) may not be converted into Dematerialised Notes in bearer form (*au porteur*).
- (iii) Dematerialised Notes issued in fully registered form (*au nominatif pur*) may, at the option of the Noteholder, be converted into Notes in administered registered form (*au nominatif administré*), and vice versa. The exercise of any such option by the Noteholder shall be made in accordance with Article R.211-4 of the French *Code monétaire et financier*. Any such conversion shall be effected at the cost of the Noteholder.

# (e) Exchange of Materialised Notes

Materialised Notes of one Specified Denomination may not be exchanged for Materialised Notes of another Specified Denomination.

#### (f) Redenomination

(i) The Issuer may (if so specified in the relevant Final Terms), on any Interest Payment Date, without the consent of the holder of any Note, Receipt, Coupon or Talon, by giving at least 30 days' notice in accordance with Condition 14 and on or after the date on which the European Member State in whose national currency the Notes are denominated has become a participating Member State in the single currency of the European Economic and Monetary Union (as provided in the Treaty establishing the European Community (the "EC"), as amended from time to time (the "Treaty"), or events have occurred which have substantially the same effects (in either case, "EMU"), redenominate all, but not some only, of the Notes of any Series into Euro and adjust the aggregate principal amount and the Specified Denomination(s) set out in the relevant Final Terms accordingly, as described below. The date on which such redenomination becomes effective shall be referred to in these Conditions as the "Redenomination Date".

- (ii) The redenomination of the Notes pursuant to Condition 1(f)(i) shall be made by converting the principal amount of each Note from the relevant national currency into Euro using the fixed relevant national currency Euro conversion rate established by the Council of the European Union pursuant to applicable regulations and rounding the resultant figure to the nearest Euro 0.01 (with Euro 0.005 being rounded upwards). If the Issuer so elects, the figure resulting from conversion of the principal amount of each Note using the fixed relevant national currency Euro conversion rate shall be rounded down to the nearest Euro. The Euro denominations of the Notes so determined shall be notified to Noteholders in accordance with Condition 14. Any balance remaining from the redenomination with a denomination higher than Euro 0.01 shall be paid by way of cash adjustment rounded to the nearest Euro 0.01 (with Euro 0.005 being rounded upwards). Such cash adjustment will be payable in Euro on the Redenomination Date in the manner notified to Noteholders by the Issuer.
- (iii) Upon redenomination of the Notes, any reference in the relevant Final Terms to the relevant national currency shall be construed as a reference to Euro.
- (iv) The Issuer may, with the prior approval of the Redenomination Agent and the Consolidation Agent, in connection with any redenomination pursuant to this Condition or any consolidation pursuant to Condition 13, without the consent of the holders of any Note, Receipt, Coupon or Talon, make any changes or additions to these Conditions or Condition 13 (including, without limitation, any change to any applicable business day definition, business day convention, principal financial centre of the country of the Specified Currency, interest accrual basis or benchmark), taking into account market practice in respect of redenominated euromarket debt obligations and which it believes are not prejudicial to the interests of such holders. Any such changes or additions shall, in the absence of manifest error, be binding on the holders of Notes, Receipts, Coupons and Talons and shall be notified to such holders in accordance with Condition 14 as soon as practicable thereafter.
- (v) Neither the Issuer nor any Paying Agent shall be liable to the holder of any Note, Receipt, Coupon or Talon or other person for any commissions, costs, losses or expenses in relation to or resulting from the credit or transfer of Euro or any currency conversion or rounding effected in connection therewith

#### 2 Status of the Notes

Notes may be either senior ("**Senior Notes**") or subordinated ("**Subordinated Notes**"), as specified in the applicable Final Terms.

## (a) Status of Senior Notes

The Senior Notes may be either senior preferred notes ("Senior Preferred Notes") or senior non-preferred notes ("Senior Non-Preferred Notes"), as specified in the applicable Final Terms.

For the avoidance of doubt, all "unsubordinated notes" issued by the Issuer under the Euro 45,000,000,000 Euro Medium Term Note Programme prior to the date of this Base Prospectus constitute Senior Preferred Obligations (as defined below).

# (i) Status of Senior Preferred Notes

Senior Preferred Notes, including where applicable any related Receipts and Coupons, will constitute direct, unconditional, unsecured and senior obligations of the Issuer ranking as Senior Preferred Obligations and rank and will rank equally and rateably without any preference or priority among themselves and:

- (1) pari passu with all other direct, unconditional, unsecured and senior obligations or unsubordinated of the Issuer outstanding as of the date of entry into force of the law n°2016-1691 dated 9 December 2016 on 11 December 2016;
- (2) pari passu with all other present or future Senior Preferred Obligations of the Issuer;
- (3) junior to all present or *future* obligations of the Issuer benefiting from statutorily preferred exceptions; and
- (4) senior to all present or future Senior Non-Preferred Obligations (as defined below) of the Issuer (including any Senior Non-Preferred Notes) and any obligations ranking *pari* passu or junior to Senior Non-Preferred Obligations of the Issuer.

For the purposes of these Conditions:

"Senior Non-Preferred Obligations" means any senior obligations (including the Senior Non-Preferred Notes) of, or other senior instruments issued by, the Issuer which fall or are expressed to fall within the category of obligations described in Article L. 613-30-3–I-4°. of the French *Code monétaire et financier*.

**"Senior Preferred Obligations"** means any senior obligations (including the Senior Preferred Notes) of, or other senior instruments issued by, the Issuer, which fall or are expressed to fall within the category of obligations described in Article L. 613-30-3–I-3°. of the French *Code monétaire et financier*.

#### (ii) Status of Senior Non-Preferred Notes

Senior Non-Preferred Notes including, where applicable any related Receipts and Coupons, will constitute direct, unconditional, unsecured and senior obligations of the Issuer ranking as Senior Non-Preferred Obligations and rank and will rank equally and rateably without any preference or priority among themselves and:

- (1) *pari passu* with all other present or future Senior Non-Preferred Obligations of the Issuer;
- (2) junior to all present or future Senior Preferred Obligations of the Issuer; and
- (3) senior to all present or future subordinated obligations of the Issuer (including any Subordinated Notes) and any obligations ranking *pari passu* or junior to subordinated obligations of the Issuer.

Subject to applicable law, in the event any judgment is rendered by any competent court declaring the judicial liquidation of the Issuer or if the Issuer is liquidated for any other reason, the rights of payment of the holders of Senior Non-Preferred Notes and, where applicable, any related Receipts and Coupons shall be subordinated to the payment in full of all present or future senior preferred creditors and holders of, or creditors in respect of, obligations expressed by their terms to rank in priority to the Senior Non-Preferred Notes and of those preferred by mandatory and/or overriding provisions of law (collectively, "Senior Preferred Creditors") and, subject to such payment in full, the holders of Senior Non-Preferred Notes and, where applicable, any related Receipts and Coupons shall be paid in priority to any present or future subordinated obligations of the Issuer. In the event of incomplete payment of Senior Preferred Creditors, the obligations of the Issuer in connection with the Senior Non-Preferred Notes and, where applicable, any related Receipts and Coupons will be terminated. The holders of Senior Non-Preferred Notes and, where applicable, any related Receipts and Coupons shall be responsible for taking all necessary steps for the orderly accomplishment of any such liquidation of the Issuer in relation to any claims they may have against the Issuer.

#### (b) Status of Subordinated Notes

Subordinated Notes are issued pursuant to the provisions of article L.228-97 of the French *Code de commerce*.

Subordinated Notes and, where applicable, the Receipts and Coupons relating to them (if any) constitute direct unconditional, unsecured and subordinated obligations of the Issuer and rank and will rank:

- (i) pari passu among themselves;
- (ii) *junior* to all present and future unsubordinated or senior obligations of the Issuer (including Senior Notes);
- (iii) junior to all other present and future subordinated obligations expressed by their terms to rank senior to such Subordinated Notes and, if applicable, any Receipts and Coupons relating to them;
- (iv) pari passu with all other present and future unconditional, unsecured and subordinated obligations of the Issuer other than those referred to in (iii) above and (v) below; and
- (v) senior to any present and future *prêts participatifs* granted to the Issuer, *titres participatifs* issued by the Issuer and any deeply subordinated obligations of the Issuer (*engagements dits* "super subordonnés" or *engagements subordonnés de dernier rang*).

Subject to applicable law, in the event of any judgement rendered by any competent court declaring the judicial liquidation of the Issuer or if the Issuer is liquidated for any other reason, the rights of payment of holders of Subordinated Notes and, where applicable, any related Receipts and Coupons to payment in respect of principal and interest thereon will be subordinated to the payment in full of all senior creditors of the Issuer including holders of Senior Notes and any related Receipts and Coupons and, subject to such payment in full, the holders of such Subordinated Notes and, where applicable, Receipts and Coupons shall be paid in priority to all present and future *prêts participatifs* granted to the Issuer, all *titres participatifs* issued by the Issuer and any deeply subordinated obligations of the Issuer (*obligations dites "super subordonnées"*, *i.e. engagements subordonnés de dernier rang*). In the event of incomplete payment of any such senior creditors, the obligations in connection with the Subordinated Notes, where applicable, and any related Receipts and Coupons will be terminated. The holders of Subordinated Notes and, where applicable, any related Receipts and Coupons shall be responsible for taking all necessary steps for the orderly accomplishment of any such liquidation in relation to any claims they may have against the Issuer.

## 3 Interest and other Calculations

#### (a) Rate of Interest on Fixed Rate Notes

Each Fixed Rate Note bears interest on its outstanding principal amount from and including the Interest Commencement Date at the rate *per annum* (expressed as a percentage) equal to the Rate of Interest, such interest being payable in arrear on each Specified Interest Payment Date.

### (b) Rate of Interest on Fixed Rate Notes denominated in RMB

Notwithstanding the foregoing, each RMB Note which is a Fixed Rate Note bears interest from (and including) the Interest Commencement Date at the rate *per annum* equal to the Rate of Interest. For the purposes of calculating the amount of interest, if any Specified Interest Payment Date would otherwise fall on a day which is not a Business Day, it shall be postponed to the next day which is a Business Day unless it would thereby fall into the next calendar month in which case it shall be

brought forward to the immediately preceding Business Day. Interest will be payable in arrear on each Specified Interest Payment Date.

The Calculation Agent will, as soon as practicable after 11.00 a.m. (Hong Kong time) on each Interest Determination Date, calculate the amount of interest payable per Calculation Amount for the relevant Interest Period. The determination of the amount of interest payable per Calculation Amount by the Calculation Agent shall (in the absence of manifest error and after confirmation by the Issuer) be final and binding upon all parties.

The Calculation Agent will cause the amount of interest payable per Calculation Amount for each Interest Period and the relevant Specified Interest Payment Date to be notified to each of the Paying Agents and to be notified to Noteholders as soon as possible after their determination but in no event later than the fourth Business Day thereafter. The amount of interest payable per Calculation Amount and Specified Interest Payment Date so published may subsequently be amended (or appropriate alternative arrangements made by way of adjustment) without notice in the event of an extension or shortening of the Interest Period. If the Notes become due and payable under Condition 8, the accrued interest per Calculation Amount shall nevertheless continue to be calculated as previously by the Calculation Agent in accordance with this provision but no publication of the amount of interest payable per Calculation Amount so calculated need be made.

# (c) Rate of Interest of Resettable Fixed Rate Notes

Each Resettable Fixed Rate Note bears interest on its outstanding principal amount from and including the Interest Commencement Date at the rate *per annum* (expressed as a percentage) equal to:

- (i) for each Interest Period falling in the period from (and including) the Interest Commencement Date to (but excluding) the First Reset Date, the Initial Rate of Interest;
- (ii) for each Interest Period falling in the period from (and including) the First Reset Date to (but excluding) the Second Reset Date or (if there is no Second Reset Date) the Maturity Date, the First Reset Rate of Interest; and
- (iii) for each Interest Period in any Subsequent Reset Period thereafter, the Subsequent Reset Rate of Interest in respect of the relevant Subsequent Reset Period.

Such interest shall be payable in arrear on each Specified Interest Payment Date.

The Calculation Agent will, as soon as reasonably practicable on each Reset Determination Date, calculate the amount of interest payable per Calculation Amount for each relevant Interest Period.

The Calculation Agent will cause such amount of interest for each Interest Period falling within each Reset Period to be notified to each of the Paying Agents and to be notified to the Noteholders and any stock exchange on which the relevant Resettable Fixed Rate Notes are listed as soon as possible after their determination and in no event later than the first day of each Reset Period.

# (d) Rate of Interest on Floating Rate Notes

(i) Interest Payment Dates: Each Floating Rate Note bears interest on its outstanding nominal amount from and including the Interest Commencement Date at the rate per annum (expressed as a percentage) equal to the Rate of Interest, such interest being payable in arrear on each Interest Payment Date. The amount of interest payable shall be determined in accordance with Condition 3(l). Such Interest Payment Date(s) is/are either shown in the relevant Final Terms as Specified Interest Payment Dates or, if no Specified Interest Payment Date(s) is/are shown in the relevant Final Terms, Interest Payment Date shall mean each date which falls the number of months or other period shown in the relevant Final Terms as the Interest Period after the preceding Interest

Payment Date or, in the case of the first Interest Payment Date, after the Interest Commencement Date.

- (ii) Rate of Interest for Floating Rate Notes: The Rate of Interest in respect of Floating Rate Notes for each Interest Accrual Period shall be determined in the manner specified in the relevant Final Terms and the provisions below relating to ISDA Determination, FBF Determination or Screen Rate Determination shall apply, depending upon which is specified in the relevant Final Terms.
  - (A) ISDA Determination for Floating Rate Notes

Where ISDA Determination is specified in the relevant Final Terms as the manner in which the Rate of Interest is to be determined, the Rate of Interest for each Interest Accrual Period shall be determined by the Calculation Agent as a rate equal to the relevant ISDA Rate. For the purposes of this sub-paragraph (A), "ISDA Rate" for an Interest Accrual Period means a rate equal to the Floating Rate that would be determined by the Calculation Agent under a Swap Transaction under the terms of an agreement incorporating the ISDA Definitions and under which:

- (e) the Floating Rate Option is as specified in the relevant Final Terms;
- (f) the Designated Maturity is a period specified in the relevant Final Terms; and
- (g) the relevant Reset Date is the first day of that Interest Accrual Period unless otherwise specified in the relevant Final Terms.

For the purposes of this sub-paragraph (A), "Floating Rate", "Calculation Agent", "Floating Rate Option", "Designated Maturity", "Reset Date" and "Swap Transaction" have the meanings given to those terms in the ISDA Definitions.

(B) FBF Determination for Floating Rate Notes

Where FBF Determination is specified in the relevant Final Terms as the manner in which the Rate of Interest is to be determined, the Rate of Interest for each Interest Accrual Period shall be determined by the Calculation Agent as a rate equal to the relevant FBF Rate. For the purposes of this sub-paragraph (B), "FBF Rate" for an Interest Accrual Period means a rate equal to the Floating Rate that would be determined by the Calculation Agent under a Transaction under the terms of an agreement incorporating the FBF Definitions and under which:

- (h) the Floating Rate is as specified in the relevant Final Terms; and
- (i) the relevant Floating Rate Determination Date (Date de Détermination du Taux Variable) is the first day of that Interest Accrual Period unless otherwise specified in the relevant Final Terms.

For the purposes of this sub-paragraph (B), "Floating Rate", "Calculation Agent", "Floating Rate Determination Date (Date de Détermination du Taux Variable)", "Designated Maturity", "Reset Date" and "Transaction" have the meanings given to those terms in the FBF Definitions, provided that "Euribor" means the rate calculated for deposits in Euro which appears on the Reuters screen page EURIBOR01.

- (C) Screen Rate Determination for Floating Rate Notes
  - (a) Where Screen Rate Determination is specified in the relevant Final Terms as the manner in which the Rate of Interest is to be determined, the Rate of Interest for each Interest Accrual Period will, subject as is provided below, be either:

- (i) the offered quotation; or
- (ii) the arithmetic mean of the offered quotations,

(expressed as a percentage rate *per annum*) for the Reference Rate(s) which appears or appear, as the case may be, on the Relevant Screen Page as at either 11.00 a.m. (London time in the case of LIBOR or Brussels time in the case of EURIBOR) on the Interest Determination Date in question as determined by the Calculation Agent,. If five or more of such offered quotations are available on the Relevant Screen Page, the highest (or, if there is more than one such highest quotation, one only of such quotations) and the lowest (or, if there is more than one such lowest quotation, one only of such quotations) shall be disregarded by the Calculation Agent for the purpose of determining the arithmetic mean of such offered quotations.

- (b) If the Relevant Screen Page is not available or, if sub-paragraph (a)(i) applies and no such offered quotation appears on the Relevant Screen Page or, if sub-paragraph (a)(ii) applies and fewer than three such offered quotations appear on the Relevant Screen Page, in each case as at the time specified above, subject as is provided below, the Calculation Agent shall request, if the Reference Rate is LIBOR, the principal London office of each of the Reference Banks or, if the Reference Rate is EURIBOR, the principal Euro-zone office of each of the Reference Banks, to provide the Calculation Agent with its offered quotation (expressed as a percentage rate per annum) for the Reference Rate if the Reference Rate is LIBOR, at approximately 11.00 a.m. (London time), or if the Reference Rate is EURIBOR, at approximately 11.00 a.m. (Brussels time) on the Interest Determination Date in question. If two or more of the Reference Banks provide the Calculation Agent with such offered quotations, the Rate of Interest for such Interest Accrual Period shall be the arithmetic mean of such offered quotations as determined by the Calculation Agent.
- (c) If paragraph (b) above applies and the Calculation Agent determines that fewer than two Reference Banks are providing offered quotations, subject as is provided below, the Rate of Interest shall be the arithmetic mean of the rates per annum (expressed as a percentage) as communicated to (and at the request of) the Calculation Agent by the Reference Banks or any two or more of them, at which such banks were offered, if the Reference Rate is LIBOR, at approximately 11.00 a.m. (London time) or, if the Reference Rate is EURIBOR, at approximately 11.00 a.m. (Brussels time) on the relevant Interest Determination Date, deposits in the Specified Currency for a period equal to that which would have been used for the Reference Rate by leading banks in, if the Reference Rate is LIBOR, the London inter-bank market or, if the Reference Rate is EURIBOR, the Euro-zone inter-bank market, as the case may be, or, if fewer than two of the Reference Banks provide the Calculation Agent with such offered rates, the offered rate for deposits in the Specified Currency for a period equal to that which would have been used for the Reference Rate, or the arithmetic mean of the offered rates for deposits in the Specified Currency for a period equal to that which would have been used for the Reference Rate, at which, if the Reference Rate is LIBOR, at approximately 11.00 a.m. (London time) or, if the Reference Rate is EURIBOR, at approximately 11.00 a.m. (Brussels time), on the relevant Interest Determination Date, any one or more banks (which bank or banks is or are in the opinion of the Issuer suitable for such purpose) informs the Calculation Agent it is quoting to leading banks in, if the Reference Rate is LIBOR,

the London inter-bank market or, if the Reference Rate is EURIBOR, the Euro zone inter-bank market, as the case may be, provided that, if the Rate of Interest cannot be determined in accordance with the foregoing provisions of this paragraph, the Rate of Interest shall be determined as at the last preceding Interest Determination Date (though substituting, where a different Margin or Maximum or Minimum Rate of Interest is to be applied to the relevant Interest Accrual Period from that which applied to the last preceding Interest Accrual Period, the Margin or Maximum or Minimum Rate of Interest relating to the relevant Interest Accrual Period, in place of the Margin or Maximum or Minimum Rate of Interest relating to that last preceding Interest Accrual Period).

(d) Where Screen Rate Determination is specified in the applicable Final Terms as the manner in which the Rate of Interest is to be determined and the Reference Rate in respect of the Floating Rate Notes is specified as being TEC 10, the Rate of Interest for each Interest Accrual Period will, subject as provided below, be the offered quotation (expressed as a percentage rate *per annum*) for the EUR-TEC10-CNO calculated by the *Comité de Normalisation Obligataire*, which appears on the Relevant Screen Page, being Reuters Screen CNOTEC10 Page, as at 10.00 a.m. (Paris time) on the relevant Interest Determination Date plus or minus (as indicated in the applicable Final Terms) the Margin (if any), all as determined by the Calculation Agent.

For information purposes only, the EUR-TEC10-CNO, established in April 1996, is the percentage yield (rounded to the nearest second decimal point, 0.005 per cent. being rounded upwards) of a notional 10 year French Treasury Bond (*Obligation Assimilable du Trésor*, "OAT") corresponding to the linear interpolation between the yield to maturity of the two actual OATs (the "Reference OATs") whose periods to maturity are closest in duration to the notional 10 year OAT, one Reference OAT's duration being less than 10 years and the other Reference OAT's duration being greater than 10 years. If, on any Interest Determination Date, such rate does not appear on Reuters Screen CNOTEC10 Page, EUR-TEC 10-CNO shall be determined by the Calculation Agent on the basis of the mid-market prices for each of the two reference OATs, which would have been used by the *Comité de Normalisation Obligataire* for the calculation of EUR-TEC10-CNO, quoted by five *Spécialistes en Valeurs du Trésor* at approximately 10:00 a.m. Paris time on the Interest Determination Date in question.

The Calculation Agent will request each *Spécialiste en Valeurs du Trésor* to provide a quotation of its price.

EUR-TEC10-CNO will be the redemption yield of the arithmetic mean of such quotations as determined by the Calculation Agent after discarding the highest and lowest of such quotations. The above mentioned redemption yield shall be determined by the Calculation Agent in accordance with the formula that would have been used by the *Comité de Normalisation Obligataire* for the determination of EUR-TEC10-CNO.

#### (e) Rate of Interest on Inflation Linked Notes

(i) Interest Payment Dates: Each Inflation Linked Note bears interest on its outstanding nominal amount from the Interest Commencement Date at the rate per annum (expressed as a percentage) equal to the Rate of Interest, such interest being payable in arrear on each Interest Payment Date. The amount of interest payable shall be determined in accordance with Condition 3(m). Such

Interest Payment Date(s) is/are either shown in the relevant Final Terms as Specified Interest Payment Dates or, if no Specified Interest Payment Date(s) is/are shown in the relevant Final Terms, Interest Payment Date shall mean each date which falls the number of months or other period shown in the relevant Final Terms as the Interest Period after the preceding Interest Payment Date or, in the case of the first Interest Payment Date, after the Interest Commencement Date

(ii) Consumer Price Index (CPI)

Where the non-revised consumer price index (excluding tobacco) for all households in metropolitan France, as calculated and published by the *Institut National de la Statistique et des Etudes Economiques* (the "INSEE") ("CPI") is specified as the Index in the relevant Final Terms, this Condition 3(e)(ii) shall apply. Terms defined in this Condition 3(e)(ii) shall have the meanings set out below only when this Condition 3(e)(ii) and, where applicable, Condition 3(d)(iv) shall apply.

The Rate of Interest in respect of Inflation Linked Notes indexed to the CPI (the "CPI Linked Interest") will be determined by the Calculation Agent on the basis of sub-paragraphs (a) to (c) below.

(a) On the fifth Business Day before each Interest Payment Date (an "Interest Determination Date") the Calculation Agent will calculate the Inflation Index Ratio.

For the purpose of this Condition 3(e)(ii), the "Inflation Index Ratio" or "IIR" is the ratio between (i) the CPI Daily Inflation Reference Index (as defined below) applicable upon any Interest Payment Date or the redemption date, as the case may be, and (ii) the base reference defined as the CPI Daily Inflation Reference Index (as defined below) applicable on the date specified in the applicable Final Terms (the "Base Reference"). Notwithstanding Condition 3(m)(iii), the IIR will be rounded, if necessary, to five significant figures (with halves being rounded up).

"CPI Daily Inflation Reference Index" means (A) in relation to the first day of any given month, the CPI Monthly Reference Index of the third month preceding such month, and (B) in relation to a day (D) (other than the first day) in any given month (M), the linear interpolation of the CPI Monthly Reference Index pertaining respectively to the third month preceding such month (M - 3) and the second month preceding such month (M - 2) calculated in accordance with the following formula:

CPI Daily Inflation Reference Index =

with:

" $ND_M$ " being the number of days in the relevant month M and, in the case of payment of principal and interest, shall be equal to 31;

"D" being the actual day of payment in the relevant month M and, in the case of payment of principal and interest, shall be equal to 25;

"CPI Monthly Reference Index M-2" being the price index of month M - 2; and

"CPI Monthly Reference Index M-3" being the price index of month M - 3.

Notwithstanding Condition 3(1)(iii), the CPI Daily Inflation Reference Index will be rounded if necessary to five significant figures (with halves being rounded up).

For information purposes, such CPI Daily Inflation Reference Index appears on the *Agence France Trésor* Reuters page OATINFLATION01 or on Bloomberg page TRESOR and on the website www.aft.gouv.fr. In the case of doubt in the interpretation of the methods used to calculate the Inflation Index Ratio, such methods shall be interpreted by reference to the procedures selected by the French Treasury (*Trésor*) for its *obligations assimilables du Trésor indexées sur l'inflation*.

- "CPI Monthly Reference Index" refers to the definitive consumer price index excluding tobacco for all households in metropolitan France, as calculated and published monthly by the INSEE as such index may be adjusted or replaced from time to time as provided herein.
- (b) The calculation method described below is based on the recommendation issued by the French Bond Association (*Comité de Normalisation Obligataire www.cnofrance.org*) in its July 2011 Paper entitled "Inflation-linked bonds". In the case of any conflict between the calculation method provided below and the calculation method provided by the French Bond Association (*Comité de Normalisation Obligataire*), the calculation method provided by the French Bond Association (*Comité de Normalisation Obligataire*) shall prevail.

The CPI Linked Interest applicable from time to time for each Interest Period (as specified in the relevant Final Terms) will be equal to the fixed rate *per annum* specified in the relevant Final Terms multiplied by the Inflation Index Ratio (as defined above).

- (c) (1) If the CPI Monthly Reference Index is not published in a timely manner, a substitute CPI Monthly Reference Index (the "Substitute CPI Monthly Reference Index") shall be determined by the Calculation Agent in accordance with the following provisions:
  - (x) If a provisional CPI Monthly Reference Index (*indice provisoire*) has already been published, such index shall automatically be used as the Substitute CPI Monthly Reference Index. Such provisional CPI Monthly Reference Index would be published under the heading "*indice de substitution*". Once the definitive CPI Monthly Reference Index is released, it would automatically apply from the day following its release to all calculations taking place from this date.
  - (y) If no provisional CPI Monthly Reference Index is available, a substitute index shall be calculated on the basis of the most recently published figure adjusted as set out in the following formula:

Substitute CPI Monthly Reference Index<sub>M</sub>=

CPI Monthly Reference Index 
$$_{M-1}$$
  $\times \left[\begin{array}{c|c} \text{CPI Monthly Reference Index }_{M-1} \\ \hline \text{CPI Monthly Reference Index }_{M-13} \end{array}\right]^{\frac{1}{2}}$ 

(2) In the event INSEE decides to proceed with one or more base changes for the purpose of calculating the CPI Monthly Reference Index, the two CPI Monthly Reference Indexes which have been calculated on a different basis will be chained on the basis of the December CPI Monthly Reference Index of the last year of joint publications, which corresponds to the CPI Daily Inflation Reference Index for 1st March of the following year. Such chaining will be carried out in accordance with the following equation:

Such that:

#### (iii) Harmonised Index of Consumer Prices (HICP)

Where the non-revised harmonised index of consumer prices (excluding tobacco) measuring the rate of inflation in the European Monetary Union as calculated and published monthly by Eurostat (the "HICP") is specified as the Index in the relevant Final Terms, this Condition 3(d)(iii) shall apply. Terms defined in this Condition 3(e)(iii) shall have the meanings set out below only when this Condition 3(e)(iii) and, where applicable, Condition 3(e)(iv) shall apply.

The Rate of Interest in respect of Inflation Linked Notes indexed to the HICP (the "**HICP Linked Interest**") will be determined by the Calculation Agent on the basis of sub-paragraphs (a) to (c) below.

(a) On the fifth Business Day before each Interest Payment Date (an "Interest Determination Date") the Calculation Agent will calculate the Inflation Index Ratio.

For the purpose of this Condition 3(e)(iii), the "Inflation Index Ratio" or "IIR" is the ratio between (i) the HICP Daily Inflation Reference Index (as defined below) applicable upon any Interest Payment Date or the redemption date, as the case may be, and (ii) the base reference defined as the HICP Daily Inflation Reference Index (as defined below) applicable on the date specified in the applicable Final Terms (the "Base Reference"). Notwithstanding Condition 3(l)(iii), the IIR will be rounded, if necessary, to five significant figures (with halves being rounded up).

"HICP Daily Inflation Reference Index" means (A) in relation to the first day of any given month, the HICP Monthly Reference Index of the third month preceding such month, and (B) in relation to a day (D) (other than the first day) in any given month (M), the linear interpolation of the HICP Monthly Reference Index pertaining respectively to the third month preceding such month (M-3) and the second month preceding such month (M-2) calculated in accordance with the following formula:

HICP Daily Inflation Reference Index =

HICP Monthly Reference Index<sub>M-3</sub> 
$$+ \frac{D-1}{ND}$$
  $\times$  (HICP Monthly Reference Index<sub>M-2</sub>  $-$  HICP Monthly Reference Index<sub>M-3</sub>  $)$ 

with:

" $ND_M$ " being the number of days in the relevant month M and, in the case of payment of principal and interest, shall be equal to 31;

"D" being the actual day of payment in the relevant month M and, in the case of payment of principal and interest, shall be equal to 25;

"HICP Monthly Reference Index  $_{M-2}$ " being the price index of month M-2; and

"HICP Monthly Reference Index  $_{M-3}$ " being the price index of month M-3.

Notwithstanding Condition 3(l)(iii), the HICP Daily Inflation Reference Index will be rounded if necessary to five significant figures (with halves being rounded up).

For information purposes, such HICP Daily Inflation Reference Index appears on the *Agence France Trésor* Reuters page OATEI01, on the website www.aft.gouv.fr. and on Bloomberg page TRESOR.

- "HICP Monthly Reference Index" refers to the harmonised index of consumer prices excluding tobacco measuring the rate of inflation in the European Monetary Union excluding tobacco as calculated and published by Eurostat as such index may be adjusted or replaced from time to time as provided herein. The first publication or announcement of a level of such index for a given month shall be final and conclusive and later revisions to the level for such month will not be used in any calculations.
- (b) The HICP Linked Interest applicable from time to time for each Interest Period (as specified in the relevant Final Terms) will be equal to the fixed rate *per annum* specified in the relevant Final Terms multiplied by the Inflation Index Ratio (as defined above).
- (c) (1) If the HICP Monthly Reference Index is not published in a timely manner, a substitute HICP Monthly Reference Index (the "Substitute HICP Monthly Reference Index") shall be determined by the Calculation Agent in accordance with the following provisions:
  - (x) If a provisional HICP Monthly Reference Index has already been published by Eurostat, such index shall automatically be used as the Substitute HICP Monthly Reference Index. Once the definitive HICP Monthly Reference Index is released, it would automatically apply from the day following its release to all calculations taking place from this date.
  - (y) If no provisional HICP Monthly Reference Index is available, a substitute index shall be calculated on the basis of the most recently published figure adjusted as set out in the following formula:

Substitute HICP Monthly Reference Index $_{M}$  =

HICP Monthly Reference Index 
$$_{M-1}$$

$$\times \left[ \begin{array}{c} \text{HICP Monthly Reference Index }_{M-1} \\ \text{HICP Monthly Reference Index }_{M-13} \end{array} \right]^{\frac{1}{2}}$$

(2) In the event Eurostat decides to proceed with one or more base changes for the purpose of calculating the HICP Monthly Reference Index, the two HICP Monthly Reference Indexes which have been calculated on a different basis will be chained on the basis of the December HICP Monthly Reference Index of the last year of joint publications, which corresponds to the HICP Daily Inflation Reference Index for 1st March of the following year. Such chaining will be carried out in accordance with the following equation:

#### Such that:

 $\begin{array}{ccc} \text{HICP Monthly Reference} & \begin{array}{c} \text{Date D} \\ \text{New} \\ \text{Basis} \end{array} = \begin{array}{c} \text{HICP Monthly Reference} \\ \text{Index} \end{array} \begin{array}{c} \text{Date D} \\ \text{Previous} \\ \text{Basis} \end{array} \begin{array}{c} \textbf{X} \end{array}$ 

#### (iv) Inflation Linked Range Accrual Notes

The Rate of Interest in respect of any Inflation Linked Notes with respect to one or more Interest Accrual Periods may be conditional upon the YoY Inflation Index Level (as defined below) being equal to, lower than and/or greater than pre-determined rates on, before or after a specified date or on one or more days during a specified period as shall be specified in the relevant Final Terms (an "Inflation Linked Range Accrual Note").

The Rate of Interest in respect of Inflation Linked Range Accrual Notes for each Interest Accrual Period shall be a rate *per annum* determined by the Calculation Agent in accordance with one of the following formulae:

- (A) Rate of Interest = Applicable Rate x Accrual Factor; or
- (B) Rate of Interest = Gearing Factor x [Applicable Rate x Accrual Factor].

For the purposes of such Inflation Linked Range Accrual Notes, the following terms shall have the following meanings:

- "Accrual Factor" means, with respect to an Interest Accrual Period, a fraction where the numerator "n" is a number between 0 and 12 corresponding to the number of Interest Determination Dates (as defined in Condition 3(e)(iii)(a) above or as specified in the relevant Final Terms, as the case may be) since the Interest Commencement Date on which the YoY Inflation Index Level was within the relevant Range divided by 12 as determined by the Calculation Agent;
- "Applicable Rate" means the relevant rate (expressed as a percentage) specified in the relevant Final Terms, and may, if so specified in the relevant Final Terms, be (x) an absolute value, (y) calculated based upon one or more Reference Rates and/or Floating Rate Options (as the case may be) or (z) a combination of (x) and (y);
- "Gearing Factor" has the meaning specified in the relevant Final Terms;
- "Latest Level" means, in respect of any Interest Determination Date, the HICP Monthly Reference Index of the third month preceding the month in which such Interest Determination Date falls;
- "Lower Limit" means the percentage specified as such in the applicable Final Terms;
- "Range" means in respect of any YoY Inflation Index Level any one (only) of Range<sub>1</sub>, Range<sub>2</sub>, Range<sub>3</sub>, Range<sub>4</sub> or Range<sub>5</sub> as specified in the relevant Final Terms;
- "Range<sub>1</sub>" means that on the relevant Interest Determination Date the YoY Inflation Index Level is greater than or equal to the Lower Limit and lower than or equal to the Upper Limit;
- "Range<sub>2</sub>" means that on the relevant Interest Determination Date the YoY Inflation Index Level is greater than the Lower Limit and lower than the Upper Limit;
- "Range<sub>3</sub>" means that on the relevant Interest Determination Date the YoY Inflation Index Level is greater than or equal to the Lower Limit and lower than the Upper Limit;
- "Range<sub>4</sub>" means that on the relevant Interest Determination Date the YoY Inflation Index Level is greater than the Lower Limit and lower than or equal to the Upper Limit;

"Range<sub>5</sub>" means that on the relevant Interest Determination Date the YoY Inflation Index Level is less than the Lower Limit or greater than the Upper Limit;

"Reference Level" means, in respect of any Interest Determination Date, the HICP Monthly Reference Index of the 15<sup>th</sup> month preceding the month in which such Interest Determination Date falls;

"Upper Limit" means the percentage specified as such in the applicable Final Terms; and

"YoY Inflation Index Level" means the ratio, calculated by the Calculation Agent and expressed as a percentage (rounding, if necessary and notwithstanding the provisions of Condition 3(k)(iii), to the nearest eighth decimal point (with 0.000000005 being rounded upwards), in accordance with the following formula:

## (f) Rate of Interest on CMS Linked Notes

(i) Interest Payment Dates

Each CMS Linked Note bears interest on its outstanding nominal amount from and including the Interest Commencement Date at the rate *per annum* (expressed as a percentage) equal to the Rate of Interest, such interest being payable in arrear on each Interest Payment Date. The amount of interest payable shall be determined in accordance with Condition 3(m). Such Interest Payment Date(s) is/are either shown in the relevant Final Terms as Specified Interest Payment Dates or, if no Specified Interest Payment Date(s) is/are shown in the relevant Final Terms, Interest Payment Date shall mean each date which falls the number of months, or other period shown in the relevant Final Terms as the Interest Period, after the preceding Interest Payment Date or, in the case of the first Interest Payment Date, after the Interest Commencement Date.

#### (ii) CMS Rate

- (c) The Rate of Interest in respect of CMS Linked Notes for each Interest Accrual Period shall be determined by the Calculation Agent by applying one of the following formulae (a "CMS Rate"), as specified in the relevant Final Terms:
  - (U) Rate of Interest = CMS Rate
  - (V) Rate of Interest =  $Max[(Gearing Factor \times CMS Rate); Min RI];$
  - (W) Rate of Interest = Gearing Factor × CMS Rate;
  - (X) Rate of Interest = (Gearing Factor  $\times$  CMS Rate) + Margin;
  - (Y) Rate of Interest = Gearing Factor  $\times$  (CMS + Margin)
  - (Z) Rate of Interest = Gearing Factor  $\times$  (CMS Rate Margin);
  - (AA)Rate of Interest = Gearing Factor  $\times$  [Max(0; CMS Rate Margin<sub>1</sub>) Max(0; CMS Rate Margin<sub>2</sub>)];
  - (BB) Rate of Interest = CMS Rate<sub>1</sub> (CMS Rate<sub>2</sub>  $\times$  Gearing Factor);
  - (CC) Rate of Interest = (CMS Rate<sub>1</sub> (Gearing Factor  $\times$  CMS Rate<sub>2</sub>)) + Margin;
  - (DD)Rate of Interest = Min[(Applicable Rate + Margin); Gearing Factor (CMS Rate<sub>1</sub> CMS Rate<sub>2</sub>)];

- (EE) Rate of Interest = Min[CMS Rate<sub>1</sub>; Applicable Rate] CMS Rate<sub>2</sub> Margin;
- (FF) Rate of Interest = (1 + CMS Rate Margin) 1;
- (GG)Rate of Interest = Gearing Factor  $\times$  (CMS Rate<sub>1</sub> CMS Rate<sub>2</sub>);
- (HH)Rate of Interest = Min [Max RI; Max [[CMS Rate<sub>1</sub> + [(CMS Rate<sub>1</sub> CMS Rate<sub>2</sub>) Margin]]; Min RI]];
- (II) Rate of Interest = Min [Max RI; Max [[(Gearing Factor x CMS Rate) Margin]; Min RI]];
- (JJ) Rate of Interest = Min [Applicable Rate; Max [MinRI; (CMS Rate + Margin)]];
- (KK)Rate of Interest = Min [CMS Rate<sub>1</sub>, CMS Rate<sub>2</sub>] [+/-] Margin;
- (LL) Rate of Interest = Min [MaxRI; (CMS Rate + Margin)];
- (MM)Rate of Interest = Max [Min [(Applicable Rate x CMS Rate); (Gearing Factor x CMS Rate)]; MinRI]; or
- (NN)Rate of Interest = Max [Min [(Gearing Factor<sub>1</sub> x CMS Rate); (Gearing Factor<sub>2</sub> x CMS Rate)]; MinRI]

#### where:

- "Applicable Rate", "Applicable Rate1" and "Applicable Rate2" mean the rates (expressed as a percentage) specified in the relevant Final Terms, and may, if so specified in the relevant Final Terms, be (x) an absolute value, (y) calculated based upon one or more Reference Rates and/or Floating Rate Options (as the case may be) or (z) a combination of (x) and (y);
- "CMS Rate", "CMS Rate1" and "CMS Rate2" mean the relevant CMS Reference Rate(s) or Floating Rate Option(s) as specified in the applicable Final Terms, which may, if so specified in the relevant Final Terms, be calculated by reference to the mathematical difference between, or sum of, two CMS Reference Rates or Floating Rate Options, or by applying one of the formulae specified in sub-paragraphs (A) to (J) above;
- "CMS Reference Rate" means the EUR CMS relating to the relevant maturity (the relevant maturity year mid swap rate in EUR (annual 30/360)), which appears on the Relevant Screen Page, being Reuters page "ISDAFIX2" under the heading "EURIBOR Basis", as at 11.00 a.m. Frankfurt time, in the case of the EUR-ISDA-EURIBOR Swap Rate-11.00 on the relevant Interest Determination Date or any Range Accrual Date (each as defined below) or on any other relevant date;

In the event that the EUR CMS does not appear on the Relevant Screen Page on any relevant date, the Calculation Agent shall determine on such relevant date the applicable rate based on quotations of five Reference Banks (to be selected by the Calculation Agent and the Issuer) for EUR CMS relating to the relevant maturity (in each case the relevant mid-market annual swap rate commencing two TARGET Business Days following such relevant date). The highest and lowest (or, in the event of equality, one of the highest and/or lowest) quotations so determined shall be disregarded by the Calculation Agent for the purpose of determining the Reference Rate which will be the arithmetic mean (rounded if necessary to five significant figures with halves being rounded up) of such provided quotations.

If, for any reason, the EUR CMS is no longer published or if fewer than three quotations are provided to the Calculation Agent in accordance with the above paragraph, it will be determined by the Calculation Agent in its sole discretion, acting in good faith and in a commercial and reasonable manner;

"Gearing Factor", "Gearing Factor<sub>1</sub>" and "Gearing Factor<sub>2</sub>" have the meanings specified in the relevant Final Terms.

"Margin", "Margin<sub>1</sub>" and "Margin<sub>2</sub>" have the meanings specified in the relevant Final Terms.

"Max" means, when followed by two or more amounts and/or calculations inside brackets, and each separated by a comma or a semi-colon, the greater of such amounts and/or calculations. For example, "Max (X[,/;]Y) means whichever is the greater of the component X or Y".

"Max RI" means Maximum Rate of Interest.

"Min" means, when followed by two or more amounts and/or calculations inside brackets, and each separated by a comma or a semi-colon, the lesser of such amounts and/or calculations. For example, "Min (X[,/;]Y)" means whichever is the lesser of component X or Y; and

where "Screen Rate Determination" and/or "ISDA Determination" and/or "FBF Determination" is/are specified to be applicable in the relevant Final Terms, the relevant provisions of Condition 3(e)(ii) shall apply as though references to Floating Rate Notes were references to CMS Linked Notes.

"Min RI" means Minimum Rate of Interest.

#### (iii) Range Accrual Notes

The Rate of Interest in respect of any Range Accrual Notes with respect to one or more Interest Accrual Periods may be determined by applying any one of the CMS Rates or may be an Applicable Rate as specified in the relevant Final Terms and be conditional upon one or more specified CMS Rates (either individually or when aggregated or subtracted from each other) being equal to, lower than or greater than a pre-determined rate on, before or after a specified date or on one or more days during a specified period as shall be specified in the relevant Final Terms (a "Range Accrual Note").

The Rate of Interest in respect of Range Accrual Notes for each Interest Accrual Period shall be determined by the Calculation Agent in accordance with the following formula:

Rate of Interest = Relevant Rate × Accrual Factor

For the purposes of such Range Accrual Notes, the following terms shall have the following meanings:

"Accrual Factor" means, with respect to an Interest Accrual Period, the number of Range Accrual Days in the relevant Interest Observation Period in respect of which the relevant Single Underlying Value and/or Dual Underlying Value, as the case may be, fell within the relevant Range and/or satisfied the relevant Barrier Level Condition(s) on the same Range Accrual Day, divided by the total number of days in such Interest Observation Period, in each case as determined by the Calculation Agent;

"Applicable Rate" means the relevant rate (expressed as a percentage) specified in the relevant Final Terms, and may, if so specified in the relevant Final Terms, be (x) an absolute

value, (y) calculated based upon one or more Reference Rates and/or Floating Rate Options (as the case may be) or (z) a combination of (x) and (y);

"Barrier" means, in respect of any Single Underlying Value and/or Dual Underlying Value any one (only) of Barrier<sub>1</sub> or Barrier<sub>2</sub>, as specified in the relevant Final Terms;

"Barrier Level Condition" means a Barrier Level<sub>1</sub> Condition and/or a Barrier Level<sub>2</sub> Condition;

"Barrier Level<sub>1</sub> Condition" means, in respect of any relevant Range Accrual Day, that the relevant Single Underlying Value is greater than or equal to Barrier Level<sub>1</sub>;

"Barrier Level<sub>2</sub> Condition" means, in respect of any relevant Range Accrual Day, that the relevant Dual Underlying Value is greater than or equal to Barrier Level<sub>2</sub>;

"Barrier<sub>1</sub> Level" will be as specified in the relevant Final Terms;

"Barrier<sub>2</sub> Level" will be as specified in the relevant Final Terms;

"Dual Underlying(s)" means CMS<sub>2</sub> and/or CMS<sub>3</sub> as specified in the relevant Final Terms;

"Dual Underlying Value" means, with respect to a Range Accrual Day the amount equal to CMS Rate<sub>2</sub> minus CMS Rate<sub>3</sub> as specified in the relevant Final Terms;

"Interest Observation Period" means, in respect of an Interest Accrual Period, such Interest Accrual Period. For each calendar day which is not a TARGET Business Day during the Interest Observation Period, the level of the relevant CMS Rates for each such day shall be the corresponding level of the relevant CMS Rates applicable to the immediately preceding TARGET Business Day in such Interest Observation Period. The level of the relevant CMS Rates attributable to each of the last five calendar days of such Interest Observation Period until the last day of such Interest Accrual Period (inclusive) shall be the corresponding level of the relevant CMS Rates applicable to the last TARGET Business Day during such Interest Observation Period falling immediately prior to such fifth calendar day;

"Lower Limit" means the percentage or number specified as such in the applicable Final Terms;

"Range" means in respect of (i) any Single Underlying Value and/or (ii) Dual Underlying Value any one (only) of Range<sub>1</sub>, Range<sub>2</sub>, Range<sub>3</sub>, Range<sub>4</sub> or Range<sub>5</sub> as specified in the relevant Final Terms;

"Range<sub>1</sub>" means that on the relevant Range Accrual Day the relevant Single Underlying Value and/or Dual Underlying Value is greater than or equal to the Lower Limit and lower than or equal to the Upper Limit;

"Range<sub>2</sub>" means that on the relevant Range Accrual Day the relevant Single Underlying Value and/or Dual Underlying Value is greater than the Lower Limit and lower than the Upper Limit;

"Range<sub>3</sub>" means that on the relevant Range Accrual Day the relevant Single Underlying Value and/or Dual Underlying Value is greater than or equal to the Lower Limit and lower than the Upper Limit;

"Range<sub>4</sub>" means that on the relevant Range Accrual Day the relevant Single Underlying Value and/or Dual Underlying Value is greater than the Lower Limit and lower than or equal to the Upper Limit;

"Range<sub>5</sub>" means that on the relevant Range Accrual Day the relevant Single Underlying Value and/or Dual Underlying Value is less than the Lower Limit or greater than the Upper Limit;

"Range Accrual Day" means, with respect to an Interest Observation Period, each date specified as a Range Accrual Day in the relevant Final Terms, which may be each date falling every one (1), seven (7), thirty (30), sixty (60), ninety (90), one hundred and eighty (180) or three hundred and sixty-five (365) days after the first date specified in the applicable Final Terms or such other date(s) (as specified in the applicable Final Terms) falling within such Interest Observation Period;

"Relevant Rate" means the Applicable Rate or the CMS Rate as specified in the relevant Final Terms;

"Single Underlying" means CMS Rate<sub>1</sub> specified in the applicable Final Terms;

"Single Underlying Value" means, with respect to a Range Accrual Day the rate of the Single Underlying on that Range Accrual Day;

For the avoidance of doubt, the Underlying Value may have a positive value, negative value or may be equal to zero (0);

"Upper Limit" means the percentage or number specified as such in the applicable Final Terms.

# (g) Rate of Interest on TEC 10 Linked Notes

The Rate of Interest in respect of TEC 10 Linked Notes for each Interest Accrual Period shall be determined by the Calculation Agent by applying one of the following formulae, as specified in the relevant Final Terms:

- (i) Rate of Interest = [Max (0%, Gearing Factor x (TEC 10 Rate Margin)]; or
- (ii) Rate of Interest = [Max (0%, Gearing Factor x (TEC 10 Rate + Margin)];
- (iii) Rate of Interest = TEC 10 Rate Margin; or
- (iv) Rate of Interest = TEC 10 Rate + Margin;

where:

"Gearing Factor" has the meaning specified in the relevant Final Terms; and

"Margin" has the meaning specified in the relevant Final Terms.

## (h) Rate of Interest on Zero Coupon Notes

Where a Note the Rate of Interest of which is specified to be Zero Coupon is repayable prior to the Maturity Date and is not paid when due, the amount due and payable prior to the Maturity Date shall be the Early Redemption Amount of such Note. As from the Maturity Date, the Rate of Interest for any overdue principal of such a Note shall be a rate *per annum* (expressed as a percentage) equal to the Amortisation Yield (as described in Condition 4(b)).

#### (i) Fixed/Floating Rate Notes

Fixed/Floating Rate Notes may bear interest at a rate that the Issuer may elect to convert, or that will automatically change, on one or more dates set out in the Final Terms from one specified interest basis (such as, but not limited to, Fixed Rate, Floating Rate, CMS Rate and/or HICP Linked Interest) to another specified interest basis (such as, but not limited to, Fixed Rate, Floating Rate, CMS Rate and/or HICP Linked Interest).

#### (j) Business Day Convention

If any date referred to in these Conditions that is specified to be subject to adjustment in accordance with a Business Day Convention would otherwise fall on a day that is not a Business Day, then, if the Business Day Convention specified is (i) the Floating Rate Business Day Convention, such date shall be postponed to the next day that is a Business Day unless it would thereby fall into the next calendar month, in which event (A) such date shall be brought forward to the immediately preceding Business Day and (B) each subsequent such date shall be the last Business Day of the month in which such date would have fallen had it not been subject to adjustment, (ii) the Following Business Day Convention, such date shall be postponed to the next day that is a Business Day unless it would thereby fall into the next calendar month, in which event such date shall be brought forward to the immediately preceding Business Day Convention, such date shall be brought forward to the immediately preceding Business Day Convention, such date shall be brought forward to the immediately preceding Business Day.

#### (k) Accrual of Interest

Interest shall cease to accrue on each Note on the due date for redemption unless (i) in the case of Dematerialised Notes, on such due date or (ii) in case of Materialised Notes, upon due presentation, payment of principal is improperly withheld or refused, in which event interest shall continue to accrue (after as well as before judgment) at the Rate of Interest in the manner provided in this Condition 3 to the Relevant Date (as defined in Condition 6).

# (l) Margin, Maximum/Minimum Rates of Interest, Instalment Amounts and Redemption Amounts and Rounding

- (i) If any Margin is specified in the relevant Final Terms (either (x) generally, or (y) in relation to one or more Interest Accrual Periods), an adjustment shall be made to all Rates of Interest, in the case of (x), or the Rates of Interest for the specified Interest Accrual Periods, in the case of (y), calculated in accordance with 3(c) or, as the case may be, 3(e) above by adding (if a positive number) or subtracting the absolute value (if a negative number) of such Margin subject always to the next paragraph.
- (ii) If any Maximum or Minimum Rate of Interest, Instalment Amount or Redemption Amount is specified in the relevant Final Terms, then any Rate of Interest, Instalment Amount or Redemption Amount shall be subject to such maximum or minimum, as the case may be. Unless a higher rate is stated in the applicable Final Terms, the Minimum Rate of Interest shall be deemed to be zero.
- (iii) For the purposes of any calculations required pursuant to these Conditions, (x) all percentages resulting from such calculations shall be rounded, if necessary, to the nearest one hundred-thousandth of a percentage point (with halves being rounded up), (y) all figures shall be rounded to seven significant figures (with halves being rounded up) and (z) all currency amounts that fall due and payable shall be rounded to the nearest unit of such currency (with halves being rounded up), save in the case of yen, which shall be rounded down to the nearest yen. For these purposes "unit" means the lowest amount of such currency that is available as legal tender in the country or countries of such currency.

### (m) Calculations

The amount of interest payable per Calculation Amount in respect of any Note for any Interest Accrual Period shall be equal to the product of the Rate of Interest, the Calculation Amount specified hereon, and the Day Count Fraction for such Interest Accrual Period, unless an Interest Amount is applicable to such Interest Accrual Period in the relevant Final Terms, in which case the amount of interest

payable per Calculation Amount in respect of such Note for such Interest Accrual Period shall equal such Interest Amount. Where any Interest Period comprises two or more Interest Accrual Periods, the amount of interest payable per Calculation Amount in respect of such Interest Period shall be the sum of the Interest Amounts payable in respect of each of those Interest Accrual Periods. In respect of any other period for which interest is required to be calculated, the provisions above shall apply save that the Day Count Fraction shall be for the period for which interest is required to be calculated.

# (n) Determination and Publication of Rates of Interest, Interest Amounts, Redemption Amounts, Fair Market Value Redemption Amount and Instalment Amounts

The Calculation Agent shall, as soon as practicable on each Interest Determination Date or such other time on such date as the Calculation Agent may be required to calculate any rate, any Redemption Amount, Fair Market Value Redemption Amount or Instalment Amount, obtain any quote or make any determination or calculation, determine the Rate of Interest and calculate the Interest Amounts for the relevant Interest Accrual Period, calculate the Redemption Amount, the Fair Market Value Redemption Amount, or Instalment Amount, obtain such quote or make such determination or calculation, as the case may be, and cause the Rate of Interest and the Interest Amounts for each Interest Accrual Period and the relevant Specified Interest Payment Date and, if required to be calculated, the Redemption Amount, the Fair Market Value Redemption Amount or any Instalment Amount to be notified to the Fiscal Agent, the Issuer, each of the Paying Agents, the Noteholders, any other Calculation Agent appointed in respect of the Notes that is to make a further calculation upon receipt of such information and, if the Notes are listed on a stock exchange and the rules of such exchange so require, such exchange, as soon as possible after their determination but in no event later than (i) the commencement of the relevant Interest Period, if determined prior to such time, in the case of notification to such exchange of a Rate of Interest and the Interest Amount, or (ii) in all other cases, the fourth Business Day after such determination or, in the case of Range Accrual Notes, no later than the last day of the relevant Interest Accrual Period. Where any Specified Interest Payment Date or Interest Period Date is subject to adjustment pursuant to Condition 3(j), the Interest Amounts and the Specified Interest Payment Date so published may subsequently be amended (or appropriate alternative arrangements made by way of adjustment) without notice in the event of an extension or shortening of the Interest Period. If the Notes become due and payable under Condition 8, the accrued interest and the Rate of Interest payable in respect of the Notes shall nevertheless continue to be calculated as previously in accordance with this Condition but no publication of the Rate of Interest or the Interest Amount so calculated need be made. The determination of each Rate of Interest, Interest Amount, Redemption Amount and Instalment Amount, the obtaining of each quote and the making of each determination or calculation by the Calculation Agent(s) shall (in the absence of manifest error) be final and binding upon all parties.

#### (o) Definitions

In these Conditions, unless the context otherwise requires, the following defined terms shall have the meanings set out below.

## "Business Day" means:

- (i) in the case of a currency other than euro, a day (other than a Saturday or Sunday) on which commercial banks and foreign exchange markets settle payments in the principal financial centre for that currency (which, in the case of Renminbi, shall be Hong Kong) and/or
  - (ii) in the case of euro, a day on which the TARGET System is operating (a "TARGET Business Day") and/or
  - (iii) in the case of a specified currency and/or one or more Business Centres, a day (other than a Saturday or a Sunday) on which commercial banks and foreign exchange markets settle

payments in the specified currency in the Business Centre(s) or, if no currency is specified, generally in each of the Business Centre(s) so specified;

"Calculation Amount" means an amount specified in the relevant Final Terms constituting either (i) in the case of one single denomination, the amount of that denomination (e.g. EUR100,000) or (ii) in the case of multiple denominations, the highest common amount by which the multiple denominations may be divided (for example, EUR1,000 in the case of EUR101,000, EUR102,000 or EUR103,000);

"Day Count Fraction" means, in respect of the calculation of an amount of interest on any Note for any period of time (from and including the first day of such period to but excluding the last) (whether or not constituting an Interest Period or an Interest Accrual Period, the "Calculation Period")

- (i) if "Actual/Actual" or "Actual/Actual-ISDA" is specified hereon, the actual number of days in the Calculation Period divided by 365 (or, if any portion of that Calculation Period falls in a leap year, the sum of (A) the actual number of days in that portion of the Calculation Period falling in a leap year divided by 366 and (B) the actual number of days in that portion of the Calculation Period falling in a non-leap year divided by 365),
- (ii) if "Actual/365 FBF" is specified in the relevant Final Terms, the fraction whose numerator is the actual number of days elapsed during the Calculation Period and whose denominator is 365. If part of that Calculation Period falls in a leap year, Actual/365 – FBF shall mean the sum of (i) the fraction whose numerator is the actual number of days elapsed during the non-leap year and whose denominator is 365 and (ii) the fraction whose numerator is the number of actual days elapsed during the leap year and whose denominator is 366,
- (iii) if "Actual/Actual FBF" is specified in the relevant Final Terms in respect of each calculation, the fraction whose numerator is the actual number of days elapsed during such period and whose denominator is 365 (or 366 if 29 February falls within the Calculation Period),
- (iv) if "Actual/365 (Fixed)" is specified hereon, the actual number of days in the Calculation Period divided by 365,
- (v) if "Actual/360" is specified hereon, the actual number of days in the Calculation Period divided by 360,
- (vi) if "30/360", "360/360" or "Bond Basis" is specified hereon, the number of days in the Calculation Period divided by 360, calculated on a formula basis as follows

Day Count Fraction = 
$$\frac{[360x(Y_2-Y_1)+[30x(M_2-M_1)]+(D_2-D_1)]}{360}$$

where

"Y<sub>1</sub>" is the year, expressed as a number, in which the first day of the Calculation Period falls,

"Y<sub>2</sub>" is the year, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls,

" $\mathbf{M_1}$ " is the calendar month, expressed as a number, in which the first day of the Calculation Period falls,

" $\mathbf{M_2}$ " is the calendar month, expressed as number, in which the day immediately following the last day included in the Calculation Period falls,

"D<sub>1</sub>" is the first calendar day, expressed as a number, of the Calculation Period, unless such number would be 31, in which case D1 will be 30 and

" $\mathbf{D}_2$ " is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period, unless such number would be 31 and  $D_1$  is greater than 29, in which case  $D_2$  will be 30,

(vii) if "30E/360" or "Eurobond Basis" is specified hereon, the number of days in the Calculation Period divided by 360, calculated on a formula basis as follows

Day Count Fraction = 
$$\frac{\left[360 \, x \left(Y_2 - Y_1\right) + \left[30 \, x \left(M_2 - M_1\right)\right] + \left(D_2 - D_1\right)\right]}{360}$$

where

"Y<sub>1</sub>" is the year, expressed as a number, in which the first day of the Calculation Period falls,

" $Y_2$ " is the year, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls,

" $\mathbf{M_1}$ " is the calendar month, expressed as a number, in which the first day of the Calculation Period falls,

" $\mathbf{M_2}$ " is the calendar month, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls,

" $D_1$ " is the first calendar day, expressed as a number, of the Calculation Period, unless such number would be 31, in which case  $D_1$  will be 30 and

" $D_2$ " is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period, unless such number would be 31, in which case  $D_2$  will be 30,

(viii) if "30E/360 (ISDA)" is specified hereon, the number of days in the Calculation Period divided by 360, calculated on a formula basis as follows

Day Count Fraction = 
$$\frac{\left[360 \ x \left(Y_2 - Y_1\right) + \left[30 \ x \left(M_2 - M_1\right)\right] + \left(D_2 - D_1\right)\right]}{360}$$

where

"Y<sub>1</sub>" is the year, expressed as a number, in which the first day of the Calculation Period falls,

"Y<sub>2</sub>" is the year, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls,

" $\mathbf{M_1}$ " is the calendar month, expressed as a number, in which the first day of the Calculation Period falls,

" $\mathbf{M_2}$ " is the calendar month, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls,

"D<sub>1</sub>" is the first calendar day, expressed as a number, of the Calculation Period, unless (i) that day is the last day of February or (ii) such number would be 31, in which case D<sub>1</sub> will be 30 and

"D<sub>2</sub>" is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period, unless (i) that day is the last day of February but not the Maturity Date or (ii) such number would be 31, in which case D<sub>2</sub> will be 30,

#### (ix) if "Actual/Actual-ICMA" is specified hereon:

(d) if the Calculation Period is equal to or shorter than the Determination Period during which it falls, the number of days in the Calculation Period divided by the product of (x) the

number of days in such Determination Period and (y) the number of Determination Periods normally ending in any year; and

- (e) if the Calculation Period is longer than one Determination Period, the sum of:
  - (x) the number of days in such Calculation Period falling in the Determination Period in which it begins divided by the product of (1) the number of days in such Determination Period and (2) the number of Determination Periods normally ending in any year; and
  - (y) the number of days in such Calculation Period falling in the next Determination Period divided by the product of (1) the number of days in such Determination Period and (2) the number of Determination Periods normally ending in any year,

where:

"Determination Period" means the period from and including a Determination Date in any year to but excluding the next Determination Date; and

"**Determination Date**" means the date specified as such hereon or, if none is so specified, the Interest Payment Date;

"Euro-zone" means the region comprised of member states of the European Union that have adopted or adopt the single currency in accordance with the Treaty establishing the European Community, as amended;

"Fair Market Value Redemption Amount" means, in respect of any Note or, as the case may be, Calculation Amount, such amount (not less than zero) as shall be determined to be the fair market value (in the currency of the denomination of such Note) of such Note or, as the case may be, Calculation Amount, as at (or about) the date of early redemption, taking into account, without limitation (i) the cost to the Issuer of unwinding any related underlying hedging arrangements entered into in respect of such Note or, as the case may be, Calculation Amount (such as, but not limited to, any market bid/offer spread and any ancillary cost in relation to such unwinding), whether such hedge is held directly by the Issuer or indirectly through an affiliate, and/or (ii) any replacement liquidity costs and/or (iii) any other appropriate costs, all as determined by the Calculation Agent in its sole and absolute discretion.

In determining the fair market value of the Note or, as the case may be, Calculation Amount, the Calculation Agent shall take into consideration all information which it deems relevant (including, without limitation, market conditions).

In the case of early redemption pursuant to Condition 8, the Calculation Agent shall not take into account the financial condition of the Issuer and for such purposes the fair market value shall be determined on the presumption that the Issuer is able to perform fully its obligations in respect of the Notes as at the date of redemption.

The Fair Market Value Redemption Amount determined as specified above shall be deemed to include any amounts in respect of accrued interest.

"FBF Definitions" means the definitions set out in the 2013 Fédération Bancaire Française ("FBF") Master Agreement relating to transactions on forward financial instruments (formerly 2007 Master Agreement relating to transactions on forward financial instruments as supplemented by the Technical Schedules published by the FBF, as the case may be) (together the "FBF Master Agreement"), as amended or supplemented as at the Issue Date;

"First Margin" means the percentage specified as such in the relevant Final Terms;

"First Reset Date" means the date specified as such in the relevant Final Terms;

"First Reset Period" means the period from (and including) the First Reset Date to (but excluding) the Second Reset Date (or, if there is no Second Reset Date) the Maturity Date;

"First Reset Rate of Interest" means the rate of interest determined by the Calculation Agent on the relevant Reset Determination Date as the sum of the Mid-Swap Rate for the First Reset Period and the First Margin;

"Initial Rate of Interest" has the meaning specified as such in the relevant Final Terms;

"Interest Accrual Period" means the period beginning on (and including) the Interest Commencement Date and ending on (but excluding) the first Interest Period Date and each successive period beginning on (and including) an Interest Period Date and ending on (but excluding) the next succeeding Interest Period Date;

#### "Interest Amount" means

- (i) in respect of an Interest Accrual Period, the amount of interest payable per Calculation Amount for that Interest Accrual Period and which, in the case of Fixed Rate Notes, and shall mean the Fixed Coupon Amount or Broken Amount specified hereon as being payable on the Interest Payment Date ending the Interest Period of which such Interest Accrual Period forms part and
- (ii) in respect of any other period, the amount of interest payable per Calculation Amount for that period;

"Interest Commencement Date" means the Issue Date or such other date as may be specified hereon;

"Interest Determination Date" means, with respect to a Rate of Interest and Interest Accrual Period, the date specified as such hereon or, if none is so specified, (i) the first day of such Interest Accrual Period if the Specified Currency is Sterling or (ii) the day falling two Business Days in London for the Specified Currency prior to the first day of such Interest Accrual Period if the Specified Currency is neither Sterling nor euro or (iii) the day falling two TARGET Business Days prior to the first day of such Interest Accrual Period if the Specified Currency is euro;

"Interest Period" means the period beginning on (and including) the Interest Commencement Date and ending on (but excluding) the first Specified Interest Payment Date and each successive period beginning on (and including) any Specified Interest Payment Date and ending on (but excluding) the next succeeding Specified Interest Payment Date;

"Interest Period Date" means each Specified Interest Payment Date unless otherwise specified hereon;

"ISDA Definitions" means the 2006 ISDA Definitions, as published by the International Swaps and Derivatives Association, Inc.;

"Mid-Market Swap Rate" means, for any Reset Period, the arithmetic mean of the bid and offered rates for the fixed leg payable with a frequency equivalent to the frequency with which scheduled interest payments are payable on the Notes during the relevant Reset Period (calculated on the day count basis customary for fixed rate payments in the Specified Currency as determined by the Calculation Agent) of a fixed-for-floating interest rate swap transaction in the Specified Currency which transaction (i) has a term equal to the relevant Reset Period and commencing on the relevant Reset Date, (ii) is in an amount that is representative for a single transaction in the relevant market at the relevant time with an acknowledged dealer of good credit in the swap market and (iii) has a floating leg based on the Mid-Swap Floating Leg Benchmark Rate for the Mid-Swap Maturity

(calculated on the day count basis customary for floating rate payments in the Specified Currency as determined by the Calculation Agent);

"Mid-Market Swap Quotation" means a quotation (expressed as a percentage rate *per annum*) for the relevant Mid-Market Swap Rate;

"Mid-Market Swap Floating Leg Benchmark Rate" means LIBOR, EURIBOR or other reference rate as may be specified in the relevant Final Terms;

"Mid-Swap Maturity" means the period specified in the applicable Final Terms;

"Mid-Swap Rate" means, in relation to a Reset Period, either:

- (b) if Single Mid-Swap Rate is specified in the applicable Final Terms, the rate for swaps in the Specified Currency:
  - (i) with a term specified in the Final Terms; and
  - (ii) commencing on the relevant Reset Date,

which appears on the Relevant Screen Page; or

- (b) if Mean Mid-Swap Rate is specified in the applicable Final Terms, the arithmetic mean (expressed as a percentage rate *per annum* and rounded, if necessary, to the nearest 0.001 per cent. (0.0005 per cent. being rounded upwards)) of the bid and offered swap rate quotations for swaps in the Specified Currency:
  - (i) with a term specified in the Final Terms; and
  - (ii) commencing on the relevant Reset Date,

which appear on the Relevant Screen Page, in either case, as at approximately the Relevant Time on the relevant Reset Determination Date, all as determined by the Calculation Agent.

If on any Reset Determination Date, the Relevant Screen Page is not available or the Mid-Swap Rate does not appear on the Relevant Screen Page as of the Relevant Time on the relevant Reset Determination Date, the Calculation Agent shall request each of the Reset Reference Banks to provide the Calculation Agent with its Mid-Market Swap Rate Quotation as at approximately the Relevant Time on the Reset Determination Date in question.

If, on any Reset Determination Date, at least three of the Reset Reference Banks provide the Calculation Agent with Mid-Market Swap Rate Quotations, the First Reset Rate of Interest or the Subsequent Reset Rate of Interest, as the case may be, for the relevant Reset Period will be the arithmetic mean (rounded, if necessary, to the nearest 0.001 per cent. (0.0005 per cent. being rounded upwards)) of the relevant quotations provided, eliminating the highest quotation (or, in the event of equality, one of the highest) and the lowest (or, in the event of equality, one of the lowest) and the First Margin or Subsequent Margin, as the case may be, all as determined by the Calculation Agent. If on any Reset Determination Date only two relevant quotations are provided, the First Reset Rate of Interest or the Subsequent Reset Rate of Interest, as the case may be, for the relevant Reset Period will be the arithmetic mean (rounded as aforesaid) of the relevant quotations provided and the First Margin or Subsequent Margin, as the case may be, all as determined by the Calculation Agent.

If on any Reset Determination Date, only one relevant quotation is provided, the First Reset Rate of Interest or the Subsequent Reset Rate of Interest, as the case may be, for the relevant Reset Period will be the relevant quotation provided and the First Margin or Subsequent Margin, as the case may be, all as determined by the Calculation Agent.

If on any Reset Determination Date, none of the Reset Reference Banks provides the Calculation Agent with a Mid-Market Swap Rate Quotation as provided above, the First Reset Rate of Interest or the Subsequent Reset Rate of Interest, as the case may be, shall be the Rate of Interest as at the last preceding Reset Date or, if none, the Initial Rate of Interest;

- "Rate of Interest" means the rate of interest payable from time to time in respect of this Note and which is either specified, or calculated in accordance with the provisions on this Note;
- "Redemption Amount" means the Final Redemption Amount, the Optional Redemption Amount or the Early Redemption Amount, as the case may be, of the Note, which in each case, unless otherwise specified hereon, shall be its nominal amount;
- "Reference Banks" means, in the case of a determination of LIBOR, the principal London office of four major banks in the London inter-bank market and, in the case of a determination of EURIBOR or EUR CMS, the principal Euro-zone office of four major banks in the Euro-zone inter-bank market, in each case selected by the Calculation Agent or as specified hereon;
- "Reference Rate" means the rate specified as such hereon;
- "Relevant Time" means the time specified as such in the relevant Final Terms
- "Relevant Screen Page" means such page, section, caption, column or other part of a particular information service as may be specified hereon;
- "Reset Date" means each of the First Reset Date, the Second Reset Date and any Subsequent Reset Date, as applicable;
- "Reset Determination Date" means, in respect of a Reset Period, the date specified as such in the relevant Final Terms;
- "Reset Period" means each of the First Reset Period or any Subsequent Reset Period, as applicable;
- "Reset Reference Banks" means the principal office in the principal financial centre of the Specified Currency of five leading dealers in the swap market selected by the Calculation Agent (excluding the Calculation Agent, the Fiscal Agent, any Paying Agent, Agent or any of their respectice affiliates) in its discretion after consultation with the Issuer;
- "Second Reset Date" means the date specified as such in the relevant Final Terms;
- "Specified Currency" means the currency specified as such hereon or, if none is specified, the currency in which the Notes are denominated; and
- "Subsequent Margin" means the percentage specified as such in the relevant final Terms;
- "Subsequent Reset Date" means each date specified as such in the relevant Final Terms;
- "Subsequent Reset Period" means the period from (and including) the Second Reset Date to (but excluding) the next occurring Subsequent Reset Date, and each successive period from (and including) a Subsequent Reset Date to (but excluding) the next occurring Subsequent Reset Date or, in the case of the final Subsequent Reset Date, to (but excluding) the Maturity Date;
- "Subsequent Reset Rate of Interest" means, in respect of any Subsequent Reset Period, the rate of interest determined by the Calculation Agent on the relevant Reset Determination Date as the sum of the relevant Mid-Swap Rate and the relevant Subsequent Margin.
- "TARGET System" means the Trans-European Automated Real-Time Gross-Settlement Express Transfer (TARGET2) System or any successor thereto.

#### (p) Calculation Agent

The Issuer shall procure that there shall at all times be one or more Calculation Agents if provision is made for them in the Final Terms applicable to this Note and for so long as any Note is outstanding (as defined in the French Law Agency Agreement). Where more than one Calculation Agent is appointed in respect of the Notes, references in these Conditions to the Calculation Agent shall be construed as each Calculation Agent performing its respective duties under the Conditions. If the Calculation Agent is unable or unwilling to act as such or if the Calculation Agent fails duly to establish the Rate of Interest for an Interest Accrual Period or to calculate any Interest Amount, Instalment Amount or the Redemption Amount or to comply with any other requirement, the Issuer shall appoint a leading bank or financial institution engaged in the interbank market (or, if appropriate, money, swap or over-the-counter index options market) that is most closely connected with the calculation or determination to be made by the Calculation Agent (acting through its principal London office or any other office actively involved in such market) to act as such in its place. The Calculation Agent may not resign its duties without a successor having been appointed as aforesaid.

Notice of any change in the Calculation Agent shall promptly be given to the Noteholders in accordance with Condition 14 below.

## 4 Redemption and Purchase of Notes and Options relating to Notes

#### (a) Redemption by Instalments and Final Redemption

- (i) Unless previously redeemed, purchased and cancelled as provided in this Condition 4, each Note that provides for Instalment Dates and Instalment Amounts shall be partially redeemed on each Instalment Date at the related Instalment Amount specified hereon. The outstanding principal amount of each such Note shall be reduced by the Instalment Amount (or, if such Instalment Amount is calculated by reference to a proportion of the principal amount of such Note, such proportion) for all purposes with effect from the related Instalment Date, unless payment of the Instalment Amount is improperly withheld or refused, in which case, such amount shall remain outstanding until the Relevant Date relating to such Instalment Amount.
- (ii) Unless previously redeemed, purchased and cancelled as provided below, each Note shall be finally redeemed on the Maturity Date specified hereon at its Final Redemption Amount (which, unless otherwise provided, is its principal amount or, in the case of a Note falling within sub-paragraph (i) above, its final Instalment Amount).

#### (b) Early Redemption

#### (A) Zero Coupon Notes:

- (i) The Early Redemption Amount payable in respect of any Note that does not bear interest prior to the Maturity Date upon redemption of such Note pursuant to Condition 4(c) or upon it becoming due and payable as provided in Condition 8 shall be the Amortised Face Amount (calculated as provided below) of such Note.
- (ii) Subject to the provisions of sub-paragraph (iii) below, the Amortised Face Amount of any such Note (the "Amortised Face Amount") shall be the scheduled Final Redemption Amount of such Note discounted at a rate per annum (expressed as a percentage) equal to the Amortisation Yield (which, if none is shown hereon, shall be such rate as would produce an Amortised Face Amount equal to the issue price of the Notes if they were discounted back to their issue price on the Issue Date) compounded annually.
- (iii) If the Early Redemption Amount payable in respect of any such Note upon its redemption pursuant to Condition 4(c) or upon it becoming due and payable as provided in Condition 8

is not paid when due, the Early Redemption Amount due and payable in respect of such Note shall be the Amortised Face Amount of such Note as defined in sub-paragraph (ii) above, except that such sub-paragraph shall have effect as though the date on which the Note becomes due and payable were the Relevant Date. The calculation of the Amortised Face Amount in accordance with this sub-paragraph shall continue to be made (before and after judgment) until the Relevant Date, unless the Relevant Date falls on or after the Maturity Date, in which case the amount due and payable shall be the scheduled Final Redemption Amount of such Note together with any interest that may accrue in accordance with Condition 3(k).

Where such calculation is to be made for a period of less than one year, it shall be made on the basis of the Day Count Fraction shown hereon.

## (B) Other Notes:

The Early Redemption Amount payable in respect of any Note (other than Notes described in (A) above), upon redemption of such Note pursuant to Condition 4(c) or upon it becoming due and payable as provided in Condition 8 shall be the Final Redemption Amount together with interest accrued to the date fixed for redemption (including, where applicable, any arrears of interest) or the Fair Market Value Redemption Amount, as specified in the relevant Final Terms.

## (c) Redemption for Taxation Reasons

- (i) If, by reason of any change in French law or regulation, or any change in the official application or interpretation of such law or regulation, becoming effective after the Issue Date, the Issuer would on the occasion of the next payment of interest due in respect of Notes and, where applicable, any related Receipts and Coupons, not be able to make such payment without having to pay additional amounts of interest as specified under Condition 6 below and the obligation to pay such additional amounts cannot be avoided by reasonable measures available to the Issuer (a "Withholding Tax Event"), the Issuer may, at its option, subject to, in the case of Senior Preferred Notes, Condition 4(i), in the case of Senior Non-Preferred Notes, Condition 4(j) and, in the case of Subordinated Notes, Condition 4(k), on any Specified Interest Payment Date or, if so specified in the relevant Final Terms, at any time, subject to having given not more than 45 nor less than 30 days' prior notice to the Noteholders (which notice shall be irrevocable), in accordance with Condition 14 redeem all, but not some only, of the Notes at their Early Redemption Amount together with any interest accrued to the date set for redemption provided that the due date for redemption of which notice hereunder may be given shall be no earlier than the latest practicable date on which the Issuer could make payment of interest without withholding for French taxes.
- (ii) If the Issuer would on the next payment of interest due in respect of Subordinated Notes and, where applicable, any related Receipts and Coupons be prevented by French law from making payment to the Noteholders or Couponholders of the full amount then due and payable, notwithstanding the undertaking to pay additional amounts of interest contained in Condition 6 below and the obligation to pay such additional amounts cannot be avoided by reasonable measures available to the Issuer (which measures, if they exist, the Issuer shall be obliged to take) (a "Tax Gross-Up Event"), then the Issuer shall forthwith give notice of such fact to the Fiscal Agent and the Issuer may at its sole option but shall not be obliged to, subject to, in the case of Senior Preferred Notes, Condition 4(i), in the case of Senior Non-Preferred Notes, Condition 4(j) and, in the case of Subordinated Notes, Condition 14, redeem all, but not some only, of the Notes then outstanding at their Early Redemption Amount together with any interest accrued to the date set for redemption on (A) the latest practicable Specified Interest Payment

Date on which the Issuer could make payment of the full amount of interest then due and payable in respect of the Notes, provided that if such notice would expire after such Specified Interest Payment Date the date for redemption pursuant to such notice of Noteholders shall be the later of (i) the latest practicable date on which the Issuer could make payment of the full amount of interest then due and payable in respect of the Notes and (ii) 14 days after giving notice to the Fiscal Agent as aforesaid or (B) if so specified in the relevant Final Terms, at any time, provided that the due date for redemption of which notice hereunder shall be given shall be the latest practicable date at which the Issuer could make payment of the full amount of interest payable in respect of the Notes, Receipts or Coupons or, if that date is passed, as soon as practicable thereafter.

# (d) Redemption upon the occurrence of a MREL or TLAC Disqualification Event with respect to Senior Non-Preferred Notes

If specified as applicable in the relevant Final Terms, subject to Condition 4(j) (if relevant), upon the occurrence of a MREL or TLAC Disqualification Event (as defined below) with respect to Senior Non-Preferred Notes, the Issuer may, at its option at any time and having given no less than thirty (30) nor more than forty five (45) calendar days' prior notice to the Fiscal Agent, the holders of such Senior Non-Preferred Notes and, where applicable, any related Receipts and Coupons, (in accordance with Condition 14), which notice shall be irrevocable, redeem the outstanding Senior Non-Preferred Notes in whole, but not in part, at their Early Redemption Amount, determined in accordance with Condition 4(b), together, if appropriate, with accrued interest to (but excluding) the date of redemption.

For the purposes of these Conditions:

"FSB" means the Financial Stability Board or any successor or replacement thereof;

"MREL or TLAC Disqualification Event" means that, by reason of a change in the MREL or TLAC Requirements, which change was not reasonably foreseeable by the Issuer at the Issue Date of Series of Senior Non-Preferred Notes, all or part of the aggregate outstanding nominal amount of such Series of Senior Non-Preferred Notes is excluded fully or partially from the eligible liabilities available to meet the MREL or TLAC Requirements (as called or defined by the then applicable regulations or MREL or TLAC criteria applicable to the MREL Group). For the avoidance of doubt, the exclusion of a Series of Senior Non-Preferred Notes from the eligible liabilities available to meet the MREL or TLAC Requirements due to the remaining maturity of such Notes being less than any period prescribed thereunder, does not constitute a MREL or TLAC Disqualification Event;

"MREL or TLAC Requirements" means the minimum requirements for own funds and eligible liabilities and/or total loss-absorbing capacity requirements applicable to the MREL Group referred to in the BRRD, or any other EU laws and regulations implemented in French laws and regulations as the case may be, and/or, if applicable to the MREL Group, as per the FSB TLAC Term Sheet dated 9 November 2015, as amended from time to time.

For the purposes of these Conditions, "MREL Group" means Crédit Mutuel Group which consists of all the affiliates to the central body of the Confédération Nationale du Crédit Mutuel as provided in the article L.512-56 of French *Code monétaire et financier*.

The "**Crédit Mutuel Group**" means all the affiliates to the central body of the Confédération Nationale du Crédit Mutuel as provided in the article L.512-56 of French *Code monétaire et financier*.

# (e) Redemption at the Option of the Issuer upon occurrence of a Capital Event or a Tax Deduction Event with respect to Subordinated Notes

The Issuer may, in respect of Subordinated Notes, subject to compliance with all relevant laws, regulations and directives and Condition 4(k) and on giving notice (which notice shall be irrevocable) falling within the Issuer's Notice Period (as specified in the applicable Final Terms) to the holders of such Subordinated Notes and, where applicable, any related Receipts and Coupons redeem all, but not some only of, the Subordinated Notes on the date so provided at their Optional Redemption Amount together with interest accrued to the date fixed for redemption upon the occurrence of a Capital Event or a Tax Deduction Event, provided that the due date for redemption of any Series of Subordinated Notes of which notice hereunder may be given in respect of a Tax Deduction Event shall be no earlier than the latest practicable date on which the Issuer could make such payment with interest payable being tax deductible.

For the purposes of these Conditions:

"BRRD" means Directive 2014/59EU of the European Parliament and of the Council of the European Union establishing a framework for the recovery and resolution of credit institutions and investment firms, as amended, supplemented or replaced from time to time;

"Capital Event" means, in respect of any Series of Subordinated Notes, that, by reason of a change in the regulatory classification of the Notes under the Relevant Rules that was not reasonably foreseeable by the Issuer on the Issue Date of such Series of Subordinated Notes, the Notes are fully or partially excluded from the Tier 2 Capital of the Issuer, provided that such exclusion is not as a result of any applicable limits on the amount of Tier 2 Capital;

"CRD IV" means Directive 2013/36/EU of the European Parliament and of the Council on prudential requirements for credit institutions and investment firms, as published in the Official Journal of the European Union on 27 June 2013, as amended or replaced from time to time;

"CRR" means Regulation 2013/575 of the European Parliament and of the Council on prudential requirements for credit institutions and investment firms, as published in the Official Journal of the European Union on 27 June 2013, as amended or replaced from time to time;

"Relevant Regulator" means the European Central Bank and any successor or replacement thereof, or other authority having primary responsibility for the prudential oversight and supervision of the Issuer or the application of the Relevant Rules from time to time;

"Relevant Rules" means at any time the laws, regulations, requirements, guidelines and policies relating to capital adequacy from time to time applicable to the Issuer and as applied by the Relevant Regulator and as amended from time to time including the rules contained in or implementing the CRD IV, the CRR and/or the BRRD;

"Tier 2 Capital" means capital which is treated, for the purposes of the Issuer, as a constituent of Tier 2 under the Relevant Rules by the Relevant Regulator, as amended from time to time including the rules contained in or implementing CRD IV and/or CRR, in either case whatever the terminology employed by future applicable banking laws, directives or regulations and/or by the Relevant Regulator;

"Tax Deduction Event" means, in respect of any Series of Subordinated Notes, that by reason of any change in French laws or regulations, or any political subdivision or any authority thereof or therein having power to tax, or any change in the application or official interpretation of such laws or regulations becoming effective on or after the Issue Date of such Series of Subordinated Notes, the tax regime applicable to any interest payment under the Subordinated Notes is modified and such modification results in the amount of the interest payable by the Issuer under the Subordinated Notes

that is tax-deductible by the Issuer for French corporate income tax (*impôts sur les bénéfices des sociétés*) purposes being reduced, provided that the due date for redemption of any Series of Subordinated Notes of which notice hereunder may be given in respect of a Tax Deduction Event shall be no earlier than the latest practicable date on which the Issuer could make such payment with interest payable being so tax deductible to the same extent as it was on the Issue Date of such Series.

## (f) Redemption at the Option of the Issuer in the case of any Notes

If specified in the relevant Final Terms, the Issuer may, subject to compliance by the Issuer with all relevant laws, regulations and directives and, in the case of Senior Preferred Notes, Condition 4(i), in the case of Senior Non-Preferred Notes, Condition 4(j) and, in the case of Subordinated Notes, Condition 4(k), and on giving notice (which notice shall be irrevocable) to the Noteholders falling within the Issuer's Notice Period (as specified in the relevant Final Terms) redeem, all or, if so provided in the relevant Final Terms, some only of the Notes then outstanding in the principal amount or integral multiples thereof on any Optional Redemption Date (s) as specified in the applicable Final Terms. Any such redemption of Notes shall be at their Optional Redemption Amount (s) specified in, or as determined in the manner specified in, the applicable Final Terms together, if appropriate, with interest accrued to (but excluding) the relevant Optional Redemption Date(s).

All Notes in respect of which any such notice is given shall be redeemed on the date specified in such notice in accordance with this Condition.

In the case of a partial redemption of Dematerialised Notes, the redemption may be effected by reducing the nominal amount of all such Dematerialised Notes in a Series in proportion to the aggregate nominal amount redeemed in which case any payments of interest or other amounts under such Notes shall be calculated in accordance with such outstanding amount of Notes after such reduction subject to compliance with any other applicable laws and stock exchange requirements.

In the case of a partial redemption of Materialised Notes, the notice to Noteholders shall also contain the certificate numbers of the Notes to be redeemed, which shall have been drawn in such place and in such manner as may be fair and reasonable in the circumstances, taking account of prevailing market practices, subject to compliance with any applicable laws and stock exchange requirements.

So long as the Notes are listed and admitted to trading on Euronext Paris and/or on any other stock exchange and the rules of such stock exchange so require, the Issuer shall, once in each year in which there has been a partial redemption of the Notes, cause to be published in accordance with Articles 221-3 and 211-4 of the *Règlement Général* of the *Autorité des marchés financiers* ("AMF") and on the website of any other competent authority and/or other stock exchange where the Notes are listed and admitted to trading, a notice as provided in Condition 14 specifying the aggregate nominal amount of Notes outstanding and a list of the Notes drawn for redemption but not surrendered.

#### (g) Redemption at the Option of holders of Senior Preferred Notes

If specified in the relevant Final Terms, the Issuer shall, at the option of the holder of any Senior Preferred Note, redeem such Senior Preferred Note on the Optional Redemption Date as specified in the applicable Final Terms hereon at its Optional Redemption Amount together with interest accrued to the date fixed for redemption.

To exercise such option the holder must, in the case of Dematerialised Notes transfer, or cause to be transferred, the Dematerialised Notes to be redeemed to the account of the Paying Agent specified in the Exercise Notice (as defined below), and in the case of Materialised Notes, deposit such Materialised Note (together with, if applicable, all unmatured Receipts and Coupons and unexchanged Talons) with any Paying Agent at its specified office, together, in each case, with a duly completed option exercise notice ("Exercise Notice") in the form obtainable from any Paying Agent within the

Notice Period (as specified in the applicable Final Terms). No Senior Preferred Note so deposited and option exercised may be withdrawn (except as provided in the French Law Agency Agreement) without the prior consent of the Issuer.

So long as the Senior Preferred Notes are listed and admitted to trading on Euronext Paris and/or on any other stock exchange and the rules of such stock exchange so require, the Issuer shall, once in each year in which there has been a partial redemption of the Senior Preferred Notes, cause to be published in accordance with Articles 221-3 and 211-4 of the *Règlement Général* of the AMF and on the website of any other competent authority and/or other stock exchange where the Senior Preferred Notes are listed and admitted to trading, a notice as provided in Condition 14 specifying the aggregate nominal amount of Senior Preferred Notes outstanding.

#### (h) Purchases

The Issuer may, subject to Condition 4(i), in respect of Senior Preferred Notes, Condition 4(j), in respect of Senior Non-Preferred Notes and Condition 4(k), in respect of Subordinated Notes, at any time but not in the case of Subordinated Notes before the fifth (5<sup>th</sup>) anniversary of the Issue Date of any Series of such Subordinated Notes purchase Notes (provided that, in the case of Materialised Notes, where applicable, all unmatured Receipts and Coupons and unexchanged Talons appertaining thereto are attached or surrendered therewith) in the open market or otherwise at any price.

Unless the possibility of holding and reselling is expressly excluded in the Final Terms, Notes which are purchased by the Issuer or on behalf of the Issuer, may, subject to the applicable law of the jurisdiction of the Issuer, be held or resold for the purpose of enhancing the liquidity of the Notes in accordance with Articles L.213-1 A and D.213-1-A of the French *Code monétaire et financier* or as otherwise provided by applicable laws and regulations from time to time.

Notwithstanding the foregoing, the Issuer or any agent on its behalf shall have the right at all times to purchase Subordinated Notes for liquidity purposes provided that: (a) the prior written approval of the Relevant Regulator shall be obtained; and (b) the total principal amount of the Notes so purchased does not exceed the lower of (i) ten (10) per cent. (or any other threshold as may be requested or required by the Relevant Regulator in accordance with the Relevant Rules from time to time) of the initial aggregate principal amount of the Subordinated Notes of any Series and (ii) three (3) per cent. of the Tier 2 Capital of the Issuer from time to time outstanding (or any other threshold as may be requested or required by the Relevant Regulator in accordance with the Relevant Rules). Any Subordinated Notes so purchased by the Issuer may be held and resold in accordance with applicable laws and regulations for the purpose of enhancing the liquidity of such Subordinated Notes as otherwise provided as aforesaid.

## (i) Conditions to redemption prior to Maturity Date in the case of Senior Preferred Notes

If required at the time of redemption or purchase or cancellation (as applicable) of the relevant Senior Preferred Notes by the Relevant Rules, such Senior Preferred Notes may only be redeemed, purchased or cancelled (as applicable) pursuant to Condition 4(c), 4(f) or Condition 4(h), as the case may be, if the Relevant Regulator has given its prior written approval to such redemption or purchase or cancellation (as applicable).

## (j) Conditions to redemption prior to Maturity Date in the case of Senior Non-Preferred Notes

Senior Non-Preferred Notes may only be redeemed, purchased or cancelled (as applicable) pursuant to Condition 4(c), 4(d), 4(f) or Condition 4(h), as the case may be, if the Relevant Regulator has given its prior written approval to such redemption or purchase or cancellation (as applicable) if so required at such time by the Relevant Rules.

## (k) Conditions to redemption prior to Maturity Date in the case of Subordinated Notes

Subordinated Notes may only be redeemed, purchased or cancelled (as applicable) pursuant to Condition 4(c), 4(e), 4(f) or Condition 4(h) (subject in the case of purchase to the provisions set out in the last paragraph of Condition 4(h), as the case may be, if:

- (i) the Relevant Regulator has given its prior written approval to such redemption or purchase (as applicable) if so required at such time by the Relevant Rules;
- (ii) on or before such redemption or purchase of the Subordinated Notes, the Issuer replaces such Notes with own funds instruments of equal or higher quality on terms that are sustainable for the Issuer's income capacity, or the Issuer has demonstrated to the satisfaction of the Relevant Regulator that its own funds would, following such redemption or purchase, exceed the capital ratios required under the Relevant Rules by a margin that the Relevant Regulator may consider necessary on the basis set out in CRD IV for it to determine the appropriate level of capital of an institution;
- (iii) in the event any redemption or purchase in respect of any Series of Subordinated Notes is intended to take place prior to the fifth anniversary of the Issue Date of any such Series:
  - (x) in the case of redemption due to the occurrence of a Capital Event, (i) the Relevant Regulator considers such change to be sufficiently certain and (ii) the Issuer demonstrates to the satisfaction of the Relevant Regulator that the Capital Event was not reasonably foreseeable at such Issue Date; or
  - (y) in the case of redemption due to the occurrence of a Withholding Tax Event, a Tax Deduction Event or a Tax Gross-up Event, the Issuer demonstrates to the satisfaction of the Relevant Regulator that such Withholding Tax Event, Tax Deduction Event or Tax Gross-up Event is material and was not reasonably foreseeable at such Issue Date; and
- (iv) the Issuer has delivered a certificate signed by one of its senior officers to the Principal Paying Agent (with copies thereof being made available to the Noteholders at the Principal Paying Agent's specified office during its normal business hours) not less than five (5) calendar days prior to the date set for redemption that the relevant Capital Event, Withholding Tax Event, Tax Deduction Event or, as the case may be, Tax Gross-up Event has occurred or will occur no more than ninety (90) days following the date fixed for redemption, as the case may be.

#### (l) Cancellation

All Notes which are redeemed or purchased for cancellation by the Issuer must be surrendered for cancellation by surrendering each such Note together with, where applicable, all unmatured Receipts and Coupons and all unexchanged Talons to the Fiscal Agent and, shall, together with, where applicable, all Notes redeemed by the Issuer, be cancelled forthwith (together with all unmatured Receipts and Coupons and unexchanged Talons attached thereto or surrendered therewith). Any Notes so surrendered for cancellation may not be reissued or resold and the obligations of the Issuer in respect of any such Notes shall be discharged.

## 5 Payments and Talons

## (a) Methods of Payment

## (i) Dematerialised Notes

Payments of principal and interest in respect of the Dematerialised Notes (i) in the case of Dematerialised Notes in bearer form (au porteur) or administered registered form (au nominatif administré), be made by transfer to the account (denominated in the Specified

Currency) of the relevant Euroclear France Account Holders for the benefit of the Noteholders and (ii) in the case of Dematerialised Notes in fully registered form (*au nominatif pur*), to accounts (denominated in the relevant Specified Currency) with a Bank (as defined below) designated by the relevant Noteholder. All payments validly made to such accounts of such Euroclear France Account Holders or Bank will be an effective discharge of the Issuer in respect of such payments.

In this Condition 5, "Bank" means a bank in the principal financial centre for the relevant Specified Currency (which in the case of Renminbi, means Hong Kong, in the case of Ausralian dollars, means Sydney and, in the case of Canadian dollars, means Montreal) or, in the case of euro, in a city in which banks have access to the TARGET System.

### (ii) Materialised Notes

#### (1) Method of Payment

Subject as provided below, payments made in:

- (A) a Specified Currency other than euro will be made by credit or transfer to an account denominated in such Specified Currency or an account on which such Specified Currency may be credited or transferred maintained by the payee with, or (other than in the case of Renminbi), at the option of the payee, by a cheque in such Specified Currency drawn on, a bank in the principal financial centre(s) of the country of such Specified Currency (which, if the Specified Currency is Australian dollars, shall be Sydney, if the Specified Currency is Canadian dollars, shall be Montreal and, if the Specified Currency is Renminbi, shall be Hong Kong); and
- (B) euro will be made by credit or transfer to a euro account (or any other account to which euro may be credited or transferred) specified by the payee or, at the option of the payee, by a euro cheque;
- (2) Presentation and surrender of definitive Materialised Notes and Receipts and Coupons

Payments of principal and interest in respect of Materialised Notes shall, subject as mentioned below, be made against presentation and surrender of the relevant Receipts (in the case of payments of Instalment Amounts other than on the due date for redemption and provided that the Receipt is presented for payment together with its relative Materialised Note), Materialised Notes (in the case of all other payments of principal and, in the case of interest, as specified in Condition 5(e)(vi)) or Coupons (in the case of interest, save as specified in Condition 5(e)(vi)), as the case may be, at the specified office of any Paying Agent outside the United States by a cheque payable in the currency in which such payment is due drawn on, or, at the option of the holder, by transfer to an account denominated in that currency with, a Bank.

### (b) Payments in the United States

Notwithstanding the foregoing, if any Materialised Notes are denominated in U.S. dollars, payments in respect thereof may be made at the specified office of any Paying Agent in New York City in the same manner as aforesaid if (i) the Issuer shall have appointed Paying Agents with specified offices outside the United States with the reasonable expectation that such Paying Agents would be able to make payment of the amounts on such Materialised Notes in the manner provided above when due, (ii) payment in full of such amounts at all such offices is illegal or effectively precluded by exchange controls or other similar restrictions on payment or receipt of such amounts and (iii) such payment is

then permitted by United States law, without involving, in the opinion of the Issuer, any adverse tax consequence to the Issuer.

## (c) Payments subject to Fiscal Laws

All payments are subject in all cases to (i) any applicable fiscal or other laws, regulations and directives in any jurisdiction (whether by operation of law or agreement of the Issuer or its Agents), but without prejudice to the provisions of Condition 6, and (ii) any withholding or deduction required pursuant to an agreement described in Section 1471(b) of the U.S. Internal Revenue Code of 1986 (the "IRS Code") or otherwise imposed pursuant to Sections 1471 through 1474 of the IRS Code, any regulations or agreement thereunder, official interpretations thereof, or (without prejudice to the provisions of Condition 6) law implementing an intergovernmental agreement thereto and the Issuer will not be liable for any taxes or duties of whatever nature imposed or levied by such laws, regulations, directives or agreements.

No commission or expenses shall be charged to the holders of any Notes or, where applicable, any related Receipts or Coupons in respect of such payments.

#### (d) Appointment of Agents

The Fiscal Agent, the Paying Agents, the Calculation Agent, the Redenomination Agent and the Consolidation Agent initially appointed by the Issuer and their respective specified offices are listed below. The Fiscal Agent, the Paying Agents, the Calculation Agent, the Redenomination Agent and the Consolidation Agent act solely as agents of the Issuer and do not assume any obligation or relationship of agency or trust for or with the holder of any Note, Receipt or Coupon. The Issuer reserves the right at any time to vary or terminate the appointment of the Fiscal Agent, any other Paying Agent, the Calculation Agent, the Redenomination Agent or the Consolidation Agent and to appoint additional or other Paying Agents, provided that the Issuer shall at all times maintain (i) a Fiscal Agent and, where applicable, a Redenomination Agent and a Consolidation Agent, (ii) one or more Calculation Agent(s) where the Conditions so require, (iii) a Paying Agent having a specified office in a European city which, (A) so long as the Notes are listed on the official list and admitted to trading on the Regulated Market or EuroMTF of the Luxembourg Stock Exchange, shall be Luxembourg, (B) so long as the Notes are listed on Euronext Paris and the rules of that exchange so require, shall be Paris and (C) so long as the Notes are listed on any other stock exchange and the rules of such stock exchange so require, shall be a specified city of the country of such stock exchange and (iv) such other agents as may be required by the rules of any other stock exchange on which the Notes may be listed.

In addition, the Issuer shall forthwith appoint a Paying Agent in New York City in respect of any Materialised Notes denominated in U.S. dollars in the circumstances described in paragraph (b) above.

Notice of any such change or any change of any specified office shall promptly be given to the Noteholders in accordance with Condition 14 below.

## (e) Unmatured Coupons and Receipts and unexchanged Talons

(i) Unless the Materialised Notes provide (where applicable) that the relative Coupons are to become void upon the due date for redemption of those Materialised Notes, Materialised Notes should be surrendered for payment together with all unmatured Coupons (if any) appertaining thereto, failing which an amount equal to the face value of each missing unmatured Coupon (or, in the case of payment not being made in full, that proportion of the amount of such missing unmatured Coupon that the sum of principal so paid bears to the total principal due) shall be deducted from the Redemption Amount due for payment. Any amount so deducted shall be paid in the manner mentioned above against surrender of such missing Coupon within a period of 10

- years from the Relevant Date for the payment of such principal (whether or not such Coupon has become void pursuant to Condition 7).
- (ii) If the Materialised Notes so provide, upon the due date for redemption of any Materialised Note, unmatured Coupons relating to such Materialised Note (whether or not attached) shall become void and no payment shall be made in respect of them.
- (iii) Upon the due date for redemption of any Materialised Note, any unexchanged Talon relating to such Materialised Note (whether or not attached) shall become void and no Coupon shall be delivered in respect of such Talon.
- (iv) Upon the due date for redemption of any Materialised Note that is redeemable in instalments, all Receipts relating to such Materialised Note having an Instalment Date falling on or after such due date (whether or not attached) shall become void and no payment shall be made in respect of them.
- (v) Where any Materialised Note that provides that the relative unmatured Coupons are to become void upon the due date for redemption of those Materialised Notes is presented for redemption without all unmatured Coupons, and where any Materialised Note is presented for redemption without any unexchanged Talon relating to it, redemption shall be made only against the provision of such indemnity as the Issuer may require.
- (vi) If the due date for redemption of any Materialised Note is not a due date for payment of interest, interest accrued from the preceding due date for payment of interest or the Interest Commencement Date, as the case may be, shall only be payable against presentation (and surrender if appropriate) of the relevant Materialised Note. Interest accrued on a Materialised Note that only bears interest after its Maturity Date shall be payable on redemption of such Materialised Note against presentation of the relevant Materialised Note.

#### (f) Talons

On or after the Specified Interest Payment Date for the final Coupon forming part of a Coupon sheet issued in respect of any Materialised Note, the Talon forming part of such Coupon sheet may be surrendered at the specified office of the Fiscal Agent in exchange for a further Coupon sheet (and if necessary another Talon for a further Coupon sheet) (but excluding any Coupons that may have become void pursuant to Condition 7).

#### (g) Non-Business Days

If any date for payment in respect of any Note, Receipt or Coupon is not a business day, the holder shall not be entitled to payment until the next following business day, nor to any interest or other sum in respect of such postponed payment.

In this paragraph, "business day" means a day (other than a Saturday or a Sunday):

- (i) (x) in the case of Dematerialised Notes, on which Euroclear France is open for business or (y) in the case of Materialised Notes, on which banks and foreign exchange markets are open for business in the relevant place of presentation;
- (ii) in such jurisdictions as shall be specified as "**Financial Centres**" in the applicable Final Terms; and
- (iii) (x) (in the case of a payment in a currency other than euro) where payment is to be made by transfer to an account maintained with a bank in the relevant currency, on which foreign exchange transactions may be carried on in the relevant currency in the principal financial

centre of the country of such currency (which, in the case of Renminbi, shall be Hong Kong) or (iv) in the case of a payment in euro, which is a TARGET Business Day.

## (h) Payment of U.S. Dollar Equivalent

Notwithstanding any other provision in these Conditions, if an Inconvertibility, Non-Transferability or Illiquidity occurs or if Renminbi is otherwise not available to the Issuer as a result of circumstances beyond its control and such unavailability has been confirmed by a Renminbi Dealer, following which the Issuer is unable to satisfy payments of principal or interest (in whole or in part) in respect of RMB Notes, the Issuer on giving not less than five nor more than 30-days irrevocable notice to the Noteholders prior to the due date for payment, may settle any such payment (in whole or in part) in U.S. dollars on the due date at the U.S. Dollar Equivalent of any such Renminbi denominated amount.

In such event, payments of the U.S. Dollar Equivalent of the relevant principal or interest in respect of the Notes shall be made by transfer to the U.S. dollar account of the relevant Account Holders for the benefit of the Noteholders. For the avoidance of doubt, no such payment of the U.S. Dollar Equivalent shall by itself constitute a default in payment within the meaning of Condition 8.

All notifications, opinions, determinations, certificates, calculations, quotations and decisions given, expressed, made or obtained for the purposes of this Condition 5(h) by the RMB Rate Calculation Agent, will (in the absence of manifest error) be binding on the Issuer, the Agents and all Noteholders.

For the purposes of this Condition 5(h):

"Governmental Authority" means any *de facto* or *de jure* government (or any agency or instrumentality thereof), court, tribunal, administrative or other governmental authority or any other entity (private or public) charged with the regulation of the financial markets (including the central bank) of Hong Kong;

"Illiquidity" means that the general Renminbi exchange market in Hong Kong has become illiquid, other than as a result of an event of Inconvertibility or Non-Transferability, as determined by the Issuer in good faith and in a commercially reasonable manner following consultation with two Renminbi Dealers;

"Inconvertibility" means the occurrence of any event that makes it impossible for the Issuer to convert any amount due in respect of RMB Notes in the general Renminbi exchange market in Hong Kong, other than where such impossibility is due solely to the failure of the Issuer to comply with any law, rule or regulation enacted by any Governmental Authority (unless such law, rule or regulation is enacted after the Issue Date and it is impossible for the Issuer, due to an event beyond its control, to comply with such law, rule or regulation);

"Non-Transferability" means the occurrence of any event that makes it impossible for the Issuer to deliver Renminbi between accounts inside Hong Kong or from an account inside Hong Kong to an account outside Hong Kong or from an account outside Hong Kong to an account inside Hong Kong, other than where such impossibility is due solely to the failure of the Issuer to comply with any law, rule or regulation enacted by any Governmental Authority (unless such law, rule or regulation is enacted after the Issue Date and it is impossible for the Issuer, due to an event beyond its control, to comply with such law, rule or regulation);

"Renminbi Dealer" means an independent foreign exchange dealer of international repute active in the Renminbi exchange market in Hong Kong reasonably selected by the Issuer;

"RMB Rate Calculation Agent" means the agent appointed from time to time by the Issuer for the determination of the RMB Spot Rate or identified as such in the relevant Final Terms;

"RMB Rate Calculation Business Day" means a day (other than a Saturday or Sunday) on which commercial banks are open for general business (including dealings in foreign exchange) in Hong Kong and in New York City;

"RMB Rate Calculation Date" means the day which is two RMB Rate Calculation Business Days before the due date for payment of the relevant Renminbi amount under the Conditions;

"RMB Spot Rate" for a RMB Rate Calculation Date means the spot CNY/U.S. dollar exchange rate for the purchase of U.S. dollars with CNY in the over-the-counter CNY exchange market in Hong Kong for settlement on the relevant due date for payment, as determined by the RMB Rate Calculation Agent at or around 11:00 a.m. (Hong Kong time) on such RMB Rate Calculation Date, on a deliverable basis by reference to Reuters Screen Page TRADNDF and if such rate is not available, the RMB Rate Calculation Agent will determine the RMB Spot Rate at or around 11:00 a.m. (Hong Kong time) on the RMB Rate Calculation Date as the most recently available CNY/U.S. dollar official fixing rate for settlement on the relevant due date for payment reported by The State Administration of Foreign Exchange of the PRC, which is reported on the Reuters Screen Page CNY=SAEC, where reference to a page on the Reuters Screen means the display page so designated on the Reuter Monitor Money Rates Service (or any successor service) or such other page as may replace that page for the purpose of displaying a comparable currency exchange rate; and

"U.S. Dollar Equivalent" means the relevant Renminbi amount converted into U.S. dollars using the RMB Spot Rate for the relevant RMB Rate Calculation Date, as calculated by the RMB Rate Calculation Agent.

#### 6 Taxation

#### (a) Withholding Tax

All payments of principal, interest and other revenues by or on behalf of the Issuer in respect of the Notes, the Receipts and the Coupons shall be made free and clear of, and without withholding or deduction for, any taxes, duties, assessments or governmental charges of whatever nature imposed, levied, collected, withheld or assessed by or within France or any authority therein or thereof having power to tax, unless such withholding or deduction is required by law.

#### (b) Additional Amounts

If French law should require that payments of interest in respect of the Notes and, where applicable, any related Receipts and Coupons be subject to deduction or withholding in respect of any present or future taxes or duties whatsoever, the Issuer will, to the fullest extent then permitted by law, pay such additional amounts of interest in respect of Notes and, where applicable, any related Receipts and Coupons, as shall result in receipt by the Noteholders, or, if applicable the Receiptholders or the Couponholders, as the case may be, of such amounts of interest as would have been received by them had no such withholding or deduction been required, except that no such additional amounts of interest shall be payable with respect to any Note, Receipt or Coupon, as the case may be:

- (i) Other connection: to, or to a third party on behalf of, a Noteholder, or, if applicable, a Receiptholder or a Couponholder, as the case may be, who is liable to such taxes, duties, assessments or governmental charges in respect of such Note, Receipt, or Coupon, by reason of his having some connection with the Republic of France other than the mere holding of such Note, Receipt or Coupon; or
- (ii) **Presentation more than 30 days after the Relevant Date**: in the case of Materialised Notes, more than 30 calendar days after the Relevant Date, except to the extent that the Noteholder or, if applicable, a Receiptholder or a Couponholder, as the case may be, would have been entitled to

such additional amounts on presenting such Note, Receipt or Coupon, as the case may be, for payment on the thirtieth such day; or

(iii) **FATCA withholding**: where such withholding or deduction is imposed pursuant to FATCA, or its subsequent implementation into the French law.

As used in these Conditions, "Relevant Date" in respect of any Note, Receipt or Coupon means the date on which payment in respect thereof first becomes due or (if any amount of the money payable is improperly withheld or refused)) the date on which payment in full of the amount outstanding is made or (if earlier) the date on which notice is duly given to the Noteholders in accordance with Condition 14 that, upon further presentation of the Note, Receipt or Coupon being made in accordance with the Conditions, such payment will be made, provided that payment is in fact made upon such presentation, in the case of Materialised Notes. References in these Conditions to (i) "principal" shall be deemed to include any premium payable in respect of the Notes, all Instalment Amounts, Redemption Amounts, Amortised Face Amounts and all other amounts in the nature of principal payable pursuant to Condition 4 or any amendment or supplement to it, (ii) "interest" shall be deemed to include all Interest Amounts and all other amounts payable pursuant to Condition 4 or any amendment or supplement to it and (iii) "principal" and/or "interest" shall be deemed to include any additional amounts which may be payable under this Condition 6.

## 7 Prescription

Claims against the Issuer for payment in respect of the Notes, Receipts and Coupons (which for this purpose shall not include Talons) shall be prescribed and become void unless made within 10 years (in the case of principal) or five years (in the case of interest) from the appropriate Relevant Date (as defined in Condition 6).

## **8** Events of Default

## (a) Senior Preferred Notes

Unless the relevant Final Terms specify that no Event of Default (as defined below) shall apply in respect of a Tranche of Senior Preferred Notes, if any of the following events ("Events of Default") occurs and is continuing, the holder of any Senior Preferred Note may give written notice to the Fiscal Agent at its specified office that such Note is immediately repayable, whereupon the Early Redemption Amount of such Note together with accrued interest to the date of payment shall become immediately due and payable:

- (i) if default is made in the payment of any principal or interest due on such Notes or any of them on the due date and such default continues for a period of 30 days or more after written notice thereof is received by the Issuer from the Fiscal Agent (and the Fiscal Agent shall be bound to give such notice forthwith upon the request of any holder of such Notes); or
- (ii) if the Issuer fails to perform or observe any of its other obligations under such Notes or any of them and (except where such failure is incapable of remedy when no notice will be required) such failure continues for a period of 60 days after written notice is received by the Issuer from the Fiscal Agent (and the Fiscal Agent shall be bound to give such notice forthwith upon the request of any holder of such Notes) specifying such default and requiring the same to be remedied; or
- (iii) a judgment is issued for the judicial liquidation (*liquidation judiciaire*) of the Issuer or for a transfer of the whole of the business (*cession totale de l'entreprise*) of the Issuer, or the Issuer is subject to similar proceedings or, in the absence of legal proceedings, the Issuer makes a conveyance, assignment or other arrangement for the benefit of its creditors or enters into a composition with its creditors; or

(iv) the Issuer sells, transfers or otherwise disposes of, directly or indirectly, the whole or a substantial part of its undertaking or assets, or the Issuer enters into or commences any proceedings in furtherance of voluntary liquidation or dissolution, except in the case of a disposal of all or substantially all of the Issuer's assets in favour of an entity which simultaneously assumes all or substantially all of the Issuer's liabilities including the Notes or in connection with a merger or reorganisation of the Issuer.

If the relevant Final Terms specify that no Event of Default shall apply in respect of a Tranche of Senior Preferred Notes, holders of such Notes shall not be entitled in any event to require Senior Preferred Notes to be redeemed prior to their Maturity Date. Senior Preferred Notes will become immediately due and payable in the event that an order or an effective decision is made for the liquidation (*liquidation judiciaire* or *liquidation amiable*) of the Issuer or if the Issuer is liquidated for any other reason at their principal amount together with interest accrued thereon to the date of payment without any further formality.

## (b) Senior Non-Preferred Notes

Unless specified as applicable in the applicable Final Terms, in which case Condition 8(a) will be deemed to apply *mutatis mutandis* to the Senior Non-Preferred Notes, there are no events of default in respect of Senior Non-Preferred Notes and Noteholders are not entitled in any event to require Senior Non-Preferred Notes to be redeemed prior to their Maturity Date.

Senior Non-Preferred Notes will become immediately due and payable in the event that an order or an effective decision is made for the liquidation (*liquidation judiciaire* or *liquidation amiable*) of the Issuer or if the Issuer is liquidated for any other reason at their principal amount together with interest accrued thereon to the date of payment without any further formality.

## (c) Subordinated Notes

There are no events of default in respect of Subordinated Notes and Noteholders are not entitled in any event to require Subordinated Notes to be redeemed prior to their Maturity Date.

Subordinated Notes will become immediately due and payable in the event that an order or an effective decision is made for the liquidation (*liquidation judiciaire* or *liquidation amiable*) of the Issuer or if the Issuer is liquidated for any other reason at their principal amount together with interest accrued thereon to the date of payment without any further formality.

## 9 Meetings of Noteholders and Modification

#### (a) Meetings of Noteholders

In respect of the representation of the Noteholders, the following shall apply:

(a) If the applicable Final Terms specify "Full Masse", the Noteholders will, in respect of all Tranches in any Series, be grouped automatically for the defence of their common interests in a masse (in each case, the "Masse") and the provisions of the French Code de commerce relating to the Masse shall apply subject to the below provisions of this Condition 9(a).

The names and addresses of the initial representative (the "**Representative**") of the *Masse* and its alternate will be set out in the applicable Final Terms. The Representative appointed in respect of the first Tranche of any Series of Notes will be the representative of the single *Masse* of all Tranches in such Series.

The Representative will be entitled to such remuneration in connection with its functions or duties as set out in the applicable Final Terms.

In the event of death, retirement or revocation of appointment of the Representative, such Representative will be replaced by another Representative. In the event of the death, retirement or revocation of appointment of the alternate Representative, an alternate will be elected by the General meeting of the Noteholders (the "General Meeting").

In accordance with Article R.228-71 of the French *Code de commerce*, the right of each Noteholder to participate in General Meetings will be evidenced by the entries in the books of the relevant Account Holder of the name of such Noteholder as of 0:00 Paris time, on the second business day in Paris preceding the date set of for the meeting of the relevant General Meeting:

The place where a General Meeting shall be held will be set out in the notice convening such General Meeting; or

(b) If the applicable Final Terms specify "Contractual Masse", the Noteholders will, in respect of all Tranches in any Series, be grouped automatically for the defence of their common interests in a masse (in each case, the "Masse") which will be subject to the below provisions of this Condition 9(b).

The *Masse* will be governed by the provisions of the French *Code de commerce* with the exception of Articles L.228-48, L.228-59, R.228-63, R.228-67 and R.228-69 of the French *Code de commerce* and subject to the following provisions:

#### (i) Legal Personality

The *Masse* will be a separate legal entity and will act in part through a representative (the "**Representative**") and in part through a general meeting of the Noteholders (the "**General Meeting**").

The *Masse* alone, to the exclusion of all individual Noteholders, shall exercise the common rights, actions and benefits which now or in the future may accrue respectively with respect to the Notes.

## (ii) Representative

The office of Representative may be conferred on a person of any nationality. However, the following persons may not be chosen as Representatives:

- (A) the Issuer, the members of its Board of Directors (*Conseil d'administration*), its general managers (*directeurs généraux*), its statutory auditors, or its employees as well as their ascendants, descendants and spouse; or
- (B) companies guaranteeing all or part of the obligations of the Issuer, their respective managers (*gérants*), general managers, members of their Board of Directors (*Conseil d'administration*), Management Board (*Directoire* or *Comité de Direction*), or Supervisory Board (*Conseil de surveillance* or *Commission de Surveillance*), their statutory auditors, or employees as well as their ascendants, descendants and spouse; or
- (C) companies holding 10 per cent. or more of the share capital of the Issuer or companies having 10 per cent. or more of their share capital held by the Issuer; or
- (D) persons to whom the practice of banker is forbidden or who have been deprived of the right of directing, administering or managing an enterprise in whatever capacity.

The names and addresses of the initial Representative of the *Masse* and its alternate will be set out in the applicable Final Terms. The Representative appointed in respect

of the first Tranche of any Series of Notes will be the Representative of the single *Masse* of all Tranches in such Series.

The Representative will be entitled to such remuneration in connection with its functions or duties as set out in the applicable Final Terms.

In the event of death, retirement or revocation of appointment of the Representative, such Representative will be replaced by another Representative. In the event of the death, retirement or revocation of appointment of such alternate Representative, an alternate will be elected by the General Meeting.

All interested parties will at all times have the right to obtain the name and address of the Representative and the alternate Representative at the head office of the Issuer and the specified offices of any of the Paying Agents.

#### (iii) Powers of Representative

The Representative shall have the power to take all acts of management necessary in order to defend the common interests of the Noteholders.

All legal proceedings against the Noteholders or initiated by them, must be brought by or against the Representative.

The Representative may not be involved in the management of the affairs of the Issuer.

# (iv) General Meeting

A General Meeting may be held at any time, on convocation either by the Issuer or by the Representative. One or more Noteholders, holding together at least one-thirtieth of the principal amount of the Notes outstanding, may address to the Issuer and the Representative a demand for convocation of the General Meeting. If such General Meeting has not been convened within two months after such request, the Noteholders may commission one of their members to petition a competent court in Paris to appoint an agent (*mandataire*) who will call the General Meeting.

Notice of the date, hour, place and agenda of any General Meeting will be published as provided under Condition 14.

Each Noteholder has the right to participate in a General Meeting in person or by proxy. Each Note carries the right to one vote or, in the case of Notes issued with more than one Specified Denomination, one vote in respect of each multiple of the lowest Specified Denomination comprised in the principal amount of the Specified Denomination of such Note.

## (v) Powers of the General Meetings

The General Meeting is empowered to deliberate on the dismissal and replacement of the Representative and the alternate Representative and to act with respect to any other matter that relates to the common rights, actions and benefits which now or in the future may accrue with respect to the Notes, including authorising the Representative to act (in legal proceedings) as plaintiff or defendant.

The General Meeting may further deliberate on any proposal relating to the modification of the Conditions including any proposal, whether for arbitration or settlement, relating to rights in controversy or which were the subject of judicial decisions, it being specified, however, that the General Meeting may not increase amounts payable by Noteholders, nor establish any unequal treatment between the Noteholders.

General Meetings may deliberate validly on first convocation only if Noteholders present or represented hold at least a fifth of the principal amount of the Notes at such time outstanding. On second convocation, no quorum shall be required. Decisions at meetings shall be taken by a two-third majority of votes cast by Noteholders attending such General Meetings or represented thereat.

In accordance with Article R.228-71 of the French *Code de commerce*, the right of each Noteholder to participate in General Meetings will be evidenced by the entries in the books of the relevant Euroclear France Account Holder of the name of such Noteholder as of 0:00, Paris time, on the second business day in Paris preceding the date set for the meeting of the relevant general assembly.

Decisions of General Meetings must be published in accordance with the provisions in Condition 14.

#### (vi) Information to Noteholders

Each Noteholder or Representative thereof will have the right, during the 15-day period preceding the holding of each General Meeting, to consult or make a copy of the text of the resolutions which will be proposed and of the reports which will be presented at the General Meeting, all of which will be available for inspection by the relevant Noteholders at the principal office of the Issuer, at the specified offices of any of the Paying Agents and at any other place specified in the notice of the General Meeting.

## (vii) Expenses

The Issuer will pay all expenses relating to the operation of the *Masse*, including expenses relating to the calling and holding of General Meetings and, more generally, all administrative expenses resolved upon by the General Meeting, it being expressly stipulated that no expenses may be imputed against interest payable under the Notes.

In respect of paragraph (a) and (b) above, the Noteholders of the same Series, and the holders of Notes of any other Series which have been consolidated (*assimilées* for the purposes of French law) with the Notes of such first mentioned Series in accordance with Condition 13, shall, for the defence of their respective common interests, be grouped in a single Masse. The Representative appointed in respect of the first Series of Notes issued will be the Representative of the single Masse of all such Series.

For the avoidance of doubt, in this Condition 9, "outstanding" shall not include those Notes that are held by the Issuer and not cancelled.

In the case of Subordinated Notes the proceeds of which constitute Tier 2 Capital and in the case of Senior Notes, it is specified that any modification of the Conditions pursuant to the above may only be made subject to the prior written approval of the Relevant Regulator to the extent such approval is required by the Relevant Rules in relation to such modification.

## (b) Modification of French Law Agency Agreement

The Fiscal Agent and the Issuer may agree, without the consent of the holders of any Notes or, where applicable, any related Receipts and/or Coupons, to any modification of the Notes, and/or, where applicable, the Receipts and the Coupons or the French Law Agency Agreement which is of a formal, minor or technical nature or to cure, correct or supplement any defective provision or is made to cure, correct or supplement a manifest or proven error or to comply with mandatory provisions of the law of the jurisdiction in which the Issuer is incorporated.

Any such modification shall be binding on such holders and any such modification shall be notified to such holders in accordance with Condition 14 as soon as practicable thereafter.

# 10 Acknowledgement of Bail-In and Write-Down or Conversion Powers

By the acquisition of Notes, each holder of such Notes and, if any applicable, any related Receipts and Coupons (which, for the purposes of this Condition 10, includes any current or future holder of such Notes, and, if applicable, such Receipts and/or Coupons) acknowledges, accepts, consents and agrees:

- (iii) to be bound by the effect of the exercise of the Bail-in or Loss Absorption Power (as defined below) by the Relevant Resolution Authority (as defined below) or the Relevant Regulator, which may include and result in any of the following, or some combination thereof:
  - (a) the reduction of all, or a portion, of the Amounts Due (as defined below), on a permanent basis;
  - (b) the conversion of all, or a portion, of the Amounts Due into shares, other securities or other obligations of the Issuer or another person (and the issue to holders of such Notes and, if applicable, such Receipts and/or Coupons of such shares, securities or obligations), including by means of an amendment, modification or variation of the terms of such Notes, and, if applicable, such Receipts and/or the Coupons, as the case may be, in which case such holders of such Notes and, if applicable, such Receipts and Coupons agree to accept in lieu of their rights under such Notes and, if applicable, such Receipts and/or the Coupons, as the case may be, any such shares, other securities or other obligations of the Issuer or another person;
  - (c) the cancellation of such Notes and, if applicable, such Receipts and/or Coupons;
  - (d) the amendment or alteration of the maturity of such Notes and, if applicable, such Receipts, or amendment of the amount of interest payable on such Notes or Coupons or the date on which the interest becomes payable, including by suspending payment for a temporary period;
- (iv) that the terms of such Notes and, if applicable, such Receipts and/or Coupons are subject to, and may be varied, if necessary, to give effect to, the exercise of the Bail-in or Loss Absorption Power by the Relevant Resolution Authority or the Relevant Regulator.

For these purposes, the "Amounts Due" are the prevailing outstanding amount of any such Notes, and any accrued and unpaid interest on such Notes that has not been previously cancelled or otherwise is no longer due.

For these purposes, the "Bail-in or Loss Absorption Power" is any power existing from time to time under any laws, regulations, rules or requirements in effect in France, relating to the transposition of the BRRD, including without limitation pursuant to French decree-law No. 2015-1024 dated 20 August 2015 (Ordonnance portant diverses dispositions d'adaptation de la législation au droit de l'Union européenne en matière financière) (as amended from time to time, the "20 August 2015 Decree Law"), Regulation (EU)

No 806/2014 of the European Parliament and of the Council of 15 July 2014 establishing uniform rules and a uniform procedure for the resolution of credit institutions and certain investment firms in the framework of a Single Resolution Mechanism and a Single Resolution Fund and amending Regulation (EU) No 1093/2010 (as amended from time to time, the "Single Resolution Mechanism Regulation"), or otherwise arising under French law, and in each case the instructions, rules and standards created thereunder, pursuant to which the obligations of a Regulated Entity (as defined below) (or an affiliate of such Regulated Entity) can be reduced (in part or in whole), cancelled, suspended, transferred, varied or otherwise modified in any way, or securities of a Regulated Entity (or an affiliate of such Regulated Entity) can be converted into shares, other securities, or other obligations of such Regulated Entity or any other person, whether in connection with the implementation of a bail-in tool following placement in resolution or otherwise.

A reference to a "**Regulated Entity**" is to any entity referred to in Section I of Article L.613-34 of the French *Code monétaire et financier* as modified by the 20 August 2015 Decree Law, which includes certain credit institutions, investment firms, and certain of their parent or holding companies established in France.

A reference to the "Relevant Resolution Authority" is to the Autorité de contrôle prudentiel et de résolution (the "ACPR"), the Single Resolution Board established pursuant to the Single Resolution Mechanism Regulation, and/or any other authority entitled to exercise or participate in the exercise of any Bail-in or Loss Absorption Power from time to time (including the Council of the European Union and the European Commission when acting pursuant to Article 18 of the Single Resolution Mechanism Regulation).

No repayment or payment of the Amounts Due will become due and payable or be paid after the exercise of the Bail-in or Loss Absorption Power by the Relevant Resolution Authority or the Relevant Regulator with respect to the Issuer unless, at the time such repayment or payment, respectively, is scheduled to become due, such repayment or payment would be permitted to be made by the Issuer under the laws and regulations in effect in France and the European Union applicable to the Issuer or other members of its group.

Upon the exercise of any Bail-in or Loss Absorption Power by the Relevant Resolution Authority or the Relevant Regulator with respect to the Notes and, if applicable, any related Receipts and/or Coupons, the Issuer will provide a written notice to the holders of such Notes and, if applicable, Receipts and/or Coupons in accordance with Condition 14 as soon as practicable regarding such exercise of the Bail-in or Loss Absorption Power. The Issuer will also deliver a copy of such notice to the Fiscal Agent for informational purposes, although the Fiscal Agent shall not be required to send such notice to the holders of such Notes and, if applicable, Receipts and/or Coupons. Any delay or failure by the Issuer to give notice shall not affect the validity and enforceability of the Bail-in or Loss Absorption Power nor the effects on such Notes and, if applicable, any related Receipts and/or Coupons described above.

Neither a cancellation of such Notes and, if applicable, any related Receipts and/or Coupons, a reduction, in part or in full, of the Amounts Due, the conversion thereof into another security or obligation of the Issuer or another person, as a result of the exercise of the Bail-in or Loss Absorption Power by the Relevant Resolution Authority or the Relevant Regulator with respect to the Issuer, nor the exercise of any Bail-in or Loss Absorption Power by the Relevant Resolution Authority or the Relevant Regulator with respect to such Notes and, if applicable, any related Receipts and/or Coupons will be an event of default or otherwise constitute non-performance of a contractual obligation, or entitle any such holders to any remedies (including equitable remedies) which are hereby expressly waived.

Upon the exercise of any Bail-in or Loss Absorption Power by the Relevant Resolution Authority or the Relevant Regulator, the Issuer and each holder of such Notes and, if applicable, Receipts and/or Coupons (including each holder of a beneficial interest in such Notes and, if applicable, any related Receipts and/or Coupons) hereby agree that (a) the Fiscal Agent shall not be required to take any directions from such holders, and (b) the French Law Agency Agreement shall impose no duties upon the Fiscal Agent whatsoever, in each case with respect to the exercise of any Bail-in or Loss Absorption Power by the Relevant Resolution Authority or the Relevant Regulator.

Notwithstanding the foregoing, if, following the completion of the exercise of the Bail-in or Loss Absorption Power by the Relevant Resolution Authority or the Relevant Regulator, any Notes and, if applicable, any related Receipts or Coupons remain outstanding (for example, if the exercise of the Bail-in or Loss Absorption Power results in only a partial write-down of the principal of such Notes and, if applicable, any related Receipts and/or Coupons), then the Fiscal Agent's duties under the French Law Agency Agreement shall remain applicable with respect to such Notes and, if applicable, any related Receipts and the Coupons following such completion to the extent that the Issuer and the Fiscal Agent shall agree pursuant to an amendment to the French Law Agency Agreement.

If the Relevant Resolution Authority or the Relevant Regulator exercises the Bail-in or Loss Absorption Power with respect to less than the total Amounts Due, unless the Fiscal Agent is otherwise instructed by the Issuer or the Relevant Resolution Authority or the Relevant Regulator, any cancellation, write-off or conversion made in respect of such Notes and, if applicable, any relatd Receipts and/or Coupons pursuant to the Bail-in or Loss Absorption Power will be made on a pro-rata basis.

No expenses necessary for the procedures under this Condition 10, including, but not limited to, those incurred by the Issuer and the Fiscal Agent, shall be borne by any holder of such Notes or, if applicable, any related Receipts and/or Coupons.

#### 11 Waiver of Set-Off

Unless "Waiver of Set-off" is specified as not applicable in the relevant Final Terms, no holder of any Note, or, if applicable, any related Receipt or Coupon may at any time exercise or claim any Waived Set-Off Rights against any right, claim, or liability the Issuer has or may have or acquire against such holder, directly or indirectly, howsoever arising (and, for the avoidance of doubt, including all such rights, claims and liabilities arising under or in relation to any and all agreements or other instruments of any sort or any non-contractual obligations, in each case whether or not relating to such Notes, or, if applicable, any related Receipts or Coupons) and each such holder shall be deemed to have waived all Waived Set-Off Rights to the fullest extent permitted by applicable law in relation to all such actual and potential rights, claims and liabilities.

For the avoidance of doubt, nothing in this Condition 11 is intended to provide or shall be construed as acknowledging any right of deduction, set-off, netting, compensation, retention or counterclaim or that any such right is or would be available to any holder of any Note or, if applicable, any related Receipt and/or Coupon but for this Condition 11.

For the purposes of this Condition 11, "Waived Set-Off Rights" means any and all rights of or claims of any holder of any Note, Receipt or Coupon for deduction, set-off, netting, compensation, retention or counterclaim arising directly or indirectly under or in connection with any such Note, or, if applicable, any related Receipt and/or Coupon.

## 12 Replacement of Notes, Receipts, Coupons and Talons

If any Materialised Notes and/or any Receipt, Coupon or Talon appertaining thereto is lost, stolen, mutilated, defaced or destroyed, it may be replaced, subject to applicable laws, regulations and stock exchange regulations, at the specified office of the Paying Agent in Luxembourg or such other Paying Agent as may from time to time be designated by the Issuer for the purpose and notice of whose designation is given to Noteholders in accordance with Condition 14, in each case on payment by the claimant of the fees and costs incurred in connection therewith and on such terms as to evidence, security and indemnity (which may provide, *inter alia*, that if the allegedly lost, stolen or destroyed Materialised Note and/or any Receipt, Coupon or Talon appertaining thereto is subsequently presented for payment or, as the case may be, for exchange for further Coupons, there shall be paid to the Issuer on demand the amount payable by the Issuer in respect of such Materialised Notes and/or, as the case may be, any Receipts, Coupons or further

Coupons appertaining thereto and otherwise as the Issuer may require. Mutilated or defaced Materialised Notes and/or any Receipt, Coupon or Talon appertaining thereto must be surrendered before replacements will be issued.

#### 13 Further Issues and Consolidation

The Issuer may from time to time without the consent of the holders of any Notes or, if applicable any related Receipts and/or Coupons but, to the extent required by the Relevant Rules, subject to the prior notification of the Relevant Regulator, create and issue further notes having the same terms and conditions as the Notes (so that, for the avoidance of doubt, references in the conditions of such Notes to "Issue Date" shall be to the first issue date of the Notes) and so that the same shall be assimilated (assimilées) and form a single series with such Notes, and references in these Conditions to "Notes" shall be construed accordingly.

The Issuer may from time to time on any Interest Payment Date occurring on or after the date specified for a Redenomination of the Notes pursuant to Condition 1, on giving not less than 30 days' prior notice to the Noteholders in accordance with Condition 14, without the consent of the holders of any Notes or, if applicable any related Receipts and/or Coupons, consolidate the Notes with one or more issues of other notes issued by it, whether or not originally issued in one of the European national currencies or in euro, provided such other notes have been redenominated in euro (if not originally denominated in euro) and which otherwise have, in respect of all periods subsequent to such consolidation, the same terms and conditions as the Notes.

#### 14 Notices

Notices to the holders of Notes shall be valid if, at the option of the Issuer, they are published in (i) a daily newspaper of general circulation in Europe (which is expected to be the *Financial Times*), (ii) as long as the Notes are listed and admitted to trading on Euronext Paris and the rules of Euronext Paris so require, in a daily newspaper with general circulation in France (which is expected to be *Les Echos*), (iii) as long as the Notes are listed on the official list and admitted to trading on the Regulated Market or EuroMTF of the Luxembourg Stock Exchange and the rules of the Luxembourg Stock Exchange so require, in a daily newspaper with general circulation in Luxembourg (expected to be the *Luxemburger Wort*) and/or on the website of the Luxembourg Stock Exchange (www.bourse.lu) or (iv) they are published in accordance with Articles 221-3 and 221-4 of the *Règlement Général* of the AMF. If any such publication is not practicable, notice shall be validly given if published in another leading daily English language newspaper with general circulation in Europe and, so long as the Notes are listed on any other stock exchange and the relevant rules applying to such listed Notes so require, in a leading daily newspaper with general circulation in the city/ies where such stock exchange(s) is/are situated. Any such notice shall be deemed to have been given on the date of such publication or, if published more than once or on different dates, on the date of the first publication as provided above.

Couponholders shall be deemed for all purposes to have notice of the contents of any notice given to the holders of Notes in accordance with this Condition.

# 15 No Hardship

For the avoidance of doubt, the Issuer and the Noteholders acknowledge and agree that the provisions of Article 1195 of the French *Code civil* shall not apply to these Conditions.

# 16 Governing Law and Jurisdiction

# (a) Governing Law

The Notes, the Receipts, the Coupons and the Talons and any non-contractual obligations arising out of or in connection with them are governed by, and shall be construed in accordance with, French law.

## (b) Jurisdiction

Any claim against the Issuer in connection with any Notes, Receipts, Coupons or Talons may, be brought before the competent courts in Paris, subject to mandatory provisions of French law.

# SUMMARY OF PROVISIONS RELATING TO THE ENGLISH LAW NOTES WHILE IN GLOBAL FORM

#### **Initial Issue of Notes**

If the Global Notes are stated in the applicable Final Terms to be issued in NGN form, they may be intended to be eligible collateral for Eurosystem monetary policy and the Global Notes will be delivered on or prior to the original issue date of the Tranche to a Common Safekeeper. Depositing the Global Notes with the Common Safekeeper does not necessarily mean that the Notes will be recognised as eligible collateral for Eurosystem monetary policy and intra-day credit operations by the Eurosystem either upon issue, or at any or all times during their life. Such recognition will depend upon satisfaction of the Eurosystem eligibility criteria.

Global Notes which are issued in CGN form may be delivered on or prior to the original issue date of the Tranche to a Common Depositary (as defined below).

If the Global Note is a CGN, upon the initial deposit of a Global Note with a common depositary for Euroclear and Clearstream (the "Common Depositary"), Euroclear or Clearstream will credit each subscriber with a principal amount of Notes equal to the principal amount thereof for which it has subscribed and paid and, in the case of Notes held through Euroclear France, the "intermédiaires financiers habilités" (French credit institutions or investment firms authorised to maintain securities accounts on behalf of their clients (each an "Approved Intermédiary")) who are entitled to such Notes according to the records of Euroclear France will credit each subscriber with a principal amount of Notes equal to the principal amount thereof for which it has subscribed and paid. If the Global Note is a NGN, the principal amount of the Notes shall be the aggregate amount from time to time entered in the records of Euroclear or Clearstream. The records of such clearing system shall be conclusive evidence of the principal amount of Notes represented by the Global Note and a statement issued by such clearing system at any time shall be conclusive evidence of the relevant clearing system at that time.

Notes that are initially deposited with the Common Depositary may also be credited to the accounts of subscribers with (if indicated in the relevant Final Terms) Euroclear France or other clearing systems through direct or indirect accounts with Euroclear or Clearstream held by Euroclear France or such other clearing systems. Conversely, Notes that are initially deposited with Euroclear France or any other clearing system may similarly be credited to the accounts of subscribers with Euroclear, Clearstream, Euroclear France or other clearing systems.

## Relationship of Accountholders with Clearing Systems

Each of the persons shown in the records of Euroclear, Clearstream, or any other clearing system or, in the case of Notes held through Euroclear France, an Approved Intermediary as the holder of a Note represented by a Global Note must look solely to Euroclear, Clearstream or such clearing system or such Approved Intermediary (as the case may be) for his share of each payment made by the Issuer to the bearer of such Global Note and in relation to all other rights arising under the Global Notes, subject to and in accordance with the respective rules and procedures of Euroclear, Clearstream, Euroclear France or such clearing system (as the case may be). Such persons shall have no claim directly against the Issuer in respect of payments due on the Notes so long as the Notes are represented by such Global Note and such obligations of the Issuer will be discharged by payment to the bearer of such Global Note in respect of each amount so paid.

#### **Exchange**

## 1 Temporary Global Notes

Each Temporary Global Note will be exchangeable, free of charge to the holder, on or after its Exchange Date:

- (i) if the relevant Final Terms indicate that such Global Note is issued in compliance with the C Rules or
  in a transaction to which TEFRA is not applicable, in whole, but not in part, for the Definitive Notes
  defined and described below; and
- (ii) otherwise, in whole or in part upon certification as to non-U.S. beneficial ownership in the form set out in the English Law Agency Agreement for interests in a Permanent Global Note or, if so provided in the relevant Final Terms, for Definitive Notes.

#### **2 Permanent Global Notes**

Each Permanent Global Note will be exchangeable, free of charge to the holder, on or after its Exchange Date in whole but not, except as provided under "Partial Exchange of Permanent Global Notes", in part for Definitive Notes if (i) the Permanent Global Note is held on behalf of Euroclear or Clearstream, Euroclear France or any other clearing system (an "Alternative Clearing System") and any such clearing system is closed for business for a continuous period of 14 days (other than by reason of holidays, statutory or otherwise) or announces an intention permanently to cease business or in fact does so and no alternative clearing system reasonably satisfactory to the Issuer is available within 14 days or (ii) principal in respect of any Notes is not paid when due, by the holder giving notice to the Fiscal Agent of its election for such exchange.

In the event that a Global Note is exchanged for Definitive Notes, such Definitive Notes shall be issued in Specified Denomination(s) only. A Noteholder who holds a principal amount of less than the minimum Specified Denomination will not receive a Definitive Note in respect of such holding and would need to purchase a principal amount of Notes such that it holds an amount equal to one or more Specified Denominations.

### 3 Partial Exchange of Permanent Global Notes

For so long as a Permanent Global Note is held on behalf of a clearing system and the rules of that clearing system permit, such Permanent Global Note will be exchangeable in part on one or more occasions for Definitive Notes if principal in respect of any Notes is not paid when due.

## 4 Delivery of Notes

If the Global Note is a CGN, on or after any due date for exchange, the holder of a Global Note may surrender such Global Note or, in the case of a partial exchange, present it for endorsement to, or to the order of, the Fiscal Agent. In exchange for any Global Note, or the part thereof to be exchanged, the Issuer will (i) in the case of a Temporary Global Note exchangeable for a Permanent Global Note, deliver, or procure the delivery of, a Permanent Global Note in an aggregate principal amount equal to that of the whole or that part of a Temporary Global Note that is being exchanged or, in the case of a subsequent exchange, endorse, or procure the endorsement of, a Permanent Global Note to reflect such exchange or (ii) in the case of a Global Note exchangeable for Definitive Notes, deliver, or procure the delivery of, an equal aggregate principal amount of duly executed and authenticated Definitive Notes or if the Global Note is a NGN, the Issuer will procure that details of such exchange be entered *pro rata* in the records of the relevant clearing system. In this Base Prospectus, "Definitive Notes" means, in relation to any Global Note, the definitive Notes for which such Global Note may be exchanged (if appropriate, having attached to them all Coupons and Receipts in respect of interest or Instalment Amounts that have not already been paid on the Global Note and a Talon). Definitive Notes will be security printed in accordance with any applicable legal and stock exchange requirements in or substantially in the forms set out in Schedule 2 to the English Law Agency Agreement. On exchange in full of each Permanent Global Note, the Issuer will, if the holder so requests, procure that it is cancelled and returned to the holder together with the relevant Definitive Notes.

## 5 Exchange Date

"Exchange Date" means, in relation to a Temporary Global Note, the day falling after the expiry of 40 days after its issue date and, in relation to a Permanent Global Note, a day falling not less than 60 days, or in the case of failure to pay principal in respect of any Notes when due 30 days, after that on which the notice requiring exchange is given and on which banks are open for business in the city in which the specified office of the Fiscal Agent is located and in the city in which the relevant clearing system is located. In the event that a further Tranche of Notes is issued in respect of any Series of Notes pursuant to Condition 13 of the English Law Conditions which is to be consolidated with one or more previously issued Tranches of such Series prior to the Exchange Date relating to the Temporary Global Note representing the most recently previously issued Tranche of such Series, such Exchange Date may be extended until the Exchange Date with respect to such further Tranche, provided that in no event shall such first-mentioned Exchange Date be extended beyond the date which is five calendar days prior to the first Interest Payment Date (if any) falling after such first-mentioned Exchange Date.

### Modifications of the Conditions of the Notes while in Global Form

The Global Notes contain provisions that apply to the Notes that they represent, some of which modify the effect of the terms and conditions of the Notes set out in this Base Prospectus. The following is a summary of certain of those provisions:

## 1 Payments

No payment falling due after the Exchange Date will be made on any Global Note unless exchange for an interest in a Permanent Global Note or for Definitive Notes is improperly withheld or refused. Payments on any Temporary Global Note issued in compliance with the D Rules before the Exchange Date will only be made against presentation of certification as to non-U.S. beneficial ownership in the form set out in the English Law Agency Agreement. All payments in respect of Notes represented by a Global Note in CGN form will be made against (i) presentation for endorsement and (ii) if no further payment falls to be made in respect of the Notes, surrender of that Global Note to, or to the order of, the Fiscal Agent or such other Paying Agent as shall have been notified to the Noteholders for such purpose. If the Global Note is a CGN, a record of each payment so made will be endorsed on each Global Note, such endorsement being prima facie evidence that such payment has been made in respect of the Notes. If the Global Note is a NGN, the Issuer shall procure that details of each such payment shall be entered *pro rata* in the records of the relevant clearing system and in the case of payments of principal, the principal amount of the Notes recorded in the records of the relevant clearing system and represented by the Global Note will be reduced accordingly. Payments under the NGN will be made to its holder. Each payment so made will discharge the Issuer's obligations in respect thereof. Any failure to make the entries in the records of the relevant clearing system shall not affect such discharge. For the purpose of any payments made in respect of a Global Note, the relevant place of presentation shall be disregarded in the definition of "business day" set out in Condition 5(h) (Non-Business Days) of the English Law Conditions.

## 2 Prescription

Claims against the Issuer in respect of Notes that are represented by a Permanent Global Note will become void unless it is presented for payment within a period of 10 years (in the case of principal) and five years (in the case of interest) from the appropriate Relevant Date (as defined in Condition 6 of the English Law Notes).

## 3 Meetings

The holder of a Permanent Global Note shall (unless such Permanent Global Note represents only one Note) be treated as being two persons for the purposes of any quorum requirements of a meeting of

Noteholders and, at any such meeting, the holder of a Permanent Global Note shall be treated as having one vote in respect of each integral currency unit of the Specified Currency of the Notes.

#### 4 Cancellation

Cancellation of any Note represented by a Permanent Global Note that is required by the English Law Conditions to be cancelled (other than upon its redemption) will be effected by reduction in the principal amount of the relevant Permanent Global Note.

#### 5 Purchase

Notes represented by a Permanent Global Note may only be purchased by the Issuer if they are purchased together with the rights to receive all future payments of interest and Instalment Amounts (if any) thereon.

## 6 Issuer's Option

Any option of the Issuer provided for in the English Law Conditions of any Notes while such Notes are represented by a Permanent Global Note shall be exercised by the Issuer giving notice to the Noteholders within the time limits set out in, and containing the information required by, the English Law Conditions and in accordance with any applicable notice period required by Euroclear or Clearstream, except that the notice shall not be required to contain the serial numbers of Notes drawn in the case of a partial exercise of an option and accordingly no drawing of Notes shall be required. In the event that any option of the Issuer is exercised in respect of some but not all of the Notes of any Series, the rights of accountholders with a clearing system or Approved Intermediary in respect of the Notes will be governed by the standard procedures of Euroclear, Clearstream (to be reflected in the records of Euroclear and Clearstream as either a pool factor or a reduction in nominal amount, at their discretion), Euroclear France or any other clearing system (as the case may be).

# 7 Noteholders' Options

Any option of the Noteholders provided for in the English Law Conditions of any Notes while such Notes are represented by a Permanent Global Note may be exercised by the holder of the Permanent Global Note giving notice to the Fiscal Agent within the time limits relating to the deposit of Notes with a Paying Agent set out in the English Law Conditions substantially in the form of the notice available from any Paying Agent and in accordance with any applicable notice period required by Euroclear or Clearstream, except that the notice shall not be required to contain the serial numbers of the Notes in respect of which the option has been exercised and stating the principal amount of Notes in respect of which the option is exercised and at the same time where the Permanent Global Note is a CGN, presenting the Permanent Global Note to the Fiscal Agent, or to a Paying Agent acting on behalf of the Fiscal Agent, for notation. Where the Global Note is a NGN, the Issuer shall procure that details of such exercise shall be entered *pro rata* in the records of the relevant clearing system and the principal amount of the Notes recorded in those records will be reduced accordingly.

## 8 NGN Principal Amount

Where the Global Note is a NGN, the Issuer shall procure that any exchange, payment, cancellation, exercise of any option or any right under the Notes, as the case may be, in addition to the circumstances set out above shall be entered in the records of the relevant clearing systems and upon any such entry being made, in respect of payments of principal, the principal amount of the Notes represented by such Global Note shall be adjusted accordingly.

### 9 Events of Default

Each Global Note provides that, unless the relevant Final Terms specify that no Event of Default (as defined in the English Law Conditions) shall apply in respect of a Tranche of Senior Preferred Notes, the holder may cause such Global Note representing any Senior Preferred Notes, or a portion of it, to become due and repayable in the circumstances described in Condition 8(a) of the English Law Conditions and, if so specified in the applicable Final Terms, in the case of Senior Non-Preferred Notes Condition 8(b) of the English Law Conditions by stating in the notice to the Fiscal Agent the principal amount of such Global Note that is becoming due and repayable. If principal in respect of any Note is not paid when due, the holder of a Global Note may elect for direct enforcement rights against the Issuer under the terms of an amended and restated Deed of Covenant executed as a deed by the Issuer on 6 July 2017 to come into effect in relation to the whole or a part of such Global Note in favour of the persons entitled to such part of such Global Note as accountholders with a clearing system or in the case of Euroclear France, Approved Intermediaries. Following any such acquisition of direct rights, the Global Note will become void as to the specified portion.

#### 10 Notices

So long as any Notes are represented by a Global Note and such Global Note is held on behalf of a clearing system, notices to the holders of Notes of that Series may be given by delivery of the relevant notice to that clearing system for communication by it to entitled accountholders in substitution for publication as required by the English Law Conditions or by delivery of the relevant notice to the holder of the Global Note except that (i) so long as any Notes are listed on Euronext Paris and the rules of Euronext Paris so require, such notices will be valid if published in accordance with Articles 221-3 and 221-4 of the Règlement Général of the AMF and (ii) so long as any Notes are listed on the official list and admitted to trading on the Regulated Market or EuroMTF of the Luxembourg Stock Exchange and the rules of the Luxembourg Stock Exchange so require, such notices will be valid if published in a daily newspaper with general circulation in Luxembourg (which is expected to be the Luxemburger Wort) and/or on the website of the Luxembourg Stock Exchange (www.bourse.lu). If any such publication is not practicable, notice shall be validly given if published in another leading daily English language newspaper with general circulation in Europe and, so long as the Notes are listed on any other stock exchange and the relevant rules applying to such listed Notes so require, notices shall be published in a leading daily newspaper with general circulation in the city/ies where such stock exchange(s) is/are situated. Any such notice shall be deemed to have been given on the date of such publication or, if published more than once or on different dates, on the date of the first publication as provided above.

#### 11 Redenomination and Consolidation

A Global Note may be amended or replaced by the Issuer (in such manner as it considers necessary, after consultation with the Redenomination Agent and the Consolidation Agent, as the case may be) for the purposes of taking account of the redenomination and/or consolidation of the Notes in accordance with Conditions 1 and 13 of the English Law Conditions. Any consolidation may require a change in the relevant nominee or depositary for the relevant clearing system(s), as the case may be.

# 12 Electronic Consent and Written Resolution

While any Global Note is held on behalf of any nominee for a clearing system, then:

(a) approval of a resolution proposed by the Issuer given by way of electronic consents communicated through the electronic communications systems of the relevant clearing system(s) in accordance with their operating rules and procedures by or on behalf of the holders of not less than 75 per cent. in

- nominal amount of the Notes outstanding (an "Electronic Consent" as defined in the English Law Agency Agreement); and
- (b) where Electronic Consent is not being sought, for the purpose of determining whether a Written Resolution (as defined in the English Law Agency Agreement) has been validly passed, the Issuer shall be entitled to rely on consent or instructions given in writing directly to the Issuer by accountholders in the clearing system with entitlements to such Global Note or, where the accountholders hold any such entitlement on behalf of another person, on written consent from or written instruction by the person for whom such entitlement is ultimately beneficially held, whether such beneficiary holds directly with the accountholder or via one or more intermediaries and provided that, in each case, the Issuer obtained commercially reasonable evidence to ascertain the validity of such holding and have taken reasonable steps to ensure that such holding does not alter following the giving of such consent or instruction and prior to the effecting of such amendment. Any resolution passed in such manner shall be binding on all Noteholders and Couponholders, even if the relevant consent or instruction proves to be defective. As used in this paragraph, "commercially reasonable evidence" includes any certificate or other document issued by Euroclear, Clearstream or any other relevant clearing system, or issued by an accountholder of them or an intermediary in a holding chain, in relation to the holding of interests in the Notes. Any such certificate or other document shall, in the absence of manifest error, be conclusive and binding for all purposes. Any such certificate or other document may comprise any form of statement or print out of electronic records provided by the relevant clearing system (including Euroclear's EUCLID or Clearstream's CreationOnline system) in accordance with its usual procedures and in which the accountholder of a particular principal or nominal amount of the Notes is clearly identified together with the amount of such holding. The Issuer shall not be liable to any person by reason of having accepted as valid or not having rejected any certificate or other document to such effect purporting to be issued by any such person and subsequently found to be forged or not authentic.

A Written Resolution and/or Electronic Consent shall take effect as an Extraordinary Resolution. A Written Resolution and/or Electronic Consent will be binding on all Noteholders and holders of Talon, Coupons and Receipts, (if any), whether or not they participated in such Written Resolution and/or Electronic Consent

# PROVISIONS RELATING TO TEMPORARY GLOBAL CERTIFICATES ISSUED IN RESPECT MATERIALISED NOTES

## **Temporary Global Certificates**

A Temporary Global Certificate, without interest Coupons, will initially be issued in connection with Materialised Notes. Upon the initial deposit of such Temporary Global Certificate with a common depositary for Euroclear and Clearstream and/or any other clearing system (the "Common Depositary"), Euroclear or Clearstream will credit the accounts of each subscriber with a nominal amount of Notes equal to the nominal amount thereof for which it has subscribed and paid.

The Common Depositary may also credit with a nominal amount of Notes the accounts of subscribers with (if indicated in the relevant Final Terms) other clearing systems through direct or indirect accounts with Euroclear and Clearstream held by such other clearing systems. Conversely, a nominal amount of Notes that is initially deposited with any other clearing system may similarly be credited to the accounts of subscribers with Euroclear, Clearstream or other clearing systems.

## **Exchange**

Each Temporary Global Certificate issued in respect of Notes will be exchangeable, free of charge to the holder, on or after its Exchange Date (as defined below):

- (i) if the relevant Final Terms indicates that such Temporary Global Certificate is issued in compliance with the C Rules or in a transaction to which TEFRA is not applicable, in whole, but not in part, for the Definitive Materialised Notes and
- (ii) otherwise, in whole but not in part upon certification if required under U.S. Treasury regulation section 1.163-5I(2)(i)(D)(3) (or any successor regulation issued under Code section 4701(b) containing rules identical to those applying under U.S. Internal Revenue Code section 163(f)(2)(B)) as to non-U.S. beneficial ownership (in a form which shall be available at the specified offices of any of the Paying Agents) for Definitive Materialised Notes.

While any Materialised Note is represented by a Temporary Global Certificate, any payment payable in respect of such Materialised Note prior to the Exchange Date (as defined below) will be made only to the extent that the certification described in (ii) above has been received by Euroclear and/or Clearstream, and Euroclear and/or Clearstream, as applicable, has given a like certification (based on the certification received) to the relevant Paying Agent. The holder of a Temporary Global Certificate will not be entitled to collect any payment due thereon on or after the Exchange Date unless, upon due certification as described above, exchange of the Temporary Global Certificate for an interest in Definitive Materialised Notes is improperly refused or withheld.

## **Delivery of Definitive Materialised Notes**

On or after its Exchange Date, the holder of a Temporary Global Certificate may surrender such Temporary Global Certificate to or to the order of the Fiscal Agent. In exchange for any Temporary Global Certificate, the relevant Issuer will deliver, or procure the delivery of, an equal aggregate nominal amount of duly executed and authenticated Definitive Materialised Notes. In this Base Prospectus, "Definitive Materialised Notes" means, in relation to any Temporary Global Certificate, the Definitive Materialised Notes for which such Temporary Global Certificate may be exchanged (if appropriate, having attached to them all Coupons in respect of interest that have not already been paid on the Temporary Global Certificate, Receipts and a Talon). Definitive Materialised Notes will be security printed in accordance with any applicable legal stock exchange requirements and will be substantially in the forms set out in Schedule 3 to the French Law Agency Agreement.

# **Exchange Date**

"Exchange Date" means, in relation to a Temporary Global Certificate, the day falling after the expiry of forty (40) days after its issue date, provided that, in the event any further Materialised Notes are issued prior to such day pursuant to Condition 13 of the French Law Conditions, the Exchange Date shall be postponed to the day falling after the expiry of forty (40) days after the issue of such further Materialised Notes.

# **USE OF PROCEEDS**

The net proceeds of the issue of the Notes under the Programme will be used for the general corporate purposes of the Issuer. If in respect of any particular issue of Notes, there is a particular identified use of proceeds, this will be stated in the relevant Final Terms.

# BANQUE FÉDÉRATIVE DU CRÉDIT MUTUEL

#### General

Please refer to the section Documents Incorporated by Reference on pages 110 to 116 of this Base Prospectus.

## **Recent Developments**

• Since 31 December 2016, the Issuer's consolidated medium- or long-term debt evidenced by certificates has not increased by more than €6 billion cumulatively.

# • The Crédit Mutuel-CM11 Group, through BFCM, becomes the sole shareholder of Targobank Spain

The acquisition of 48.98% of Targobank Spain's share capital owned by Banco Popular has been carried out after the approval of the transaction by Banco Popular's and BFCM's competent corporate bodies, and the completion of all formalities required by the Bank of Spain (Banco de España) and other supervising entities, in accordance with applicable laws.

Already holder of 51.02% of Targobank Spain's share capital, BFCM has now become its sole shareholder.

This transaction represents a step forward in the process of acquiring a majority stake in Targobank Spain by BFCM initiated a few months ago, as well as of Crédit Mutuel-CM11 Group's aim to further developing its banking, insurance and services practices with individuals and companies within the Spanish market.

## • Filing of a public tender offer for the shares of CIC

BFCM and Mutuelles Investissement, a company whose share capital is owned by BFCM (90%) and by Assurances du Crédit Mutuel Vie (10%), announce their intention to file shortly, with the AMF, a simplified cash tender offer for the shares of CIC.

The proposed tender offer targets all the CIC shares which are not, directly or indirectly, owned by BFCM1, at a price of 390 Euros per share2, representing 6.86% of the share capital. The proposed price represents (i) a 78.1% premium over the closing price on 2<sup>nd</sup> June, 2017, and (ii) a 91.6% premium over the average trading price of the shares over the last three months, and gives the shareholders an attractive liquidity opportunity.

If the conditions are met upon completion of the offer, BFCM and Mutuelles Investissement intend to request the AMF to implement a mandatory squeeze-out procedure, with a view to simplifying the group structure.

After prior examination of the main terms of the draft offer, the meeting of the board of directors of CIC held o<sup>n</sup> 6th June 2017:

- unanimously and positively welcomed the proposed tender offer;
- decided to set up an ad hoc committee of two directors, which will be in charge of monitoring the mission of the independent expert (appointed below);

<sup>&</sup>lt;sup>1</sup> BFCM holds directly and indirectly, through its wholly-owned subsidiary Ventadour Investissement, 93,14% of the share capital of CIC.

<sup>&</sup>lt;sup>2</sup> In the context of the offer, the shares will be delivered with all rights attached to the 2017 dividend. Payment with respect to the 2016 dividend was made on June 2<sup>nd</sup>, 2017.

appointed, upon proposal of the members of the ad hoc committee, Finexsi, represented by
Olivier Peronnet and Lucas Robin, as independent expert. In light of the expert's fairness
opinion and the opinion of the ad hoc committee, the board of directors of CIC will issue its
reasoned opinion on the proposed tender offer.

This proposed tender offer remains subject to review by the AMF, which will examine its compliance with applicable laws and regulations.

### **TAXATION**

The statements herein regarding taxation are based on the laws in force in the European Union, France and the Grand Duchy of Luxembourg as of the date of this Base Prospectus and are subject to any changes in such laws. The following summary does not purport to be a comprehensive description of all the tax considerations which may be relevant to a decision to purchase, own or dispose of the Notes. Each prospective holder or beneficial owner of Notes should consult its tax adviser as to the tax consequences of any investment in or ownership and disposition of the Notes under the laws of the European Union, France, the Grand Duchy of Luxembourg or any other jurisdiction.

All prospective Noteholders should seek independent advice as to their tax positions.

### **French Taxation**

The descriptions below are intended as a basic summary of certain French withholding tax consequences in relation to the ownership of the Notes under French law. Potential purchasers of the Notes are advised to consult their own appropriate independent and professionally qualified tax advisors as to the tax consequences of any investment in, or ownership of, the Notes. The description below does not address specific issues which may be relevant for Noteholders who concurrently hold shares of the Issuer or who are otherwise affiliated with the Issuer within the meaning or Article 39-12 of the French Code Général des Impôts.

Pursuant to Article 125 A of the French *Code Général des Impôts*, payments of interest and other assimilated revenues made by the Issuer with respect to the Notes will not be subject to the withholding tax set out under Article 125 A III of the French *Code Général des Impôts* unless such payments are made to persons domiciled or established in a Non-Cooperative State or territory (*Etat ou territoire non coopératif*) within the meaning of Article 238-0 A of the French *Code général des impôts* (a **Non-Cooperative State**) or paid to a bank account opened in a financial institution located in such a Non-Cooperative State. If such payments under the Notes are made in a Non-Cooperative State, a seventy five (75) per cent. withholding tax will be applicable (subject to certain exceptions and to the more favourable provisions of an applicable double tax treaty) by virtue of Article 125 A III of the French *Code Général des Impôts*.

Furthermore, according to Article 238 A of the French *Code Général des Impôts*, interest and other assimilated revenues on the Notes will no longer be deductible from the Issuer's taxable income if they are paid or accrued to persons established or domiciled in a Non-Cooperative State or paid in such a Non-Cooperative State (the "**Deductibility Exclusion**"). Under certain conditions, any such non-deductible interest and other revenues may be recharacterised as constructive dividends pursuant to Article 109 of the French *Code Général des Impôts*, in which case such non-deductible interest and other revenues may be subject to the withholding tax set out under Article 119 bis of the French *Code Général des Impôts*, at a rate of thirty (30) per cent. or seventy five (75) per cent. (subject to the more favourable provisions of an applicable tax treaty).

Notwithstanding the foregoing, the Law provides that neither the seventy five (75) per cent. withholding tax set out under Article 125 A III of the French *Code Général des Impôts* nor the Deductibility Exclusion, to the extent the relevant interest and other assimilated revenues relate to genuine transactions and are not in an abnormal or exaggerated amount, and therefore the withholding tax set out under Article 119 bis 2 of the French *Code Général des Impôts*, will apply in respect of the Notes if the Issuer can prove that the principal purpose and effect of such issue of the Notes was not that of allowing the payments of interest or other revenues to be made in a Non-Cooperative State (the "Exception"). Pursuant to the *Bulletin Officiel des Finances Publiques-Impôts* BOI-INT-DG-20-50-20140211, n° 990, BOI-RPPM-RCM-30-10-20-40-20140211, n°70 and BOI-IR-DOMIC-10-20-20-60-20150320, n° 10, the issue of the Notes will benefit from the Exception without the Issuer having to provide any proof of the purpose and effect of the issue of the Notes if the Notes are:

(a) offered by means of a public offer within the meaning of Article L.411-1 of the French *Code monétaire et financier* or pursuant to an equivalent offer in a State other than in a Non-Cooperative State. For this

- purpose, an "equivalent offer" means any offer requiring the registration or submission of an offer document by or with a foreign securities market authority; or
- (b) admitted to trading on a regulated market or on a French or foreign multilateral securities trading system provided that such market or system is not located in a Non-Cooperative State, and the operation of such market is carried out by a market operator or an investment services provider, or by such other similar foreign entity, provided further that such market operator, investment services provider or entity is not located in a Non-Cooperative State; or (c) admitted, at the time of their issue, to the clearing operations of a central depositary or of a securities clearing and delivery and payments systems operator within the meaning of Article L.561-2 of the French *Code monétaire et financier*, or of one or more similar foreign depositaries or operators provided that such depositary or operator is not located in a Non-Cooperative State.

Pursuant to Article 125 A of the French *Code Général des Impôts*, subject to certain limited exceptions, interest and other revenues paid by a paying agent located in France to individuals who are fiscally domiciled (*domiciliés fiscalement*) in France are subject to a twenty four (24) per cent. withholding tax, which is deductible from their personal income tax liability in respect of the year in which the payment has been made. Social contributions (CSG, CRDS and other related contributions) are also levied by way of withholding tax at an aggregate rate of fifteen and a half (15.5) per cent. on interest and similar revenues paid to individuals who are fiscally domiciled (*domiciliés fiscalement*) in France.

See "Terms and Conditions of the Notes – Taxation".

## **Luxembourg Taxation**

The following discussion contains a description of certain material Luxembourg income tax considerations that may be relevant to the purchase, ownership and disposition of Notes by a Noteholder. It does not purport to be a complete analysis of all tax considerations relating to the Notes, whether in Luxembourg or elsewhere. Prospective Noteholders should consult their own tax advisers as to which countries' tax laws could be relevant to acquiring, holding and disposing of the Notes and the consequences of such actions under the tax laws of Luxembourg. This summary is based upon tax laws of Luxembourg as in effect on the date of this Base Prospectus, which are subject to change, possibly with retroactive effect, and to differing interpretations. The information contained within this section is limited to taxation issues, and prospective investors should not apply any information set out below to other areas, including (but not limited to) the legality of transactions involving the Notes.

Please be aware that the residence concept used in the headings below applies for Luxembourg income tax assessment purposes only. Any reference in the present section to a tax, duty, levy, impost or other charge or withholding of a similar nature refers only to Luxembourg tax law and/or concepts. Also, please note that a reference to Luxembourg income tax generally encompasses corporate income tax (impôt sur les revenus des collectivités), municipal business tax (impôt commercial communal), a solidarity surcharge (contribution au fonds pour l'emploi), as well as personal income tax (impôt sur les revenus). Investors may further be subject to net wealth tax (impôt sur la fortune) as well as other duties, levies or taxes. Corporate income tax, municipal business tax as well as the solidarity surcharge invariably apply to most corporate taxpayers resident of Luxembourg for tax purposes. Individual taxpayers are generally subject to personal income tax and the solidarity surcharge. Under certain circumstances, where an individual taxpayer acts in the course of the management of a professional or business undertaking, municipal business tax may also apply.

### Withholding tax - Luxembourg non-residents

Under the Luxembourg tax laws currently in effect, there is no withholding tax on payments of interests (including accrued but unpaid interest) made to a Luxembourg non-resident Noteholder. There is also no Luxembourg withholding tax upon repayment of the principal, or upon redemption or exchange of the Notes.

### Withholding tax- Luxembourg residents

According to the amended Luxembourg law of 23 December 2005 (the "**December 2005 Law**"), a 20 per cent. withholding tax is due on interest payments made by Luxembourg paying agents to or for the immediate benefit of Luxembourg individual resident Noteholders. Only interest accrued after 1 July 2005 but paid after 1 January 2006 falls within the scope of this withholding tax. Income (other than interest) from investment funds and from current accounts provided that the interest rate is not higher than 0.75 per cent. are exempt from the withholding tax. Furthermore, interest which is accrued once a year on savings accounts (short and long term) and which does not exceed €250 per person and per paying agent is exempted from the withholding tax.

Pursuant to the December 2005 Law, Luxembourg resident individuals, acting in the course of their private wealth, can opt to self-declare and pay a 20 per cent. levy on interest payments made after 31 December 2007 by paying agents (as such term is defined in the EU Savings Directive) located in an Member State of the European Union other than Luxembourg, a Member State of the European Economic Area other than an Member State of the European Union,. In such case, the 20% levy is calculated on the same amounts as for the payments made by Luxembourg paying agents. The option for the 20% levy must cover all interest payments made by paying agents to the beneficial owner during the entire civil year.

The 20 per cent. withholding tax as described above or the 20 per cent. levy are final when Luxembourg resident individuals are acting the context of the management of their private wealth.

Responsibility for the withholding of tax in application of the December 2005 Law, as amended, is assumed by the Luxembourg paying agent and not by the Issuer (unless the Issuer acts as a paying agent).

### Income tax on principal, interest, gains on sales or redemption

#### Non-resident Noteholders

Noteholders who are non-residents of Luxembourg and who do not have a permanent establishment, a permanent representative or a fixed place of business in Luxembourg with which/whom the holding of the Notes is connected, will not be subject to taxes (income taxes and net wealth tax) or duties in Luxembourg with respect to payments of principal or interest (including accrued but unpaid interest), payments received upon redemption, repurchase or exchange of the Notes or capital gains realised upon disposal or repayment, in any form whatsoever, of the Notes.

Noteholders who are non-residents of Luxembourg, who have a permanent establishment, a permanent representative or a fixed place of business in Luxembourg to which/whom the Notes are attributable are subject to Luxembourg income tax on interest accrued or received, redemption premiums or issue discounts, under the Notes and on any gains realised upon the sale or disposal, in any form whatsoever, of the Notes.

## Luxembourg resident corporate Noteholders

Luxembourg resident corporate Noteholders must include any interest received or accrued, as well as any gain realised on the disposal of the Notes, in their taxable income for Luxembourg income tax assessment purposes. Noteholders who have a permanent establishment, a permanent representative or a fixed place of business in Luxembourg with which the holding of the Notes is connected, must for income tax purposes include any interest received or accrued as well as the difference between the sale or redemption price and the book value of the Notes sold or redeemed in their taxable income for Luxembourg tax assessment purposes. They will not be liable for any Luxembourg income tax on repayment of principal.

Luxembourg resident corporate Noteholders which are companies benefiting from a special tax regime (such as family estate management companies subject to the amended law of 11 May 2007, undertakings for collective investment subject to the amended law of 17 December 2010, specialised investment funds subject to the amended law of 13 February 2007 or reserved alternative investment funds treated as specialized investment funds for Luxembourg tax purposes subject to the law of 23 July 2016) are tax exempt entities in Luxembourg, and are thus not subject to any Luxembourg tax (*i.e.* corporate income tax, municipal business tax and net

wealth tax) other than the annual subscription tax calculated on their (paid-up) share capital (and share premium) or net asset value.

## Luxembourg resident individual Noteholders

A resident individual Noteholder acting in the course of the management of a professional or business undertaking must include any interest accrued or received, any redemption premium or issue discount, as well as any gain realised on the sale or disposal, in any form whatsoever, of the Notes, in its taxable income for Luxembourg income tax assessment purposes. If applicable, the tax levied in accordance with the December 2005 Law will be credited against his/her final tax liability.

A resident individual Noteholder acting in the course of the management of his/her private wealth, is subject to Luxembourg income tax at progressive rates in respect of interest received, accrued but unpaid interest in case of disposal of the Notes, redemption premiums or issue discounts under the Notes except if (i) the 20 per cent. final withholding tax has been levied on such payments in accordance with the December 2005 Law or (ii) the individual Noteholder has opted for the application of a 20 per cent. levy in full discharge of income tax in accordance with the December 2005 Law.

Under Luxembourg domestic tax law, Luxembourg resident individual Noteholders who act in the course of the management of their private wealth, are not subject to taxation on capital gains upon the disposition of the Notes, unless the disposition of the Notes precedes the acquisition of the Notes or the Notes are disposed of within six months of the date of acquisition of these Notes. Upon a redemption of the Notes, individual Luxembourg resident Noteholders must however include the portion of the redemption price corresponding to accrued but unpaid interest in their taxable income.

## Net wealth tax

Luxembourg net wealth tax will be levied on a Luxembourg resident Noteholder, as well as a non-resident Noteholder who has a permanent establishment, a permanent representative or a fixed place of business in Luxembourg to which the Notes are attributed, unless the Noteholder is (i) a resident or non-resident individual taxpayer, (ii) an undertaking for collective investment subject to the amended law of 17 December 2010, (iii) a specialised investment fund governed by the amended law of 13 February 2007 (iv) a securitisation company governed by the amended law of 22 March 2004 on securitisation; (v) an investment company in risk capital governed by the amended law of 15 June 2004; (vi) a family wealth management company governed by the amended law of 11 May 2007 on family estate management companies; (vii) a professional pension institution governed by the amended law of 13 July 2005; or (viii) a reserved alternative investment fund opting to be treated as a venture capital vehicle for Luxembourg tax purposes governed by the amended law of 23 July 2016. However, a minimum net wealth tax applies for (i) a securitization company governed by the amended law of 15 June 2004; (iii) a professional pension institution governed by the amended law of 15 June 2004; (iii) a professional pension institution governed by the amended law of 15 June 2004; (iii) a professional pension institution governed by the amended law of 15 June 2004; (iii) a professional pension institution governed by the amended law of 15 June 2004; (iii) a professional pension institution governed by the amended law of 13 July 2005, and (iv) a reserved alternative investment funds opting to be treated as a venture capital vehicle for Luxembourg tax purposes and governed by the law of 23 July 2016.

Luxembourg net wealth tax has been abolished for individual Noteholders as from the year 2006.

#### Other taxes

No stamp, registration, transfer or similar taxes or duties will be payable in Luxembourg by Noteholders in connection with the issue of the Notes, nor will any of these taxes be payable as a consequence of a subsequent transfer or redemption of the Notes.

Where Noteholders resident in Luxembourg for tax purposes at the time of his/her death, the Notes are included in his/her taxable estate for inheritance tax assessment purposes. Noteholders not resident in Luxembourg at their time of death will not be subject to inheritance or other similar taxes in Luxembourg in respect of the

Notes. Gift tax may be due on a gift or donation of the Notes, if the gift is recorded in a Luxembourg notarial deed or otherwise registered in Luxembourg.

## Residence

Noteholders will not be deemed to be resident, domiciled or carrying on business in Luxembourg solely by reason of holding, execution, performance, delivery, exchange and/or enforcement of the Notes.

## SUBSCRIPTION AND SALE

## **Summary of Dealer Agreement**

Subject to the terms and on the conditions contained in an amended and restated dealer agreement dated 6 July 2017 (as amended or supplemented from time to time, the "**Dealer Agreement**") between the Issuer, Banque Fédérative du Crédit Mutuel, Barclays Bank PLC, BNP Paribas, Goldman Sachs International, HSBC Bank plc, J.P. Morgan Securities plc and The Royal Bank of Scotland plc (trading as NatWest Markets) (the "**Permanent Dealers**") and BNP Paribas, as arranger of the Programme (the "**Arranger**"), the Notes will be offered on a continuous basis by the Issuer to the Permanent Dealers. However, the Issuer has reserved the right to sell Notes directly on its own behalf to dealers that are not Permanent Dealers (such dealers together with the Permanent Dealers, the "**Dealers**"). The Notes may be resold at prevailing market prices, or at prices related thereto, at the time of such resale, as determined by the relevant Dealer. The Notes may also be sold by the Issuer through the Dealers, acting as agent of the Issuer. The Dealer Agreement also provides for Notes to be issued in syndicated Tranches that are jointly and severally underwritten by two or more Dealers.

The Issuer will pay each relevant Dealer a commission as agreed between them in respect of Notes subscribed by it. The commissions in respect of an issue of Notes on a syndicated basis will be stated in the relevant Final Terms.

The Issuer has agreed to indemnify the Dealers against certain liabilities in connection with the offer and sale of the Notes. The Dealer Agreement entitles the Dealers to terminate any agreement that they make to subscribe Notes in certain circumstances prior to payment for such Notes being made to the Issuer.

## **Selling Restrictions**

#### **United States**

The Notes have not been, and will not be, registered under the U.S. Securities Act of 1933, as amended, (the "Securities Act") and may not be offered or sold within the United States or to, or for the account or benefit of, U.S. persons except in certain transactions exempt from the registration requirements of the Securities Act. Terms used in this paragraph have the meanings given to them by Regulation S under the Securities Act ("Regulation S").

English Law Notes in bearer form and French Law Notes issued in Materialised Notes having a maturity of more than one year are subject to U.S. tax law requirements and may not be offered, sold or delivered within the United States or its possessions or to a United States person, except in certain transactions permitted by U.S. tax regulations. Terms used in this paragraph have the meanings given to them by the U.S. Internal Revenue Code of 1986, as amended, and regulations thereunder.

Each Dealer has represented and agreed and each further Dealer appointed under the Programme will be required to represent and agree that, except as permitted by the Dealer Agreement, it will not offer, sell or deliver the Notes of any identifiable Tranche, (i) as part of their distribution at any time or (ii) otherwise until 40 days after completion of the distribution of such Tranche as determined, and certified to the Issuer, by the Fiscal Agent, or in the case of Notes issued on a syndicated basis, the lead manager, within the United States or to, or for the account or benefit of, U.S. persons, and it will have sent to each dealer to which it sells Notes during the distribution compliance period a confirmation or other notice setting forth the restrictions on offers and sales of the Notes within the United States or to, or for the account or benefit of, U.S. persons. Terms used in the preceding sentence have the meaning given to them by Regulation S.

The Notes are being offered and sold outside the United States to non-U.S. persons in reliance on Regulation S.

In addition, until 40 days after the commencement of the offering of any identifiable Tranche, an offer or sale of Notes within the United States by any dealer (whether or not participating in the offering) may violate the

registration requirements of the Securities Act if such offer or sale is made otherwise than in accordance with an available exemption from registration under the Securities Act.

## **Prohibition of Sales to EEA Retail Investors**

From 1 January 2018, unless the Final Terms in respect of any Notes specifies the "Prohibition of Sales to EEA Retail Investors" as "Not Applicable", each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it has not offered, sold or otherwise made available and will not offer, sell or otherwise make available any Notes which are the subject of the offering contemplated by this Base Prospectus as completed by the Final Terms in relation thereto to any retail investor in the European Economic Area. For the purposes of this provision:

- (a) the expression "retail investor" means a person who is one (or more) of the following:
  - (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (as amended, "MiFID II"); or
  - (ii) a customer within the meaning of Directive 2002/92/EC (as amended, the "**Insurance Mediation Directive**"), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II; or
  - (iii) ot a qualified investor as defined in the Prospectus Directive; and
- (b) the expression an "offer" includes the communication in any form and by any means of sufficient information on the terms of the offer and the Notes to be offered so as to enable an investor to decide to purchase or subscribe the Notes.

## **Public Offer Selling Restriction under the Prospectus Directive**

Prior to 1 January 2018 and from such date if the Final Terms in respect of any Notes specifies the "Prohibition of Sales to EEA Retail Investors" as "Not Applicable", each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it has not made and will not make an offer of Notes which are the subject of the offering contemplated in this Base Prospectus (or the tranche prospectus, as the case may be) as completed by the Final Terms in relation thereto an offer to the public in any Member State of the European Economic Area (each, a "Relevant Member State") except that it may make an offer of such Notes to the public in that Relevant Member State:

- (a) if the Final Terms specify that an offer of those Notes may be made other than pursuant to Article 3(2) of the Prospectus Directive in that Relevant Member State (a "Non-exempt Offer"), following the date of publication of a prospectus in relation to such Notes which has been approved by the competent authority in that Relevant Member State or, where appropriate, approved in another Relevant Member State and notified to the competent authority in that Relevant Member State, provided that (i) the Issuer has given its written consent and (ii) any such prospectus has subsequently been completed by the Final Terms contemplating such Non-exempt Offer, in accordance with the Prospectus Directive, in the period beginning and ending on the dates specified in such prospectus or final terms, as applicable and the Issuer has consented in writing to its use for the purpose of that Non-exempt Offer;
- (b) at any time to any legal entity which is a qualified investor as defined under the Prospectus Directive;
- (c) at any time to fewer than 150, natural or legal persons (other than qualified investors as defined in the Prospectus Directive), subject to obtaining the prior consent of the relevant Dealer or Dealers nominated by the Issuer for any such offer; or
- (d) at any time in any other circumstances falling within Article 3(2) of the Prospectus Directive,

provided that no such offer of Notes referred to in (b) to (d) above shall require the Issuer or any Dealer to publish a prospectus pursuant to Article 3 of the Prospectus Directive or supplement a prospectus pursuant to Article 16 of the Prospectus Directive.

For the purposes of this provision, the expression an "offer of Notes to the public" in relation to any Notes in any Relevant Member State means the communication in any form and by any means of sufficient information on the terms of the offer and the Notes to be offered so as to enable an investor to decide to purchase or subscribe the Notes, as the same may be varied in that Member State by any measure implementing the Prospectus Directive in that Member State and the expression "Prospectus Directive" means Directive 2003/71/EC on the prospectus to be published when securities are offered to the public or admitted to trading, as amended.

## **Belgium**

The following selling restriction shall apply to offers of Notes in Belgium in addition to the "Public Offer Selling Restrictions under the Prospectus Directive".

The Notes are not intended to be sold to Belgian Consumers. Accordingly, each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it has not offered or sold and will not offer or sell, directly or indirectly, Notes to Belgian Consumers, and has not distributed or caused to be distributed and will not distribute or cause to be distributed, the Base Prospectus, the relevant Final Terms or any other offering material relating to the Notes to Belgian Consumers.

For these purposes, a "**Belgian Consumer**" has the meaning provided by the Belgian Code of Economic Law, as amended from time to time (*Wetboek van 28 februari 2013 van economisch recht/Code du 28 février 2013 de droit économique*), being any natural person resident or located in Belgium and any acting for purposes which are outside his/her trade, business or profession.

## **United Kingdom**

Each Dealer has represented and agreed and each further Dealer appointed under the Programme will be required to represent and agree that:

- (a) in relation to any Notes which have a maturity of less than one year from the date of issue, (i) it is a person whose ordinary activities involve it in acquiring, holding, managing or disposing of investments (as principal or agent) for the purposes of its business and (ii) it has not offered or sold, and will not offer or sell, any Notes other than to persons whose ordinary activities involve them in acquiring, holding, managing or disposing of investments (as principal or as agent) for the purposes of their businesses or who it is reasonable to expect will acquire, hold, manage or dispose of investments (as principal or agent) for the purposes of their businesses where the issue of the Notes would otherwise constitute a contravention of Section 19 of the Financial Services and Markets Act 2000 (the "FSMA") by the Issuer<sup>3</sup>;
- (b) it has only communicated or caused to be communicated and will only communicate or cause to be communicated an invitation or inducement to engage in investment activity (within the meaning of Section 21 of the FSMA) received by it in connection with the issue or sale of any Notes in circumstances in which Section 21(1) of the FSMA does not apply to the Issuer; and
- (c) it has complied and will comply with all applicable provisions of the FSMA with respect to anything done by it in relation to any Notes in, from or otherwise involving the United Kingdom.

## The Republic of France

\_

Each of the Dealers and the Issuer has represented, and agreed and each further Dealer appointed under the Programme will be required to represent and agree, that:

Any such Notes issued must have a minimum redemption value of £100,000.

## (i) Offer to the public in France:

it has only made and will only make an offer of Notes to the public in France and it has distributed or caused to be distributed and will distribute or cause to be distributed to the public in France the Base Prospectus, the Final Terms or any other offering material relating to the offer of Notes, in the period beginning on the date of publication of the Base Prospectus which has been approved by the Autorité des marchés financiers ("AMF") in France, on the date such publication and ending at the latest on the date which is 12 months after the date of the approval of the Base Prospectus, all in accordance with Articles L.412-1 and L.621-8 of the French *Code monétaire et financier* and the *Règlement Général* of the AMF; or

## (ii) Private placement in France:

it has not offered or sold and will not offer or sell, directly or indirectly, any Notes to the public in France and it has not distributed or caused to be distributed, and will not distribute or cause to be distributed, to the public in France, this Base Prospectus (or tranche prospectus, as the case may be), the relevant Final Terms (or pricing supplement, as the case may be) or any other offering material relating to the Notes and such offers, sales and distributions have been and will be made in France only to (a) persons providing investment services relating to portfolio management for the account of third parties (personnes fournissant le service d'investissement de gestion de portefeuille pour compte de tiers) and/or (b) qualified investors (investisseurs qualifiés) other than individuals investing for their own account, as defined in, and in accordance with, Articles L.411-2 and D.411-1 of the French Code monétaire et financier.

## Japan

The Notes have not been and will not be registered under the Financial Instruments and Exchange Act of Japan Act N° 25 of 1948, as amended, (the "Financial Instruments and Exchange Act"). Accordingly, each of the Dealers has represented, warranted and agreed and each further Dealer appointed under the Programme will be required to represent, warrant and agree that it has not, directly or indirectly, offered or sold and will not, directly or indirectly, offer or sell any Notes in Japan or to a resident of Japan or to others for re-offering or resale, directly or indirectly, in Japan or to, or for the benefit of, any resident of Japan except pursuant to an exemption from the registration requirements of, and otherwise in compliance with the Financial Instruments and Exchange Act and other relevant laws and regulations of Japan. As used in this paragraph, "resident of Japan" means any person resident in Japan, including any corporation or other entity organised under the laws of Japan.

## **Hong Kong**

The Base Prospectus has not been approved by or registered with the Securities and Futures Commission of Hong Kong or the Registrar of Companies of Hong Kong. No person may offer or sell in Hong Kong, and each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it has not offered or sold and will not offer or sell, by means of any document, any Notes other than (i) to "professional investors" as defined in the Securities and Futures Ordinance (Cap. 571) of Hong Kong and any rules made under that Ordinance, or (ii) in other circumstances which do not result in the document being a "prospectus" as defined in the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Cap. 32) of Hong Kong or which do not constitute an offer to the public within the meaning of that Ordinance. No person may issue or have in its possession for the purposes of issue, whether in Hong Kong or elsewhere, any advertisement, invitation or document relating to the Notes which is directed at, or the contents of which are likely to be accessed or read by, the public of Hong Kong (except if permitted to do so under the securities laws of Hong Kong) other than with respect to Notes which are or are intended to be disposed of only to persons outside Hong Kong or only to "professional investors" as defined in the Securities and Futures Ordinance and any rules made under that Ordinance.

#### **PRC**

Each of the Dealers has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that neither it nor any of its affiliates has offered or sold or will offer or sell any of the Notes in the PRC (for such purposes, not including the Hong Kong and Macau Special Administrative Regions or Taiwan) as part of the initial distribution of the Notes.

This Base Prospectus does not constitute an offer to sell or the solicitation of an offer to buy any securities in the PRC to any person to whom it is unlawful to make the offer or solicitation in the PRC.

The Issuer does not represent that this Base Prospectus may be lawfully distributed, or that any Notes may be lawfully offered, in compliance with any applicable registration or other requirements in the PRC, or pursuant to an exemption available thereunder, or assume any responsibility for facilitating any such distribution or offering. In particular, no action has been taken by the Issuer which would permit a public offering of any Notes or distribution of this document in the PRC. Accordingly, the Notes are not being offered or sold within the PRC by means of this Base Prospectus or any other document. Neither this Base Prospectus nor any advertisement or other offering material may be distributed or published in the PRC, except under circumstances that will result in compliance with any applicable laws and regulations.

## General

These selling restrictions may be modified by the agreement of the Issuer and the relevant Dealers following a change in a relevant law, regulation or directive. Any such modification will be set out in a supplement to this Base Prospectus (or in a tranche prospectus, as the case may be).

Neither the Issuer nor any Dealer makes any representation that any action has been taken in any jurisdiction that would permit a public offering of any of the Notes, or possession or distribution of the Base Prospectus (or the tranche prospectus, as the case may be) or any other offering material or any Final Terms (or pricing supplement, as the case may be), in any country or jurisdiction where action for that purpose is required.

Neither the Issuer nor any of the Dealers represents that Notes may at any time lawfully be sold in compliance with any applicable registration or other requirements in any jurisdiction or pursuant to any exemption available thereunder or assumes any responsibility for facilitating such sale.

Each Dealer has agreed and each further Dealer appointed under the Programme will be required to agree, that it will, to the best of its knowledge, comply with all relevant laws, regulations and directives in each jurisdiction in which it purchases, offers, sells or delivers Notes or has in its possession or distributes this Base Prospectus (or tranche prospectus, as the case may be), any other offering material or any Final Terms (or pricing supplement, as the case may be) and neither the Issuer nor any other Dealer shall have responsibility therefor in all cases at its own expense.

## FORM OF WHOLESALE FINAL TERMS

(FOR USE IN CONNECTION WITH ISSUES OF NOTES WITH A DENOMINATION OF AT LEAST €100,000 TO BE ADMITTED TO TRADING ON AN EU REGULATED MARKET)

## FINAL TERMS dated [●]

[LOGO, if document is printed]

# BANQUE FÉDÉRATIVE DU CRÉDIT MUTUEL Euro 45,000,000,000 Euro Medium Term Note Programme (the "Programme")

Series No: [●]
Tranche No: [●]

Issue of [Aggregate Nominal Amount of Tranche] [Title of Notes] (the "Notes") under the Programme

Issued by Banque Fédérative du Crédit Mutuel

Name(s) of Dealer(s)

### PART A – CONTRACTUAL TERMS

[Applicable from 1 January 2018: **PROHIBITION OF SALES TO EUROPEAN ECONOMIC AREA RETAIL INVESTORS** – The Notes are not intended, from 1 January 2018, to be offered, sold or otherwise made available to and should not be offered, sold, or otherwise made available to any retail investor in the European Economic Area. For these purposes, a "retail investor" means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU ("**MiFID II**"); (ii) a customer within the meaning of Directive 2002/92/EC ("**IMD**"), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II, or (iii) not a qualified investor as defined in Directive 2003/7/EC (as amended, the "**Prospectus Directive**"). Consequently, no key information document required by Regulation (EU) No. 1286/2014 (the "**PRIIPs Regulation**") for offering or selling the Notes or otherwise making them available to retail investors in the European Economic Area has been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the European Economic Area may be unlawful under the PRIIPs Regulation.]

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions set forth under the heading ["Terms and Conditions of the English Law Notes" / "Terms and Conditions of the French Law Notes"] in the Base Prospectus dated 6 July 2017 which received visa no. 17-339 from the Autorité des marchés financiers (the "AMF") on 6 July 2017 [and the supplement[s] to the Base Prospectus dated [●] which received visa no. [●] from the AMF on [●] which [together] constitute[s] a base prospectus for the purposes of Directive 2003/71/EC of 4 November 2003 on the prospectus to be published when securities are offered to the public or admitted to trading, as amended (the "Prospectus Directive"). This document constitutes the Final Terms of the Notes described herein for the purposes of Article 5.4 of the Prospectus Directive and must be read in conjunction with such Base Prospectus [as so supplemented]. Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of these Final Terms and the Base Prospectus [as so supplemented]. The Base Prospectus [and/,] the supplement[s] to the Base Prospectus] [and the Final Terms] [is] [are] available for viewing at Banque Fédérative du Crédit Mutuel, 34, rue du Wacken 67000 Strasbourg and www.bfcm.creditmutuel.fr and copies may be obtained from [Banque Fédérative du Crédit Mutuel, 34, rue du Wacken 67000 Strasbourg and from [BNP Paribas Security Services, Luxembourg Branch (in its capacity as Principal Paying Agent), 60, avenue J.F. Kennedy, L-2085 Luxembourg, Grand Duchy of Luxembourg]/ [BNP

Paribas Securities Services (in its capacity as Principal Paying Agent), Les Grands Moulins de Pantin, 9, rue du Débarcadère 93500 Pantin, France]] and will be available on [the AMF website www.amf-france.org]/[•] [name of Regulated Market where admission to trading is sought].

The following alternative language applies if the first tranche of an issue which is being increased was issued under a Base Prospectus with an earlier date.

Terms used herein shall be deemed to be defined as such for the purposes of the English law terms and conditions of the Notes which are the [2005/2006/March 2007/2008/2009/2010/2011/2012/2013/2014/2015/2016 EMTN Conditions (the "Conditions") which are incorporated by reference in the Base Prospectus dated 6 July 2017 which received visa no.17-339 from the Autorité des marchés financiers (the "AMF") on 6 July 2017. This document constitutes the Final Terms of the Notes described herein for the purposes of Article 5.4 of Directive 2003/71/EC of 4 November 2003 on the prospectus to be published when securities are offered to the public or admitted to trading, as amended (the "Prospectus Directive") and must be read in conjunction with the Base Prospectus dated 6 July 2017 [and the supplement[s] to the Base Prospectus dated [●]which received visa no.[●] from the AMF on [●]], which [together] constitute[s] a base prospectus for the purposes of the Prospectus Directive. Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of these Final Terms and the [2005/2006/March Base Prospectus [(as supplemented)] and the 2007/July so 2007/2008/2009/2010/2011/2012/2013/2014/2015/2016] EMTN Conditions. However, a summary of the issue of the Notes is annexed to these Final Terms. [The [Base Prospectus] [and the supplement[s] to the Base Prospectus] [is] [are] available for viewing at Banque Fédérative du Crédit Mutuel, 34 rue du Wacken 67000 Strasbourg and www.bfcm.creditmutuel.fr, and copies may be obtained from, [Banque Fédérative du Crédit Mutuel, 34, rue du Wacken 67000 Strasbourg and from [BNP Paribas Security Services, Luxembourg Branch (in its capacity as Principal Paying Agent), 60, avenue J.F. Kennedy, L-2085 Luxembourg, Grand Duchy of Luxembourg]/[BNP Paribas Securities Services (in its capacity as Principal Paying Agent), Les Grands Moulins de Pantin, 9, rue du Débarcadère 93500 Pantin, France]] and will be available on the AMF website (www.amffrance.org)/[•] [name of Regulated Market where admission to trading is sought].

[Include whichever of the following apply or specify as "Not Applicable" (N/A). Note that the numbering should remain as set out below, even if "Not Applicable" is indicated for individual paragraphs (in which the subparagraphs of the paragraphs which are not applicable can be deleted). Italics denote guidance for completing the Final Terms.]

1 Issuer:

2 (i) Series Number:

(ii) Tranche Number:

[(iii) Date on which the Notes become fungible:

Banque Fédérative du Crédit Mutuel

 $[\bullet]$ 

[•]

[Not Applicable/ The Notes will be consolidated, form a single series and be interchangeable for trading purposes with the [insert description of the Series/Tranche] [issued by the Issuer] [on [insert date]] / [on the Issue Date]/[as from the date on which the Temporary Global Note is exchanged for interest in the [Permanent Global Note/Definitive Notes] (as described in paragraph [31 (i)] below), [which is expected to occur on or about [insert date] (the "Exchange Date")].]

3 Specified Currency:

[ullet]

4	Aggregate Nominal Amount:		[•]
	(i)	Series:	[•]
	(ii)	Tranche:	[•]
5	Issue P	rice:	[•] per cent. of the Aggregate Nominal Amount [plus an amount corresponding to accrued interest from [insert date (in the case of fungible issues only, if applicable)]
6	(i) S	Specified Denominations:	[•]
			[In respect of Dematerialised French Law Notes or Notes admitted to trading on Euronext Paris, there should be one denomination only]
	(ii)	[Calculation Amount:]	[Only applicable to English Law Notes and Materialised Notes]
			$[ullet]^{10}$
7	(i) 1	Issue Date:	[•]
	[(ii)]	Interest Commencement Date:	[Specify/Issue Date/Not Applicable] <sup>11</sup>
8	Maturity Date:		[specify date. For Floating Rate Notes specify Specified Interest Payment Date falling in or nearest to the relevant month and year or a fixed date. If a fixed date, consider effects on last interest period. Maturity Date for Subordinated Notes constituting Tier 2 Capital should be at least five years from the Issue Date.]
9	Interest Basis:		[[●] per cent. Fixed Rate] [Resettable Fixed Rate] [specify reference rate] +/- [●] per cent. Floating Rate] [Fixed/Floating Rate] [TEC 10 Linked] [Zero Coupon] [Inflation Linked Interest] [CMS Linked] [Range Accrual Interest] [Inflation Linked Range Accrual Interest] (further particulars specified below)

11 **Change of Interest Basis:** 

**Redemption Basis:** 

[Specify the date(s) when any interest rate change(s)

[Subject to any purchase and cancellation or early redemption the Notes will be redeemed at [[•] /[100]] per cent. of their nominal amount on the Maturity

10

<sup>&</sup>lt;sup>10</sup> The applicable Calculation Amount (which is used for the calculation of interest and redemption amounts) will be (i) if there is only one Specified Denomination, the Specified Denomination of the relevant Notes or (ii) if there are several Specified Denominations or a minimum Specified Denomination plus higher integral multiple of another smaller amount (e.g. Specified Denominations of €100,000 and multiples of €1,000), the highest common factor of those Specified Denominations (note: there must be a common factor in the case of two or more Specified Denominations). Note that a Calculation Amount of less than 1,000 units of the relevant currency may result in practical difficulties for paying agents and/or ICSDs who should be consulted if such an amount is proposed.

An Interest Commencement Date will not be relevant for certain Notes, for example Zero Coupon Notes.

occur(s) and/or refer to the relevant paragraphs 14 to 22 below and identify there and complete

accordingly/Not Applicable]

12 **Put/Call Options:** [Noteholder Put (only for Senior Preferred Notes)]

[Issuer Call] [Not Applicable]

[(further particulars specified below)]

13 (i) **Status of the Notes:** [Senior Preferred Notes pursuant to Article L. 613-30-

> 3-I-3° of the French Codemonétaire Financier/Senior Non-Preferred Notes pursuant to Article L. 613-30-3-I-4° of the French Code monétaire

et financier/Subordinated Notes]

(ii) [Date [Board] approval for issuance of Notes obtained:

[[●] [and [●], respectively]]

(N.B. Only relevant where Board (or similar) authorisation is required for the particular tranche of Notes)

## PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE

**Fixed Rate Note Provisions:** 

[Applicable/Not Applicable]

(If not applicable, delete the remaining subparagraphs of this paragraph)

(i) Fixed Rate[(s)] of Interest: [•] per cent. per annum payable in arrear on each Specified Interest Payment Date

Specified Interest Payment Date(s): (ii)

- [•] in each year from, and including [•] to, and including, the Maturity Date [adjusted in accordance with [specify Business Day Convention and any applicable Business Centre(s) for the definition of "Business Day" 12]
- (iii) Fixed Coupon Amount[(s)]:

[•] per [Calculation Amount/Specified Denomination]

Broken Amount(s): (iv)

[Calculation Specified per Amount/ Denomination], payable on the Specified Interest Payment Date falling [in/on] [●]/ Not Applicable]

(v) Day Count Fraction: [30/360/Actual/Actual-(ICMA/ISDA)/specify option from the Conditions]

**Determination Dates:** (vi)

• in each year (insert regular interest payment dates, ignoring issue date or maturity date in the case of a last long first orcoupon. N.B. only relevant where Day Count Fraction is

Actual/Actual (ICMA))

(vii) [Party responsible for calculating the Rate(s) of Interest and Interest Amount(s) (if not the Calculation Agent)<sup>13</sup>:]

[[•]/Not applicable]

#### **Resettable Fixed Rate Note Provisions:** 15

[Applicable/Not Applicable]

<sup>12</sup> RMB Notes only.

<sup>13</sup> RMB Rate Calculation Agent must be specified for RMB Notes.

[•] per cent. per annum payable on each Specified Initial Rate of Interest: Interest Payment Date in arrear [+/-] [●] per cent. per annum First Margin: [[+/-] [•] per cent. per annum/Not Applicable] Subsequent Margin: First Reset Date:  $[\bullet]$ [Second Reset Date: [[•]/Not Applicable]] [[●] [and [●]]/Not Applicable] Subsequent Reset Date(s): Relevant Screen Page: [•] [Single Mid-Swap Rate/Mean Mid-Swap Rate] Mid-Swap Rate: [ullet]Mid-Swap term: [•] Mid-Swap Maturity: [•] (specify in relation to each Reset Date) Reset Determination Date: Relevant Time:  $[\bullet]$ [•] in each year [adjusted in accordance with [specify (ii) Specified Interest Payment Date(s): the Business Day Convention and any applicable Business Centre(s) for the definition of "Business  $Day"]^{14}$ [•] per [Calculation Amount/Specified Denomination] (iii) Fixed Coupon Amount(s): until the First Reset Date [30/360] / [Actual/Actual-([ICMA/ISDA])] / specify (iv) Day Count Fraction: other option from Conditions [Calculation Amount/Specified  $[[\bullet]]$ per (v) Broken Amount(s): Denomination], payable on the Specified Interest Payment Date falling [in/on] [•] / Not Applicable] [•] in each year (insert regular interest payment dates, (vi) Determination Date(s): ignoring the issue date or maturity date in the case of a long or short first or last coupon. NB: Only relevant where Day Count Fraction is Actual/Actual (ICMA)) [Applicable/Not Applicable] **Floating Rate Note Provisions:** (If not applicable, delete the remaining subparagraphs of this paragraph) (i) Interest Period(s):  $[\bullet]$ (ii) Specified Interest Payment Dates: [•] in each year, [subject to adjustment in accordance with the Business Day Convention set out in item (v) below]. First Interest Payment Date: (iii)  $[\bullet]$ 

[If not applicable, delete the remaining subparagraphs

of this paragraph]

-

16

<sup>14</sup> RMB Notes only.

(iv) Interest Period Date: [•] (not applicable unless different from Specified Interest Payment Dates) (v) **Business Day Convention:** [Floating Rate Business Day Convention/Following Business Day Convention/Modified Following Business Day Convention/Preceding Business Day Convention] [Not Applicable] (insert "unadjusted" if the application of the relevant business day convention is not intended to affect the Interest Accrual Period) (vi) Business Centre(s): [•](Note that this item relates to interest period end dates and not to the date and place of payment, to which item 32 relates) (vii) Manner in which the Rate(s) of Interest [Screen Rate Determination/ISDA Determination/FBF and Interest Amount is/are to be Determination] determined: (viii) Party responsible for calculating the [[•]/Not Applicable] Rate(s) of Interest and/or Interest Amount(s) (if not the Calculation Agent): Screen Rate Determination: [Applicable/Not Applicable] (ix) [[•] month [LIBOR/EURIBOR]/TEC 10] - Reference Rate: - Interest Determination Date(s): [[•]/[[TARGET] Business Days in [specify city] for [specify currency] prior to [the first day in each Interest Accrual Period/each Interest Payment Date]] – Relevant Screen Page:  $[\bullet]$ (x) ISDA Determination: [Applicable/Not Applicable] - Floating Rate Option: - Designated Maturity: [•] - Reset Date: [ullet](xi) FBF Determination: [Applicable/Not Applicable] - Floating Rate: [•] - Floating Rate Determination Date (Date  $[\bullet]$ de Détermination du Taux Var iable): (xii) Margin(s): [+/-][•] per cent. per annum (xiii) Minimum Rate of Interest: [[•] per cent. per annum/0 as per Condition 3(1)] (xiv) Maximum Rate of Interest: [•] per cent. per annum Day Count Fraction: [30/360/Actual/Actual-(ICMA/ISDA)/specify other (xv) *option from the Conditions*] [Applicable/Not Applicable] **Zero Coupon Note Provisions:** (If not applicable, delete the remaining subparagraphs of this paragraph) (i) Amortisation Yield: [•] per cent. per annum (ii) Day Count Fraction in relation to Early [30/360/Actual/Actual-(ICMA/ISDA)/specify other Redemption: option from the Conditions]

17

#### 18 **TEC 10 Linked Note Provisions:** [Applicable/Not Applicable] (If not applicable, delete the remaining sub-paragraphs of this paragraph) (i) Applicable formula to be used for [•] (Specify one the formulae from the Conditions to calculating the Rate(s) of Interest and be used for calculating the Rate(s) of Interest and Interest Amount(s): Interest Amount(s)) Interest Period(s): (ii) [•] (iii) Specified Interest Payment Dates: $[\bullet]$ **Business Day Convention:** [Floating Rate Business Day Convention/ Following (iv) Business Day Convention/Modified Following Business Day Convention/Preceding Business Day Convention] [Not Applicable] Business Centre(s): (v) [•] (Note that this item relates to interest period end dates and not to the date and place of payment to which item 32 relates) Manner in which the Rate(s) of Interest [Screen Rate Determination/ISDA (vi) is/are to be determined: Determination/FBF Determination] (vii) Interest Period Date(s): [Not Applicable/specify dates] (viii) Party responsible for calculating the [[●]/Not Applicable] Rate(s) of Interest and/or Interest Amount(s) (if not the Calculation Agent): Screen Rate Determination: (ix) [Applicable/Not Applicable] **TEC 10** Reference Rate(s): Interest Determination Date: [[•]/[TARGET] Business Days in [specify city] for [specify currency] prior to [the first day in each Interest Accrual Period/each Specified Interest Payment Date]] - Relevant Screen Page(s): [•] (x) ISDA Determination: [Applicable/Not Applicable] Floating Rate Option(s): $[\bullet]$ Designated Maturity(ies): [•] FBF Determination: [Applicable/Not Applicable] (xi) - Floating Rate: [ullet]- Floating Rate Determination Date (Date [•]

(xii) Gearing Factor:

de Détermination du Taux Var iable):

[ullet]

....

(xiii) Margin: [+/-] [ $\bullet$ ] per cent. per annum

(xiv) Minimum Rate of Interest: [[●] per cent. per annum/0 as per Condition 3(1)]

(xv) Maximum Rate of Interest: [●] per cent. per annum

(xvi) Day Count Fraction: [30/360/Actual/Actual (ICMA/ISDA)/specify other option from the Conditions]

19 **Inflation Linked Interest Note Provisions:** [Applicable/Not Applicable] (If not applicable, delete the remaining subparagraphs of this paragraph) (i) Index: [CPI/HICP] (ii) Rate of Interest: [•] per cent. per annum multiplied by the Inflation Index Ratio (iii) Party responsible for calculating the [[•]/Not Applicable] Rate(s) of Interest and/or Interest Amount(s) (if not the Calculation Agent): (iv) Interest Period(s): [•] Interest Period Date(s): [Not Applicable/specify dates] (not applicable unless (v) different from specified Interest Payment Dates) (vi) Specified Interest Payment Date(s): [•] in each year [, subject to adjustment in accordance with the Business Day Convention set out in item (viii) below] Interest Determination Date: (vii) [•] (viii) Business Day Convention: [•] (ix) Base Reference: [CPI/HICP] Daily Inflation Reference Index applicable on [specify date] (amounting to: [•]) [30/360/Actual/Actual (ICMA/ISDA)/specify other Day Count Fraction: (x) option from the Conditions] Business Centre(s): (xi) [•] (Note that this item relates to interest period end dates and not to the date and place of payment, to which item 32 relates) Minimum Rate of Interest: [[•] per cent. per annum/0 as per Condition 3(1)] (xii) (xiii) Maximum Rate of Interest: [Not Applicable]/[•] per cent. per annum 20 **Inflation Linked Range Accrual Note** [Applicable/Not Applicable] **Provisions:** (If not applicable, delete the remaining subparagraphs of this paragraph) (i) Applicable formula to be used for [•] (Specify one the formulae from the Conditions to calculating the Rate(s) of Interest and/or be used for calculating the Rate(s) of Interest and/or Interest Amount(s): Interest Amount(s)) (ii) Applicable Rate:  $[\bullet]$ HICP Index: (iii) (iv) Interest Period(s): [•] Interest Period Date(s): [Not Applicable/specify dates] (not applicable (v) unless different from Specified Interest Payment Dates) [As per [Condition 3(e)(iii)(a) of the English law (vi) Interest Determination Date(s): Notes / Condition 3(d)(iii)(a) of the French law Notes]][*specify dates*] (vii) Specified Interest Payment Dates: [•] in each year [, subject to adjustment in

accordance with the Business Day Convention set

out in item (viii) below] (viii) Business Day Convention: [Floating Rate Business Day Convention/ Following Business Day Convention/Modified Following Business Day Convention/Preceding Business Day Convention] [Not Applicable] (ix) Business Centre(s): [•] (Note that this item relates to interest period end dates and not to the date and place of payment to which item 32 relates) Party responsible for calculating the [[•]/Not Applicable] (x) Rate(s) of Interest and/or Interest Amount(s) (if not the Calculation Agent): Manner in which the Applicable Rate(s) Determination/ISDA (xi) [Screen Rate are to be determined (if not fixed rate): Determination/FBF Determination] [Not Applicable] (xii) Screen Rate Determination: [Applicable/Not Applicable] Reference Rate(s): [[•] month [LIBOR/EURIBOR/TEC 10] [[●]/[TARGET] Business Days in [specify city] for Interest Determination Date: [specify currency] prior to [the first day in each Interest Accrual Period/each Specified Interest Payment Date]] [specify for each Relevant Rate and *CMS Relevant Rate(s) if different* Relevant Screen Page(s): [•] [specify for each Relevant Rate and CMS *Relevant Rate(s) if different*] (xiii) ISDA Determination: [Applicable/Not Applicable] Floating Rate Option(s): [•] Designated Maturity(ies): (xiv) FBF Determination: [Applicable/Not Applicable] - Floating Rate: [•] - Floating Rate Determination Date (Date  $[\bullet]$ de Détermination du Taux Variable): (xv) Gearing Factor:  $[\bullet]$ (xvi) Range: [Range<sub>1</sub>] [Range<sub>2</sub>] [Range<sub>3</sub>] [Range<sub>4</sub>] [Range<sub>5</sub>] (delete as applicable) (xvii) Upper Limit: [ullet](xviii) Lower Limit:  $[\bullet]$ (xix) Minimum Rate of Interest: [[•] per cent. per annum/0 as per Condition 3(1)] (xx) Maximum Rate of Interest: [•] per cent. per annum

### 21 CMS Linked Note Provisions:

(xxi) Day Count Fraction:

[Applicable/Not Applicable]

option from the Conditions]

(If not applicable, delete the remaining subparagraphs of this paragraph)

[30/360/Actual/Actual (ICMA/ISDA)/specify other

(i) Applicable formula to be used for calculating the Rate(s) of Interest and Interest Amount(s):	[Condition $[\bullet]$ shall apply]]/[ $[\bullet]$ (specify the Condition which sets out the applicable formula, to be used for calculating the Rate(s) of Interest and Interest Amount(s))
(ii) Applicable Rate(s):	[•]
<ul><li>Applicable Rate:</li></ul>	[•]
<ul><li>Applicable Rate<sub>1</sub>:</li></ul>	[•]
<ul><li>Applicable Rate<sub>2</sub>:</li></ul>	[•]
(iii) Interest Period(s):	[•]
(iv) Specified Interest Payment Dates:	[•] in each year [, subject to adjustment in accordance with the Business Day Convention set out in item (v) below]
(v) Business Day Convention:	[Floating Rate Business Day Convention/Following Business Day Convention/Modified Following Business Day Convention] [Not Applicable]
(vi) Business Centre(s):	[•] (Note that this item relates to interest period end dates and not to the date and place of payment to which item 32 relates)
(vii) Manner in which the Rate of Interest is to be determined (if not a fixed rate):	[Screen Rate Determination/ISDA Determination/FBF Determination]
(viii) Interest Period Date(s):	[Not Applicable/specify dates] (not applicable unless different from Specified Interest Payment Dates)
(ix) Party responsible for calculating the Rate(s) of Interest and/or Interest Amount(s) (if not the Calculation Agent):	[[●]/Not Applicable]
(x) Screen Rate Determination:	[Applicable/Not Applicable]
- CMS Reference Rate(s):	$[CMS] [CMS_1] [CMS_2]$
<ul> <li>Interest Determination Date:</li> </ul>	[[•]/[TARGET] Business Days in [specify city] for [specify currency] prior to [the first day in each Interest Accrual Period/each Specified Interest Payment Date]]
<ul><li>Relevant Screen Page(s):</li></ul>	[•]
(xi) ISDA Determination:	[Applicable/Not Applicable]
<ul><li>Floating Rate Option(s):</li></ul>	[•]
<ul><li>Designated Maturity(ies):</li></ul>	[•]
- Reset Date:	[•]
(xii) FBF Determination:	[Applicable/Not Applicable]
– Floating Rate:	[•]
– Floating Rate Determination Date ( <i>Date</i>	[•]

[•] (xiii) Gearing Factor: [Applicable/Not Applicable] (xiv) Margin(s): - Margin: [+/-] [●] per cent. *per annum* - Margin<sub>1</sub>: [+/-] [●] per cent. per annum - Margin<sub>2</sub>: [+/-] [●] per cent. *per annum* [[•] per cent. per annum/0 as per Condition 3(1)] (xv) Minimum Rate of Interest: [+/-] [●] per cent. per annum (xvi) Maximum Rate of Interest: [30/360/Actual/Actual-(ICMA/ISDA)/specify other (xvii) Day Count Fraction: *option from the Conditions*] [Applicable/Not Applicable] (If not applicable, **Range Accrual Note Provisions:** delete the remaining sub-paragraphs of this paragraph). (i) Applicable formula to be used for [•] (Specify one the formulae from the Conditions to calculating the Rate(s) of Interest and/or be used for calculating the Rate(s) of Interest and/or Interest Amount(s): Interest Amount(s)) (ii) Applicable Rate [•] Relevant Rate: [Applicable Rate/CMS Rate] (iii) Interest Period(s): (iv) (v) Specified Interest Payment Dates: [•] in each year [, subject to adjustment in accordance with the Business Day Convention set out in item (vi) below] (vi) **Business Day Convention:** [Floating Rate Business Day Convention/ Following Business Day Convention/Modified Following Business Day Convention/Preceding Business Day Convention] [Not Applicable] (vii) Business Centre(s): [•] (Note that this item relates to interest period end dates and not to the date and place of payment to which item 32 relates) (viii) Manner in which the Relevant Rate (if not [Screen Rate Determination/ISDA a fixed rate) and/or the CMS Reference Determination/FBF Determination] Rates are to be determined: (ix) Interest Period Date(s): [Not Applicable/specify dates] (not applicable unless different from Specified Interest Payment Dates) Party responsible for calculating the [[•]/Not Applicable] (x) Rate(s) of Interest and/or Interest Amount(s) (if not the Calculation Agent): Screen Rate Determination: (xi) [Applicable/Not Applicable] [[•] month [LIBOR/EURIBOR/TEC 10/CMS (add Relevant Rate: relevant maturity]] CMS Reference Rate(s): [CMS<sub>1</sub>/CMS<sub>2</sub>/CMS<sub>3</sub>]

[[•]/[TARGET] Business Days in [specify city] for

Interest Determination Date:

22

[specify currency] prior to [the first day in each Interest Accrual Period/each Specified Interest Payment Date] in respect of the Relevant Rate only]

		Payment Date] in respect of the Relevant Rate only
	<ul><li>Relevant Screen Page(s):</li></ul>	[•]
(xii)	ISDA Determination:	[Applicable/Not Applicable]
	– Floating Rate Option(s):	[•]
	<ul> <li>Designated Maturity(ies):</li> </ul>	[•]
(xiii)	FBF Determination:	[Applicable/Not Applicable]
	- Floating Rate:	[•]
	<ul><li>Floating Rate Determination Date (<i>Date de Détermination du Taux Variable</i>):</li></ul>	[•]
(xiv)	Interest Observation Period:	[Each Interest Accrual Period]
(xv)	Single Underlying:	CMS <sub>1</sub> [add relevant maturity]
(xvi)	Dual Underlyings:	[Applicable/Not Applicable] (If not applicable, delete the remaining sub- paragraphs of this paragraph)
	– CMS <sub>2</sub> :	CMS [add relevant maturity]
	- CMS <sub>3</sub> :	CMS [add relevant maturity]
(xvii)	Range:	[Applicable/Not Applicable] (If not applicable, delete the remaining subparagraphs of this paragraph)
	- Range <sub>1</sub> :	[Applicable/Not Applicable] [Single Underlying/Dual Underlyings]
	- Range <sub>2</sub> :	[Applicable/Not Applicable] [Single Underlying/Dual Underlyings]
	– Range <sub>3</sub> :	[Applicable/Not Applicable] [Single Underlying/Dual Underlyings]
	- Range <sub>4</sub> :	[Applicable/Not Applicable] [Single Underlying/Dual Underlyings]
	- Range <sub>5</sub> :	[Applicable/Not Applicable] [Single Underlying/Dual Underlyings]
(xviii)	Range Accrual Day(s):	[•]
(xix)	Lower Limit:	[•]
(xx)	Upper Limit:	[•]
(xxi) Barrier Level Conditions:		[Applicable/Not Applicable] (If not applicable, delete the remaining sub- paragraphs of this paragraph)
	- Barrier Level <sub>1</sub> :	[•]
	- Barrier Level <sub>2</sub> :	[•]
(xxii)	Minimum Rate of Interest:	[[●] per cent. per annum/0 as per Condition 3(l)]
() Interest the of little of.		

(xxiii) Maximum Rate of Interest: [•] per cent. per annum

(xxiv) Day Count Fraction: [30/360/Actual/Actual (ICMA/ISDA)/specify other

option from the Conditions]

### PROVISIONS RELATING TO REDEMPTION

23 **Issuer Call Option:** [Applicable/Not Applicable]

(If not applicable, delete the remaining sub-

paragraphs of this paragraph)

(i) Optional Redemption Date(s): [•] (in case of Subordinated Notes, at least five

years from Issue Date of first Tranche of

Subordinated Notes)

Optional Redemption Amount(s) of each (ii)

Note:

[[•] per Calculation Amount] / [Condition 4(b)(B) applies (applicable only in respect of Inflation

Linked Notes)]

(iii) If redeemable in part:

> (a) Minimum nominal amount to be redeemed:

[•] per Calculation Amount

Maximum nominal amount to (b) be redeemed:

[•] per Calculation Amount

Issuer's Notice Period:

 $[\bullet]^{15}$  days

**Noteholder Put Option:** 24

[Applicable (only for Senior Preferred Notes)/Not

Applicable]

(If not applicable, delete the remaining sub-

paragraphs of this paragraph)

(i) Optional Redemption Date(s): [•]

(ii) Optional Redemption Amount(s) of each Note:

[[•] per Calculation Amount] / [Condition 4(b)(B) applies (applicable only in respect of Inflation Linked Notes)]

(iii) Noteholders' Notice Period:  $[\bullet]^{16}$  days

25 **Final Redemption Amount:**  [•] per Calculation Amount

26 **Early Redemption Amount:**  [Applicable/Not Applicable]

(If not applicable, delete the remaining sub-

paragraphs of this paragraph)

(i) Early Redemption Amount(s) of each Note payable on redemption for taxation reasons or on Event of Default:

[[•] per Calculation Amount / Fair Market Value Redemption Amount] / [Condition 4(b)(B) applies (applicable only in respect of Inflation Linked Notes)]

Redemption for taxation reasons permitted (ii) on days other than Specified Interest

[Yes/No]

<sup>15</sup> Regarding English Law Notes, as long as the Notes are held in global form, the Issuer's Notice Period must be a minimum of five Clearing System Business Days.

<sup>16</sup> Regarding English Law Notes, as long as the Notes are held in global form, the Issuer's Notice Period must be a minimum of five Clearing System Business Days.

Payment Dates:

(iii) Unmatured Coupons to become void upon early redemption:

[Yes/No/Not Applicable]

27 Waiver of Set-off:

[Applicable/Not Applicable]

28 [Events of Default in respect of Senior Preferred Notes:

[Applicable/Not Applicable]]

29 [Redemption upon occurrence of a MREL or TLAC Disqualification Event in respect of Senior Non-Preferred Notes:

[Applicable/Not Applicable]]

30 : [Events of Default in respect of Senior Non-Preferred Notes:

[[Applicable. The provisions of Condition [8(a) of the Terms and Conditions of the English Law Notes /8(a) of the Terms and Conditions of the French Law Notes] shall apply *mutatis mutandis* to the Senior Non-Preferred Notes]/[Not Applicable]]

#### GENERAL PROVISIONS APPLICABLE TO THE NOTES

### 31 Form of Notes:

(i) Form:

[The following elections apply in respect of English Law Notes:]

[Temporary Global Note exchangeable on [●] (the "Exchange Date"), subject to postponement as provided in the Temporary Global Note for a Permanent Global Note which is exchangeable for Definitive Notes in the limited circumstances specified in the Permanent Global Note]

[The following elections apply in respect of French Law Notes:]

[Dematerialised Notes/Materialised Notes] [Materialised Notes are only in bearer form and can only be issued outside France]

[The following elections apply in respect of Dematerialised Notes: [Bearer form (au porteur) / [Registered form (au nominatif)]

[The following information is required in respect of Dematerialised Notes in fully registered form (au nominatif pur) if the registration agent in respect of a Series of Notes is not the Registration Agent: [The Registration Agent in respect of the Notes is [Insert name]]

[The following elections apply in respect of Materialised Notes: [Temporary Global Certificate exchangeable for Definitive Materialised Notes on [•] (the "Exchange

**Date**"), subject to postponement as provided in the Temporary Global Certificate]]

[Temporary Global Note exchangeable for Definitive Notes on [•] days' notice]

[Permanent Global Note exchangeable for Definitive Notes in the limited circumstances specified in the Permanent Global Note]

(ii) [New Global Note:]

[Yes/No]

[In respect of English Law Notes only]

(iii) Applicable TEFRA exemptions:

[C Rules/D Rules/Not Applicable]

32 Financial Centre(s):

[Not Applicable/give details. Note that this paragraph relates to the date of payment, and not the end dates of interest periods for the purposes of calculating the amount of interest, to which sub-paragraphs 16(vi), 18(v), 19(xi), 20(ix), 21(vi) and 22(vii) relate]

Talons for future Coupons or Receipts to be attached to Definitive Notes (and dates on which such Talons mature):

[Yes/No. As the Notes have more than 27 coupon payments, talons may be required if, on exchange into definitive form, more than 27 coupon payments are still to be made.]

34 Details relating to Instalment Notes:

[Not Applicable/Give details]

(i) Instalment Amount(s):

[•]

(ii) Instalment Date(s):

- [•]
- (iii) Minimum Instalment Amount:
- [ullet]
- (iv) Maximum Instalment Amount:
- [ullet]

35 Redenomination provisions:

[Not Applicable/The provisions in Condition 1 apply]

36 Consolidation provisions:

[Not Applicable/The provisions in [Condition 13 of the English Law Conditions/Condition 13 of the French Law Conditions] apply]

**Purchase in accordance with Article L.213-1 A** and **D.213-1 A of the French** *Code monétaire et financier*:

[Applicable/Not Applicable]

Any applicable currency disruption<sup>17</sup>:

[Not Applicable/As per [Condition 5(i) of the English Law Conditions]/Condition 5(h) of the French Law Conditions]

39 [Masse (Condition 9 of the Terms and Conditions of the French Law Notes):]

(delete paragraph in case of English Law Notes)

[[Full Masse]/[Contractual Masse] shall apply (Note that (i) in respect of any Tranche of Notes issued outside France, Condition 9(b) (Contractual Masse) may be elected by the

<sup>17</sup> RMB Notes only.

Issuer, and (ii) in respect of any Tranche of Notes not issued outside France, Condition 9(a) (Full Masse) shall apply)

- (i) Representative:
- (ii) Alternative Representative:
- (iii) Remuneration of Representative:
- 40 Governing law:

- 41 [Exclusion of the possibility to request identification information of the Noteholders as provided by Condition 1(a)(i) of the French Law Notes:]
- 42 Prohibition of Sales to EEA Retail Investors:

- [●] (specify name and address)
- [●] (specify name and address)
- [•] (if applicable, specify the amount and payment date)

The Notes [and the Receipts, the Coupons and the Talons] and any non-contractual obligations arising out of or in connection with the Notes [and the Receipts, the Coupons and the Talons] will be governed by, and shall be construed in accordance with, [English law / French law] /[in the case of English Law Notes: English law, except for Condition 2 (Status of the Notes) which shall be governed by, and construed in accordance with, French law].

[Applicable] (If the possibility to request identification information of the Noteholders as provided by Condition I(a)(i) of the French Law Notes is contemplated, delete this paragraph)

[Applicable/Not Applicable ]

(If the offer of the Notes is concluded prior to 1 January 2018, or on and after that date the Notes clearly do not constitute "packaged" products, "Not Applicable" should be specified. If the offer of the Notes will be concluded on or after 1 January 2018 and the Notes may constitute "packaged" products and no KID will be prepared, "Applicable" should be specified.)

### RESPONSIBILITY

The Issuer accepts responsibility for the information contained in these Final Terms.

[(Relevant third party information) has been extracted from (specify source). The Issuer confirms that such information has been accurately reproduced and that, so far as it is aware, and is able to ascertain from information published by (specify source), no facts have been omitted which would render the reproduced information inaccurate or misleading.]

Signed on	behalf of the Issuer:
By:	
	Duly authorised

#### PART B – OTHER INFORMATION

### 1 LISTING AND ADMISSION TO TRADING APPLICATION

(i) Listing and admission to trading:

[Application has been made by the Issuer (or on its behalf) for the Notes to be admitted to trading on [Euronext Paris] [listed on the official list of, and] [admitted to trading on the Regulated Market of the Luxembourg Stock Exchange/the EuroMTF market/[•]] with effect from [•].] [Application is expected to be made by the Issuer (or on its behalf) for the Notes to be admitted to trading on [Euronext Paris] [listed on the official list of, and] [admitted to trading on the Regulated Market of the Luxembourg Stock Exchange/EuroMTF Market/[•]] with effect from [•]] [Not Applicable.]

(Where documenting a fungible issue need to indicate that original securities are already admitted to trading)

[The first/(specify)] Tranche(s) of the Notes are already listed from [its/their respective] issue date.]

(ii) Estimate of total expenses related to admission to trading:

[•][(including the AMF's fees)]

## 2 RATINGS

Ratings:

[The Notes to be issued [have been/are expected to be] rated]: [The following ratings reflect ratings assigned to Notes of this type issued under the Programme generally]

[S&P: [●]] [Moody's: [●]] [Fitch Ratings: [●]] [Other: [●]]

Insert one (or more) of the following options, as applicable:

[[Insert credit rating agency/ies] [is/are] established in the European Union and [has/have each] applied for registration under Regulation (EC) No 1060/2009, although notification of the corresponding registration decision has not yet been provided by the relevant competent authority.]<sup>18</sup>

[[Insert credit rating agency/ies] [is/are] established in the European Union and registered under

252

It is important to liaise with the Issuer and/or the relevant credit rating agencies to determine (i) the specific legal entity which will issue the credit ratings, and (ii) the status of any application which has been made to the relevant competent authority by that entity. It is recommended that these enquiries are made at an early stage to allow sufficient time for the information to be obtained

Regulation (EC) No 1060/2009.]

[[Insert credit rating agency/ies] [is/are] not established in the European Union and [has/have] not applied for registration under Regulation (EC) No 1060/2009.]

(The above disclosure should reflect the rating allocated to Notes of the type being issued under the Programme generally or, where the issue has been specifically rated, that rating.)

Issue Date on the basis of the Issue Price. It is not

an indication of future yield.]

#### [INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE ISSUE] 3

Need to include a description of any interest, including conflicting ones, that is material to the issue/offer, detailing the persons involved and the nature of the interest. May be satisfied by the inclusion of the following statement:

["[Except for the commissions related to the issue of the Notes paid to the [Managers]], so far as the Issuer is aware, no person involved in the offer of the Notes has an interest material to the issue."]

# 1

1	[REASONS FOR THE ISSUE, ESTIMATED NET PROCEEDS AND TOTAL EXPENSES			
	(i) Reasons for the offer:	[•]		
		(See "Use of Proceeds" wording in the Base Prospectus – if reasons for offer different from making profit and/or hedging certain risks will need to include those reasons here.)		
	(ii) Estimated net proceeds:	[•]		
		(If proceeds are intended for more than one use wil need to split out and present in order of priority. If proceeds insufficient to fund all proposed uses state amount and sources of other funding.)		
	(iii) Estimated total expenses:	[•] [Include breakdown of expenses.] <sup>19</sup>		
5	[Fixed Rate Notes only - YIELD]			
	Indication of yield:	[•]		
		[As set out above, the yield is calculated at the		

# [Floating Rate Notes only – HISTORIC INTEREST RATES]

Details of historic [LIBOR/EURIBOR/CMS Rate/TEC 10/replicate other rates as specified in the Conditions] can be obtained from [Reuters].

<sup>19</sup> Required for derivative securities to which Annex XII to the Prospectus Directive Regulation applies.

# 7 [Inflation Linked Notes/ Inflation Linked Range Accrual Notes only – PERFORMANCE OF INDEX AND OTHER INFORMATION CONCERNING THE UNDERLYING]

- (i) Name of underlying index: [Consumer Price Index excluding tobacco for all households in metropolitan France ("CPI") as calculated and published monthly by the *Institut National de la Statistique et des Etudes Economiques.* / Harmonised Index of Consumer Prices excluding tobacco measuring the rate of inflation in the European Monetary Union excluding tobacco ("HICP") as calculated and published by Eurostat].
- (ii) Information about the index, its volatility and past and future performance can be obtained: [•]

The Issuer [intends to provide post-issuance information [specify what information will be reported and where it can be obtained] [does not intend to provide post-issuance information].

#### 8 OPERATIONAL INFORMATION

ISIN Code:

Common Code:

Any clearing system(s) other than Euroclear Bank SA/NV and Clearstream Banking, S.A., Euroclear France and the relevant identification number(s):

Delivery:

Names and addresses of additional Paying Agent(s) (if any):

Intended to be held in a manner which would allow Eurosystem eligibility:

[•] [until the Exchange Date, [•] thereafter]

[•] [until the Exchange Date, [•] thereafter]

[Not Applicable/Give name(s) and number(s)]

Delivery [against/free of] payment

[Not Applicable/Give name(s), addresses]

Yes.

Note that the designation "yes" simply means that the Notes are intended upon issue to be deposited with one of the International Central Securities Depositories (i.e. Euroclear Bank SA/NV and Clearstream Banking, S.A.) as common safekeeper and does not necessarily mean that the Notes will be recognised as eligible collateral for Eurosystem monetary policy and intra-day credit operations by the Eurosystem either upon issue or at any or all times during their life. Such recognition will depend upon satisfaction of the Eurosystem eligibility criteria.] [include this text if "yes" selected in which case the English Law Notes must be issued in NGN Form unless they are deposited with Euroclear France as central depositary]

ſΝo.

Whilst the designation is specified as "no" at the date of these Final Terms, should the Eurosystem eligibility criteria be amended in the future such that the Notes are capable of meeting them the Notes may then be deposited with one of the Central Securities Depositories (i.e. Euroclear Bank SA/NV and Clearstream Banking, S.A.) as common safekeeper. Note that this does not necessarily mean

that the Notes will then be recognised as eligible collateral for Eurosystem monetary policy and intra day credit operations by the Eurosystem at any time during their life. Such recognition will depend upon the ECB being satisfied that Eurosystem eligibility criteria have been met.]

#### 9 DISTRIBUTION

(i) Method of distribution: [Syndicated/Non-syndicated]

(ii) If syndicated:

(a) Names of Managers: [Not Applicable/give names]

(Include names of entities agreeing to underwrite the issue on a firm commitment basis and names of the entities agreeing to place the issue without a firm commitment or on a "best efforts" basis if such entities are not the same as the Managers)

(b) Stabilising Manager(s) if any: [Not Applicable/give name]

(iii) If non-syndicated, name of Dealer: [Not Applicable/give name]

(iv) US Selling Restrictions (Categories of potential investors to which the Notes are

offered):

[Reg. S Compliance Category 2 applies to the

Notes];

[TEFRA C/TEFRA D/TEFRA Not Applicable]

#### FORM OF RETAIL FINAL TERMS

(FOR USE IN CONNECTION WITH ISSUES OF NOTES WITH A DENOMINATION OF LESS THAN €100,000 TO BE ADMITTED TO TRADING ON AN EU REGULATED MARKET AND/OR OFFERED TO THE PUBLIC IN THE EUROPEAN ECONOMIC AREA)

#### FINAL TERMS dated [●]

[LOGO, if document is printed]

# BANQUE FÉDÉRATIVE DU CRÉDIT MUTUEL Euro 45,000,000,000 Euro Medium Term Note Programme (The "Programme")

Series No: [●]
Tranche No: [●]

Issue of [Aggregate Nominal Amount of Tranche] [Title of Notes] (the "Notes") under the Programme

Issued by Banque Fédérative du Crédit Mutuel

#### Name(s) of Dealer(s)

[Any person making or intending to make an offer of the Notes may only do so[(i) in those Non-Exempt Offer Jurisdictions mentioned in Paragraph [9 of Part B] below, provided such person is a Dealer [or an Authorised Offeror (as such term is defined in the Base Prospectus)] and that such offer is made during the Offer Period specified for such purpose therein and that any conditions relevant to the use of the Base Prospectus; or (ii) otherwise] in circumstances in which no obligation arises for the Issuer or any Dealer to publish a prospectus pursuant to Article 3 of the Prospectus Directive or supplement a prospectus pursuant to Article 16 of the Prospectus Directive, in each case, in relation to such offer.

Neither the Issuer nor any Dealer has authorised, nor do they authorise, the making of any offer of Notes in any other circumstances.]

The expression "**Prospectus Directive**" means Directive 2003/71/EC of 4 November 2003 on the prospectus to be published when securities are offered to the public or admitted to trading, as amended, and includes any relevant implementing measure in the Relevant Member State.

[In case of an offer of Notes initiated under the Base Prospectus dated 6 July 2017 which received visa no. 17-339 from the *Autorité des marchés financiers* (the "**AMF**") that shall be continued beyond the validity of this Base Prospectus, insert the following text: The validity of the Base Prospectus dated 6 July 2017, under which the Notes described in these Final Terms have been offered, ends on 5 July 2018.

From this point in time, these Final Terms are to be read in conjunction with the most recent base prospectus of the Issuer for the issuance of Notes (including, for the avoidance of doubt, the Conditions contained in such most recent base prospectus) which follows such most recent base prospectus and any reference in these Final Terms to "Base Prospectus" shall be read as a reference to that most recent base prospectus. Such most recent base prospectus of the Issuer for the issuance of Notes will be available for viewing at [address] during normal business hours [and] [website] and copies may be obtained from [address] and will be available on the AMF website www.amf-france.org.]

#### PART A – CONTRACTUAL TERMS

[Applicable from 1 January 2018: **PROHIBITION OF SALES TO EUROPEAN ECONOMIC AREA RETAIL INVESTORS** – The Notes are not intended, from 1 January 2018, to be offered, sold or otherwise made available to and should not be offered, sold, or otherwise made available to any retail investor in the European Economic Area. For these purposes, a "retail investor" means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU ("**MiFID II**"); (ii) a customer within the meaning of Directive 2002/92/EC ("**IMD**"), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II, or (iii) not a qualified investor as defined in Directive 2003/7/EC (as amended, the "**Prospectus Directive**"). Consequently, no key information document required by Regulation (EU) No. 1286/2014 (the "**PRIIPs Regulation**") for offering or selling the Notes or otherwise making them available to retail investors in the European Economic Area has been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the European Economic Area may be unlawful under the PRIIPs Regulation.]

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions set forth under the heading ["Terms and Conditions of the English Law Notes"] "Terms and Conditions of the French Law Notes"] in the Base Prospectus dated 6 July 2017 which received visa no. 17-339 from the Autorité des marchés financiers (the "AMF") on 6 July 2017 [and the supplement[s] to the Base Prospectus dated [•] which received visa no. [•] from the AMF on [•] which [together] constitute[s] a base prospectus for the purposes of the Prospectus Directive. This document constitutes the Final Terms of the Notes described herein for the purposes of Article 5.4 of the Prospectus Directive and must be read in conjunction with such Base Prospectus [as so supplemented]. Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of these Final Terms and the Base Prospectus [as so supplemented]. However, a summary of the issue of the Notes is annexed to these Final Terms. The Base Prospectus [and/,] the supplement[s] to the Base Prospectus] [and the Final Terms] [is] [are] available for viewing at Banque Fédérative du Crédit Mutuel, 34 rue du Wacken 67000 Strasbourg and www.bfcm.creditmutuel.fr and copies may be obtained from [Banque Fédérative du Crédit Mutuel, 34, rue du Wacken 67000 Strasbourg and from [BNP Paribas Security Services, Luxembourg Branch (in its capacity as Principal Paying Agent), 60, avenue J.F. Kennedy, L-2085 Luxembourg, Grand Duchy of Luxembourg]/ [BNP Paribas Securities Services (in its capacity as Principal Paying Agent), Les Grands Moulins de Pantin, 9, rue du Débarcadère 93500 Pantin, France]] and will be available on [the AMF website www.amf-france.org]/[•] [name of Regulated Market where admission to trading is sought].

The following alternative language applies if the first tranche of an issue which is being increased was issued under a Base Prospectus with an earlier date.

Terms used herein shall be deemed to be defined as such for the purposes of the English law terms and of Notes conditions the which are the [2005/2006/March 2007/July 2007/2008/2009/2010/2011/2012/2013/2014/2015/2016 EMTN Conditions (the "Conditions") which are incorporated by reference in the Base Prospectus dated 6 July 2017 which received visa no.17-339 from the Autorité des marchés financiers (the "AMF") on 6 July 2017. This document constitutes the Final Terms of the Notes described herein for the purposes of Article 5.4 of the Prospectus Directive and must be read in conjunction with the Base Prospectus dated 6 July 2017 [and the supplement[s] to the Base Prospectus dated [•] which received visa no. [●] from the AMF on [●]], which [together] constitute[s] a base prospectus for the purposes of the Prospectus Directive. Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of these Final Terms and the Base Prospectus [(as so supplemented)] and the [2005/2006/March 2007/July 2007/2008/2009/2010/2011/2012/2013/2014/2015/2016] EMTN Conditions. However, a summary of the issue of the Notes is annexed to these Final Terms. [The [Base Prospectus] [and/,] the supplement[s] to the Base Prospectus and the Final Terms [is] [are] available for viewing at Banque Fédérative du Crédit Mutuel, 34 rue du Wacken 67000 Strasbourg and www.bfcm.creditmutuel.fr, and copies may be obtained from [Banque Fédérative du Crédit Mutuel, 34, rue du Wacken 67000 Strasbourg and from [BNP Paribas Security Services, Luxembourg Branch (in its capacity as Principal Paying Agent), 60, avenue J.F.

Kennedy, L-2085 Luxembourg, Grand Duchy of Luxembourg]/ [BNP Paribas Securities Services (in its capacity as Principal Paying Agent), Les Grands Moulins de Pantin, 9, rue du Débarcadère 93500 Pantin, France]] and will be available on the AMF website (www.amf-france.org)/ [●] [name of Regulated Market where admission to trading is sought].

[Include whichever of the following apply or specify as "Not Applicable" (N/A). Note that the numbering should remain as set out below, even if "Not Applicable" is indicated for individual paragraphs or sub-paragraphs. Italics denote guidance for completing the Final Terms.]

1	Issue	r <b>:</b>	Banque Fédérative du Crédit Mutuel	
2	(i) Series Number:		[•]	
	(ii)	Tranche Number:	[•]	
	[(iii) Date on which the Notes become fungible:		[Not Applicable/ The Notes will be consolidated, form a single series and be interchangeable for trading purposes with the [insert description of the Series/Tranche] [issued by the Issuer] [on [insert date]]/[on the Issue Date]/[as from the date on which the Temporary Global Note is exchanged for interest in the [Permanent Global Note/Definitive Notes] (as described in paragraph [29 (i)] below), [which is expected to occur on or about [insert date] (the "Exchange Date")].]	
3	Specified Currency:		[•]	
4	Aggregate Nominal Amount:		[•]	
	(i)	Series:	[●]	
	(ii)	Tranche:	[●]	
5	Issue Price:		[•] per cent. of the Aggregate Nominal Amount [plus an amount corresponding to accrued interest from [insert date] (in the case of fungible issues only, if applicable)]	
6	(i)	Specified Denominations:	[•]	
			[In respect of [Dematerialised French Law] Notes or Notes admitted to trading on Euronext Paris, there should be one denomination only]	
	(ii)	[Calculation Amount:]	[Only applicable to English Law Notes]	
			$[ullet]^1$	
7	(i)	Issue Date:	[•]	
	[(ii)]	<b>Interest Commencement Date:</b>	[specify/Issue Date/Not Applicable] <sup>2</sup>	

The applicable Calculation Amount (which is used for the calculation of interest and redemption amounts) will be (i) if there is only one Specified Denomination, the Specified Denomination of the relevant Notes or (ii) if there are several Specified Denominations or a minimum Specified Denomination plus higher integral multiple of another smaller amount (e.g. Specified Denominations of €50,000 €100,000 and multiples of €1,000), the highest common factor of those Specified Denominations (note: there must be a common factor in the case of two or more Specified Denominations). Note that a Calculation Amount of less than 1,000 units of the relevant currency may result in practical difficulties for paying agents and/or ICSDs who should be consulted if such an amount is proposed.

**8** Maturity Date:

[specify date. For Floating Rate Notes specify Specified Interest Payment Date falling in or nearest to the relevant month and year] or a fixed date. Consider effects on last interest period.

9 Interest Basis:

[[•] per cent. Fixed Rate]
[Resettable Fixed Rate]

[specify reference rate] +/- [•] per cent. Floating

Rate]

[Fixed/Floating Rate] [TEC 10 Linked] [Zero Coupon]

[Inflation Linked Interest]

[CMS Linked]

[Range Accrual Interest]

[Inflation Linked Range Accrual Interest] (further particulars specified below)

10 Redemption Basis:

[Subject to any purchase and cancellation or early redemption the Notes will be redeemed at [[•]/[100]]per cent. of their nominal amount on the Maturity Date.]

11 Change of Interest Basis:

[specify the date(s) when any interest rate change(s) occur(s) and/or refer to the relevant paragraphs 14 to 22 below and identify there and complete accordingly/ Not Applicable]

12 Put/Call Options:

[Noteholder Put] [Issuer Call] [Not Applicable]

[(further particulars specified below)]

13 (i) Status of the Notes:

Senior Preferred Notes pursuant to Article L. 613-30-3-I-3° of the French *Code monétaire et financier* 

(ii) [Date [Board] approval for issuance of Notes obtained:]

[[●] [and [●], respectively]]

(N.B. Only relevant where Board (or similar) authorisation is required for the particular tranche of Notes)

#### PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE

14 Fixed Rate Note Provisions:

[Applicable/Not Applicable]

(If not applicable, delete the remaining subparagraphs of this paragraph)

(i) Fixed Rate[(s)] of Interest:

[•] per cent. *per annum* payable in arrear on each Specified Interest Payment Date

(ii) Specified Interest Payment Date(s):

[●] in each year from, and including [●] to, and including, the Maturity Date [adjusted in accordance with [specify Business Day Convention and any applicable Business Centre(s) for the definition of "Business Day"<sup>3</sup>]

<sup>&</sup>lt;sup>2</sup> An Interest Commencement Date will not be relevant for certain Notes, for example Zero Coupon Notes.

<sup>3</sup> RMB Notes only.

(iii)	Fixed Coupon Amount[(s)]:	[•] per [Calculation Amount/Specified Denomination]
(iv)	Broken Amount(s):	[[•] per [Calculation Amount/Specified Denomination], payable on the Interest Payment Date falling [in/on] [•]/Not Applicable]
(v)	Day Count Fraction:	[30/360/Actual/Actual-(ICMA/ISDA)/specify other option from the Conditions]
(vi)	Determination Dates:	[•] in each year (insert regular interest payment dates, ignoring issue date or maturity date in the case of a long or short first or last coupon. N.B. only relevant where Day Count Fraction is Actual/Actual (ICMA))
(vii)	[Party responsible for calculating the Rate(s) of Interest and Interest Amount(s) (if not the Calculation Agent) <sup>4</sup> :]	[[●]/Not Applicable]
Resetta	able Fixed Rate Note Provisions	[Applicable/Not Applicable]
		[If not applicable, delete the remaining subparagraphs of this paragraph]
(i) In	nitial Rate of Interest:	[•] per cent. <i>per annum</i> payable on each Specified Interest Payment Date in arrear
_	First Margin:	[+/-] [●] per cent. <i>per annum</i>
_	Subsequent Margin:	[[+/-] [●] per cent. <i>per annum</i> /Not Applicable]
_	First Reset Date:	[•]
_	[Second Reset Date:	[[●]/Not Applicable]]
_	Subsequent Reset Date(s):	[[ullet]] [and $[ullet]$ ]/Not Applicable]
-	Relevant Screen Page:	[•]
-	Mid-Swap Rate:	[Single Mid-Swap Rate/Mean Mid-Swap Rate]
_	Mid-Swap term:	[•]
_	Mid-Swap Maturity:	[•]
_	Reset Determination Date:	[●] (specify in relation to each Reset Date)
_	Relevant Time:	[•]
(ii) S <sub>l</sub>	pecified Interest Payment Date(s):	[•] in each year [adjusted in accordance with [specify the Business Day Convention and any applicable Business Centre(s) for the definition of "Business Day"] <sup>5</sup> ]
(iii) Fi	ixed Coupon Amount(s):	[•] per [Calculation Amount/Specified Denomination] until the First Reset Date
(iv) D	ay Count Fraction:	[30/360] / [Actual/Actual-([ICMA/ISDA])] /

 $<sup>^4</sup>$   $\,\,$  RMB Rate Calculation Agent must be specified for RMB Notes.

<sup>&</sup>lt;sup>5</sup> RMB Notes only.

specify other option from Conditions [Calculation Amount/Specified  $[\bullet]$ per (v) Broken Amount(s): Denomination], payable on the Specified Interest Payment Date falling [in/on] [•] / Not Applicable] [•] in each year (insert regular interest payment (vi) Determination Date(s): dates, ignoring the issue date or maturity date in the case of a long or short first or last coupon. NB: Only relevant where Day Count Fraction is Actual/Actual (ICMA)) **Floating Rate Note Provisions:** [Applicable/Not Applicable] (If not applicable, delete the remaining subparagraphs of this paragraph) Interest Period(s): (i) [•] Specified Interest Payment Dates: [•] in each year, [subject to adjustment in (ii) accordance with the Business Day Convention set out in item (v) below] (iii) First Interest Payment Date: [•] (iv) Interest Period Date: [•] (not applicable unless different from Specified Interest Payment Dates) **Business Day Convention:** [Floating Rate Business Day Convention/ (v)

Following Business Day Convention/ Modified Following Business Day Convention/ Preceding Business Day Convention] [Not Applicable] (insert "unadjusted" if the application of the relevant business day convention is not intended to affect the Interest Accrual Period)

- [•] (Note that this item relates to interest period end dates and not to the date and place of payment, to which item 30 relates)
- (vii) Manner in which the Rate(s) of Interest and Interest Amount are to be determined:

[Screen Rate Determination/ISDA Determination/FBF Determination]

- (viii) Party responsible for calculating the Rate(s) of Interest and/or Interest Amount(s) (if not the Calculation Agent):
- [[•]/Not Applicable]

(ix) Screen Rate Determination:

- Reference Rate:

Business Centre(s):

[Applicable/Not Applicable]

- [[•] month [LIBOR/EURIBOR]/TEC 10]
- Interest Determination Date(s):
- [•] [[TARGET] Business Days in [specify city] for [specify currency] prior to [the first day in each Interest Accrual Period/each Interest Payment Date]]
- Relevant Screen Page
- [•]

(x) ISDA Determination:

[Applicable/Not Applicable]

Floating Rate Option:

 $[\bullet]$ 

(vi)

Designated Maturity: [•] Reset Date:  $[\bullet]$ (xi) FBF Determination: [Applicable/Not Applicable] - Floating Rate:  $[\bullet]$ – Floating Rate Determination Date (*Date* [•] de Détermination du Taux Variable): (xii) Margin(s): [+/-][•] per cent. per annum (xiii) Minimum Rate of Interest: [[•] per cent. per annum/0 as per Condition 3(1)] (xiv) Maximum Rate of Interest: [•] per cent. per annum [30/360/Actual/Actual-(ICMA/ISDA)/specify other Day Count Fraction: option from the Conditions] [Applicable/Not Applicable] **Zero Coupon Note Provisions** (If not applicable, delete the remaining subparagraphs of this paragraph) (i) Amortisation Yield: [•] per cent. per annum (ii) Day Count Fraction in relation to Early [30/360/Actual/Actual-(ICMA/ISDA)/specify other Redemption: option from the Conditions] **TEC 10 Linked Note Provisions:** [Applicable/Not Applicable] (If not applicable, delete the remaining sub-paragraphs of this paragraph) (i) Applicable formula to be used [•] (Specify one the formulae from the Conditions calculating the Rate(s) of Interest to be used for calculating the Rate(s) of Interest and Interest Amount(s): Interest Amount(s)) (ii) Interest Period(s):  $[\bullet]$ Specified Interest Payment Dates: [ullet](iii) (iv) **Business Day Convention:** [Floating Rate Business Day Convention/ Following Business Day Convention/Modified Following Business Day Convention/Preceding Business Day Convention] [Not Applicable] Business Centre(s): (v) [•] (Note that this item relates to interest period end dates and not to the date and place of payment to which item 30 relates) Determination/ISDA (vi) Manner in which the Rate(s) of Interest [Screen Rate is/are to be determined: Determination/FBF Determination] Interest Period Date(s): (vii) [Not Applicable/specify dates] (viii) Party responsible for calculating the Rate(s) [[•]/Not Applicable] of Interest and/or Interest Amount(s) (if not the Calculation Agent): (ix) Screen Rate Determination: [Applicable/Not Applicable] **TEC 10** – Reference Rate(s): [[•]/[TARGET] Business Days in [specify city] for Interest Determination Date:

[specify currency] prior to [the first day in each

17

Payment Date]] Relevant Screen Page(s): [•] (x) ISDA Determination: [Applicable/Not Applicable] Floating Rate Option(s): Designated Maturity(ies): [•] FBF Determination: (xi) [Applicable/Not Applicable] - Floating Rate: [•] - Floating Rate Determination Date (Date [•] de Détermination du Taux Variable): (xii) Gearing Factor:  $[\bullet]$ (xiii) Margin: [+/-] [●] per cent. per annum (xiv) Minimum Rate of Interest: [[•] per cent. per annum/0 as per Condition 3(1)] (xv) Maximum Rate of Interest: [•] per cent. per annum (xvi) Day Count Fraction: [30/360/Actual/Actual (ICMA/ISDA)/specify other *option from the Conditions*] **Inflation Linked Interest Note Provisions** [Applicable/Not Applicable] (If not applicable, delete the remaining subparagraphs of this paragraph) (i) [CPI/HICP] Index: Rate of Interest: [•] per cent. per annum multiplied by the Inflation (ii) Index Ratio (iii) Party responsible for calculating the Rate(s) [[•]/Not Applicable] of Interest and/or Interest Amount(s) (if not the Calculation Agent): (iv) Interest Period(s):  $[\bullet]$ Interest Period Date(s): [Not Applicable/specify dates] (not applicable (v) unless different from Specified Interest Payment Dates) Specified Interest Payment Date(s): [•] in each year [, subject to adjustment in (vi) accordance with the Business Day Convention set out in item (viii) below] (vii) Interest Determination Date:  $[\bullet]$ (viii) Business Day Convention: [•] (ix) Base Reference: [CPI/HICP] Daily Inflation Reference Index applicable on [specify date] (amounting to: [•]) (x) Day Count Fraction: [30/360/Actual/Actual-(ICMA/ISDA)/specify other option from the Conditions] Business Centre(s): [•] (Note that this item relates to interest period (xi) end dates and not to the date and place of payment, to which item 30 relates)

Interest Accrual Period/each Specified Interest

(xii) Minimum Rate of Interest: [[●] per cent. per annum/0 as per Condition 3(l)]

(xiii) Maximum Rate of Interest: [Not Applicable]/[•] per cent. per annum

20 Inflation Linked Range Accrual Note Provisions: [Applicable/Not Applicable]

(If not applicable, delete the remaining subparagraphs of this paragraph)

(i) Applicable formula to be used for [●] (S<sub>1</sub> calculating the Rate(s) of Interest and/or to be Interest Amount(s): and/or

[•] (Specify one the formulae from the Conditions to be used for calculating the Rate(s) of Interest and/or Interest Amount(s))

(ii) Applicable Rate: [●]

(iii) Index: HICP

(iv) Interest Period(s): [●]

(v) Interest Period Date(s): [Not Applicable/specify dates] (not applicable

unless different from Specified Interest Payment

Dates)

(vi) Interest Determination Date(s): [As per [Condition 3(e)(iii)(a) of the English law

Notes / Condition 3(d)(iii)(a) of the French law

Notes]][*specify dates*]

(vii) Specified Interest Payment Dates: [●]in each year [, subject to adjustment in

accordance with the Business Day Convention set

out in item (viii) below]

(viii) Business Day Convention: [Floating Rate Business Day Convention/

Following Business Day Convention/Modified Following Business Day Convention/Preceding

Business Day Convention] [Not Applicable]

(ix) Business Centre(s): [●] (Note that this item relates to interest period

end dates and not to the date and place of payment

to which item 30 relates)

[[●]/Not Applicable]

(x) Party responsible for calculating the Rate(s) of Interest and/or Interest Amount(s) (if not

the Calculation Agent):

Manner in which the Applicable Rate(s) are

to be determined (if not fixed rate):

[Screen Rate Determination/ISDA Determination/FBF Determination] [Not

Applicable]

(xii) Screen Rate Determination: [Applicable/Not Applicable]

Reference Rate(s):

[[•] month [LIBOR/EURIBOR/TEC 10]

Interest Determination Date: [[●]/[TARGET] Business Days in [specify city] for

[specify currency] prior to [the first day in each Interest Accrual Period/each Specified Interest Payment Date]] [specify for each Relevant Rate and

*CMS Relevant Rate(s) if different* 

Relevant Screen Page(s): [
 •] [specify for each Relevant Rate and CMS

*Relevant Rate(s) if different*]

(xiii) ISDA Determination: [Applicable/Not Applicable]

(xi)

	<ul><li>Floating Rate Option(s):</li></ul>	[•]
	<ul><li>Designated Maturity(ies):</li></ul>	[•]
(xiv)	FBF Determination:	[Applicable/Not Applicable]
	- Floating Rate:	[•]
	<ul> <li>Floating Rate Determination Date (<i>Date de Détermination du Taux Variable</i>):</li> </ul>	[•]
(xv)	Gearing Factor:	[•]
(xiv)	Range:	[Range <sub>1</sub> ] [Range <sub>2</sub> ] [Range <sub>3</sub> ] [Range <sub>4</sub> ] [Range <sub>5</sub> ] (delete as applicable)
(xvii)	Upper Limit:	[•]
(xviii)	Lower Limit:	[•]
(xix)	Minimum Rate of Interest:	[[•] per cent. per annum/0 as per Condition 3(1)]
(xx)	Maximum Rate of Interest:	[•] per cent. per annum
(xix)	Day Count Fraction:	[30/360/Actual/Actual (ICMA/ISDA)/specify other option from the Conditions]
CMS	Linked Note Provisions	[Applicable/Not Applicable] (If not applicable, delete the remaining sub- paragraphs of this paragraph)
(i) A	Applicable formula to be used for calculating the Rate(s) of Interest and Interest Amount(s):	[Condition [•] shall apply]]/[[•] (specify the Condition which sets out the applicable formula, to be used for calculating the Rate(s) of Interest and Interest Amount(s))
(ii) A	Applicable Rate(s):	[•]
_	Applicable Rate:	[•]
_	Applicable Rate <sub>1</sub> :	[•]
_	Applicable Rate <sub>2</sub> :	[•]
(iii) I	nterest Period(s):	[•]
` ′	Specified Interest Payment Dates:	[•] in each year [, subject to adjustment in accordance with the Business Day Convention set out in item (v) below]
(v) H	Business Day Convention:	[Floating Rate Business Day Convention/Following Business Day Convention/Modified Following Business Day Convention] [Not Applicable]
(vi) H	Business Centre(s):	[•] (Note that this item relates to interest period end dates and not to the date and place of payment to which item 30 relates)
(vii) N	Manner in which the Rate(s) of Interest is/are to be determined:	[Screen Rate Determination/ISDA Determination/FBF Determination]
(viii) I	nterest Period Date(s):	[Not Applicable/specify dates] (not applicable unless different from Specified Interest Payment

Dates)

[[●]/Not Applicable]

(ix) Party responsible for calculating the Rate(s) of Interest and/or Interest Amount(s) (if not the Calculation Agent): [Applicable/Not Applicable] (x) Screen Rate Determination: Reference Rate(s):  $[CMS] [CMS_1] [CMS_2]$ Interest Determination Date: [[•]/[TARGET] Business Days in [specify city] for [specify currency] prior to [the first day in each Interest Accrual Period/each Specified Interest Payment Date]] Relevant Screen Page(s): [•] [Applicable/Not Applicable] (xi) ISDA Determination: Floating Rate Option(s): [•] Designated Maturity(ies):  $[\bullet]$ Reset Date: [•] [Applicable/Not Applicable] (xii) FBF Determination: - Floating Rate:  $[\bullet]$ - Floating Rate Determination Date (Date [•] de Détermination du Taux Variable):  $[\bullet]$ (xiii) Gearing Factor: [Applicable/Not Applicable] (xiv) Margin(s): – Margin: [+/-] [●] per cent. per annum [+/-] [●] per cent. per annum - Margin<sub>1</sub>: - Margin<sub>2</sub>: [+/-] [●] per cent. per annum [[•] per cent. per annum/0 as per Condition 3(1)] (xv) Minimum Rate of Interest: [•] per cent. per annum (xvi) Maximum Rate of Interest: [30/360/Actual/Actual-(ICMA/ISDA)/specify other (xvii) Day Count Fraction: option from the Conditions] 1 Range Accrual Note Provisions: [Applicable/Not Applicable] (If not applicable, delete the remaining sub-paragraphs of this paragraph). (i) Applicable formula to be used for [•] (Specify one the formulae from the Conditions to calculating the Rate(s) of Interest and/or be used for calculating the Rate(s) of Interest and/or Interest Amount(s): Interest Amount(s)) (ii) Applicable Rate: [ullet](iii) Relevant Rate: [Applicable Rate/CMS Rate] (iv) Interest Period(s):  $[\bullet]$ 

[•] in each year [, subject to adjustment in

accordance with the Business Day Convention set

out in item (vi) below]

Specified Interest Payment Dates:

(v)

(vi) **Business Day Convention:** [Floating Rate Business Day Convention/ Following Business Day Convention/Modified Following Business Day Convention/Preceding Business Day Convention] [Not Applicable] Business Centre(s): (vii) [•] (Note that this item relates to interest period end dates and not to the date and place of payment to which item 30 relates) (viii) Manner in which the Relevant Rate (if not [Screen Rate Determination/ISDA a fixed rate) and/or the CMS Reference Determination/FBF Determination] Rates are to be determined: (ix) Interest Period Date(s): [Not Applicable/specify dates] (not applicable unless different from Specified Interest Payment Dates) (x) Party responsible for calculating the [[•]/Not Applicable] Interest and/or Rate(s) of Interest Amount(s) (if not the Calculation Agent): Screen Rate Determination: [Applicable/Not Applicable] (xi) [[•] month [LIBOR/EURIBOR/TEC 10/CMS (add Relevant Rate: relevant maturity]] CMS Reference Rate(s): [CMS<sub>1</sub>/CMS<sub>2</sub>/CMS<sub>3</sub>] Interest Determination Date: [[•]/[TARGET] Business Days in [specify city] for [specify currency] prior to [the first day in each Interest Accrual Period/each Specified Interest Payment Date in respect of the Relevant Rate only Relevant Screen Page(s):  $[\bullet]$ (xii) ISDA Determination: [Applicable/Not Applicable] Floating Rate Option(s):  $[\bullet]$ Designated Maturity(ies): [•] (xiii) FBF Determination: [Applicable/Not Applicable] - Floating Rate:  $[\bullet]$ - Floating Rate Determination Date (Date [•] de Détermination du Taux Variable): (xiv) Interest Observation Period: [Each Interest Accrual Period] Single Underlying: CMS<sub>1</sub> [add relevant maturity] (xv) [Applicable/Not Applicable] (xvi) [Dual/] Underlying (If not applicable, delete the remaining subparagraphs of this paragraph) CMS [add relevant maturity]  $CMS_2$ : CMS [add relevant maturity] CMS<sub>3</sub>: [Applicable/Not Applicable] (xvii) Range: (If not applicable, delete the remaining subparagraphs of this paragraph)

		-	Range <sub>1</sub> :	[Applicable/Not Applicable] [Single Underlying/Dual Underlyings]
		-	Range <sub>2</sub> :	[Applicable/Not Applicable] [Single Underlying/Dual Underlyings]
		_	Range <sub>3</sub> :	[Applicable/Not Applicable] [Single Underlying/Dual Underlyings]
		_	Range <sub>4</sub> :	[Applicable/Not Applicable] [Single Underlying/Dual Underlyings]
		-	Range <sub>5</sub> :	[Applicable/Not Applicable] [Single Underlying/Dual Underlyings]
	(xv	iii) Range Ao	ccrual Day(s):	[•]
	(xix	x) Lower Li	imit:	[•]
	(xx)	) Upper Li	mit:	[•]
(xxi) Barrier Level Condition:		evel Condition:	[Applicable/Not Applicable] (If not applicable, delete the remaining sub- paragraphs of this paragraph)	
		_	Barrier Level <sub>1</sub> :	[•]
	<ul> <li>Barrier Level<sub>2</sub>:</li> <li>(xxii) Minimum Rate of Interest:</li> <li>(xxiii) Maximum Rate of Interest:</li> </ul>		Barrier Level <sub>2</sub> :	[•]
			n Rate of Interest:	[[•] per cent. per annum/0 as per Condition 3(1)]
			m Rate of Interest:	[●] per cent. per annum
(xxiv) Day Count Fraction:			nt Fraction:	[30/360/Actual/Actual (ICMA/ISDA)/specify other option from the Conditions]
PRO	OVISI	ONS RELA	TING TO REDEMPTION	
23	23 Issuer Call Option:		on:	[Applicable/Not Applicable] (If not applicable, delete the remaining sub- paragraphs of this paragraph)
	(i)	Optional R	edemption Date(s):	[•]
	(ii)	Optional R Note:	edemption Amount(s) of each	[[•] per Calculation Amount]/[Condition 4(b)(B) applies (applicable only in respect of Inflation Linked Notes)]
	(iii)	If redeema	ble in part:	
		(a) Minimuredeemed:	um nominal amount to be	[•] per Calculation Amount
		(b) Maxim redeemed:	um nominal amount to be	[•] per Calculation Amount
	(iv)	Issuer's No	otice Period:	[●] <sup>6</sup> days
24	Notel	holder Put C	Option:	[Applicable/Not Applicable] (If not applicable, delete the remaining sub-

<sup>&</sup>lt;sup>6</sup> Regarding English Law Notes, as long as the Notes are held in global form, the Issuer's Notice Period must be a minimum of five Clearing System Business Days.

paragraphs of this paragraph)

(i) Optional Redemption Date(s):

[•]

(ii) Optional Redemption Amount(s) of each Note:

[[•] per Calculation Amount]/[Condition 4(b)(B) applies (applicable only in respect of Inflation Linked Notes)]

- (iii) Noteholder's Notice Period:
- $[\bullet]^7$  days

25 Final Redemption Amount:

[•] per Calculation Amount

26 Early Redemption Amount:

[Applicable/Not Applicable] (If not applicable, delete the remaining subparagraphs of this paragraph)

- (i) Early Redemption Amount(s) of each Note payable on redemption for taxation reasons or on Event of Default:
- [[•] per Calculation Amount/Fair Market Value Redemption Amount]/[Condition 4(b)(B) applies (applicable only in respect of Inflation Linked Notes)]
- (ii) Redemption for taxation reasons permitted on days other than Specified Interest Payment Dates:

[Yes/No]

(iii) Unmatured Coupons to become void upon early redemption

[Yes/No/Not Applicable]

27 Waiver of Set-off:

[Applicable/Not Applicable]

28 [Events of Default in respect of Senior Preferred Notes:

[Applicable/Not Applicable]]

#### GENERAL PROVISIONS APPLICABLE TO THE NOTES

#### 29 Form of Notes:

(i) Form:

[The following elections apply in respect of English Law Notes:]

[Temporary Global Note exchangeable for a Permanent Global Note which is exchangeable for Definitive Notes in the limited circumstances specified in the Permanent Global Note]

[Temporary Global Note exchangeable for Definitive Notes on [•] days' notice]

[Permanent Global Note exchangeable for Definitive Notes in the limited circumstances specified in the Permanent Global Note]

[The following elections apply in respect of French Law Notes:]

[Dematerialised Notes/Materialised Notes] [Materialised Notes are only in bearer form and can only be issued outside France]

<sup>&</sup>lt;sup>7</sup> Regarding English Law Notes, as long as the Notes are held in global form, the Issuer's Notice Period must be a minimum of five Clearing System Business Days.

[The following elections apply in respect of Dematerialised Notes: [Bearer form (au porteur) / [Registered form (au nominatif)]

[The following information is required in respect of Dematerialised Notes in fully registered form (au nominatif pur) if the registration agent in respect of a Series of Notes is not the Registration Agent: [The Registration Agent in respect of the Notes is [Insert name]]

[The following elections apply in respect of Materialised Notes: [Temporary Global Certificate exchangeable for Definitive Materialised Notes on [•] (the "Exchange Date"), subject to postponement as provided in the Temporary Global Certificate]]

(ii) New Global Note:

[Yes]/[No]]

[In respect of English Law Notes only]

(iii) Applicable TEFRA exemptions:

[C Rules/D Rules/Not Applicable]

30 Financial Centre(s):

[Not Applicable/give details. Note that this paragraph relates to the date of payment, and not the end dates of interest periods for the purposes of calculating the amount of interest, to which subparagraphs 16(vi), 18(v), 19(xi), 20(ix), 21(vi) and 22(vii) relate]

31 Talons for future Coupons or Receipts to be attached to Definitive Notes (and dates on which such Talons mature):

[Yes/No. As the Notes have more than 27 coupon payments, talons may be required if, on exchange into definitive form, more than 27 coupon payments are still to be made]

- 32 Details relating to Instalment Notes:
- [•]

(i) Instalment Amount(s):

[•]

(ii) Instalment Date(s):

- [•]
- (iii) Minimum Instalment Amount:

Maximum Instalment Amount:

[ullet]

33 Redenomination provisions:

[Not Applicable/The provisions in Condition 1 apply]

34 Consolidation provisions:

[Not Applicable/The provisions in [Condition 13 of the English Law Conditions/Condition 13 of the French Law Conditions] apply]

35 Purchase in accordance with Article L.213-1 A and D.213-1 A of the French *Code monétaire et financier*:

[Applicable/Not Applicable]

[Not Applicable/Give details]

36 [Any applicable currency disruption:<sup>8</sup>

[Not Applicable/As per [Condition 5(i) of the

(iv)

<sup>8</sup> RMB Notes only.

English Law Conditions /Condition 5(h) of the French Law Conditions]

37 [Masse (Condition 9 of the Terms and Conditions of the French Law Notes):]

(delete paragraph in case of English Law Notes)

[[Full Masse]/[Contractual Masse] shall apply (Note that (i) in respect of any Tranche of Notes issued outside France, Condition 9(b) (Contractual Masse) may be elected by the Issuer, and (ii) in respect of any Tranche of Notes not issued outside France, Condition 9(a) (Full Masse) shall apply)]

(i) Representative:

- [•] (specify name and address)
- (ii) Alternative Representative:
- [•] (specify name and address)
- (iii) Remuneration of Representative:
- [●] (if applicable, specify the amount and payment date)

38 Governing law:

The Notes [and the Receipts, the Coupons and the Talons] and any non-contractual obligations arising out of or in connection with the Notes [and the Receipts, the Coupons and the Talons] will be governed by, and shall be construed in accordance with, [English law / French law]

39 [Exclusion of the possibility to request identification information of the Noteholders as provided by Condition 1(a)(i) of the French Law Notes:]

[Applicable] (If the possibility to request identification information of the Noteholders as provided by Condition 1(a)(i) of the French Law Notes is contemplated, delete this paragraph)

40 Prohibition of Sales to EEA Retail Investors:

[Applicable/Not Applicable ]

(If the offer of the Notes is concluded prior to 1 January 2018, or on and after that date the Notes clearly do not constitute "packaged" products, "Not Applicable" should be specified. If the offer of the Notes will be concluded on or after 1 January 2018 and the Notes may constitute "packaged" products and no KID will be prepared, "Applicable" should be specified.)

#### RESPONSIBILITY

The Issuer accepts responsibility for the information contained in these Final Terms.

[(Relevant third party information) has been extracted from (specify source). The Issuer confirms that such information has been accurately reproduced and that, so far as it is aware, and is able to ascertain from information published by (specify source), no facts have been omitted which would render the reproduced information inaccurate or misleading.]

Signed on	behalf of the Issuer
By:	
	Duly authorised

#### PART B – OTHER INFORMATION

#### 1 LISTING AND ADMISSION TO TRADING APPLICATION

(i) Listing and admission to trading:

[Application has been made by the Issuer (or on its behalf) for the Notes to be admitted to trading on [Euronext Paris] [listed on the official list of, and] [admitted to trading on the Regulated Market of the Luxembourg Stock Exchange/the EuroMTF market/[•]] with effect from [•].] [Application is expected to be made by the Issuer (or on its behalf) for the Notes to be admitted to trading on [Euronext Paris] [listed on the official list of, and] [admitted to trading on the Regulated Market of the Luxembourg Stock Exchange/EuroMTF Market/[•]] with effect from [•]] [Not Applicable.]

(Where documenting a fungible issue need to indicate that original securities are already admitted to trading)

[The first/(specify)] Tranche(s) of the Notes are already listed from [its/their respective] issue date.]

(ii) Estimate of total expenses related to admission to trading:

[•] [(including the AMF's fees)]

#### 2 RATINGS

Ratings:

[The Notes to be issued [have been/are expected to be] rated]: [The following ratings reflect ratings assigned to Notes of this type issued under the Programme generally]:

[S&P: [●]] [Moody's: [●]] [Fitch Ratings: [●]] [Other: [●]]

Insert one (or more) of the following options, as applicable:

[[Insert credit rating agency/ies] [is/are] established in the European Union and [has/have each] applied for registration under Regulation (EC) No 1060/2009, although notification of the corresponding registration decision has not yet been provided by the relevant competent

authority.]9

[[*Insert credit rating agency/ies*] [is/are] established in the European Union and registered under Regulation (EC) No 1060/2009.]

[[Insert credit rating agency/ies] [is/are] not established in the European Union and [has/have] not applied for registration under Regulation (EC) No 1060/2009.]

[Need to include a brief explanation of the meaning of the ratings if this has previously been published by the rating provider"]

(The above disclosure should reflect the rating allocated to Notes of the type being issued under the Programme generally or, where the issue has been specifically rated, that rating.)

# 3 [INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE ISSUE]

Need to include a description of any interest, including conflicting ones, that is material to the issue/offer, detailing the persons involved and the nature of the interest. May be satisfied by the inclusion of the following statement:

["[Except for the commissions related to the issue of the Notes paid to the [Managers]], so far as the Issuer is aware, no person involved in the offer of the Notes has an interest material to the issue."]

#### 4 [REASONS FOR THE ISSUE, ESTIMATED NET PROCEEDS AND TOTAL EXPENSES]

(i)	Reasons for the offer:	[•]
		(See "Use of Proceeds" wording in the Base
		Prospectus – if reasons for offer different from making profit and/or hedging certain risks will need to include those reasons here.)
(ii)	Estimated net proceeds:	[•]
		(If proceeds are intended for more than one use will need to split out and present in order of priority. If proceeds insufficient to fund all proposed uses state amount and sources of other funding.)
(iii)	Estimated total expenses:	[•][(including the AMF's fees)] [Include breakdown of expenses.] [10]

It is important to liaise with the Issuer and/or the relevant credit rating agencies to determine (i) the specific legal entity which will issue the credit ratings, and (ii) the status of any application which has been made to the relevant competent authority by that entity. It is recommended that these enquiries are made at an early stage to allow sufficient time for the information to be obtained.

<sup>&</sup>lt;sup>10</sup> Required for derivative securities to which Annex XII to the Prospectus Directive Regulation applies.

## 5 [Fixed Rate Notes only – YIELD]

Indication of yield:

[•]

[Calculated as [include specific details of method of calculation in summary form] on the Issue Date.]

[(Only applicable for offer to the public in France) [Yield gap of [•] per cent. in relation to tax free French government bonds (obligations assimilables au Trésor (OAT)) of an equivalent duration.]

[As set out above, the yield is calculated at the Issue Date on the basis of the Issue Price. It is not an indication of future yield.]

# 6 [Floating Rate Notes only – HISTORIC INTEREST RATES]

Details of historic [LIBOR/EURIBOR/CMS Rate/TEC 10/replicate other rates as specified in the Conditions] can be obtained from [Reuters].

# 7 [Inflation Linked Notes/ Inflation Linked Range Accrual Notes only – PERFORMANCE OF INDEX AND OTHER INFORMATION CONCERNING THE UNDERLYING]

- (i) Name of underlying index: [Consumer Price Index excluding tobacco for all households in metropolitan France ("CPI") as calculated and published monthly by the *Institut National de la* Statistique et des Etudes Economiques./ Harmonised Index of Consumer Prices excluding tobacco measuring the rate of inflation in the European Monetary Union excluding tobacco ("HICP") as calculated and published by Eurostat].
- (ii) Information about the index, its volatility and past and future performance can be obtained: [●]

The Issuer [intends to provide post-issuance information [specify what information will be reported and where it can be obtained]] [does not intend to provide post-issuance information].

#### 8 OPERATIONAL INFORMATION

ISIN Code:

[•] [until the Exchange Date, [•] thereafter]

Common Code:

[●] [until the Exchange Date, [●] thereafter]

Any clearing system(s) other than Euroclear Bank SA/NV and Clearstream Banking, S.A., Euroclear France and the relevant identification number(s):

[Not Applicable/Give name(s) and number(s)]

Delivery

Delivery [against/free of] payment

Names and addresses of additional Paying Agent(s) (if any):

[Not Applicable/*Give name(s)*, addresses]

Intended to be held in a manner which would allow Eurosystem eligibility:

Yes.

Note that the designation "yes" simply means that the Notes are intended upon issue to be deposited with one of the International Central Securities

Depositories (i.e. Euroclear Bank SA/NV and Clearstream Banking, S.A.) as common safekeeper and does not necessarily mean that the Notes will be recognised as eligible collateral for Eurosystem monetary policy and intra-day credit operations by the Eurosystem either upon issue or at any or all times during their life. Such recognition will depend upon satisfaction of the Eurosystem eligibility criteria.] [include this text if "yes" selected in which case the English Law Notes must be issued in NGN Form unless they are deposited with Euroclear France as central depositary]

[No.

Whilst the designation is specified as "no" at the date of these Final Terms, should the Eurosystem eligibility criteria be amended in the future such that the Notes are capable of meeting them the Notes may then be deposited with one of the Central Securities Depositories (i.e. Euroclear Bank SA/NV and Clearstream Banking, S.A.) as common safekeeper. Note that this does not necessarily mean that the Notes will then be recognised as eligible collateral for Eurosystem monetary policy and intra day credit operations by the Eurosystem at any time during their life. Such recognition will depend upon the ECB being satisfied that Eurosystem eligibility criteria have been met.]

#### 9 DISTRIBUTION

(i) Method of distribution:

[Syndicated/Non-syndicated]

- (ii) If syndicated:
  - (a) Names, addresses and underwriting commitments of Managers:

[Not Applicable/give names, addresses and underwriting commitments]

(Include names and addresses of entities agreeing to underwrite the issue on a firm commitment basis and names and addresses of the entities agreeing to place the issue without a firm commitment or on a "best efforts" basis if such entities are not the same as the Managers)

(b) Date of Subscription Agreement:

[•]

(c) Stabilising Manager(s) (if any):

[Not Applicable/give name and address]

(iii) If non-syndicated, name and address of Dealer:

[Not Applicable/give names and addresses]

(iv) Indication of the overall amount of the underwriting commission and of the placing commission:

[ | per cent. of the Aggregate Nominal Amount

of the Tranche]/[Not Applicable]

(v) US Selling Restrictions (Categories of potential investors to which the Notes are offered):

Reg. S Compliance Category 2 applies to the Notes; [TEFRA C/TEFRA D/ TEFRA Not

Applicable]

(vi) Non-exempt Offer: [Applicable] [Not Applicable] (if not applicable,

delete the remaining placeholders of this subparagraph (vi) and also paragraph 10 below)

Non-exempt Offer Jurisdictions: [Specify relevant Member State(s) where the

Issuer intends to make the non-exempt offer (where the Base Prospectus lists the Non-exempt Offer Jurisdictions, select from that list) which must therefore be jurisdictions where the Base Prospectus and any supplements have been passported (in addition to the jurisdiction where

approved and published)]

Offer period: [Specify date] until [specify date]

Financial intermediaries granted specific consent to use the Base Prospectus in accordance with the conditions in it:

[Insert names and addresses of financial intermediaries receiving consent (specific

consent)]

General Consent: [Not Applicable] [Applicable]

Other Authorised Offeror Terms: [Not Applicable][Add here any other Authorised

Offeror Terms]

### 10 [TERMS AND CONDITIONS OF THE OFFER]

Offer Price: [Issue Price][specify]

Conditions to which the offer is subject: [Not Applicable/give details]

Description of the application process: [Not Applicable/give details]

Description of possibility to reduce subscriptions and manner for refunding excess amount paid by applicants:

[Not Applicable/give details]

Details of the minimum and/or maximum amount of application:

[Not Applicable/give details]

Details of the method and time limits for paying up and delivering the Notes:

[Not Applicable/give details]

Manner in and date on which results of the offer are to be made public:

[Not Applicable/give details]

Procedure for exercise of any right of pre-emption, negotiability of subscription rights and treatment of subscription rights not exercised:

Whether tranche(s) have been reserved for certain countries:

Process for notification to applicants of the amount allotted and the indication whether dealing may begin before notification is made:

Amount of any expenses and taxes specifically charged to the subscriber or purchaser:

Name(s) and address(es), to the extent known to the Issuer, of the placers in the various countries where the offer takes place:

[Name and address of the entities which have a firm commitment to act as intermediaries in secondary trading, providing liquidity through bid and offer rates and description of the main terms of their commitment:] [Not Applicable/give details]

[Not Applicable/give details]

[Not Applicable/give details]

[Not Applicable/give details]

[None/give details]

[[None/give details]]

# ANNEX – FORM OF ISSUE SPECIFIC SUMMARY

[Prospectus summary to be inserted and the options given as placeholders in the summary to be completed in respect of the Notes being issued.]

# **GENERAL INFORMATION**

- 1. No authorisation procedures are required of the Issuer in the Republic of France in connection with the update of the Programme. However, the issue of *obligations* (bonds) up to a maximum aggregate amount of euro 70,000,000,000 was authorised for a period of one year by a resolution of the *Conseil d'administration* on 23 February 2017. On the same day, the *Conseil d'administration* delegated the authority to issue *obligations* (bonds) to the Chairman of the *Conseil d'administration*, to Chief Executive Officer and, with the agreement of the latter, to Mr Christian Klein or Mr. Christian Ander, acting jointly or separately. Issues of Notes, to the extent they constitute *obligations* (bonds) under French Law will be authorised pursuant to the foregoing authorisations or any replacement authorisations, passed in accordance with French law.
- 2. Save as disclosed in this Base Prospectus, there has been no significant change in the consolidated financial or trading position of the Issuer or any of its subsidiaries which is material in the context of the Programme or the issue and offering of the Notes thereunder since 31 December 2016 and no material adverse change in the prospects of the Issuer or of the Group since 31 December 2016.
- 3. Save as disclosed on page 474 of the 2016 DDR incorporated by reference in this Base Prospectus, neither the Issuer nor any of its subsidiaries is or has been involved in any governmental, legal or arbitration proceedings which may have or have had, during the 12 months preceding the date of this Base Prospectus, significant effects on the financial position or profitability of the Issuer or any of its subsidiaries, nor so far as the Issuer is aware are any such governmental, legal or arbitration proceedings pending or threatened.
- 4. Save as disclosed on page 474 of the 2016 DDR, incorporated by reference in this Base Prospectus, the Issuer has not entered into any contracts outside the ordinary course of the Issuer's business, which could result in the Issuer or any member of the Group being under an obligation or entitlement that is material to the Issuer's ability to meet its obligations to holders of Notes in respect of the Notes being issued.
- 5. Each English Law Note and each Materialised Note and any related Receipt, Coupon and Talon will bear the following legend: "Any United States person who holds this obligation will be subject to limitations under the United States income tax laws, including the limitations provided in Sections 165(j) and 1287(a) of the Internal Revenue Code".
- 6. Notes have been accepted for clearance through the Euroclear and Clearstream systems. The Common Code and the International Securities Identification Number ("ISIN") for each Series of Notes will be set out in the relevant Final Terms. Dematerialised Notes will be inscribed in the books of Euroclear France (acting as central depositary) and accepted for clearance through Euroclear France. Materialised Notes may not be issued in France and may not be held in a clearing system located in France. The address of Euroclear is 1 Boulevard du Roi Albert II, B-1210 Brussels, Belgium, the address of Clearstream is 42 avenue JF Kennedy, L-1855, Luxembourg and the address of Euroclear France is 66, rue de la Victoire, 75009 Paris, France. The address of any alternative clearing system and/or any other relevant code or identification number will be specified in the applicable Final Terms.
- 7. For so long as Notes may be issued pursuant to this Base Prospectus, the following documents will be available, during usual business hours on any weekday (Saturdays, Sundays and public holidays excepted), for inspection, and in the case of items (i), (vii), (viii) (with the exception of the interim accounts) and (ix), copies may be obtained, at the registered office of the Issuer and at the specified offices of the Fiscal Agent and Paying Agents, each as set out at the end of this Base Prospectus:
  - (i) this Base Prospectus together with any Supplement to this Base Prospectus or further Base Prospectus and each of the documents incorporated by reference herein or therein;

- (ii) all reports, letters and other documents, historical financial information, balance sheets, valuations and statements prepared by any expert at the Issuer's request any part of which is included or referred to in this Base Prospectus or any Supplement to this Base Prospectus;
- (iii) the English Law Agency Agreement (which includes the forms of the Global Notes and of the Definitive Notes, Coupons, Receipts and Talons);
- (iv) French Law Agency Agreement (which includes, in respect of Dematerialised Notes, the form of the *Lettre Comptable*, the Temporary Global Certificate and of the Definitive and, in respect of Materialised Notes, the forms of Notes, Coupons, Receipts and Talons);
- (v) the Deed of Covenant;
- (vi) the Issuer/ICSD Agreement dated 11 July 2007 between the Issuer and each of Euroclear and Clearstream, with respect to securities to be issued in New Global Note form under the Programme;
- (vii) the statuts of the Issuer;
- (viii) the published annual report and audited accounts of the Issuer for the latest two financial years, and the latest unaudited six-monthly interim consolidated accounts of the Issuer (the Issuer does not publish six-monthly non-consolidated accounts); and
- (ix) each Final Terms for Notes that are listed on Euronext Paris or any other stock exchange (including the Luxembourg Stock Exchange).

In addition, copies of this Base Prospectus, further Base Prospectuses, any Supplements thereto and any Final Terms and any documents incorporated by reference in this Base Prospectus will be available on the website of the AMF (www.amf-france.org).

8. The statutory auditors (commissaires aux comptes) of the Issuer are currently Ernst & Young et Autres (represented by Olivier Durand) and PricewaterhouseCoopers ("PWC"), (represented by Jacques Lévi). The substitute statutory auditors are Cabinet Picarle & Associés and Jean-Baptiste Deschryver. The statutory and substitute statutory auditors of the Issuer carry out their duties in accordance with the principles of the Compagnie Nationale des Comissaires aux Comptes ("CNCC") and are members of the CNCC professional body.

The statutory auditors' reports on the consolidated financial statements of the Group and on the company financial statements of the Issuer for the years ended 31 December 2015 and 31 December 2016 do not contain qualifications.

- 9. The Issuer has other bonds listed on Euronext Paris and listed on the official list of, and admitted to trading on, the Regulated Market of, the Luxembourg Stock Exchange.
- 10. The Issuer may also issue Notes under the programme Notes for which no prospectus is required to be published under the Prospectus Directive. Such Exempt Notes may be listed or admitted to trading on a market such as the EuroMTF Market of the Luxembourg Stock Exchange and on any stock exchange which is not a Regulated Market. Exempt Notes may not be listed or admitted to trading. In the case of Exempt Notes, notice of the aggregate nominal amount of Notes, interest (if any) payable in respect of Notes, the issue price of Notes and certain other information which is applicable to each Tranche will be set out in a pricing supplement document substantially in the form of the Final Terms. Certain Notes (not being Exempt Notes), the provisions of which are not fully described in this Base Prospectus, may also be issued under the Programme using a drawdown or tranche prospectus which will be submitted for approval as a prospectus pursuant to the Prospectus Directive and, which will incorporate this, or certain parts of this, Base Prospectus and the Final Terms in which will be set out the relevant terms and conditions relating to such Notes.

11. In connection with the issue of any Tranche of Notes, the Dealer or Dealers (if any) named as the Stabilising Manager(s) in the applicable Final Terms (the "Stabilising Manager(s)") (or persons acting on behalf of any Stabilising Manager(s)) may over-allot Notes or effect transactions with a view to supporting the market price of the Notes at a level higher than that which might otherwise prevail. However, such stabilisation may not necessarily occur. Any stabilisation action may begin on or after the date on which adequate public disclosure of the terms of the offer of the relevant Tranche is made and, if begun, may cease at any time, but it must end no later than the earlier of 30 days after the issue date of the relevant Tranche of Notes and 60 days after the date of the allotment of the relevant Tranche of Notes. Any Stabilisation action or over-allotment must be conducted by the relevant Stabilising Manager(s) (or person(s) acting on behalf of any Stabilising Manager(s)) in accordance with all applicable laws and rules.

# PERSONS RESPONSIBLE FOR THE INFORMATION GIVEN IN THE BASE PROSPECTUS

The Issuer accepts responsibility for the information contained or incorporated by reference in this Base Prospectus. The Issuer, having taken all reasonable care to ensure that such is the case, confirms that the information contained or incorporated by reference in this Base Prospectus is, to the best of its knowledge, in accordance with the facts and contains no omission likely to affect its import.

Paris, 6 July 2017

Banque Fédérative du Crédit Mutuel 34, rue du Wacken 67000 Strasbourg France

Duly represented by: Christian Ander, *Head of Funding and Treasury* 



#### Autorité des marchés financiers

In accordance with Articles L. 412-1 and L. 621-8 of the French *Code monétaire et financier* and with the *Réglement Général* of the *Autorité des marchés financiers* (the "AMF"), in particular Articles 212-31 to 212-33, the AMF has granted to this Base Prospectus the visa no. 17-339 on 6 July 2017. This document may only be used for the purposes of a financial transaction if completed by Final Terms. It was prepared by the Issuer and its signatories assume responsibility for it. In accordance with Article L. 621-8-1-I of the French *Code monétaire et financier*, the visa was granted following an examination by the AMF of "whether the document is complete and comprehensible, and whether the information it contains is coherent". It does not imply any approval by the AMF of the opportunity of the transactions contemplated hereby nor that the AMF has verified the accounting and financial data set out in it. This visa has been granted subject to the publication of Final Terms in accordance with Article 212-32 of the AMF's *Réglement Général*, setting out the terms of the securities being issued.

#### REGISTERED OFFICE OF THE ISSUER

#### Banque Fédérative du Crédit Mutuel

34, rue du Wacken 67000 Strasbourg France

#### ARRANGER

#### **BNP Paribas**

10 Harewood Avenue London NW1 6AA United Kingdom

#### **DEALERS**

#### Banque Fédérative du Crédit Mutuel

34, rue du Wacken 67000 Strasbourg France

# **Barclays Bank PLC**

5 The North Colonnade Canary Wharf London E14 4BB United Kingdom

#### **BNP Paribas**

10 Harewood Avenue London NW1 6AA United Kingdom

#### **Goldman Sachs International**

Peterborough Court 133 Fleet Street London EC4A 2BB United Kingdom

### **HSBC** Bank plc

8 Canada Square London E14 5HQ United Kingdom

#### J.P. Morgan Securities plc

25 Bank Street Canary Wharf London, E14 5JP United Kingdom

# The Royal Bank of Scotland plc (trading as NatWest Markets)

250 Bishopsgate London EC2M 4AA United Kingdom

# FISCAL AGENT, PRINCIPAL PAYING AGENT, REDENOMINATION AGENT, CONSOLIDATION AGENT and CALCULATION AGENT IN RESPECT OF THE ENGLISH LAW NOTES

### **BNP Paribas Securities Services, Luxembourg Branch**

60, avenue J.F. Kennedy L-2085 Luxembourg Grand Duchy of Luxembourg

# PAYING AGENTS IN RESPECT OF THE ENGLISH LAW NOTES

#### **BNP Paribas Securities Services Corporate Trust Services**

Les Grands Moulins de Pantin 9, rue du Débarcadère 93500 Pantin France

#### Citibank, N.A., London Branch

Citigroup Centre Canada Square Canary Wharf London E14 5LB

# FISCAL AGENT, PRINCIPAL PAYING AGENT, REDENOMINATION AGENT, CONSOLIDATION AGENT, REGISTRATION AGENT and CALCULATION AGENT IN RESPECT OF THE FRENCH LAW NOTES

#### **BNP Paribas Securities Services**

Les Grands Moulins de Pantin 9, rue du Débarcadère 93500 Pantin France

#### LUXEMBOURG LISTING AGENT

#### **BNP Paribas Securities Services, Luxembourg Branch**

60, avenue J.F. Kennedy L-2085 Luxembourg Grand Duchy of Luxembourg

#### **AUDITORS**

#### **Ernst & Young et Autres**

1/2, place des Saisons 92400 Courbevoie – Paris-la Defence 1 France

# PricewaterhouseCoopers Audit

63, rue de Villiers, 92208 Neuilly-sur-Seine Cedex, France

#### LEGAL ADVISERS

To the Issuer in respect of French law

Jeantet AARPI 87, avenue Kléber 75016 Paris France To the Dealers in respect of English and French law

White & Case LLP 19, place Vendôme 75001 Paris France